APRESENTAÇÃO DE RESULTADOS 1T25

85 ANOS

Eternit

DISCLAIMER

As declarações contidas nesta apresentação relativas às perspectivas dos negócios da Eternit, às projeções de resultados operacionais e financeiros, e referências ao potencial crescimento da Companhia, constituem-se em meras previsões e foram baseadas nas expectativas da Administração em relação ao seu desempenho futuro da Companhia

Considerações futuras não são garantias de desempenho. Elas envolvem riscos, incertezas e premissas, pois se referem a eventos futuros e, portanto, dependem de circunstâncias que podem ou não ocorrer.

Investidores devem compreender que condições econômicas gerais, condições de mercado e outros fatores operacionais podem afetar o desempenho futuro da Eternit e conduzir a resultados que diferem materialmente daqueles expressos em tais considerações futuras.

DESEMPENHO

INVESTIMENTOS

Go-live do SAP S4/HANA

NOVOS NEGÓCIOS

Conclusão da instalação e modernização das linhas de produtos para sistemas construtivos.

DISCIPLINA FINANCEIRA

Redução de despesas: aprovado em AGO a proposta de redução na remuneração dos membros do CA.

DIRETORIA EXECUTIVA

Novos membros da diretoria da Companhia reforçando o compromisso com a estratégia de inovação e consolidação da marca.

Diretor Presidente
Rodrigo Inácio

Diretora Financeira e de Relações com Investidores
Carisa Cristal

Diretor Comercial
Eder Sá

Diretor Industrial
José Ricardo Reichert

DESEMPENHO 1T25 VS. 1T24

VENDAS DE TELHAS DE FIBROCIMENTO

Destaque no **ganho de *market share*** nas regiões norte e nordeste

167,6 mil toneladas **(+15,1%)**

VENDAS DE SISTEMAS CONSTRUTIVOS

Crescimento expressivo **reforçando o potencial do segmento**

7,2 mil toneladas **(+38,8%)**

RECEITA LÍQUIDA

Forte avanço no **volume** vendido de **Telhas (+15,1%)**

R$ 283,4 milhões **(+6,3%)**

LUCRO BRUTO

Retração no volume de vendas no segmento **de crisotila**

R$ 42,1 milhões **(-25,3%)**

EBITDA RECORRENTE

Contração das margens no segmento **de crisotila**

R$ 3,6 milhões **(-78,8%)**

CONJUNTURA E MERCADO

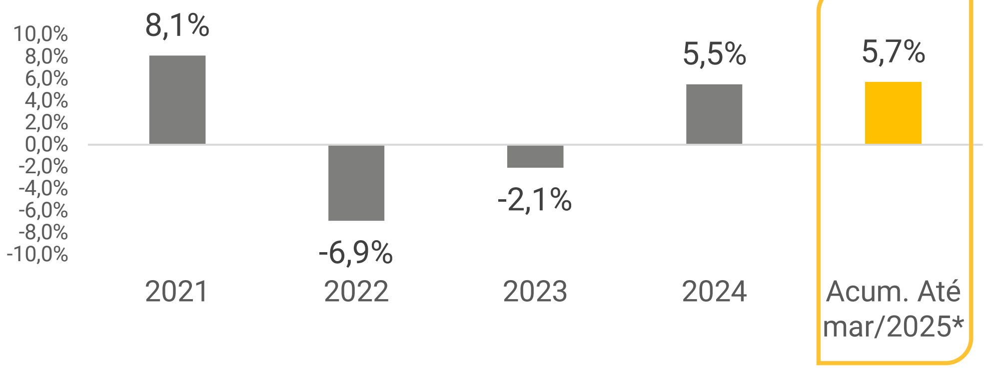
Projeções do mercado 2025

PIB	IPCA	SELIC	Câmbio
2,00%	5,53%	15,0% a.a.	5,96
(2024: **3,49**%)	(2024: **4,90**%)	(2024: **11,75** a.a.)	(2024: **6,05**)

Outros Indicadores

Endividamento das famílias	Brasileiros inadimplentes	Índice de Confiança do Consumidor (ICC)
77,1%	28,6%	+0,7 pontos
(março 2025)	(março 2025)	(março 2025)

Evolução do faturamento deflacionado
(acumulado vs. mesmo período do ano anterior)



*Estimativa **ABRAMAT***

Desempenho da Indústria de materiais para construção

Faturamento deflacionado

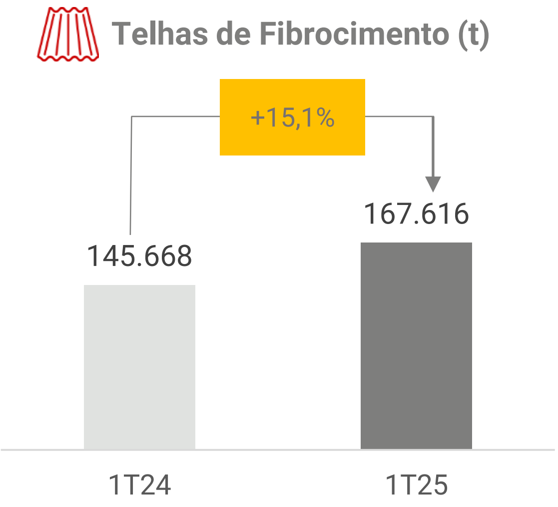
+5,7%

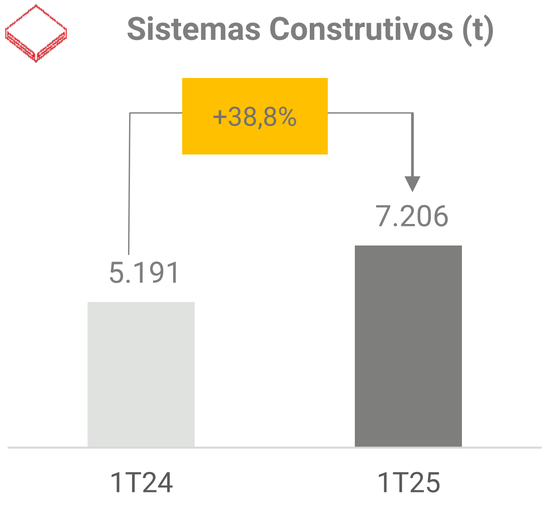
(1T25 vs. 1T24)

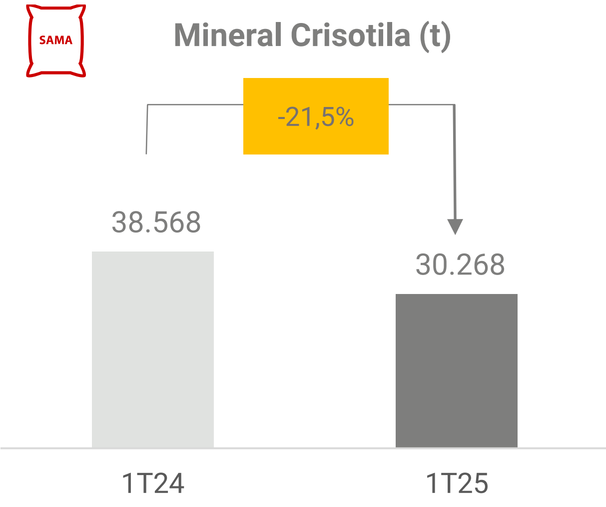
Projeção ABRAMAT
Faturamento 2025

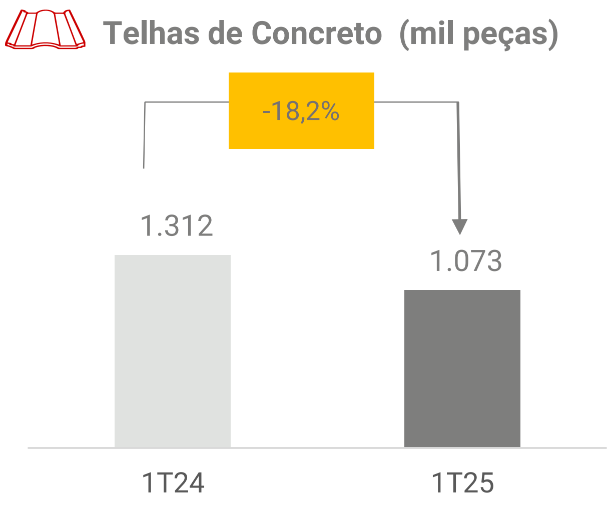
+2,8%

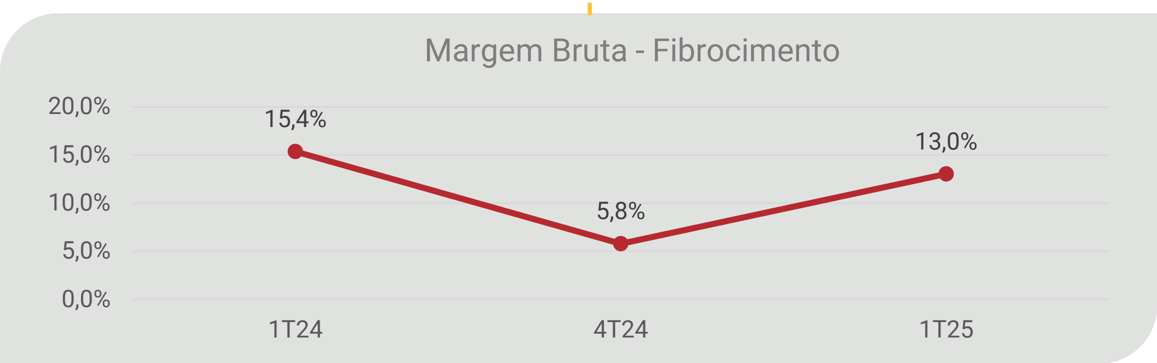
DESEMPENHO OPERACIONAL: *VENDAS*

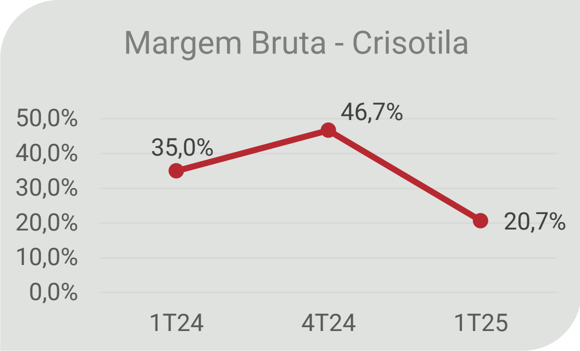


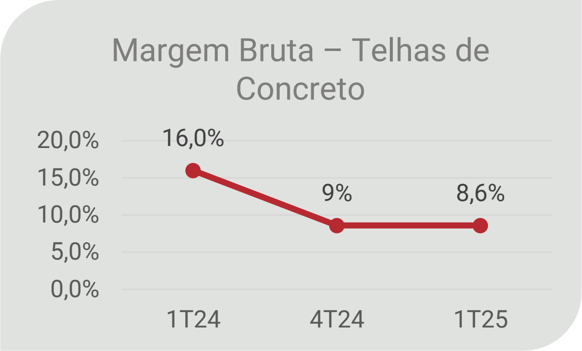






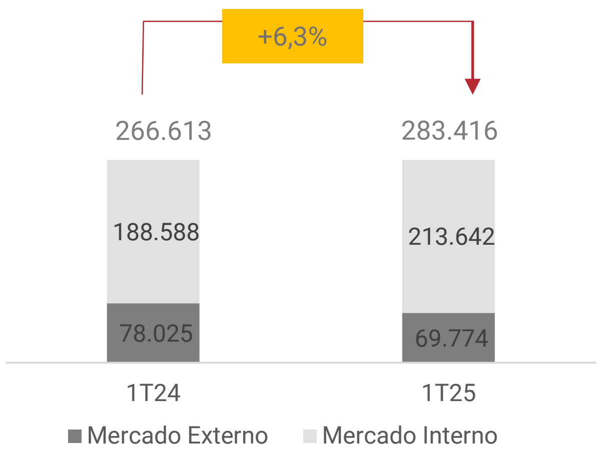




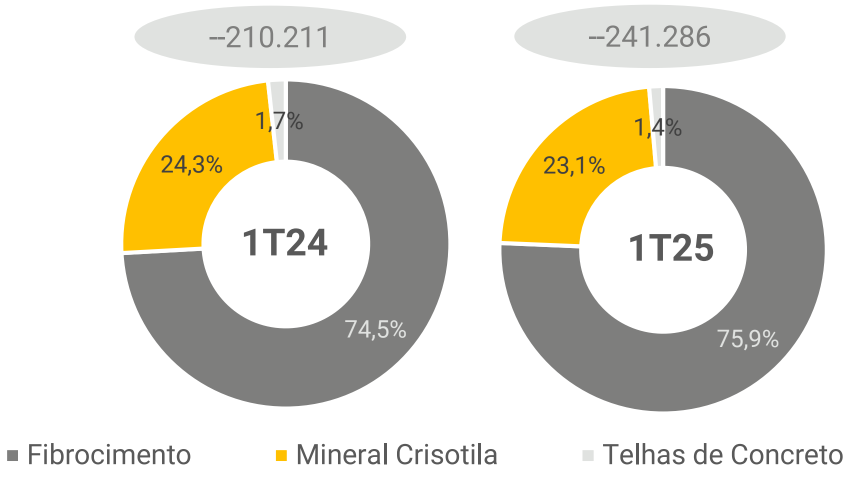


DESEMPENHO FINANCEIRO CONSOLIDADO

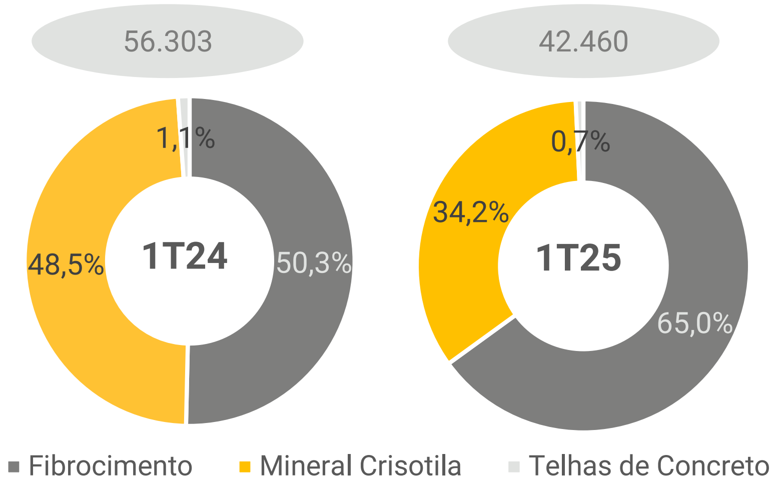
Receita Líquida (R$ mil)



Custo dos produtos e mercadorias vendidos

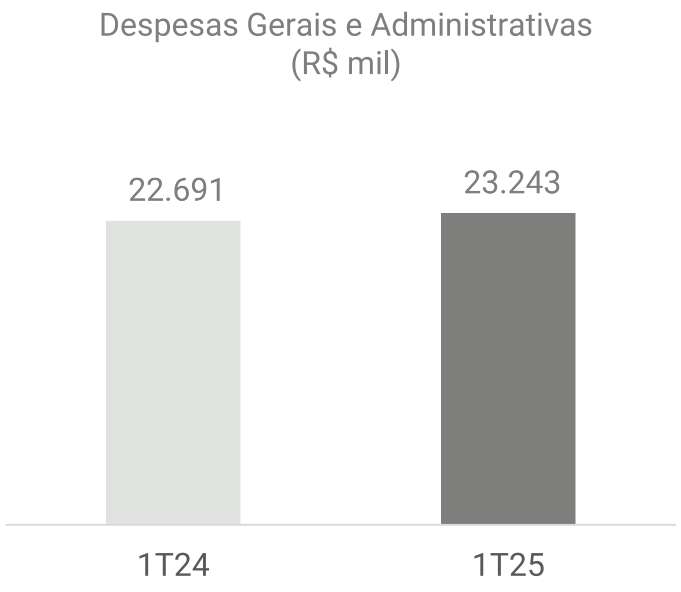


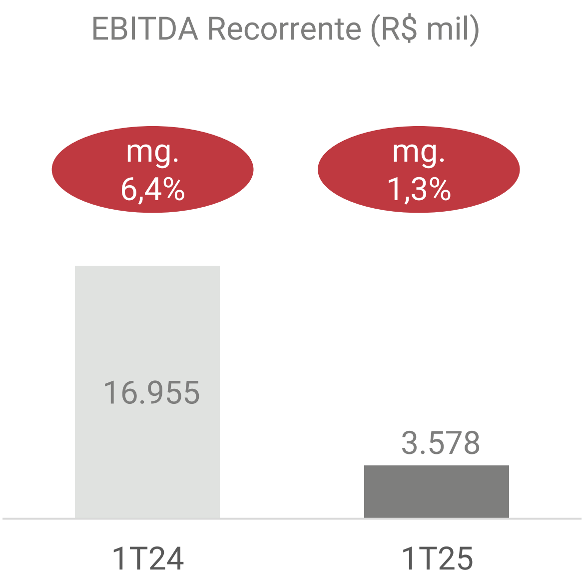
Lucro Bruto

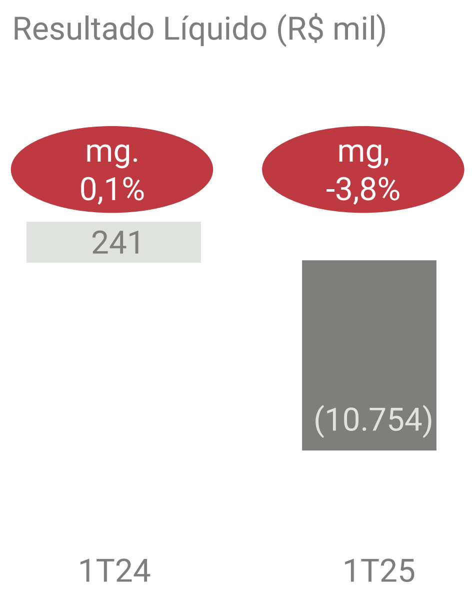


Mudança no mix de produtos e segmentos

DESEMPENHO FINANCEIRO CONSOLIDADO







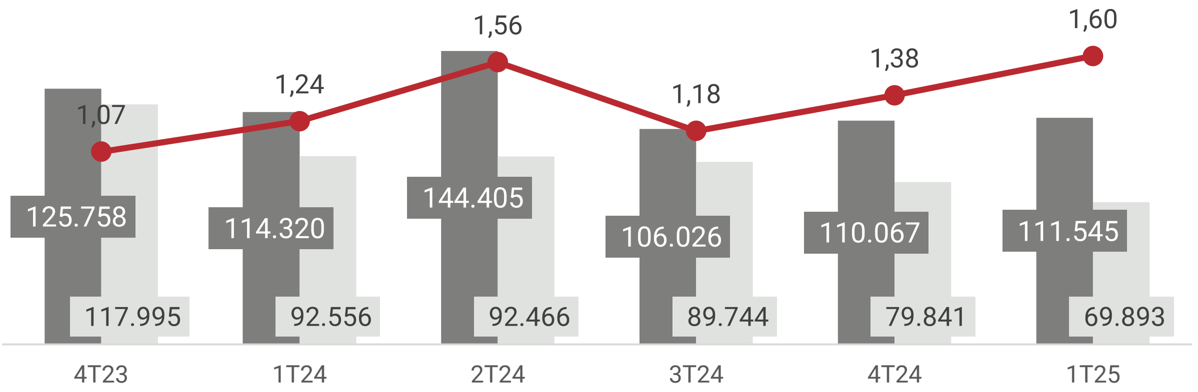
Desempenho Financeiro Consolidado

A dívida líquida contabilizou **R$ 111,5 milhões,** sendo constituído pelas seguintes linhas de créditos:

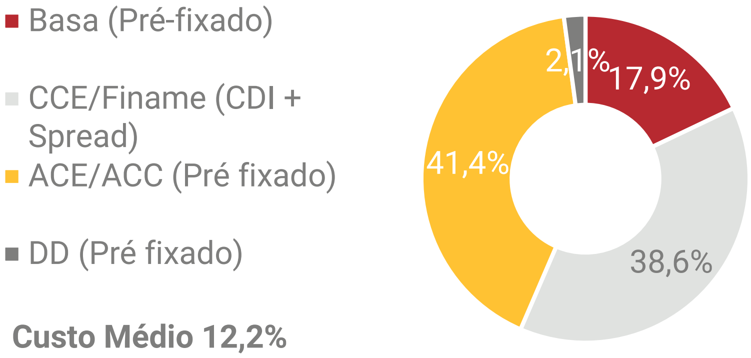
(i) Linhas de Longo Prazo: (a) BASA R$ 24,6 milhões; (b) FINAME Capital de Giro R$ 28,0 milhões; (c) CCE R$ 25,0 milhões

(ii) Curto Prazo: (a) ACE R$ 45,4 milhões; (b) ACC R$ 11,4 milhões

Dívida Líquida /EBITDA Recorrente



Composição da dívida



Dívida Líquida R$ 111,5 milhões

Perspectiva de futuro

Eternit

Presença em feiras especializadas, estreitando o relacionamento com revendedores

ESG: Metas 2030

Iniciada revisão da Matriz de Materialidade

Portfólio

Inovação e diversificação nas linhas de produtos

Q&A

Relações com Investidores

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ri@eternit.com.br

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1Q25
EARNINGS
CONFERENCE
CALL

DISCLAIMER

The statements contained in this presentation regarding Eternit's business prospects, projections of operating and financial results, and references to the Company's potential growth are merely forecasts and were based on Management's expectations regarding the Company's future performance.

Future considerations are not guarantees of performance. They involve risks, uncertainties, and assumptions, as they refer to future events and, therefore, depend on circumstances that may or may not occur.

Investors should understand that general economic conditions, market conditions, and other operational factors can affect Eternit's future performance and lead to results that differ significantly from those expressed in such forward-looking considerations.

PERFORMANCE 1Q25 vs. 1Q24

INVESTMENTS

Go-live of SAP S4/HANA

NEW BUSINESS

Completion of the installation and modernization of the product lines for construction systems.

FINANCIAL DISCIPLINE

Reduction of expenses: a proposal for reducing remuneration of the members of the Board of Directors was approved at the AGM.

EXECUTIVE BOARD

New members of the executive board of the Company underscore the commitment to the strategy of innovation and brand consolidation.

Chief Executive Officer
Rodrigo Inácio

Chief Financial and Investor Relations Officer
Carisa Cristal

Chief Sales Officer
Eder Sá

Chief Industrial Officer
José Ricardo Reichert

PERFORMANCE 1Q25 vs. 1Q24

SALES OF FIBER-CEMENT ROOFING PANELS

Significant **increase in *market share*** in the North and Northeast regions

167.6
metric tons
(+15.1%)

SALES OF CONSTRUCTION SYSTEMS

Significant **growth reinforcing the segment's potential**

7.2
metric tons
(+38,8%)

NET REVENUE

Strong growth in the volume of Roofing Panels sold (+15.1%)

R$283.4 million
(+6.3% vs. 1Q24)

GROSS PROFIT

Decline in sales volume in the chrysotile segment

R$42.1 million
(-25.3% vs. 1Q24)

RECURRING EBITDA

Compression of margins in the chrysotile segment

R$ 3.6 million
(-78.8% vs. 1Q24)

ECONOMY AND MARKET

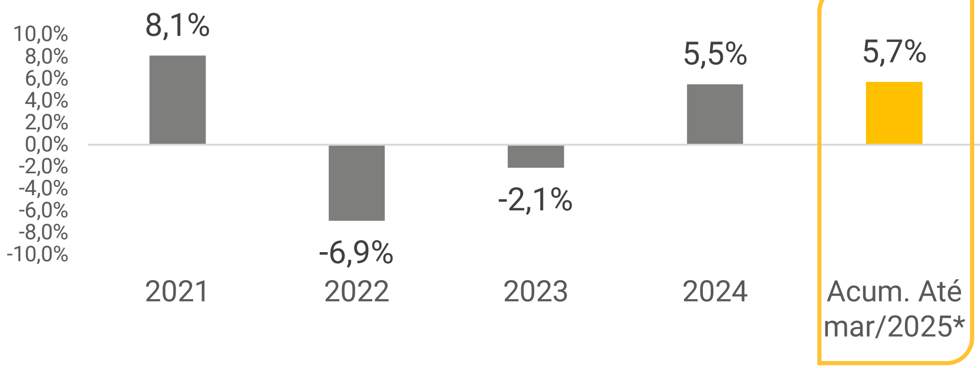
Market projections - 2025

GDP	IPCA	SELIC	FX
2.00%	5.53%	15.00% p.a.	5.96
(2024: **3.49**%)	(2024: **4.90**%)	(2024: **11.75** p.a.)	(2024: **6.05**)

Other Indicators

Household debt	Delinquent Brazilians	Consumer Confidence Index (ICC)
77.1%	28.6%	+0.7 points
(March 2025)	(March 2025)	(March 2025)

Evolution of deflated revenues
(accumulated vs. same period of the previous year)



*ABRAMAT **Estimate***

Performance of the construction materials industry

Deflated revenue

+5.7%

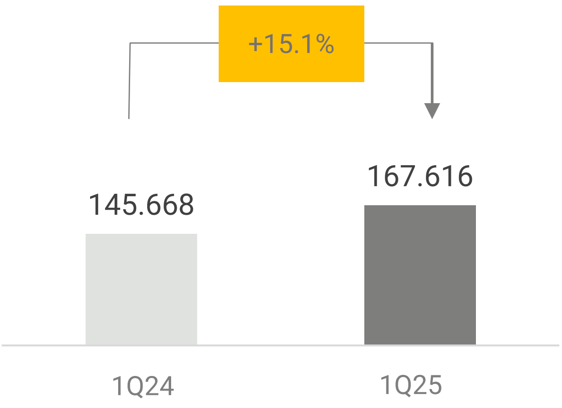
(1Q25 vs. 1Q24)

ABRAMAT Projection 2025 Revenue

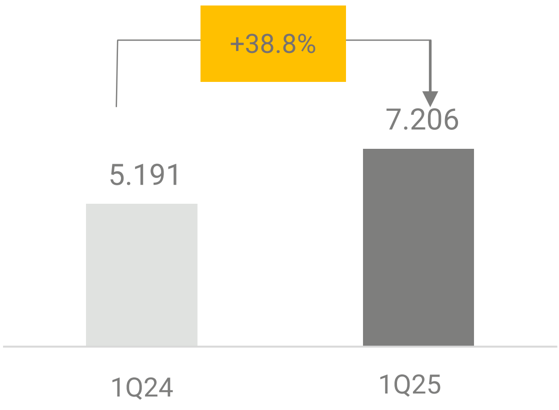
+2.8%

OPERATING PERFORMANCE: *SALES*

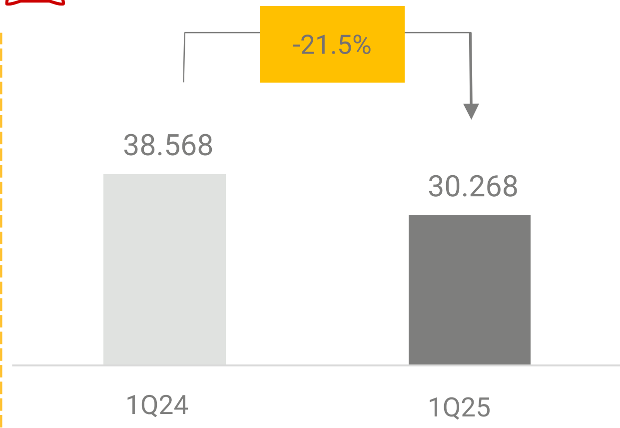
Fiber-Cement Roofing Panels (t)



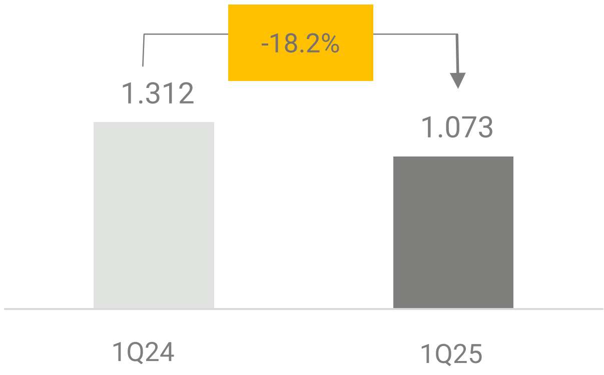
Construction Systems (t)

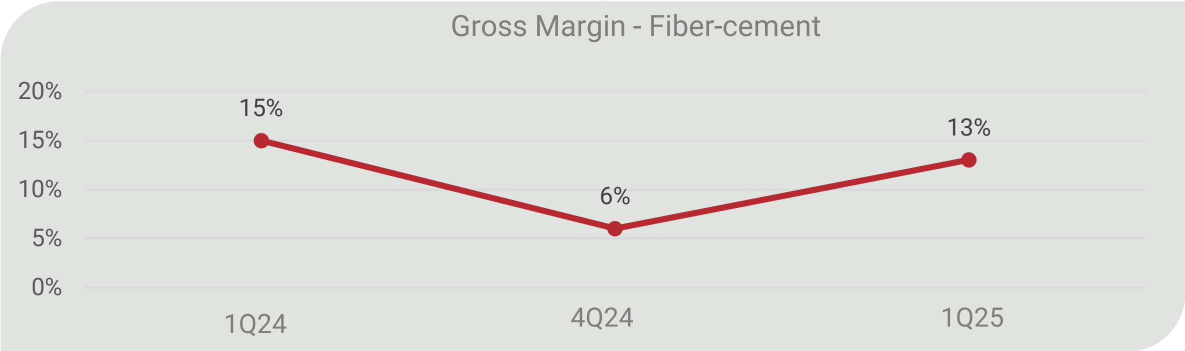


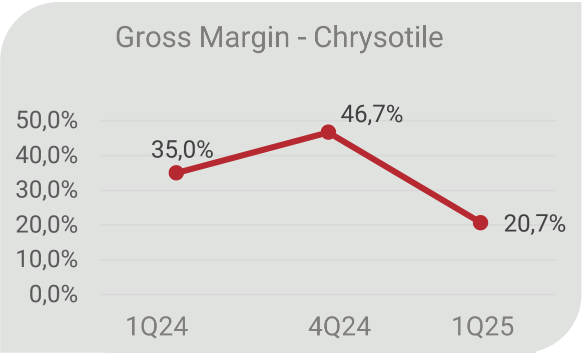
Chrysotile Mineral (t)

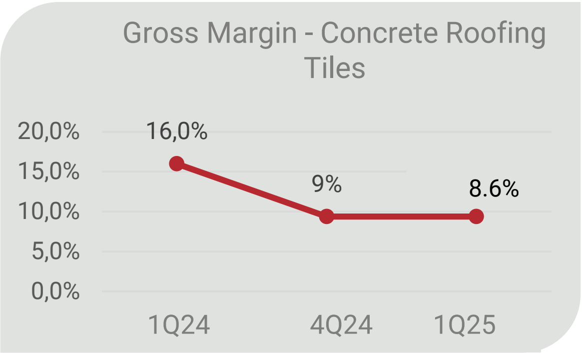


Concrete roofing tiles ('000 units)

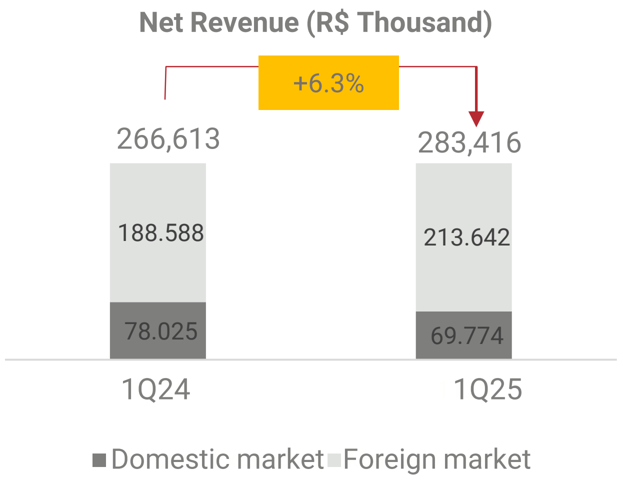


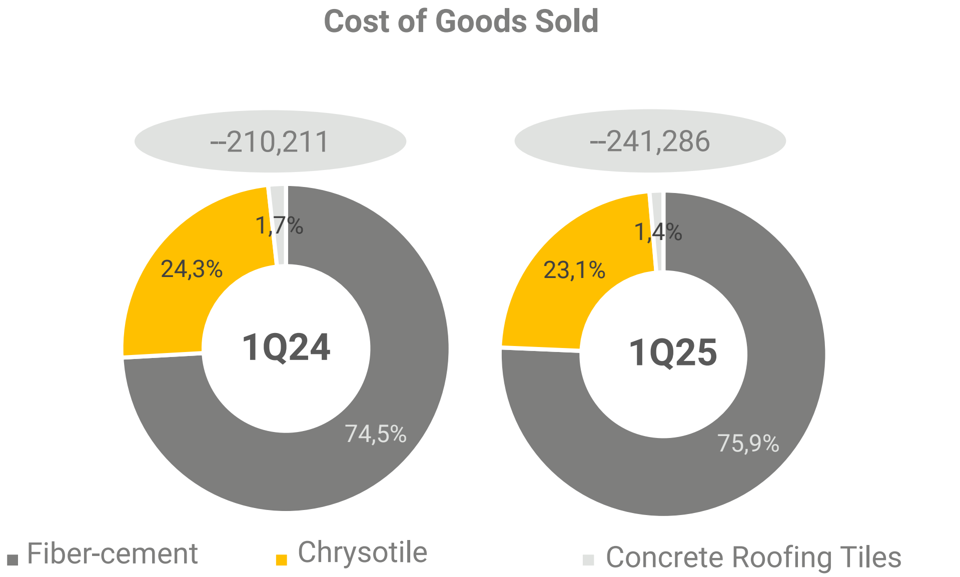


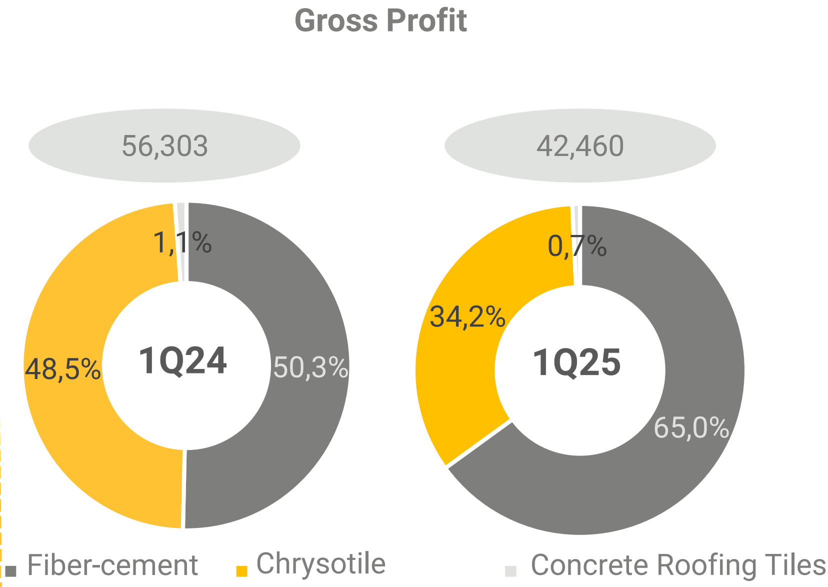




CONSOLIDATED FINANCIAL PERFORMANCE

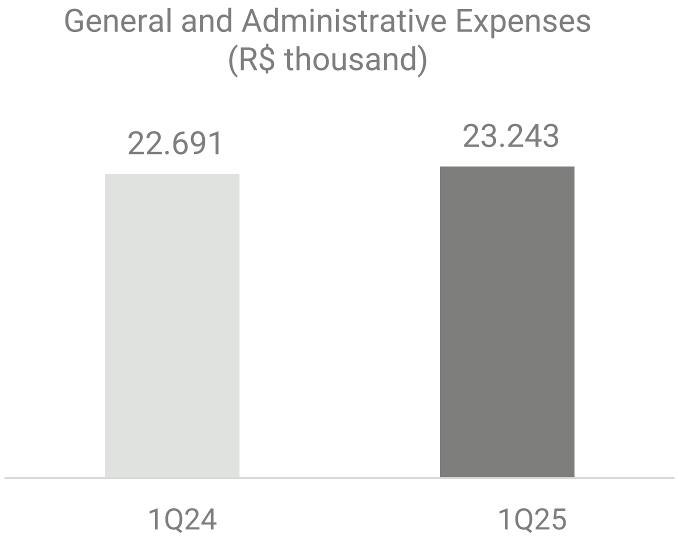


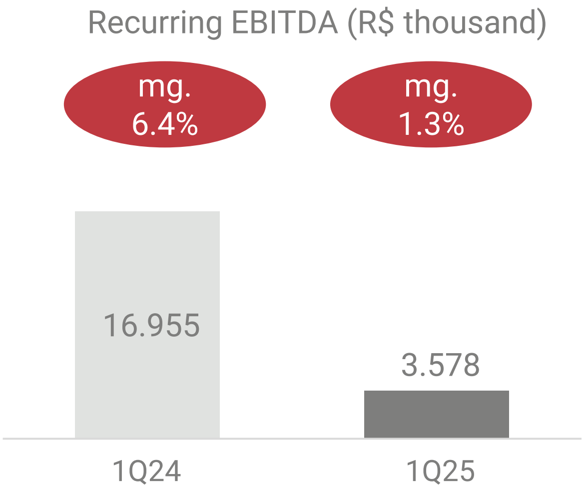


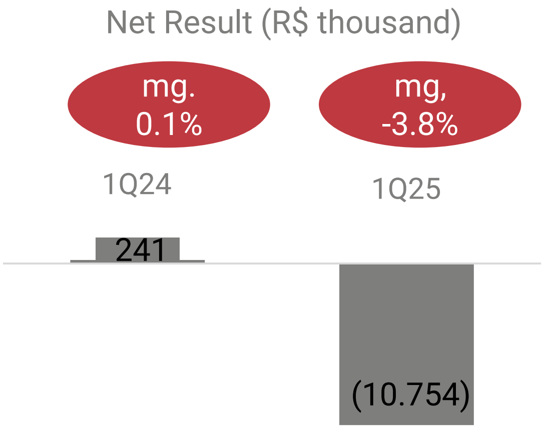


Change in product mix and segments

CONSOLIDATED FINANCIAL PERFORMANCE







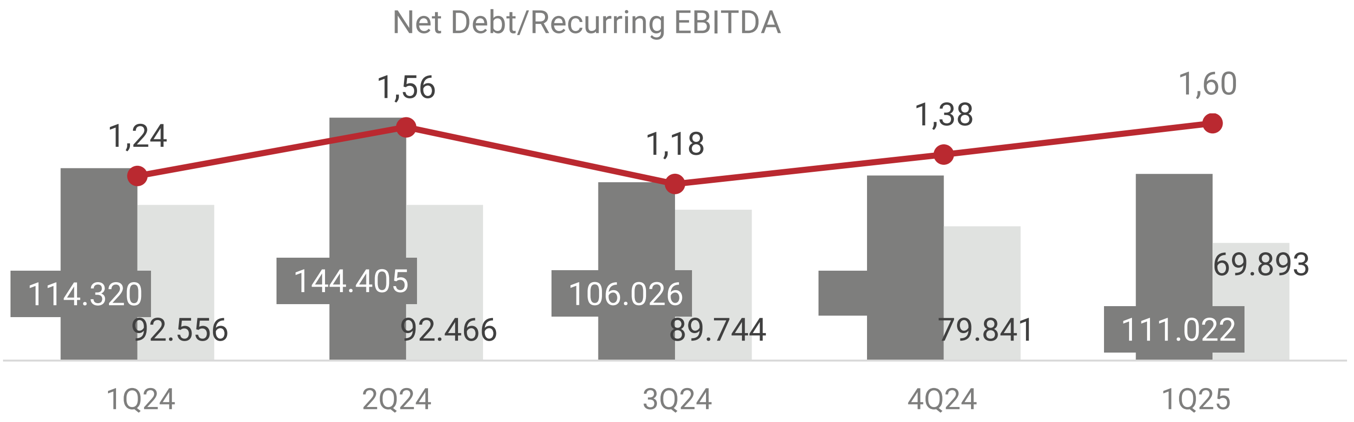
Consolidated Financial Performance

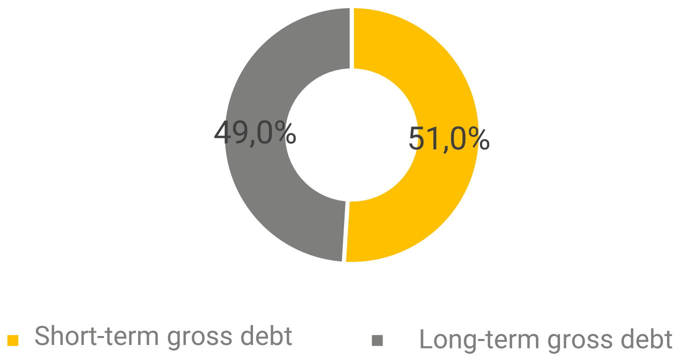
Debt

Gross debt of **R$111,5 million**

(i) Long-Term Lines: (a) BASA R$24.6 million; (b) FINAME Working Capital R$28.0 million; (c) CCE R$25.0 million

(ii) Short-Term: (a) ACE R$45.4 million (b) ACC R$11.4 million





Future prospects

Eternit

Presence at specialized fairs, strengthening relationships with resellers

ESG: Targets 2030

Review of the Materiality Matrix begins

Portfolio

Innovation and diversification in product lines

Q&A

Investor Relations

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