



RESULTADOS

2º TRIMESTRE

2025

Listada no Novo Mercado da B3 | **PLPL3**

Aviso

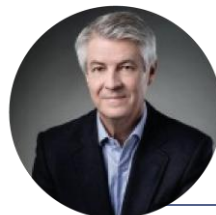
Esta apresentação contém declarações sobre o futuro que estão sujeitas a riscos e incertezas. Estas declarações são baseadas nas crenças e premissas da administração e em informações atualmente disponíveis. As declarações sobre o futuro são referentes às intenções, crenças ou expectativas atuais da Companhia ou de seus conselheiros ou diretores. Estas declarações também incluem informações com relação aos resultados futuros de operações possíveis. Elas não são garantias de desempenho, pois envolvem riscos, incertezas e suposições, porque se relacionam a eventos futuros e, portanto, dependem de circunstâncias que podem ou não ocorrer. Nossos resultados futuros e valor para os acionistas podem diferir materialmente daqueles expressos ou sugeridos nestas declarações. Muitos dos fatores que irão determinar estes resultados e valor estão além da capacidade de controle ou previsão da Companhia.

PARTICIPANTES



RODRIGO LUNA

DIRETOR VICE-PRESIDENTE



JOÃO HOPP

DIRETOR VICE PRESIDENTE EXECUTIVO
E DIRETOR DE RELAÇÕES COM INVESTIDORES



ANSELMO SOARES

DIRETOR FINANCEIRO

DESTAQUES 2T25



LANÇAMENTOS
100% 2T25 (UDM)

R\$ 4,9 Bilhões

+31%

2T25 UDM vs 2T24 UDM



LANÇAMENTOS
100% 6M25

R\$ 2,6 Bilhões

+69%

ACIMA DO 6M24



LANÇAMENTOS
100% 2T25

R\$ 1,4 Bilhões

+32%

ACIMA DO 2T24



VENDA LÍQUIDA 100% 2T25
(UDM) Inclui Pode Entrar

R\$ 3,7 Bilhões

+12%

2T25 UDM vs 2T24 UDM



VENDA LÍQUIDA 100% 2T25
(UDM) MERCADO PRIVADO
(Sem Pode entrar)

R\$ 3,4 Bilhões

+27%

2T25 UDM vs 2T24 UDM



VENDA LÍQUIDA
100% 6M25

R\$ 1,7 Bilhões

+26%

ACIMA DO 6M24



VENDA LÍQUIDA
100% 2T25

R\$ 894,3 Milhões

+12%

ACIMA DO 2T24



LANDBANK

R\$ 32,0 Bilhões

+3%

ACIMA DO 1T25

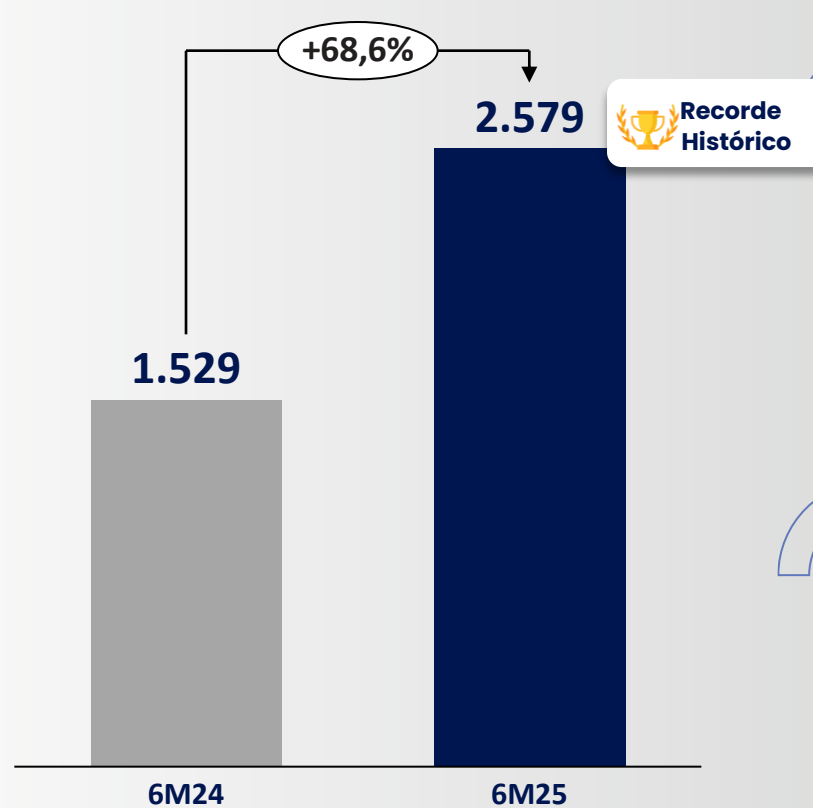
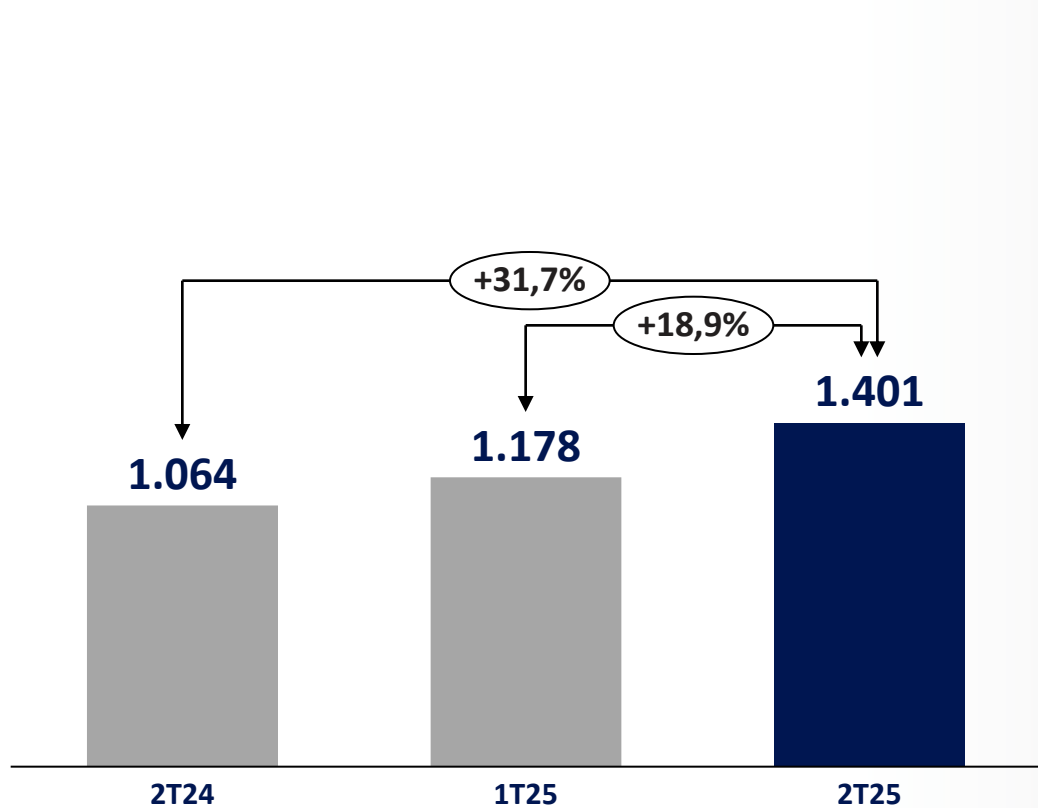




RESULTADO OPERACIONAL 2T25

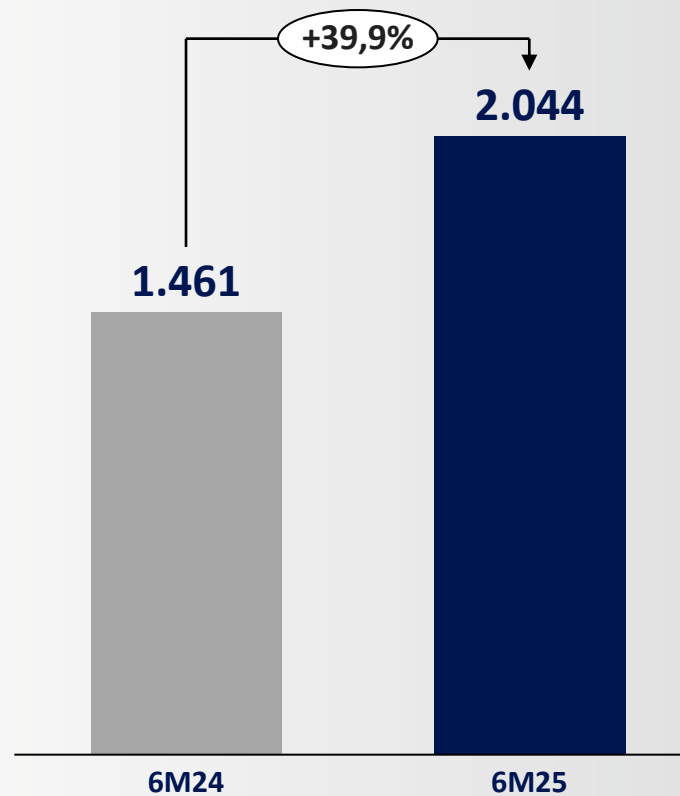
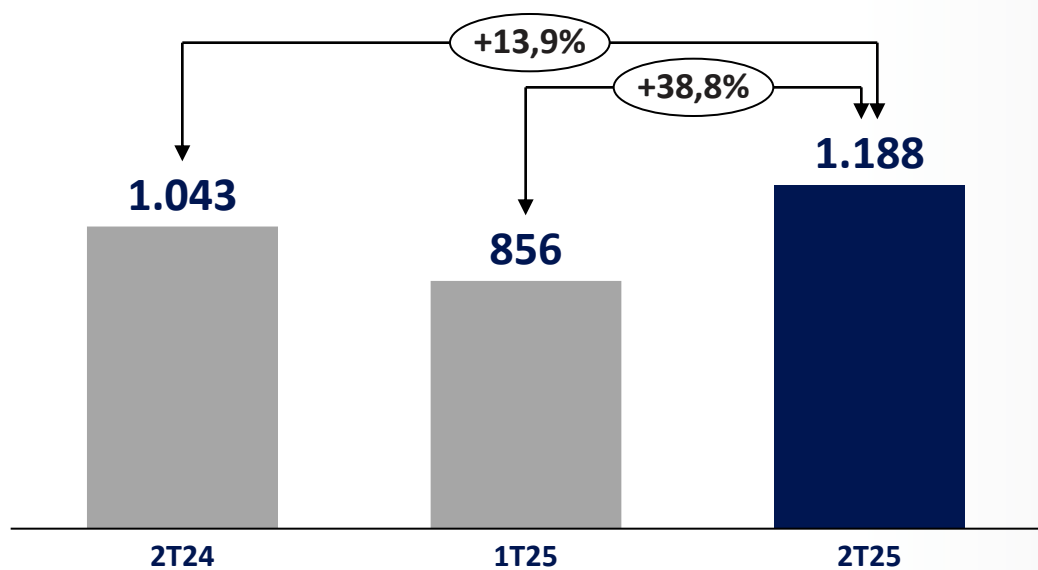
LANÇAMENTOS 100%

TOTAL (R\$ milhões)



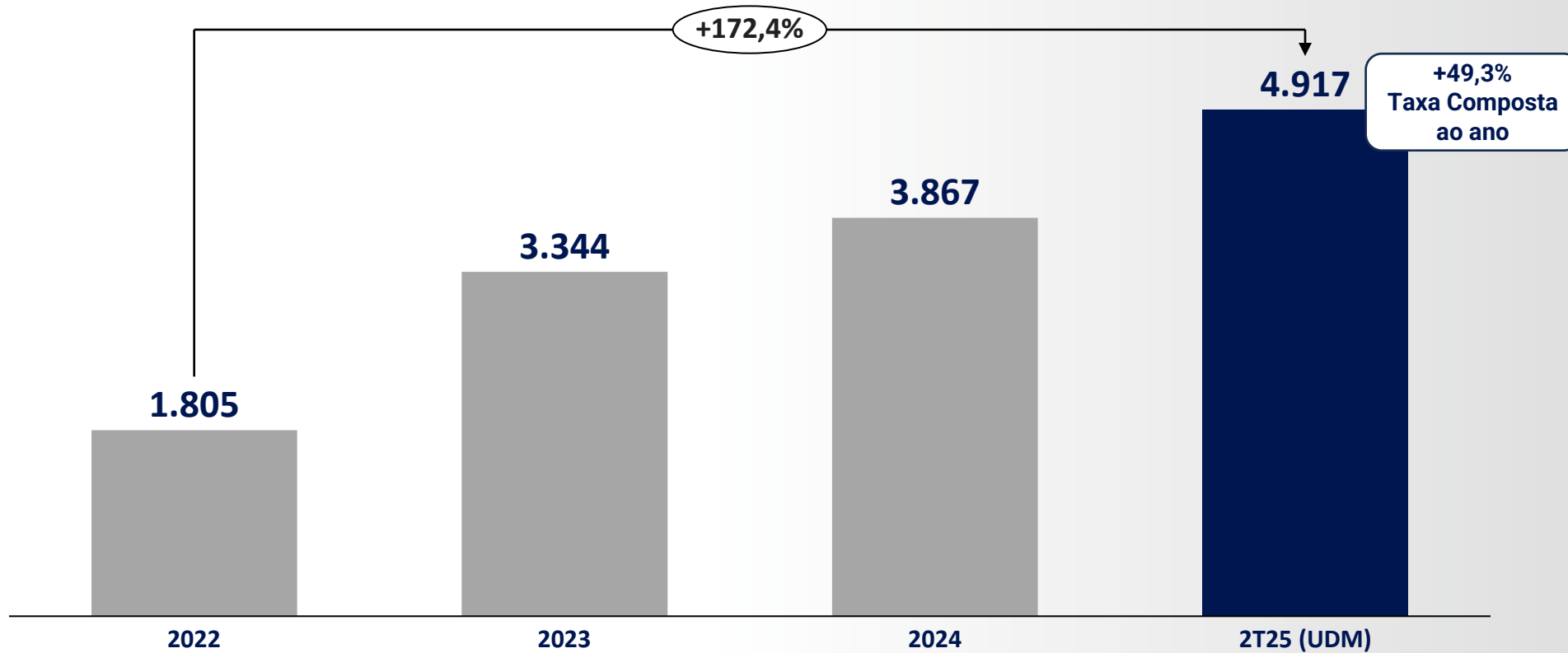
LANÇAMENTOS %P&P MERCADO PRIVADO

TOTAL (R\$ milhões)



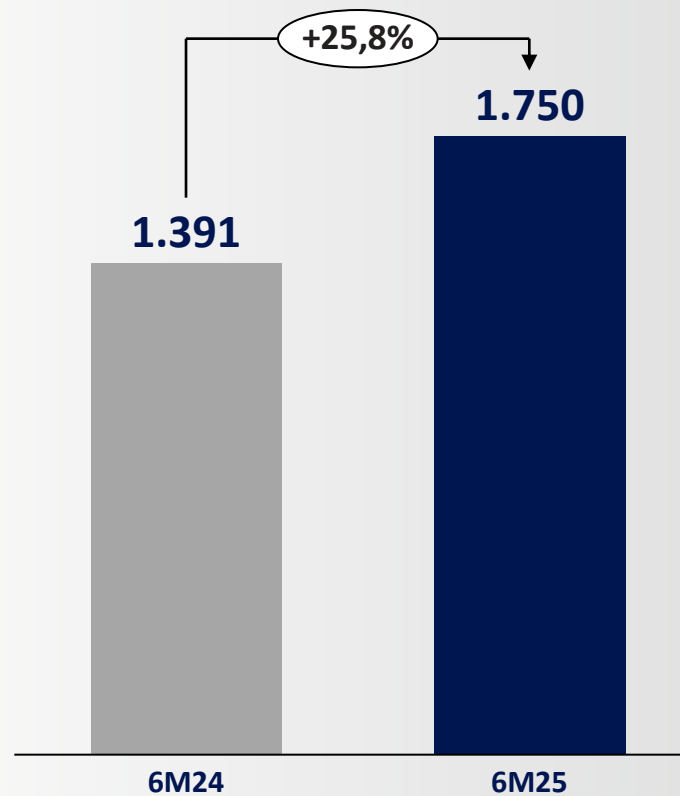
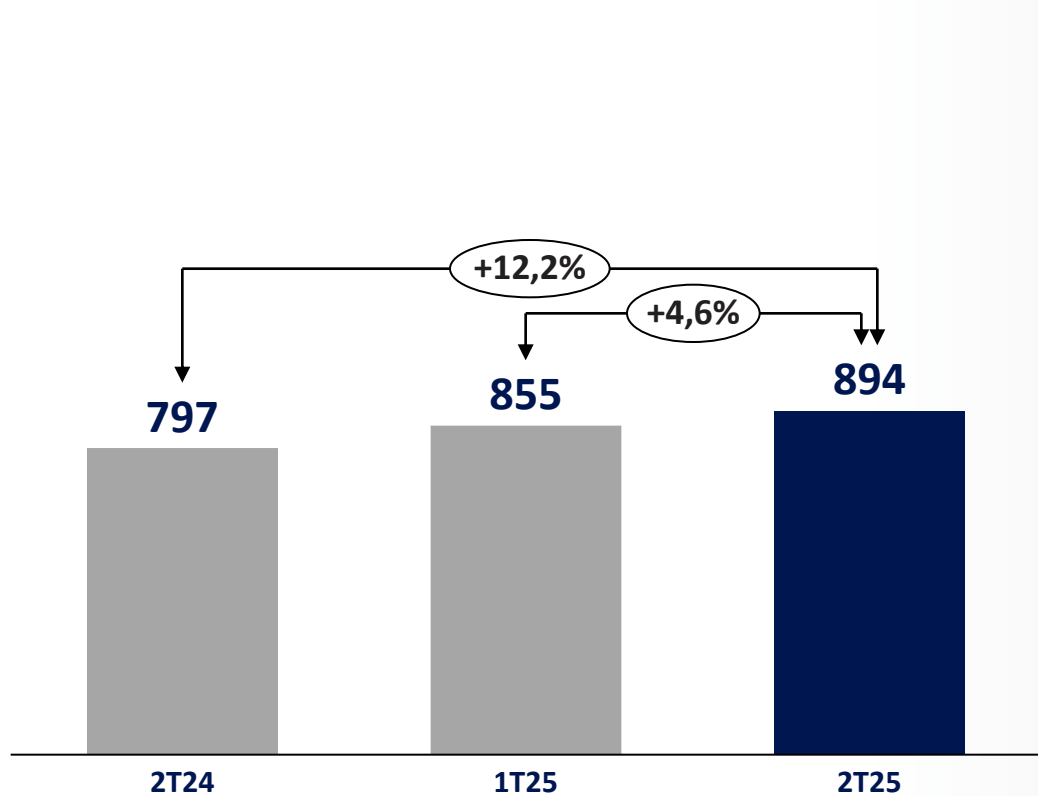
HISTÓRICO DE LANÇAMENTOS UDM.

Números incluem o Pode Entrar - TOTAL (R\$ milhões)



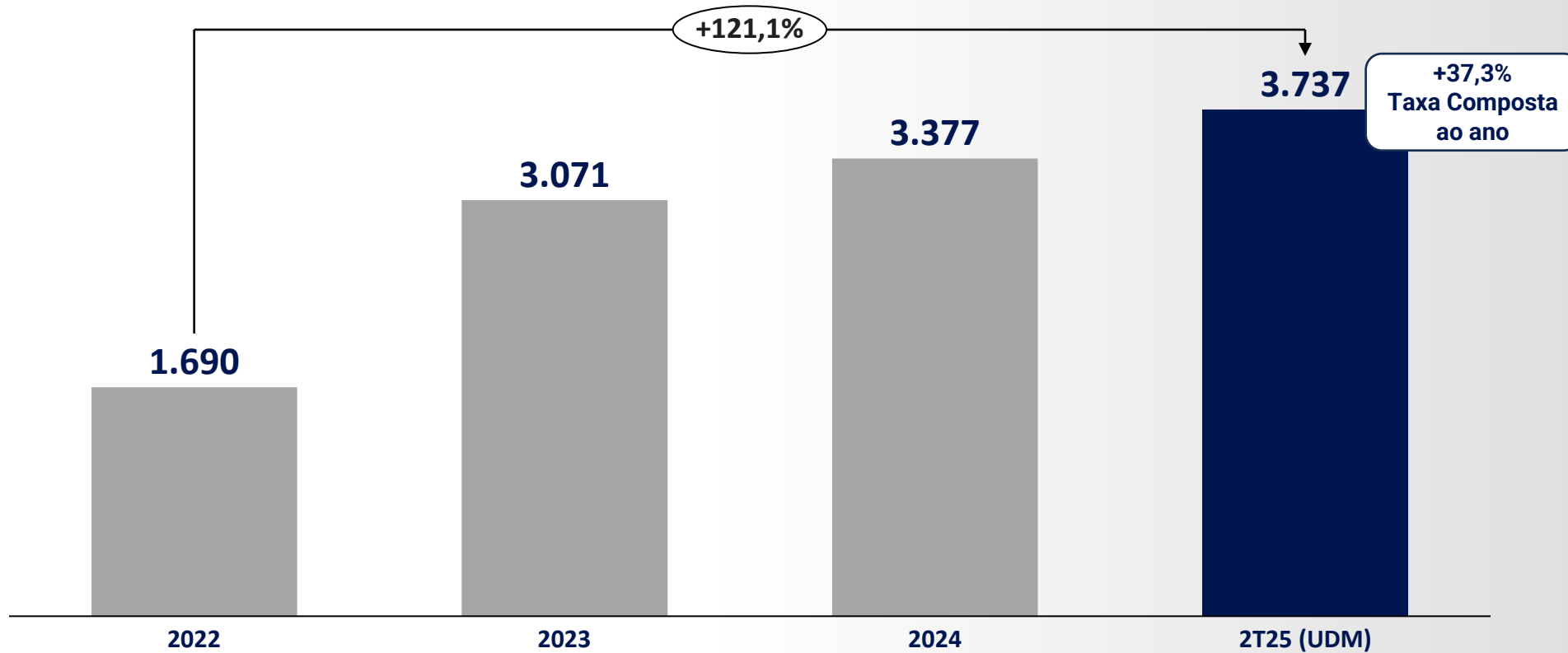
VENDAS 100%

TOTAL (R\$ milhões)



HISTÓRICO DE VENDAS UDM

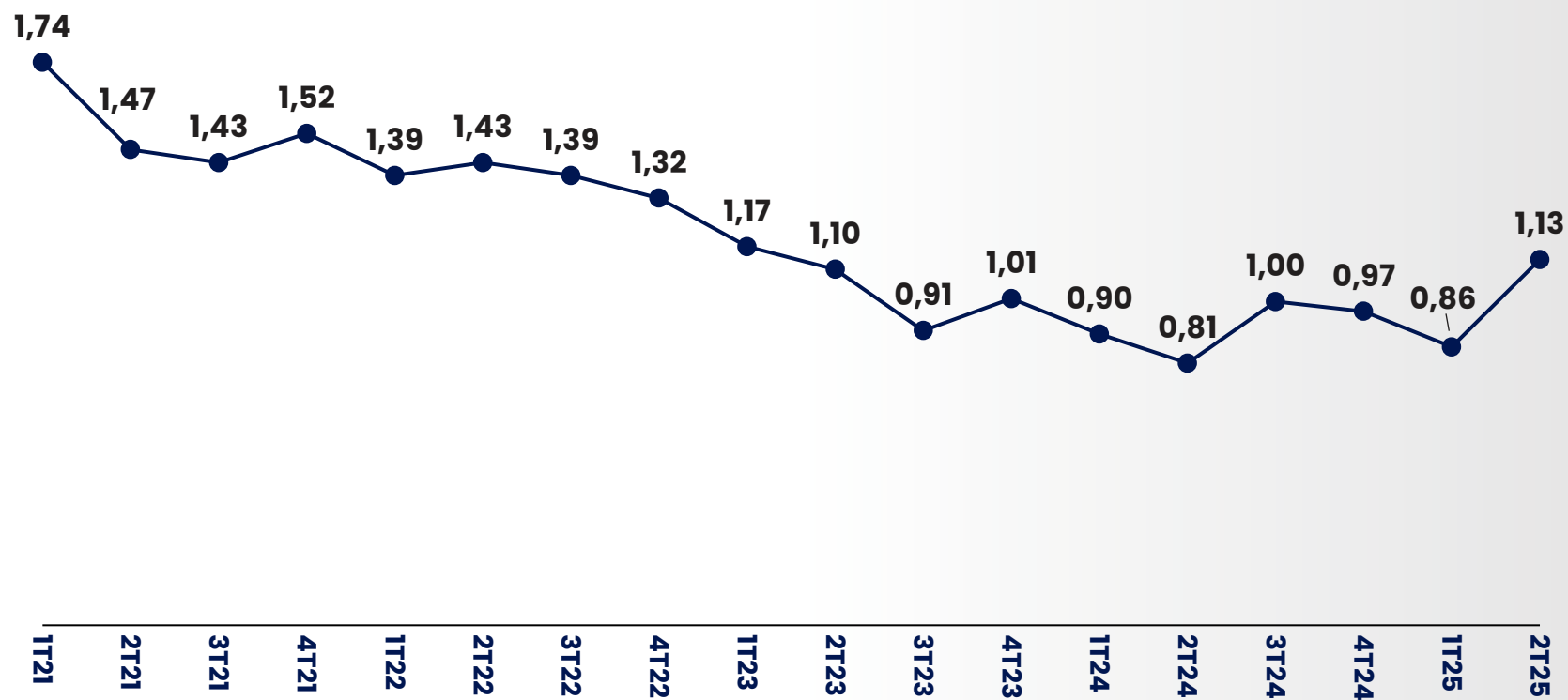
TOTAL (R\$ milhões)



ESTOQUE / VENDAS

ESTOQUE / VENDAS (UDM)

(Estoque e Vendas Nominais)

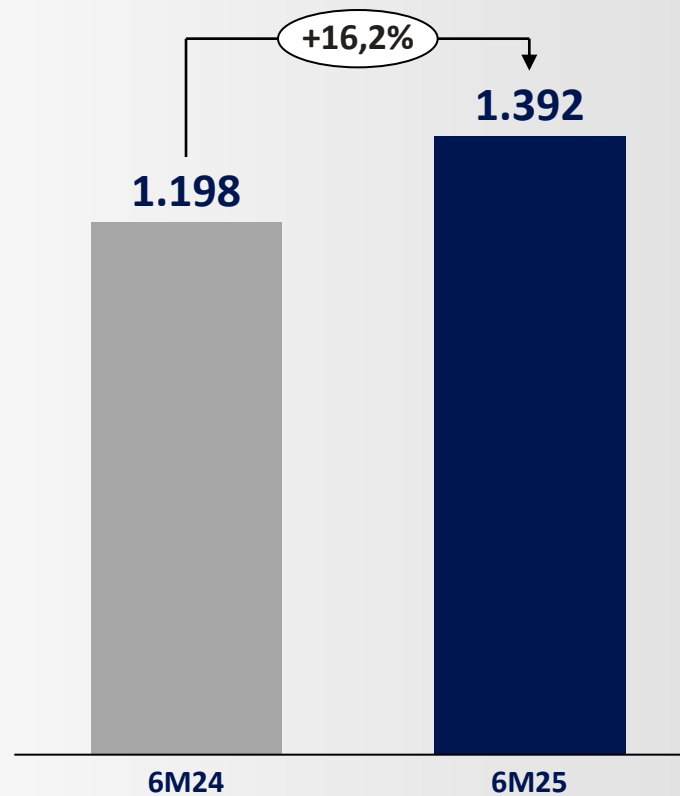
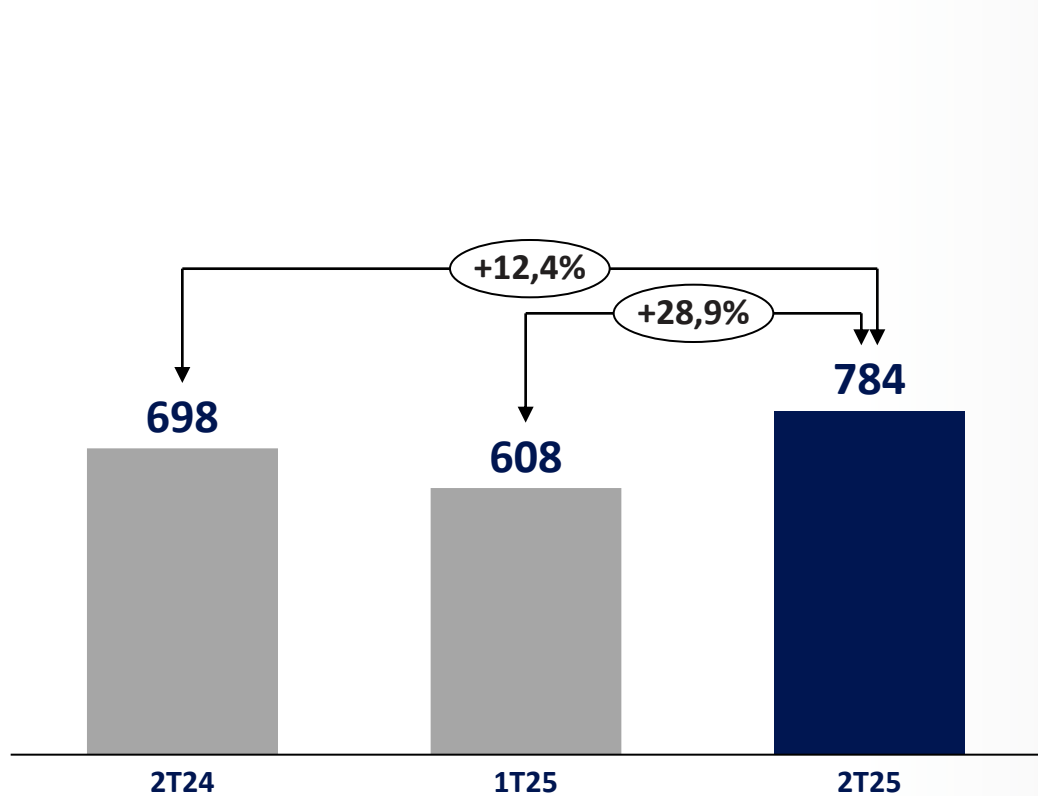




RESULTADO FINANCEIRO 2T25

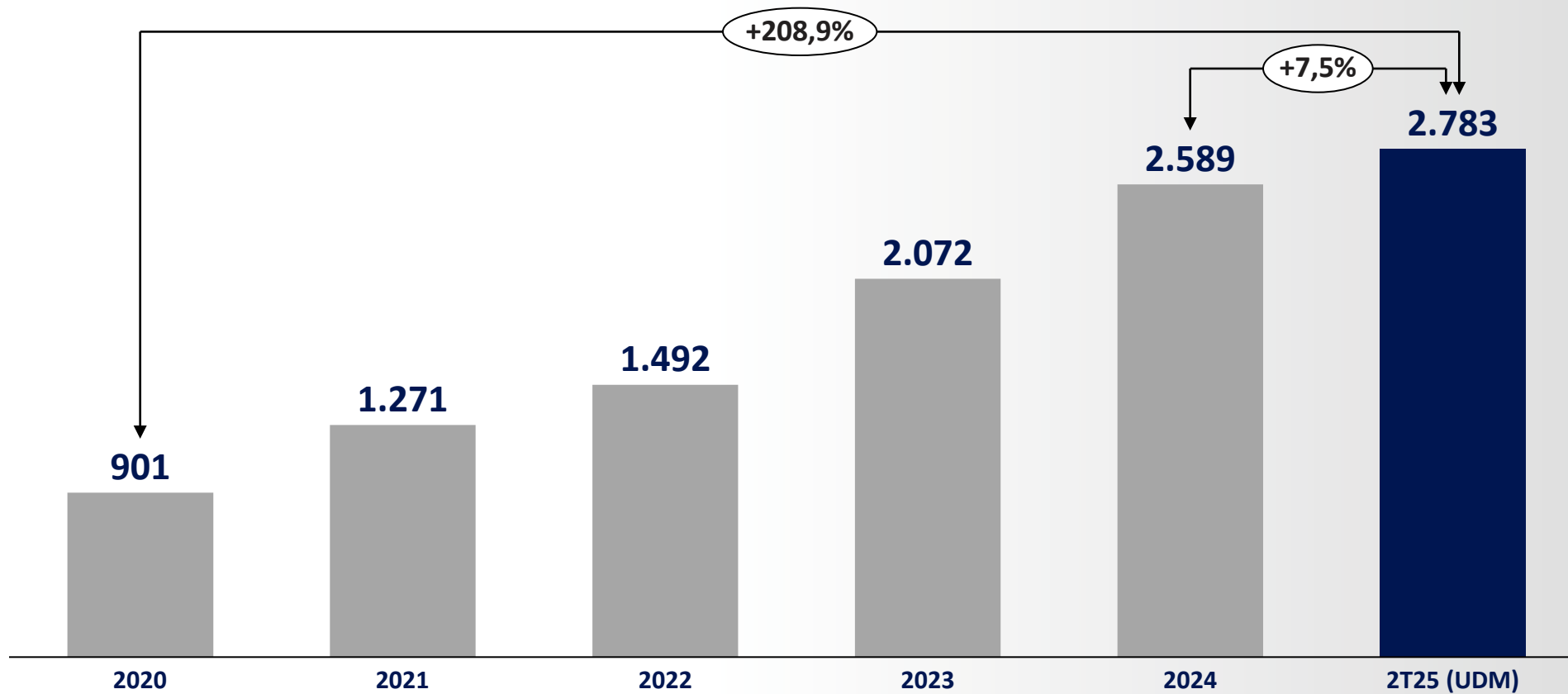
RECEITA LÍQUIDA

(R\$ MILHÕES)



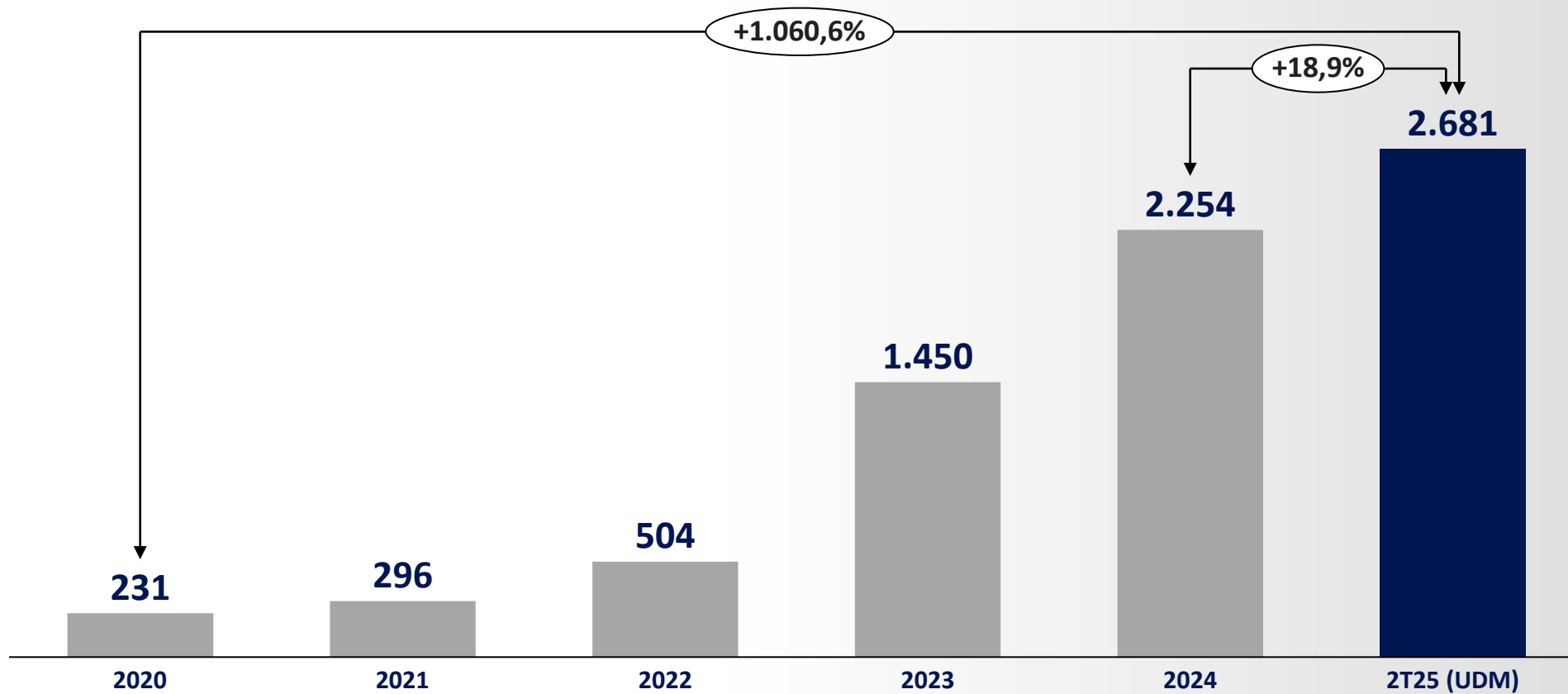
EVOLUÇÃO DA RECEITA LÍQUIDA – UDM

(R\$ MILHÕES)



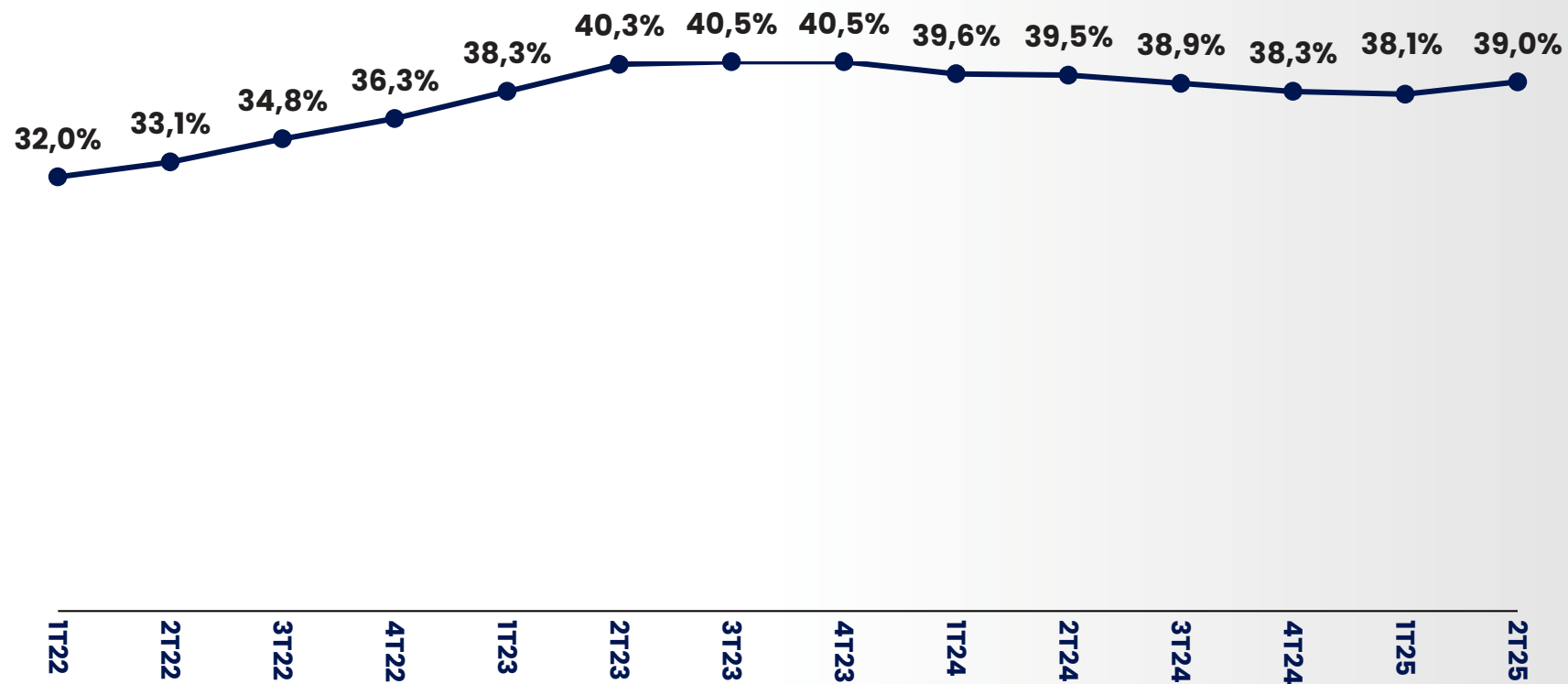
EVOLUÇÃO DA RECEITA REF

(R\$ MILHÕES)



MARGEM REF

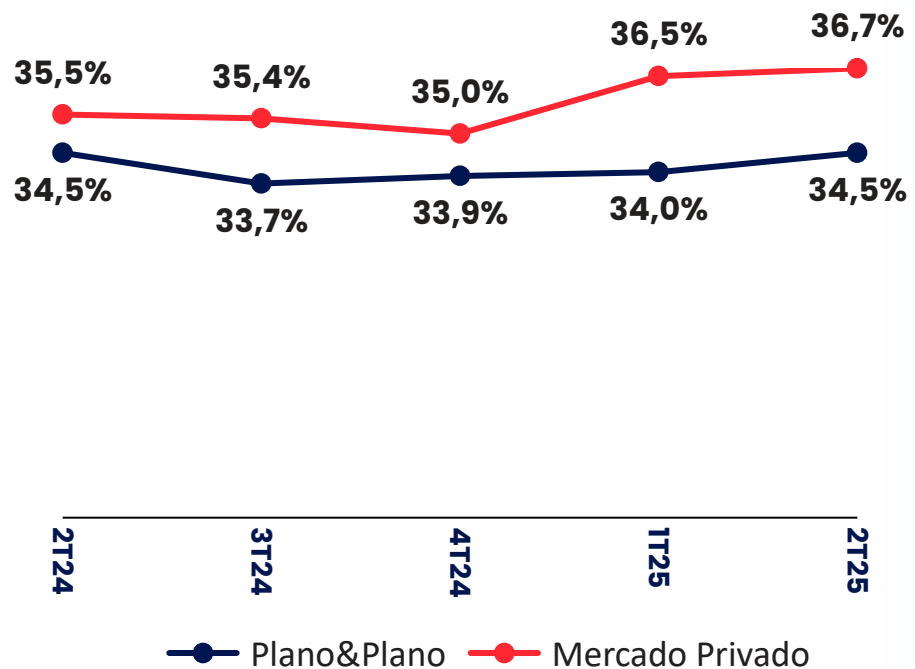
MERCADO PRIVADO (%)



LUCRO BRUTO E MARGEM BRUTA

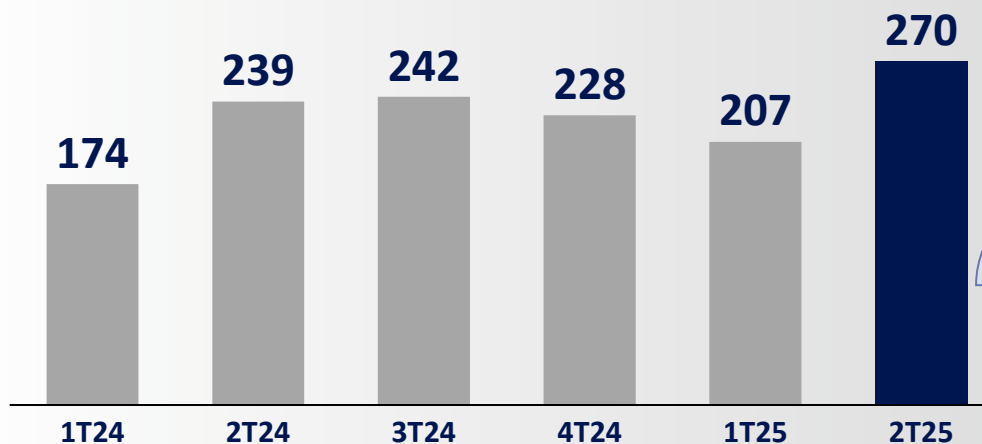
MARGEM BRUTA AJUSTADA

(%)



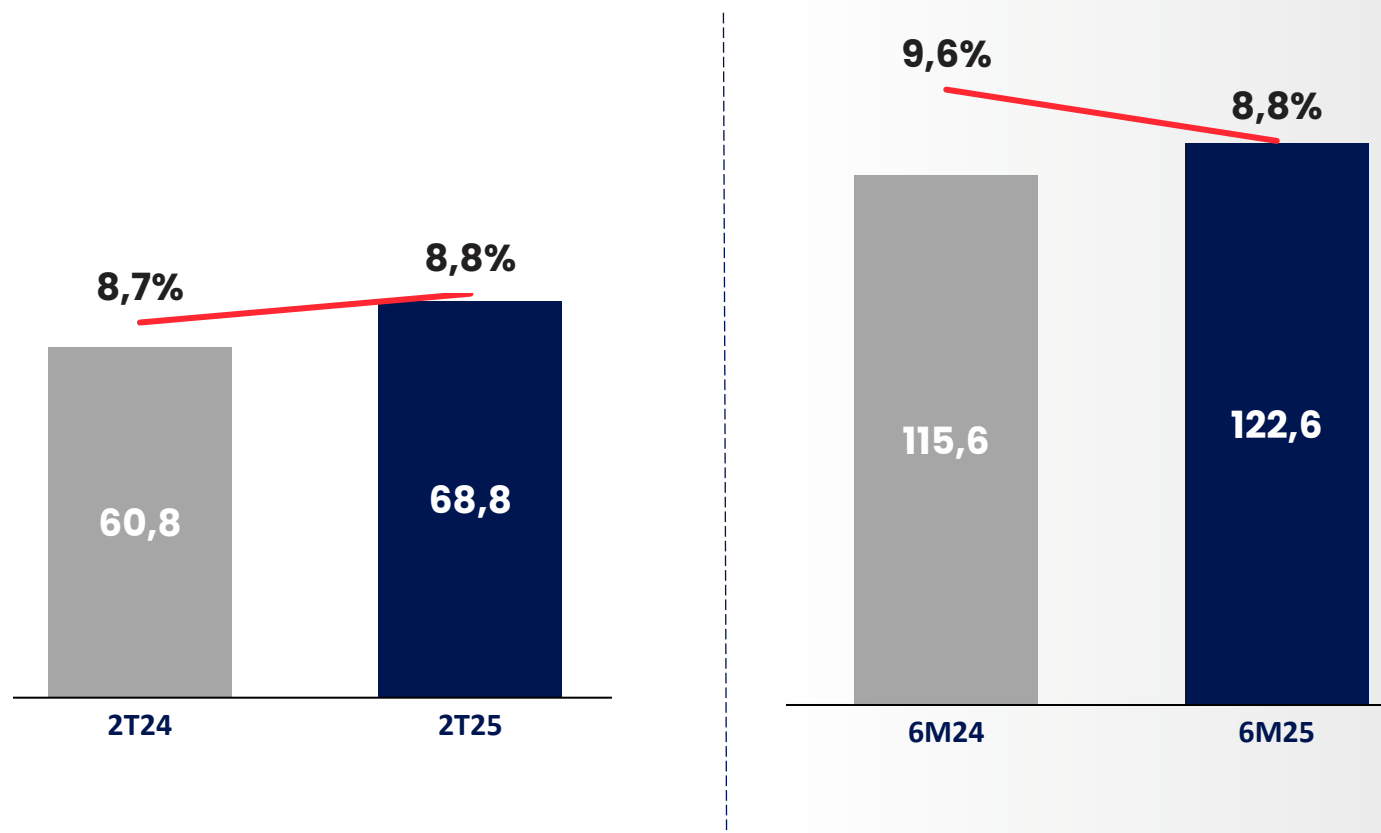
LUCRO BRUTO AJUSTADO

(R\$ MILHÕES)



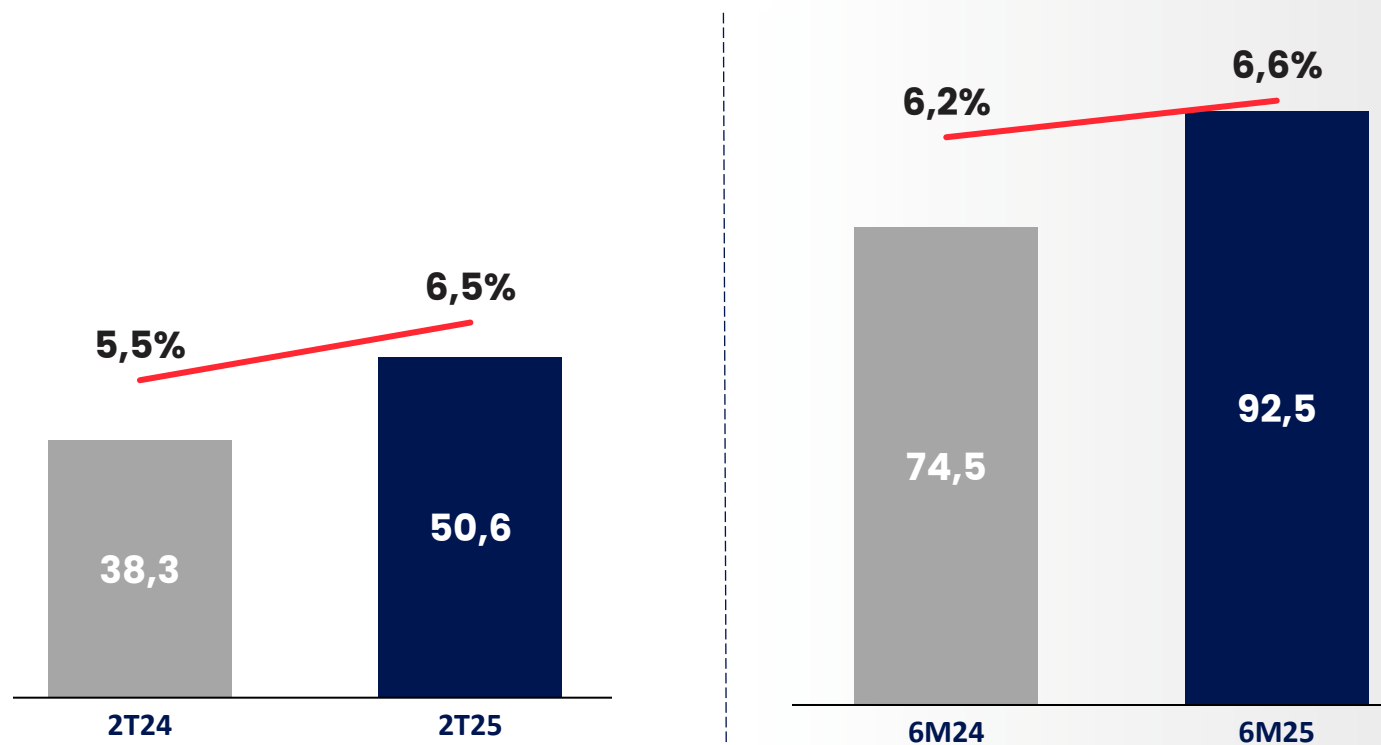
DESPESAS COMERCIAIS

(R\$ MILHÕES E % DA RECEITA)



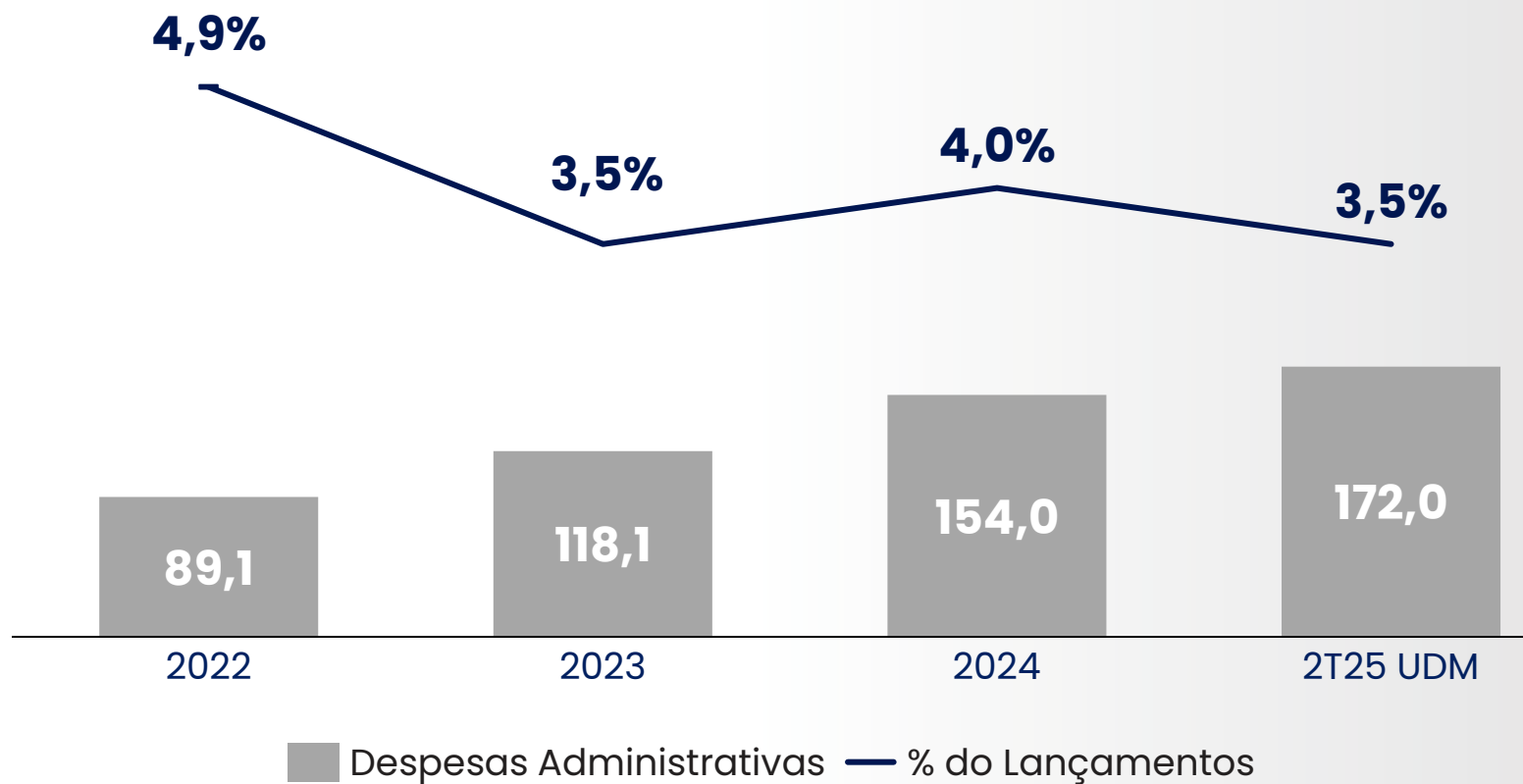
DESPESAS ADMINISTRATIVAS

(R\$ MILHÕES E % DA RECEITA)



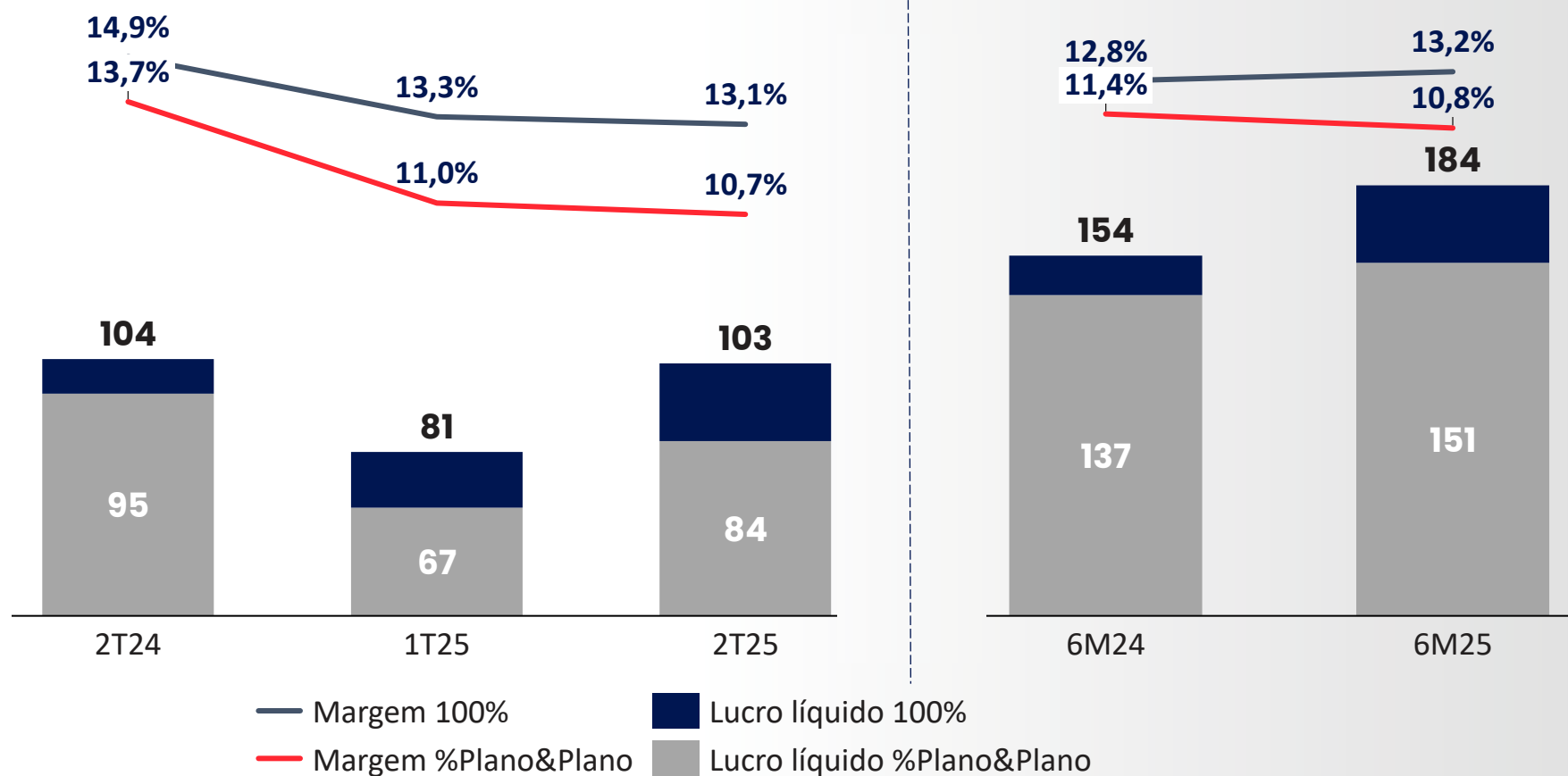
DESP. ADM./LANÇAMENTOS

(R\$ MILHÕES E % DOS LANÇAMENTOS)



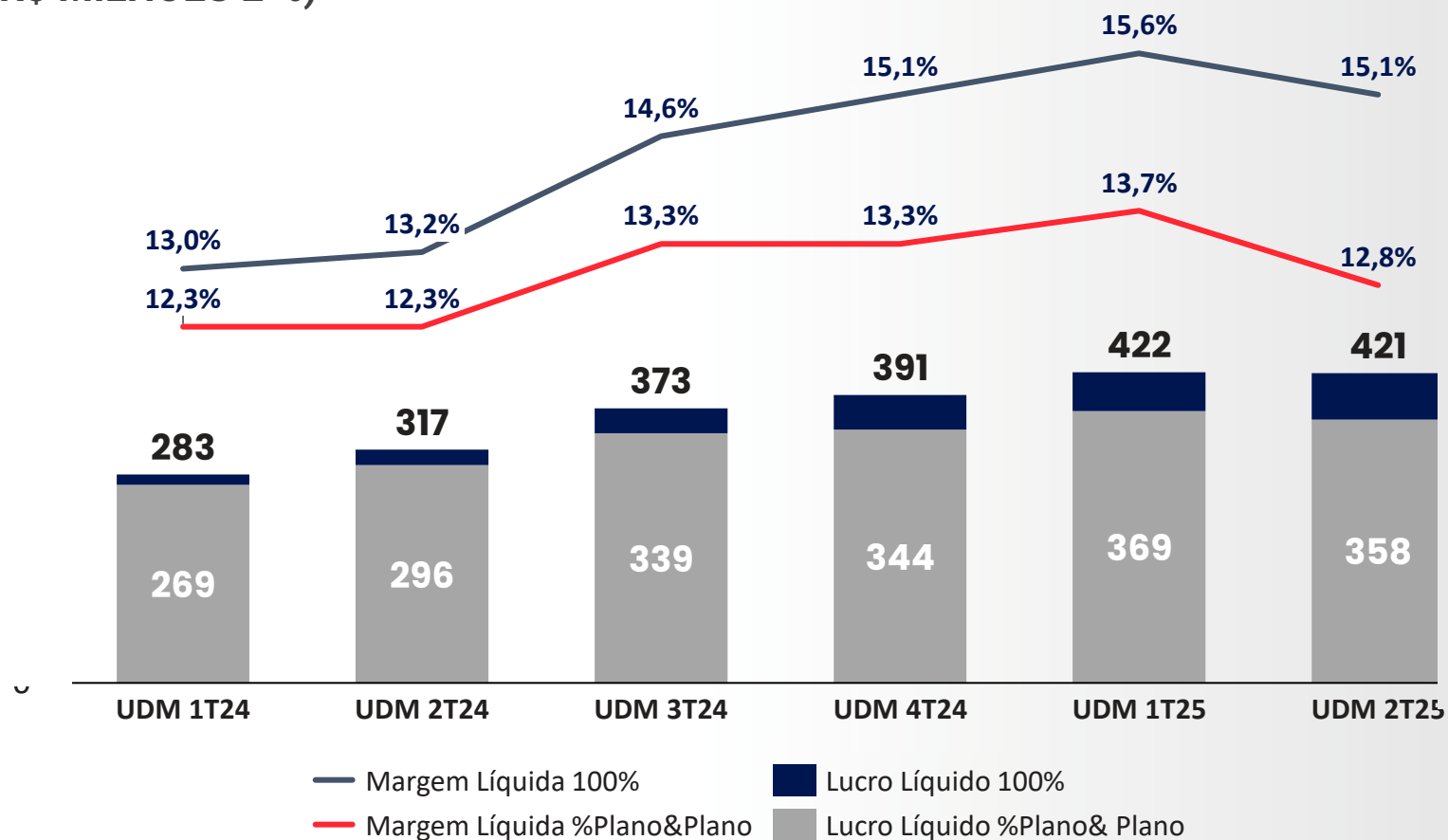
LUCRO LÍQUIDO & MARGEM LÍQUIDA

(R\$ MILHÕES E %)



LUCRO LÍQUIDO & MARGEM LÍQUIDA – UDM

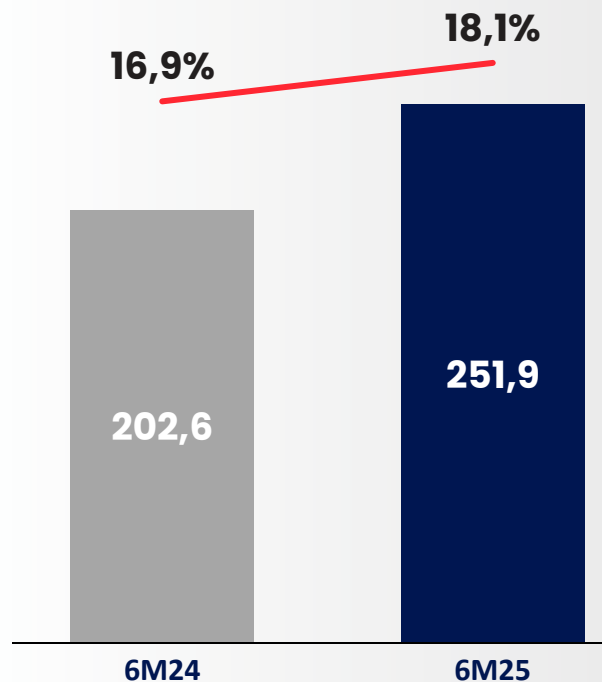
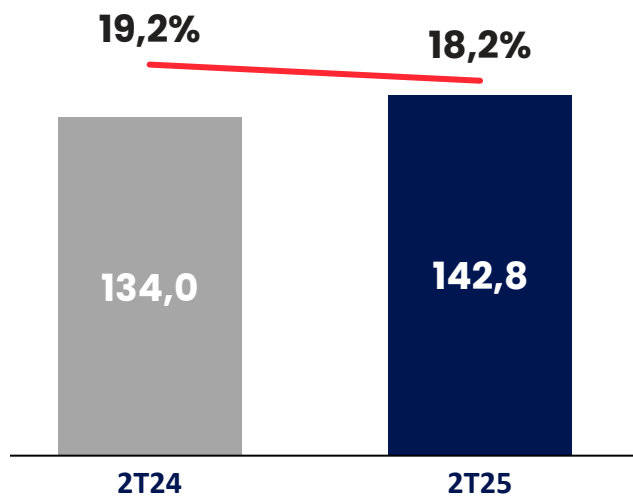
(R\$ MILHÕES E %)



EBITDA

EBITDA E MARGEM EBITDA AJUSTADO

(R\$ MILHÕES E %)



GERAÇÃO DE CAIXA

Geração de Caixa (R\$ milhão)	1T25	2T25	2025
Dívida Líquida (Caixa Líquido) no início do período	-185,7	156,9	-185,7
Dívida Líquida (Caixa Líquido) no final do período	156,9	199,2	199,2
Variação Dívida Líquida	342,7	42,3	384,9
(+) Dividendos	-200,0	0,0	-200,0
(Geração)/Consumo de Caixa Operacional	142,7	42,3	184,9

ENDIVIDAMENTO

Dívida Líquida (R\$ mil)	30/06/2025	31/03/2025	Δ %	30/06/2024	Δ %
Dívida Total	737,8	598,3	23,3%	377,6	95,4%
(+/-) Ajuste a Valor justo	15,2	23,4	-35,0%	0,0	0,0%
Dívida Bruta	753,0	621,7	21,1%	377,6	99,4%
Caixa e Equivalentes de Caixa	553,8	464,8	19,1%	378,1	46,5%
Dívida (Caixa) Líquida	199,2	156,9	27,0%	-0,4	0,0%
Patrimônio Líquido + Minoritários	988,4	865,1	14,2%	755,6	30,8%
Dívida (Caixa) Líquida / Patrimônio Líquido	20,2%	18,1%	2,0 pp	-0,1%	20,2 pp
Grau de Alavancagem [DL / (DL + PL)]	16,8%	15,4%	1,4 pp	-0,1%	16,8 pp

Q&A

Webcast de Resultados 2T25

Equipe de RI:

ri.planoeplayano.com.br

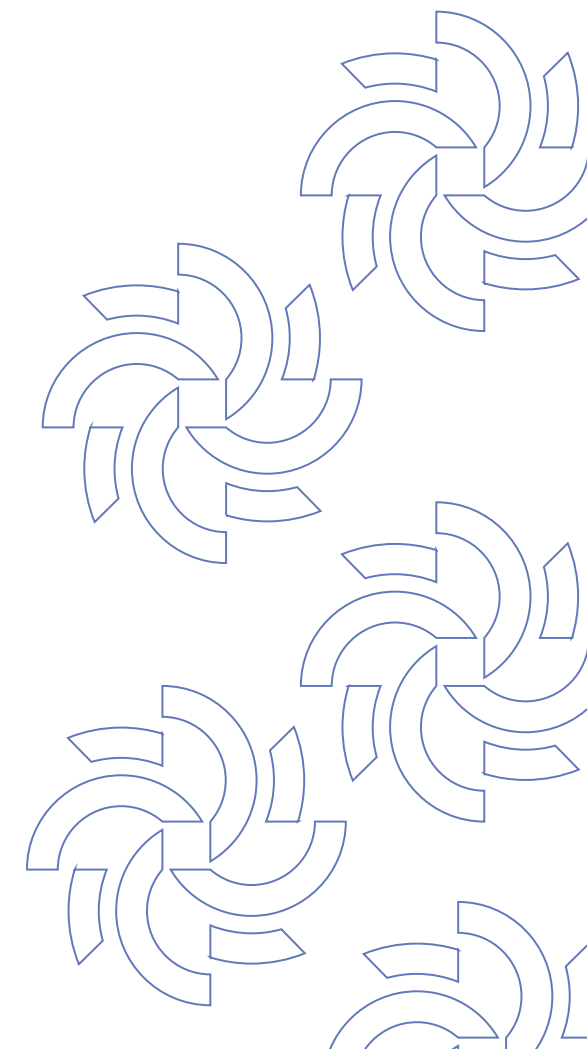
ri@planoeplayano.com.br



Para interagir ao vivo:

Caso deseje fazer alguma
pergunta, por favor digite seu
nome e companhia.

PLPL3





Construindo relações de valor

Listada no Novo Mercado da B3 | **PLPL3**



INVESTOR RELATIONS



RESULTS

2ND QUARTER

Listed on B3 Novo Mercado | **PLPL3**

2025

Disclaimer!

This presentation has forward-looking statements that are subject to risks and uncertainties. These statements are based on Management's beliefs and assumptions and on currently available information. Forward-looking statements refer to the intentions, beliefs or current expectations of the Company, Board members or Executive Officers. They also include information on future results of possible transactions. They are no guarantees of performance, as they involve risks, uncertainties and assumptions because they refer to future events and, therefore, depend on circumstances that may or may not occur. Our future results and value for shareholders may significantly differ from those expressed or suggested in these statements. Many factors that may determine these results and figures are beyond the Company's control or its ability to make predictions.

PARTICIPANTES



RODRIGO LUNA

VICE-PRESIDENT



JOÃO HOPP

EXECUTIVE VICE-PRESIDENT DIRECTOR
CFO E IRO



ANSELMO SOARES

FINANCIAL DIRECTOR

HIGHLIGHTS 1Q25



**LAUNCHES 100%
2Q25 (LTM)**

BRL 4.9 billion

+31%

2Q25 LTM vs 2Q24 LTM



**Historical
Record**



**LAUNCHES 100%
6M25**

BRL 2.6 billion

+69%

ABOVE 6M24



**Historical
Record**



**LAUNCHES 100%
2Q25**

BRL 1.4 billion

+32%

ABOVE 2Q24



**NET SALES 100% 2Q25 (LTM)
Including PODE ENTRAR**

BRL 3.7 billion

+12%

2Q25 LTM vs 2Q24 LTM



**NET SALES 100% 2Q25 (LTM)
PRIVATE MARKET
(Excluding PODE ENTRAR)**

BRL 3.4 billion

+27%

2Q25 LTM vs 2Q24 LTM



**NET SALES 100%
6M25**

BRL 1.7 billion

+26%

ABOVE 6M24



**NET SALES 100%
2Q25**

BRL 894.3 million

+12%

ABOVE 2Q24



LANDBANK

BRL 32.0 billion

+3%

ABOVE 1T25



**Historical
Record**

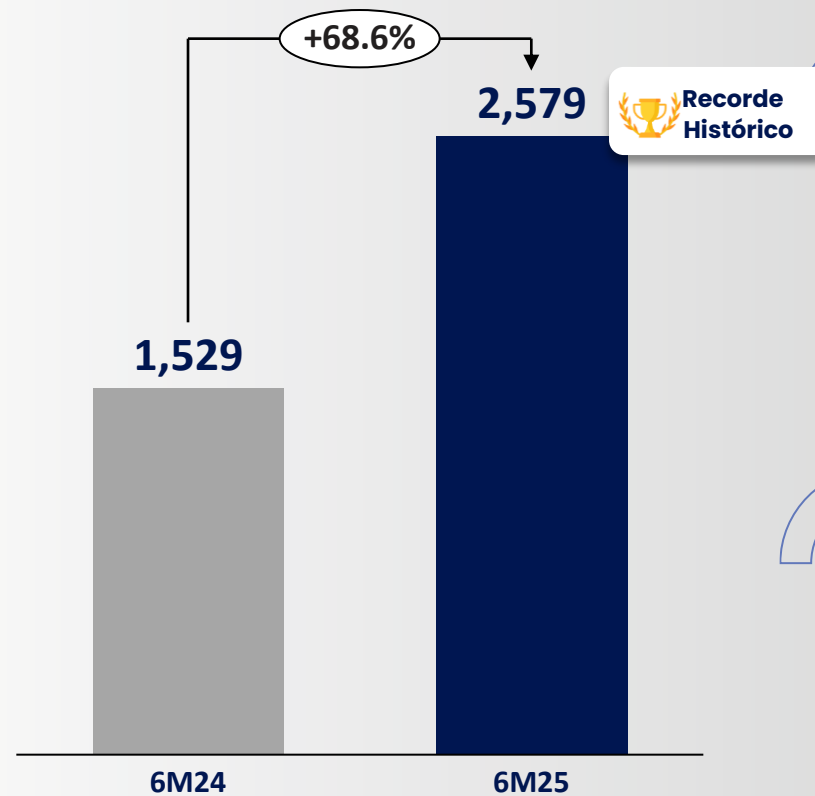
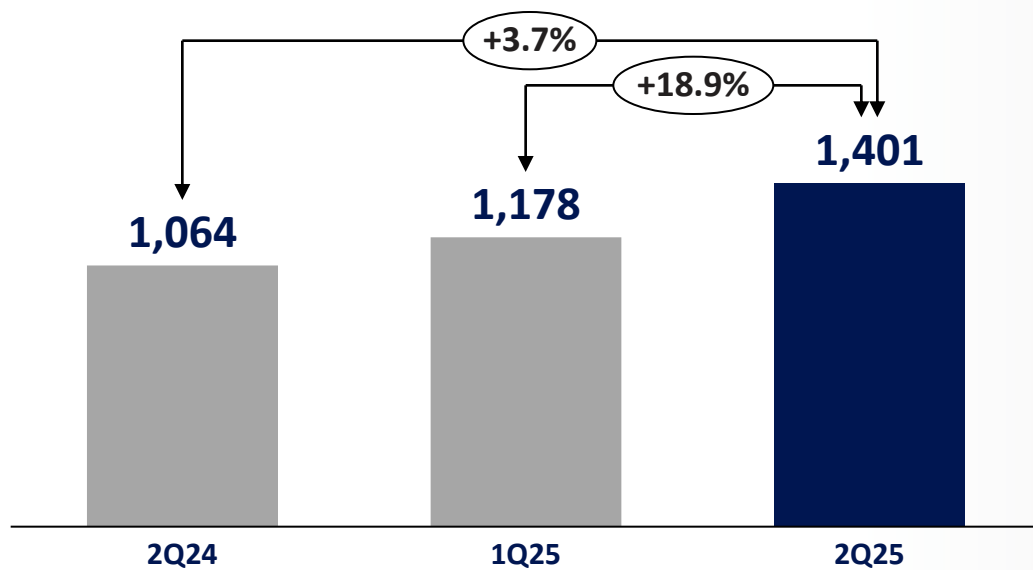


OPERATIONAL RESULTS

2Q25

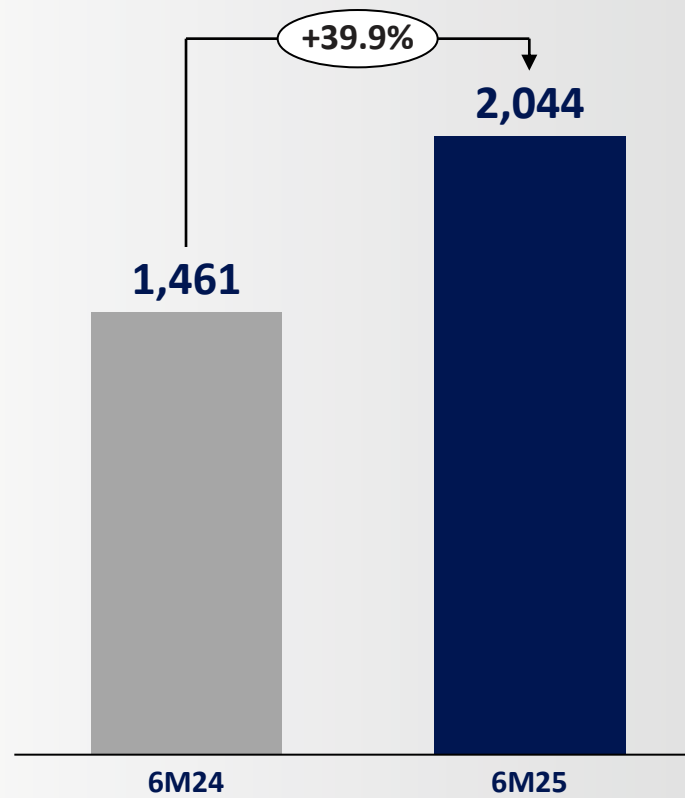
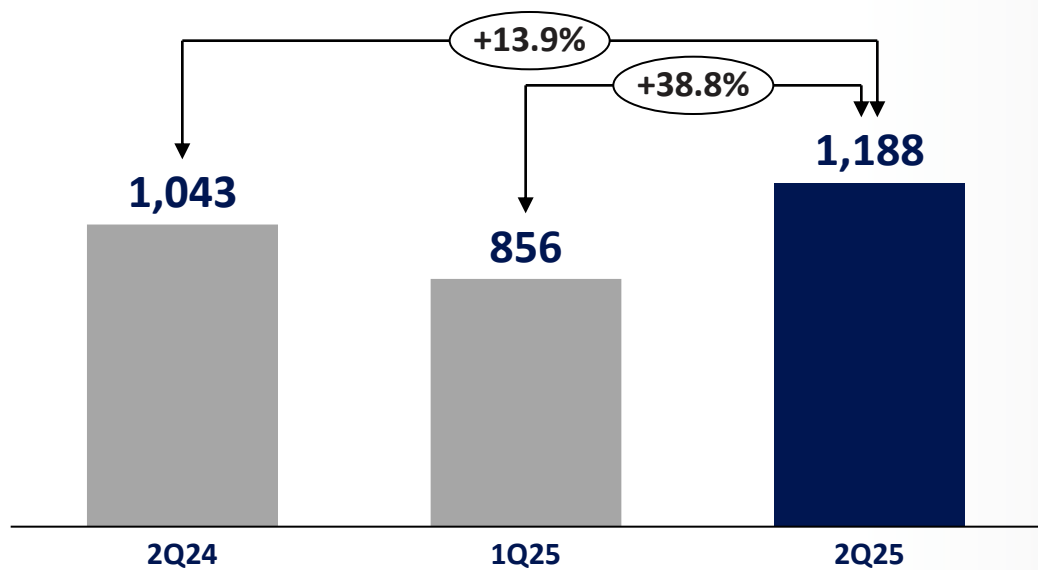
LAUNCHES 100%

TOTAL (BRL million)



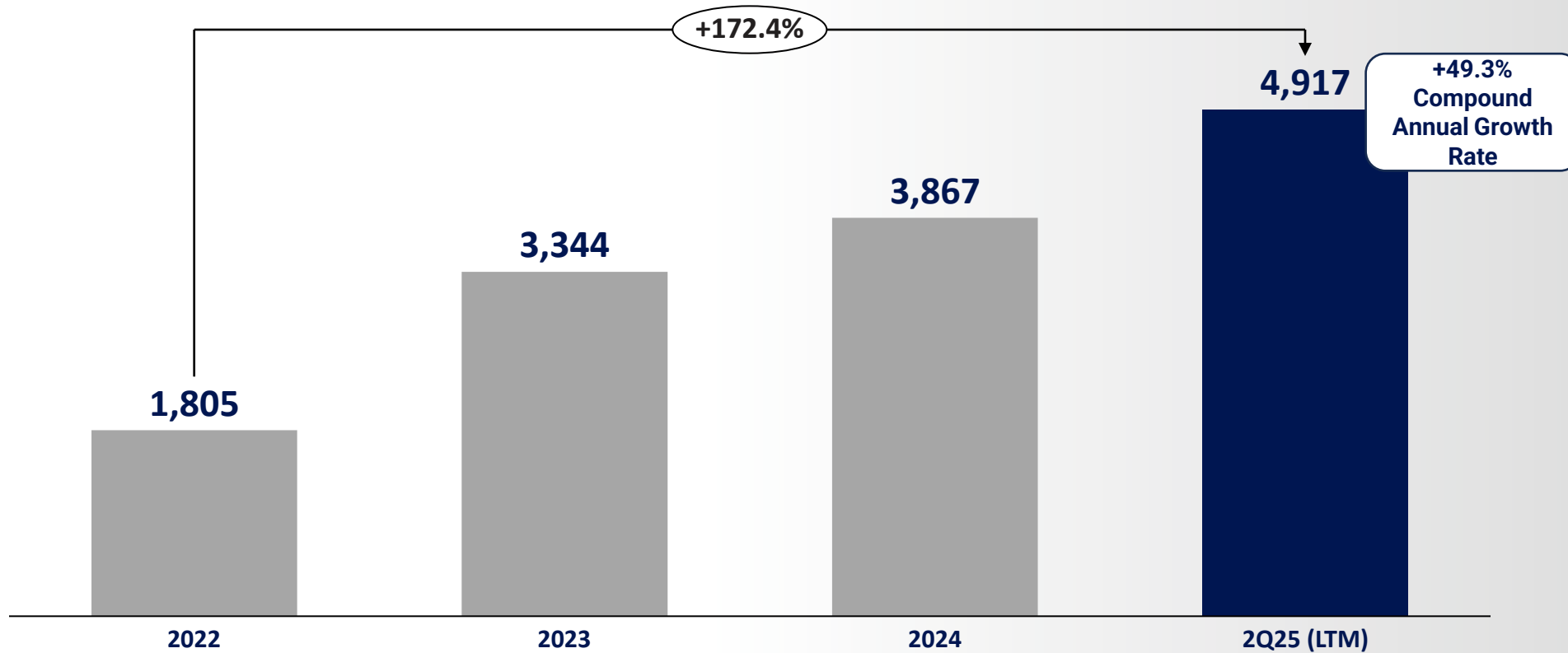
LAUNCHES %P&P

TOTAL (BRL million)



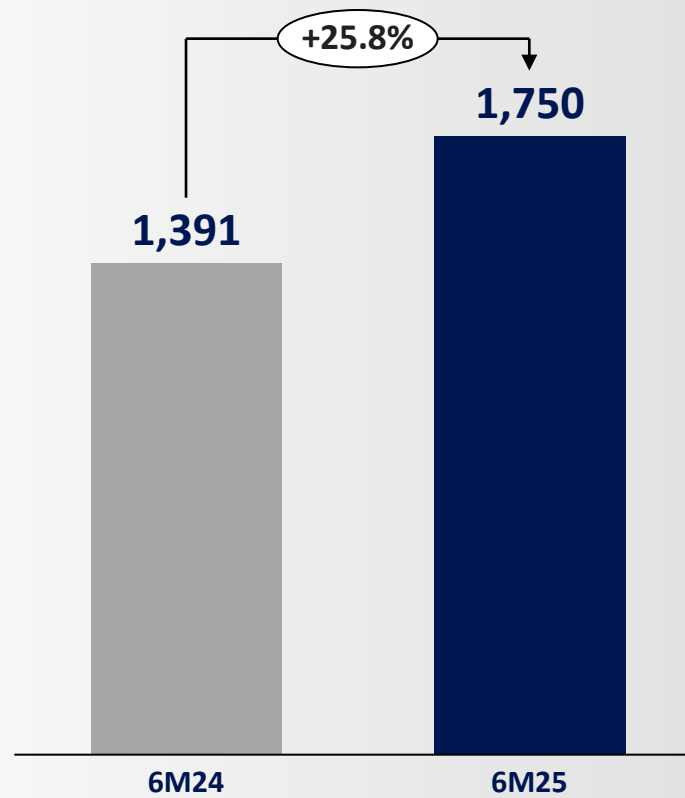
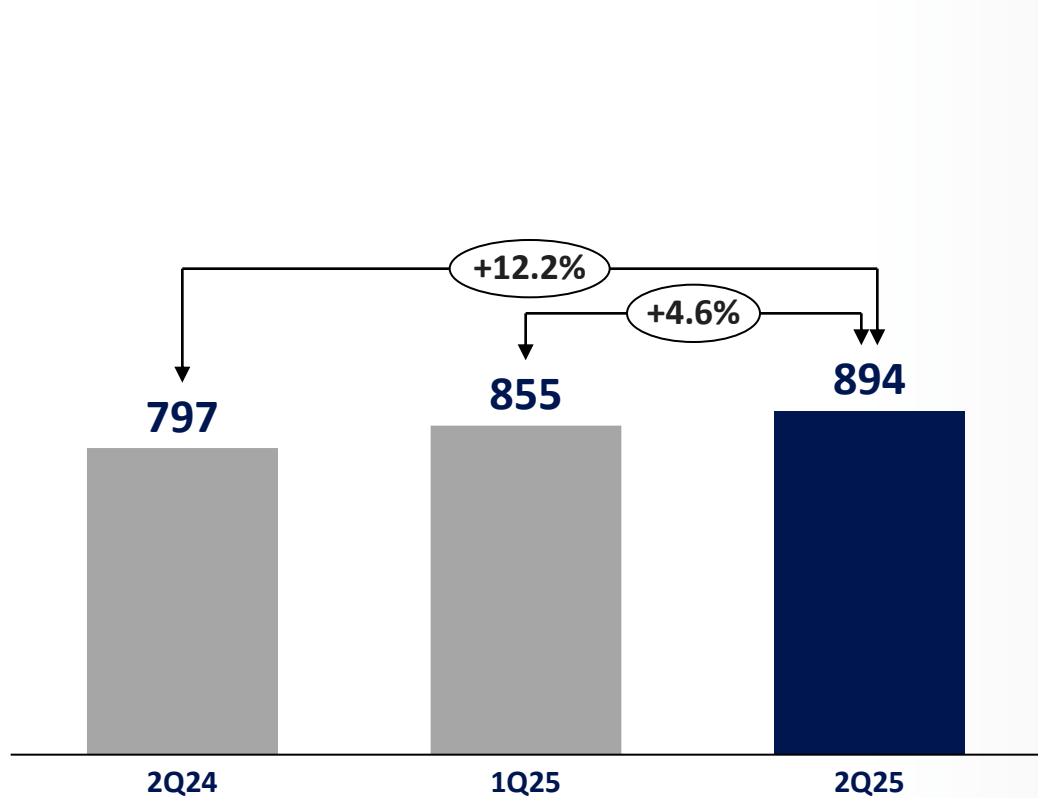
LTM LAUNCHES TRACK.

Numbers include Póde Entrar - TOTAL (BRL million)



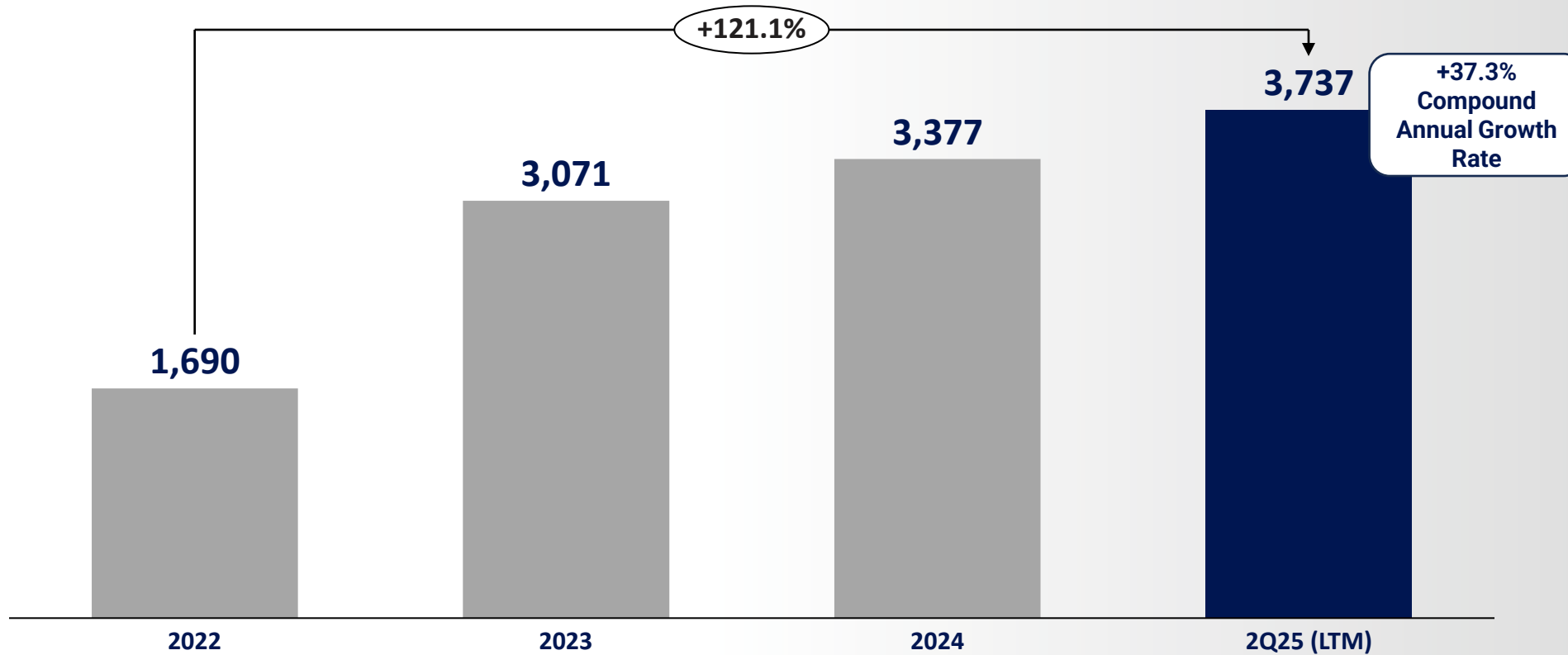
SALES 100%

TOTAL (BRL million)



LTM SALES TRACK RECORD.

Numbers include Póde Entrar - TOTAL (BRL million)



INVENTORY / SALES

INVENTORY / SALES (LTM)

(Inventory / Sales)

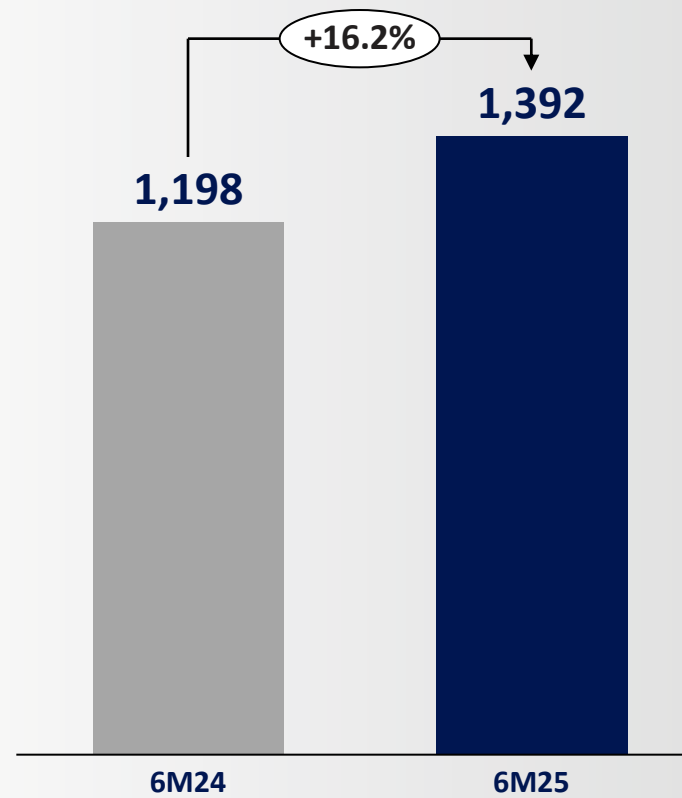
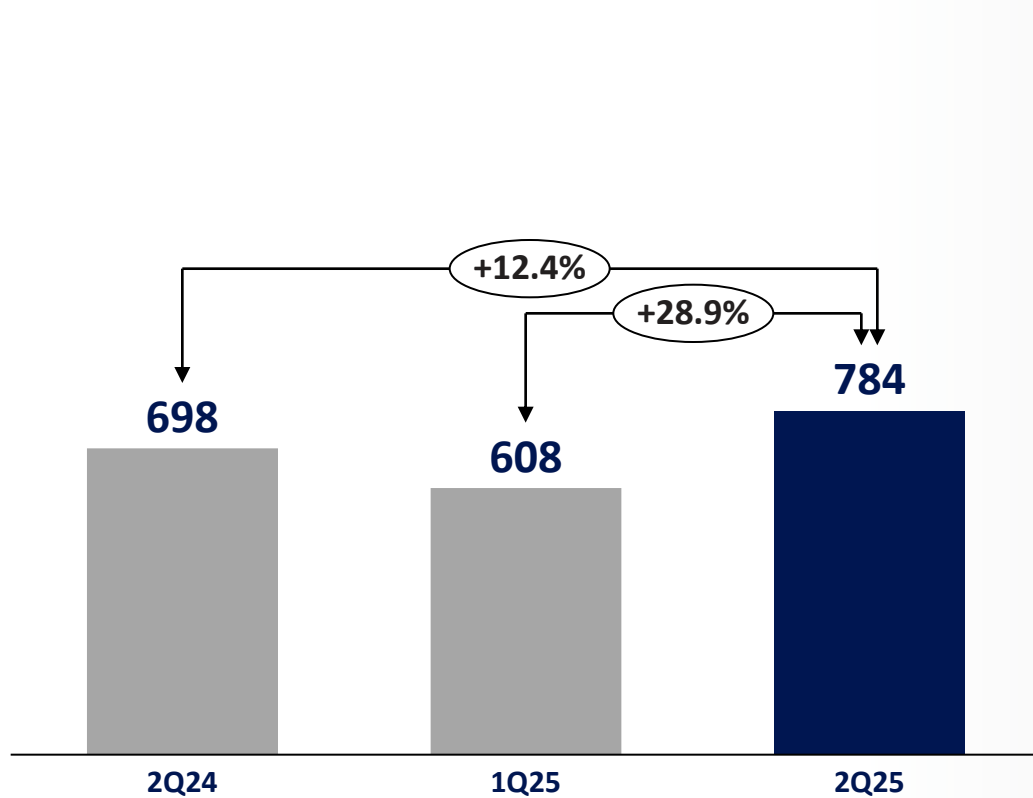




FINANCIAL RESULTS 2Q25

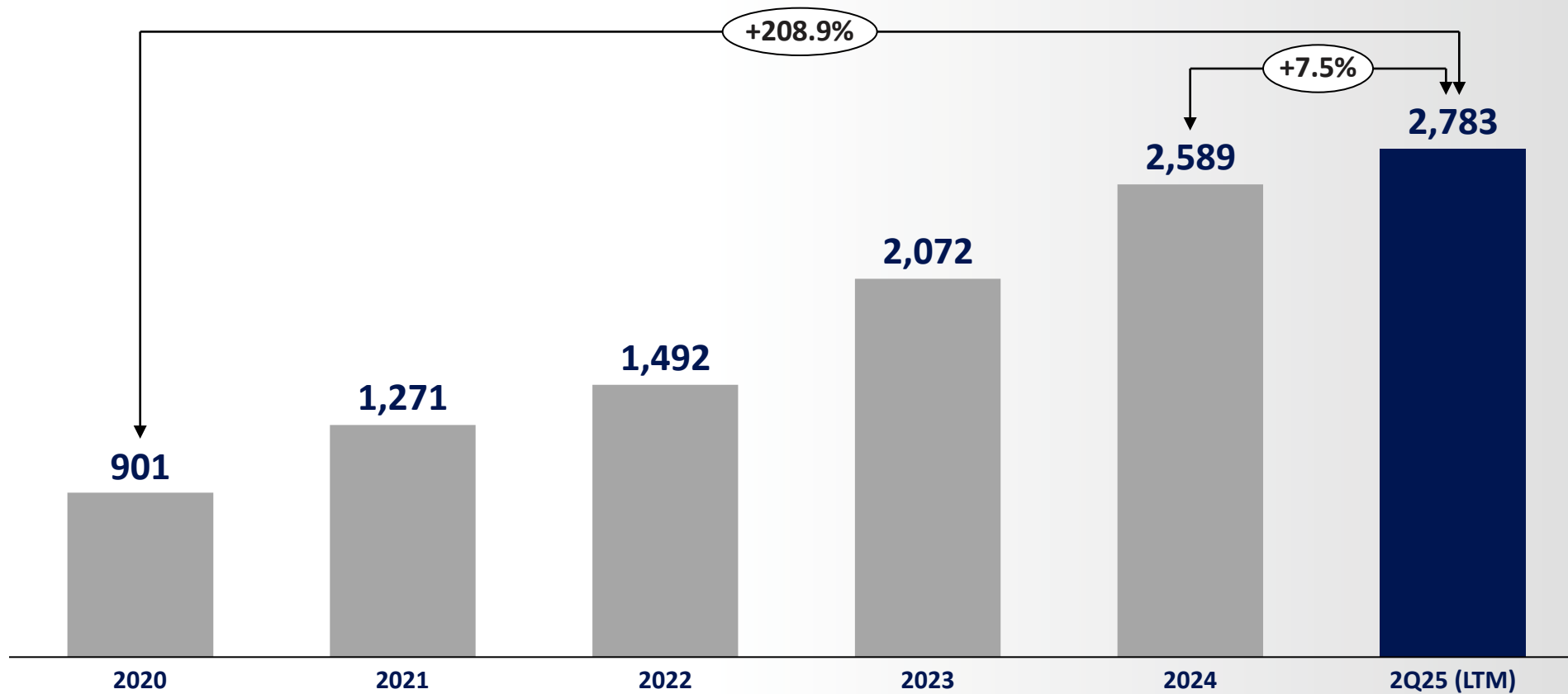
NET REVENUE

(BRL million)



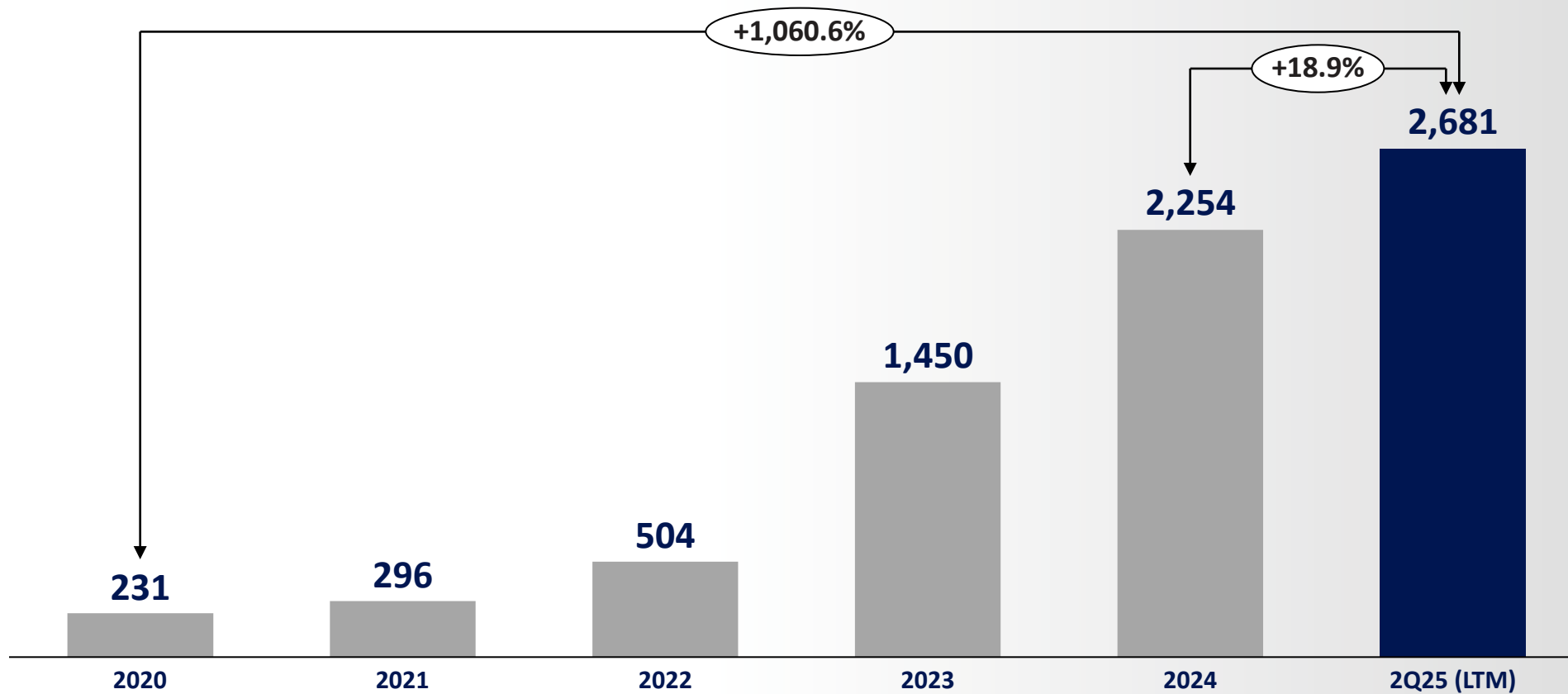
LTM EVOLUTION OF NET REVENUE.

(BRL million)



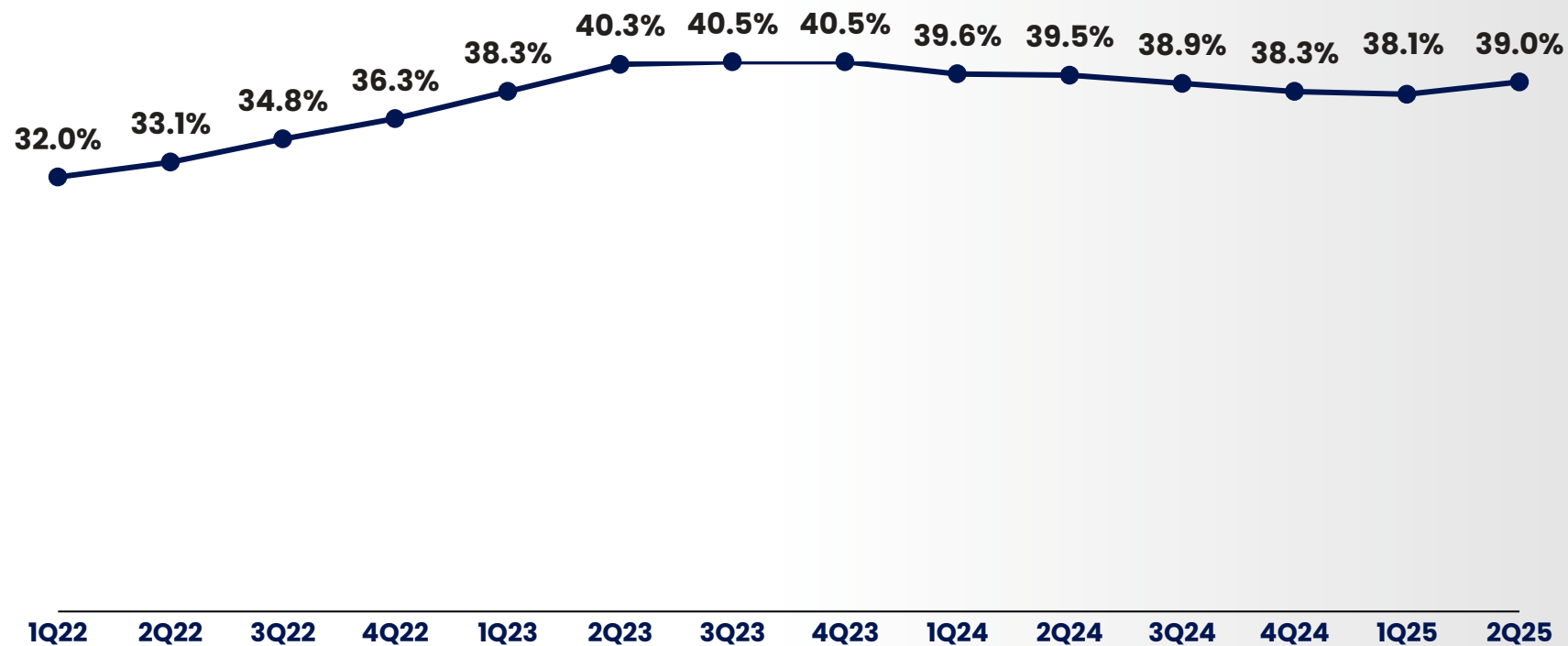
EVOLUTION OF REVENUE TO BE APPROPRIATED.

(BRL million)



BACKLOG MARGIN.

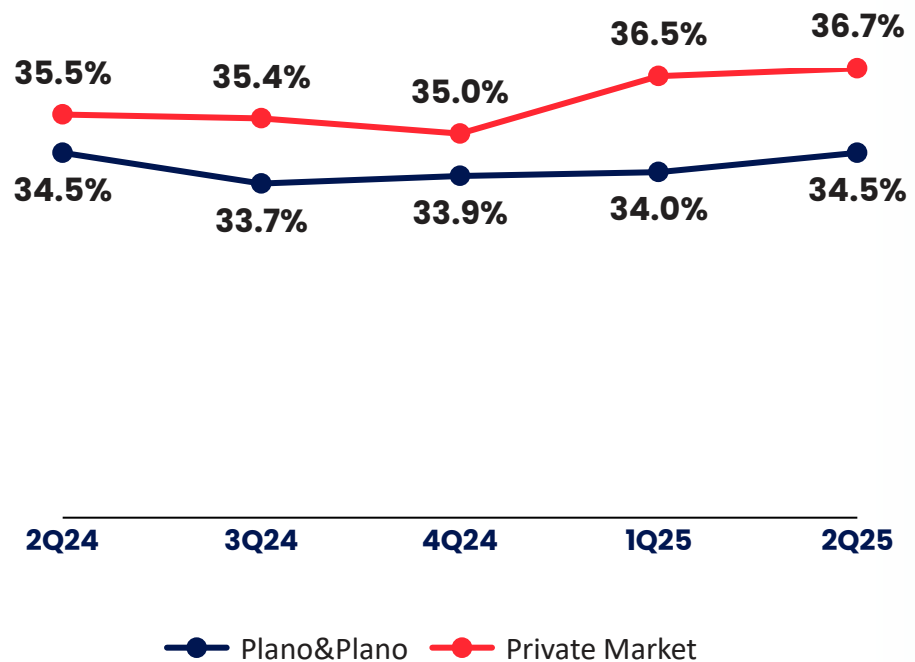
PRIVATE MARKET (%)



GROSS PROFIT & MARGIN.

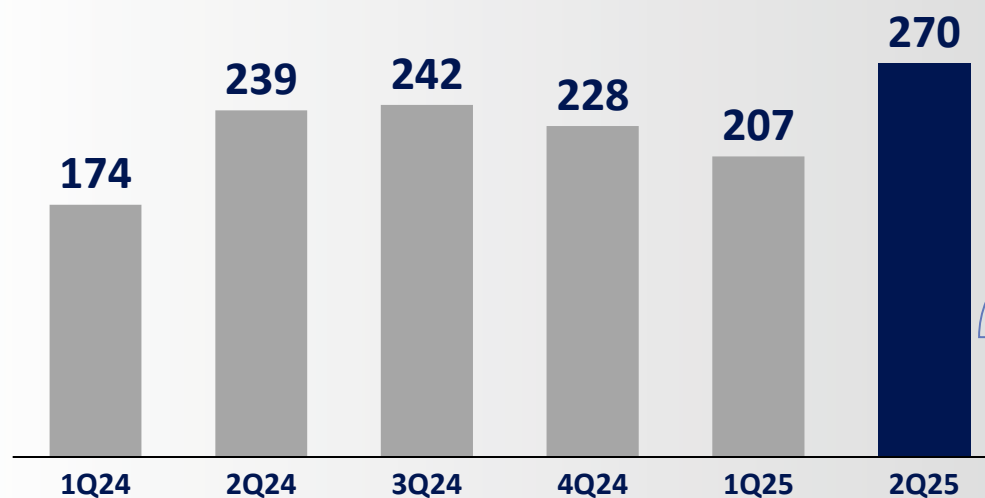
ADJUSTED GROSS MARGIN

(%)



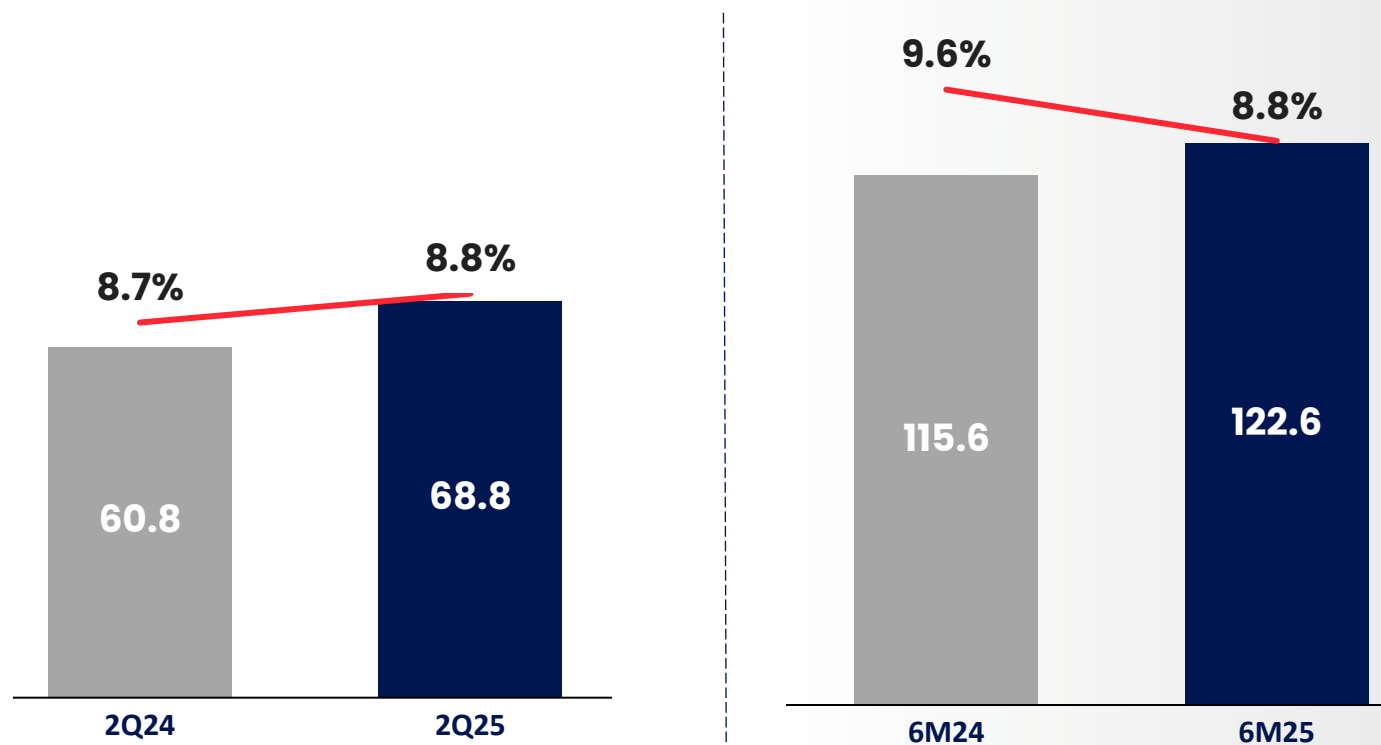
ADJUSTED GROSS PROFIT

(BRL million)



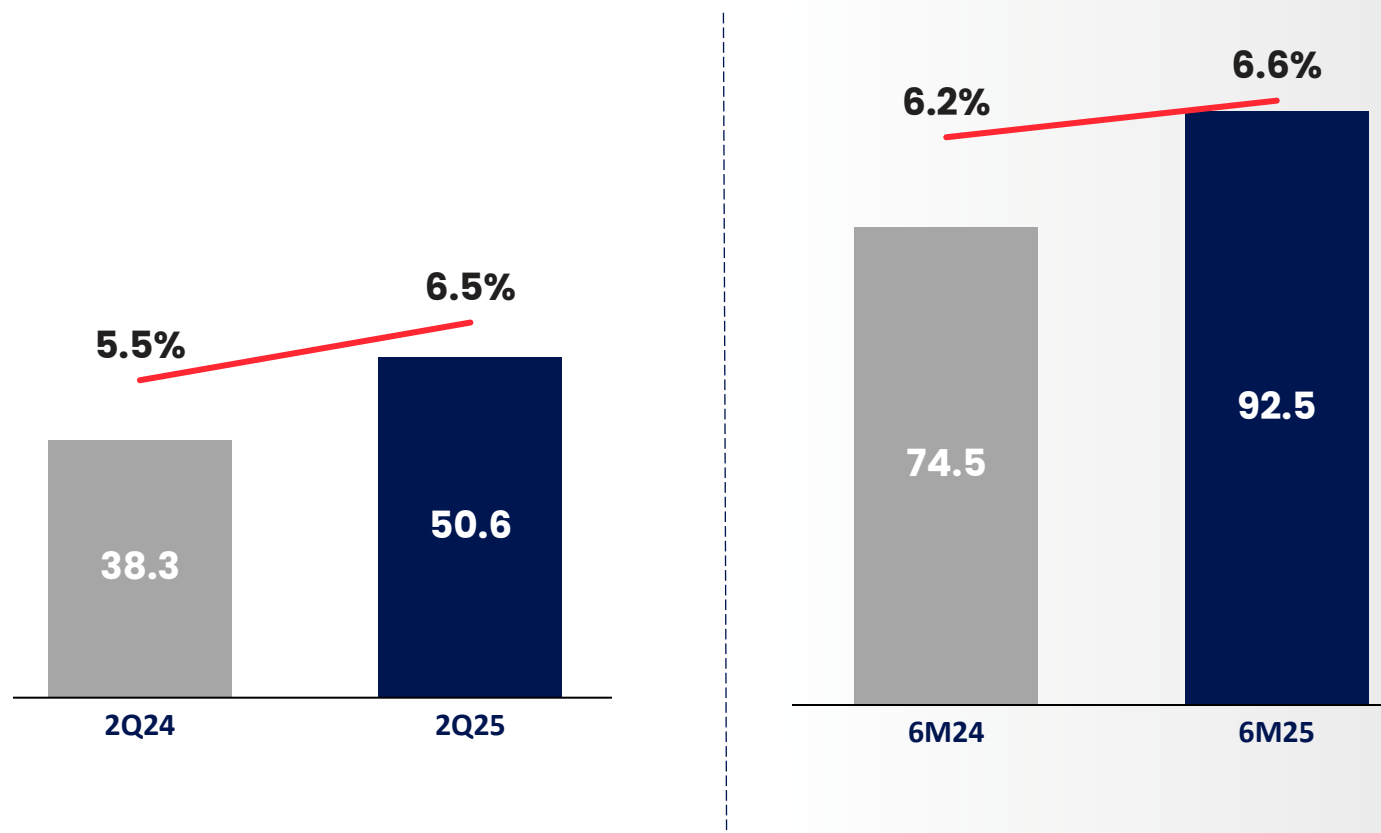
SALES EXPENSES.

(BRL million and % of revenue)



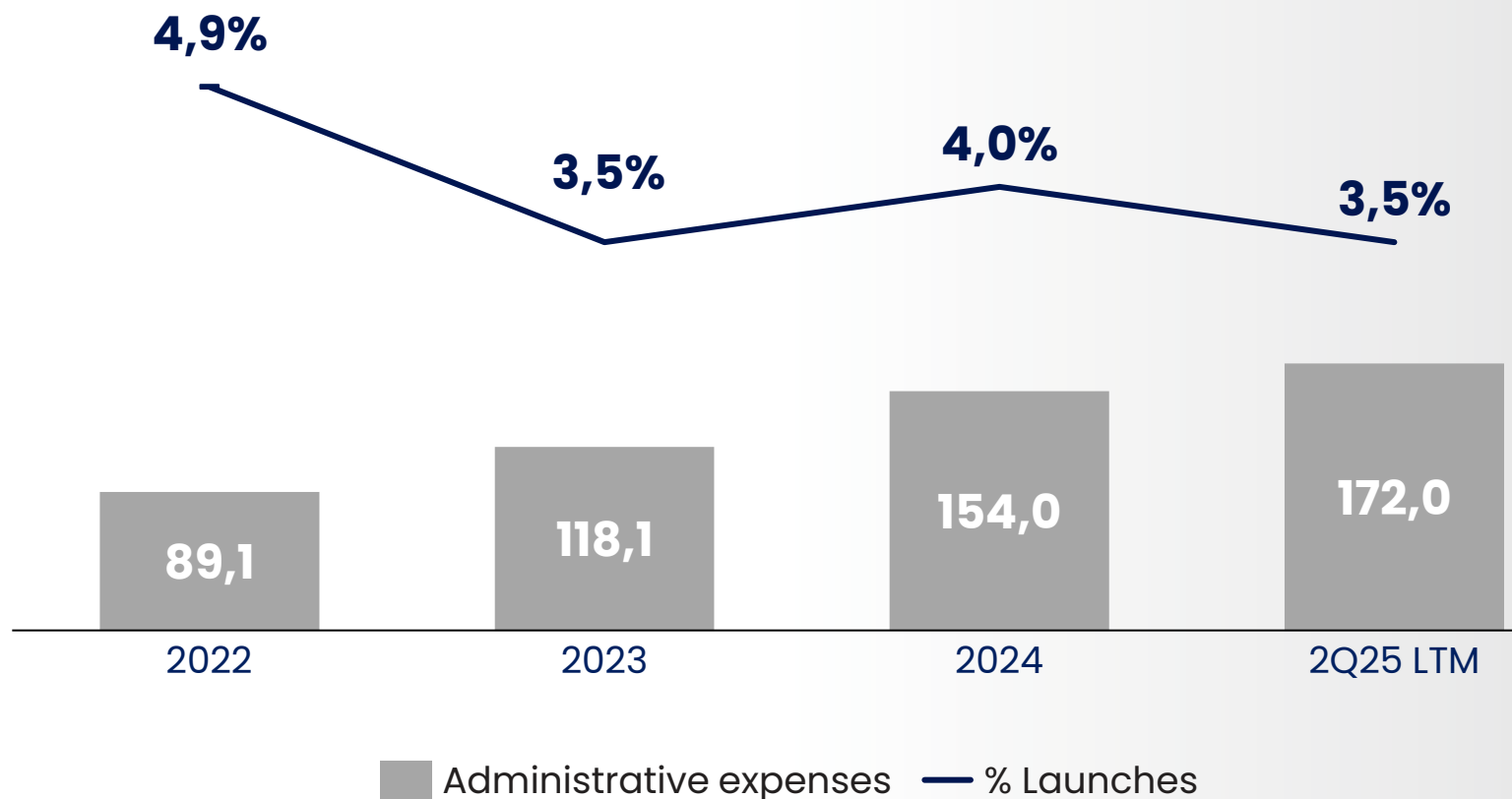
G&A EXPENSES.

(BRL million and % of revenue)



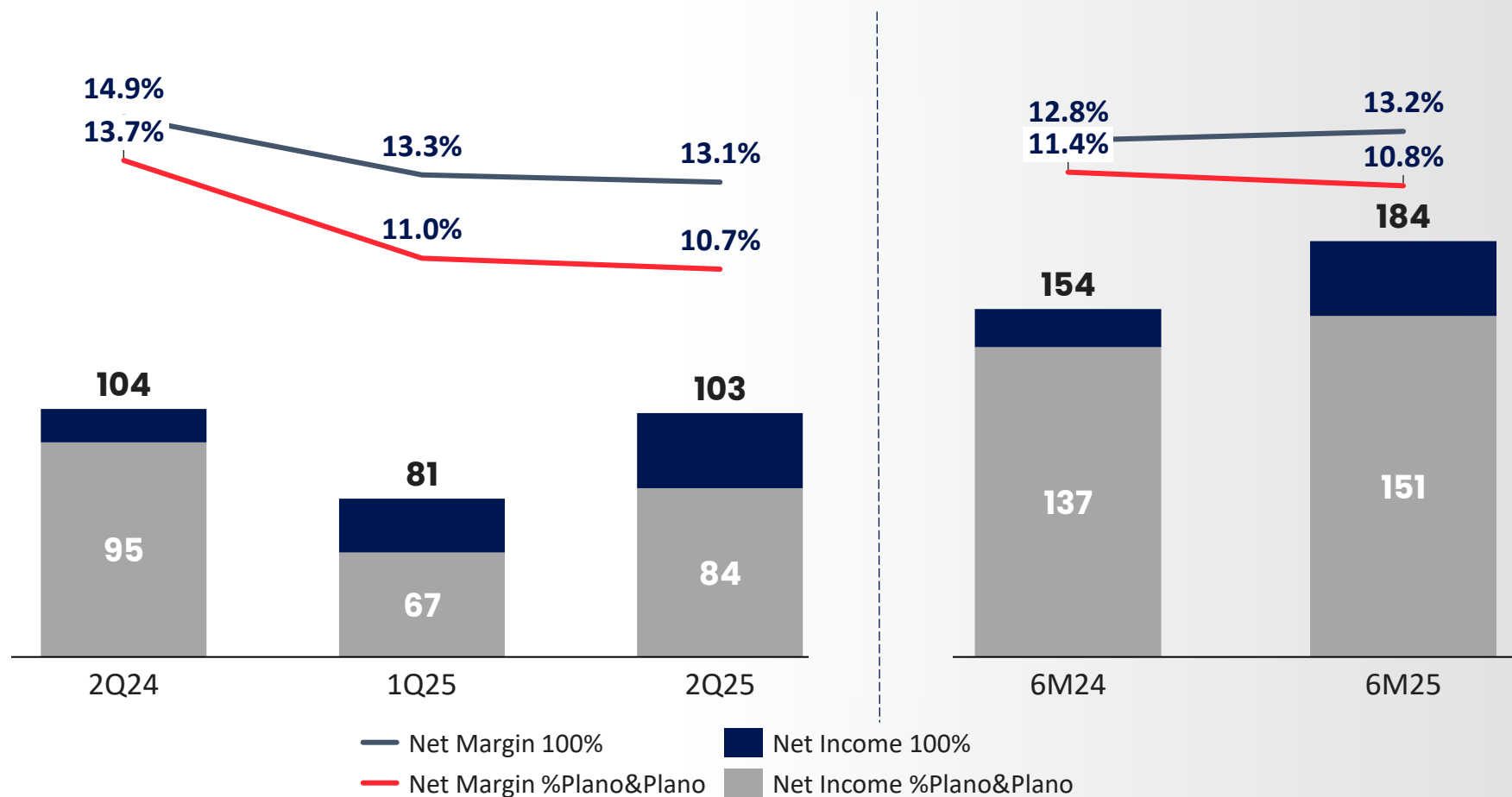
G&A EXPENSES/LAUNCHES

(BRL million and % of Launches)



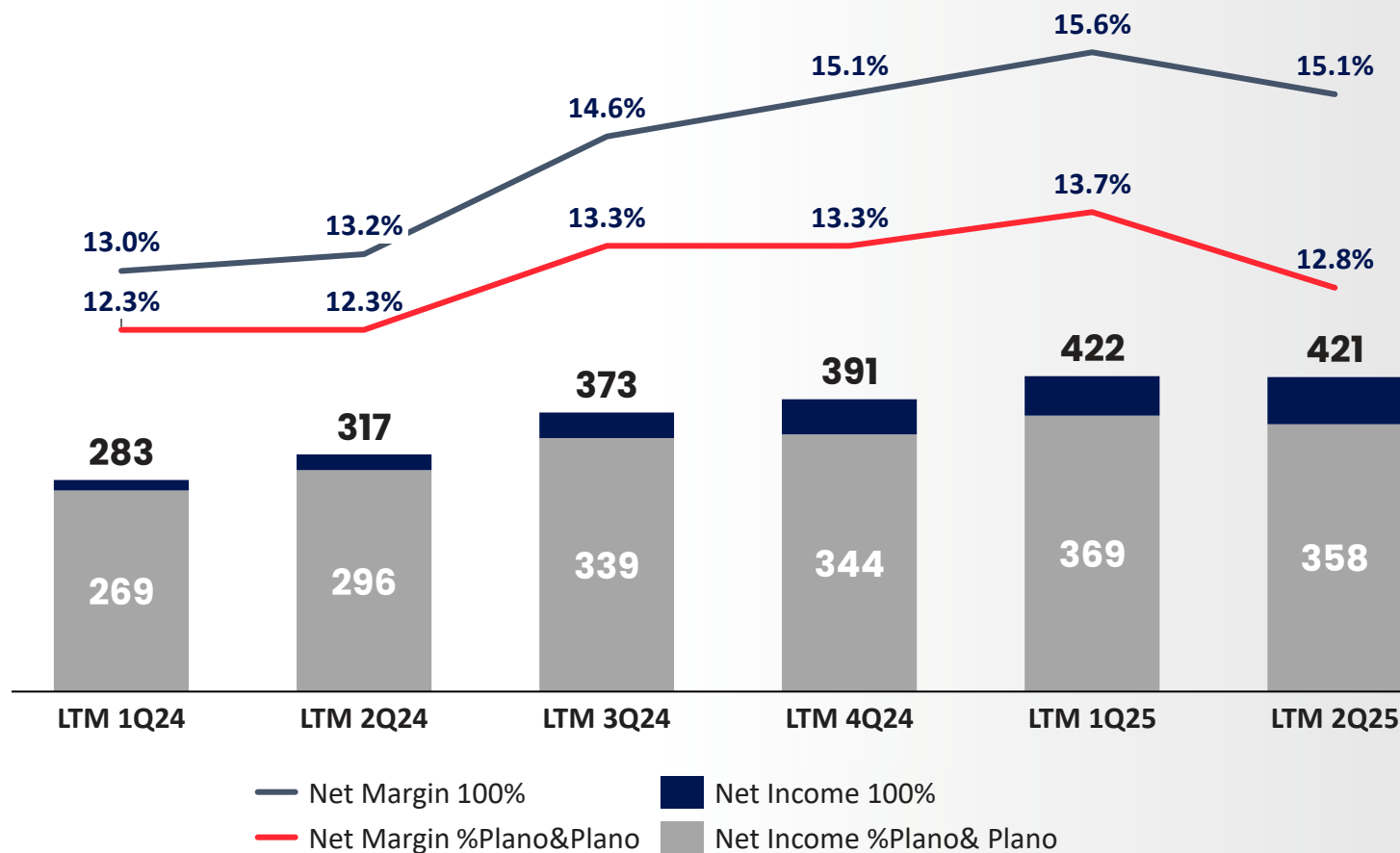
NET INCOME & MARGIN.

(BRL million and%)



LTM NET INCOME & MARGIN.

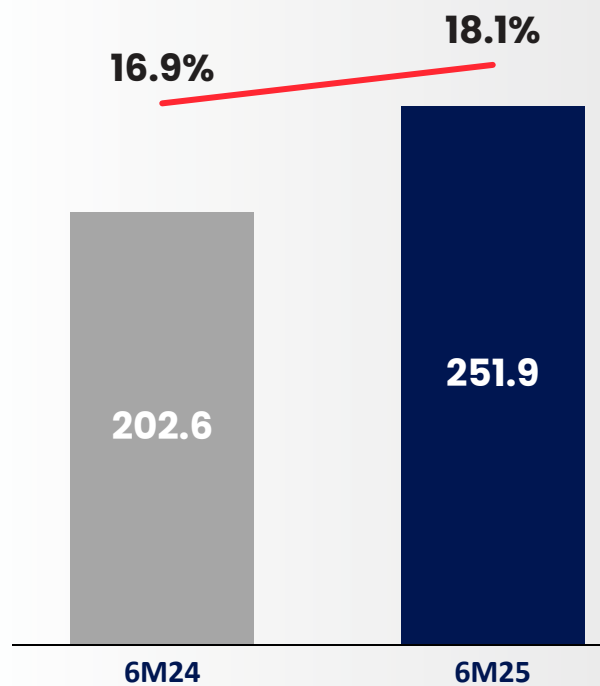
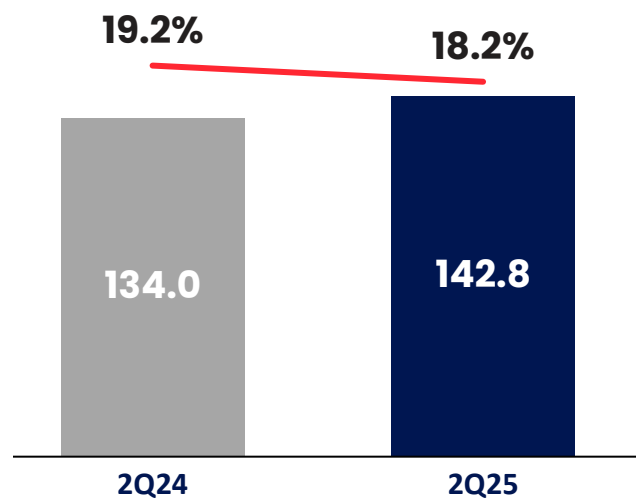
(BRL million and%)



EBITDA

ADJUSTED EBITDA AND EBITDA MARGIN

(BRL million and%)



CASH GENERATION.

Cash Generation (BRL million)	1T25	2T25	2025
Net Debt (Net Cash) at the beginning of the period	-185.7	156.9	-185.7
Net Debt (Net Cash) at the end of the period	156.9	199.2	199.2
Net Debt Variation	342.7	42.3	384.9
(+) Dividends	-200.0	0.0	-200.0
Operating Cash Consumption / (Generation)	142.7	42.3	184.9

NET DEBT.

Net Debt (BRL thousands)	06/30/2025	03/31/2025	Δ %	06/30/2024	Δ %
Total Debt	737.8	598.3	23.3%	377.6	95.4%
(+/-) Fair Value Adjustment	15.2	23.4	- 35.0%	0.0	0.0%
Gross Debt	753.0	621.7	21.1%	377.6	99.4%
Cash and cash equivalents	553.8	464.8	19.1%	378.1	46.5%
Net Debt	199.2	156.9	27.0%	-0.4	0.0%
Equity + Minority	988.4	865.1	14.2%	755.6	30.8%
Net Debt / Equity	20.2%	18.1%	2.0 pp	-0.1%	20.2 pp
Leverage Ratio [ND / (ND + E)]	16.8%	15.4%	1.4 pp	-0.1%	16.8 pp

Q&A

Earnings Webcast 2Q25

IR Team:

ri.planoeplano.com.br

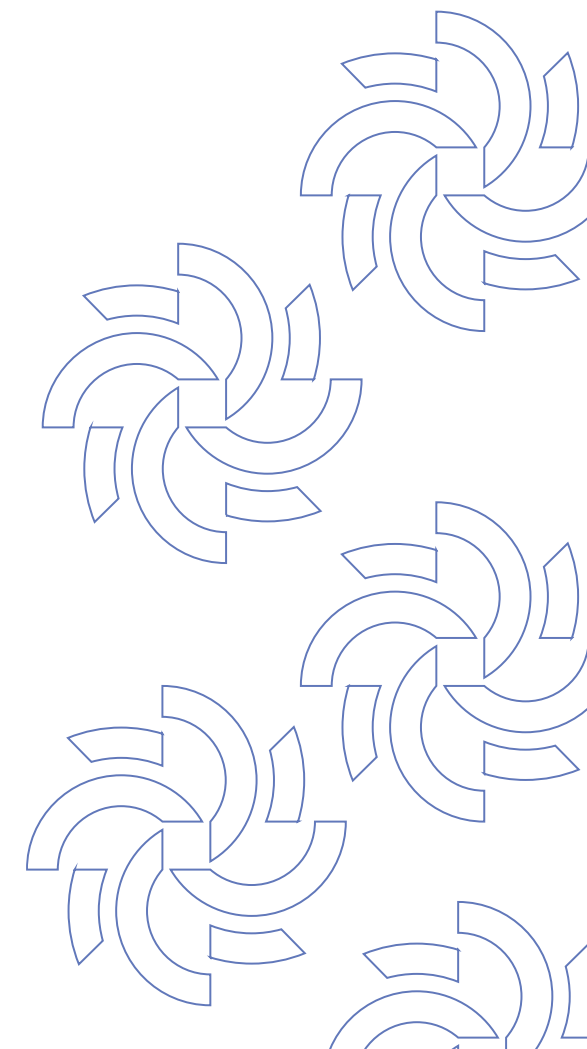
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To participate live:

If you would like to ask a
question, please type your name
and company.

PLPL3





Building Value Relationships

Listed on B3 Novo Mercado | [PLPL3](#)