

AGROGALAXY

Apresentação de Resultados

4T24 | 2024



DISCLAIMER

Esta apresentação poderá conter certas projeções e tendências que não são resultados financeiros realizados, nem informação histórica.

Estas projeções e tendências estão sujeitas a riscos e incertezas, sendo que os resultados futuros poderão diferir materialmente daqueles projetados. Muitos destes riscos e incertezas relacionam-se a fatores que estão além da capacidade do AgroGalaxy em controlar ou estimar, como as condições de mercado, as flutuações de moeda, o comportamento de outros participantes do mercado, as ações de órgãos reguladores, a habilidade da companhia de continuar a obter financiamentos, as mudanças no contexto político e social em que o AgroGalaxy opera ou em tendências ou condições econômicas, incluindo-se as flutuações de câmbio, preços de commodities, inflação e as alterações na confiança do consumidor, em bases global, nacional ou regional.

Os leitores são advertidos a não confiarem plenamente nestas projeções e tendências. O AgroGalaxy, em Recuperação Judicial, não tem obrigação de publicar qualquer revisão destas projeções e tendências que devam refletir novos eventos ou circunstâncias após a realização desta apresentação.

ATUALIZAÇÕES

AGRO GALAXY



**Reorganização
da Companhia**



**Proposta vinculante para
aquisição de crédito**



**Grupamento
de ações**



**Plano de Recuperação
Judicial aprovado**

APROVAÇÃO DO PLANO DE RJ

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	Credores Participantes #	Valor do crédito R\$	Credores votantes SIM	Valor de crédito SIM
Trabalhista	150	12,1 mi	100%	100%
Quirografário	1.213	3,8 bi	97,23%	82,43%
ME/EPP	70	1,5 mi	98,53%	70,46%



1.433 credores participantes



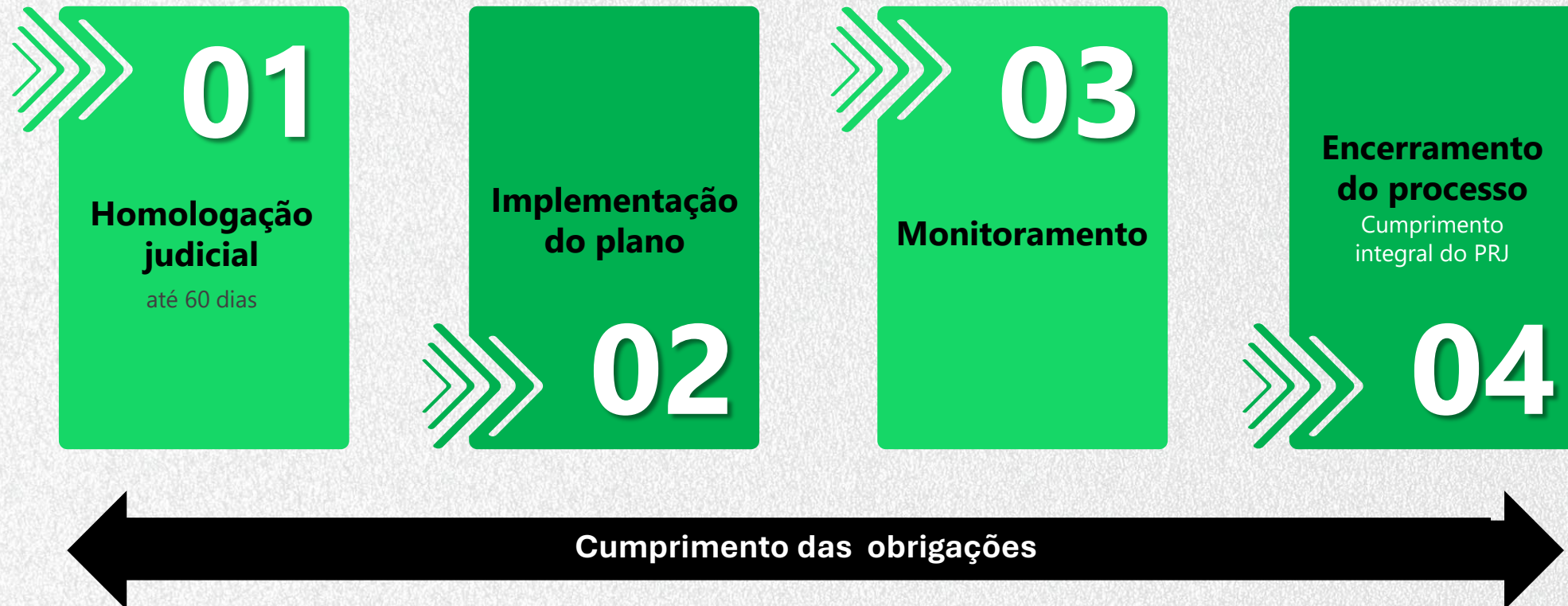
1.376 votos favoráveis, **34** contrários e **23** abstenções



R\$ 3,9 bilhões de valor do crédito com credores presentes em AGC

PRÓXIMOS PASSOS

AGRO GALAXY



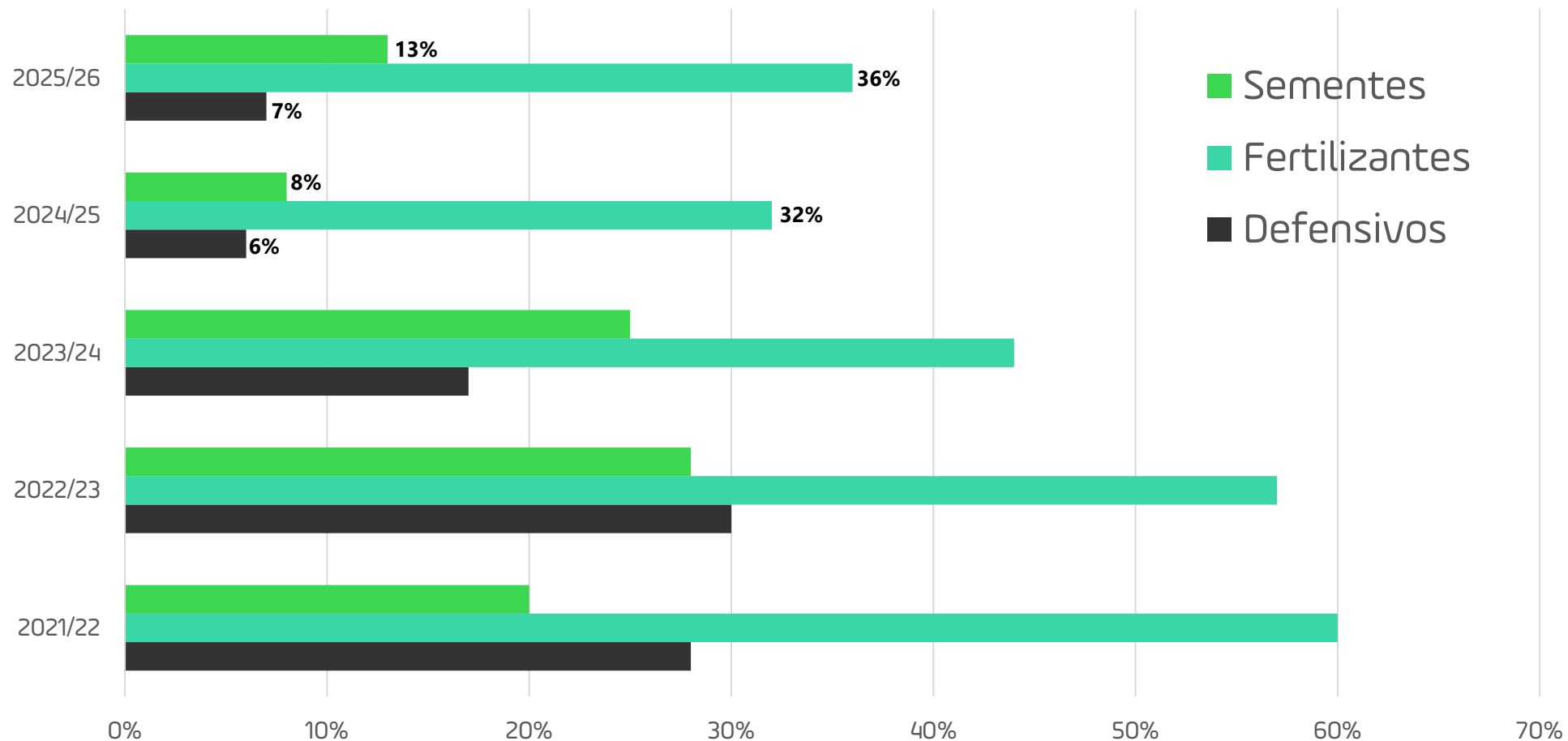


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VISÃO DE MERCADO

COMPRA DE SEMENTES, FERTILIZANTES E DEFENSIVOS NO BRASIL

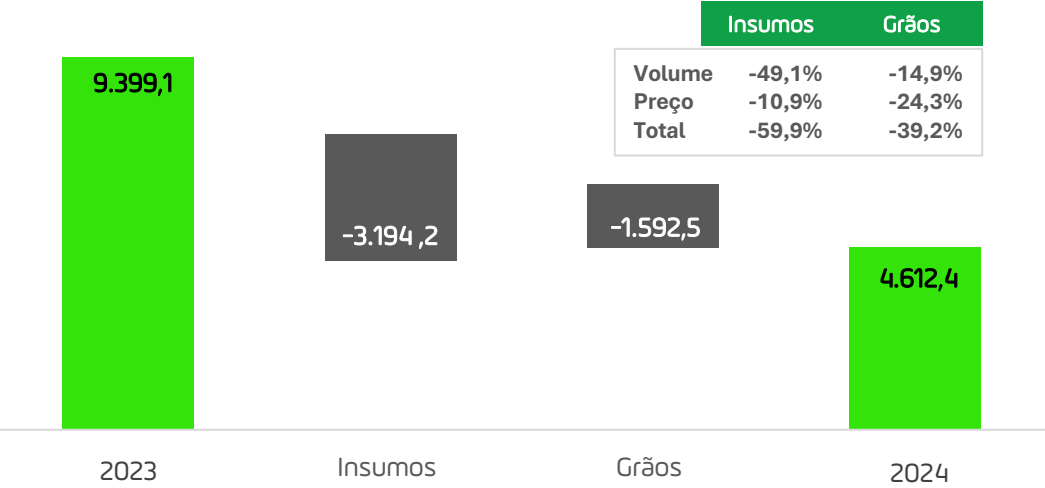
AGRO GALAXY



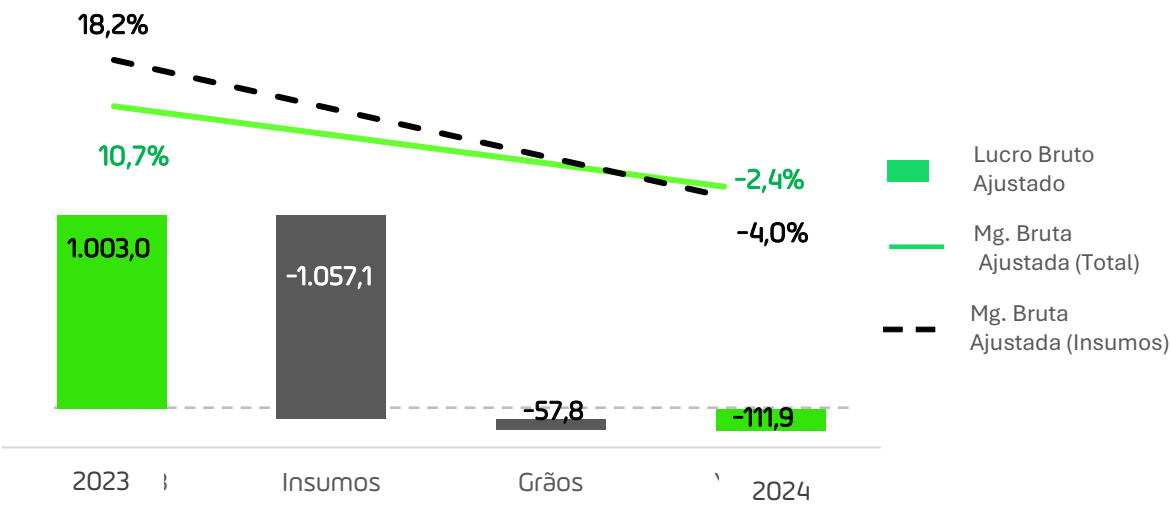
AGROGALAXY
RESULTADOS
4T24

OS RESULTADOS DE 2024

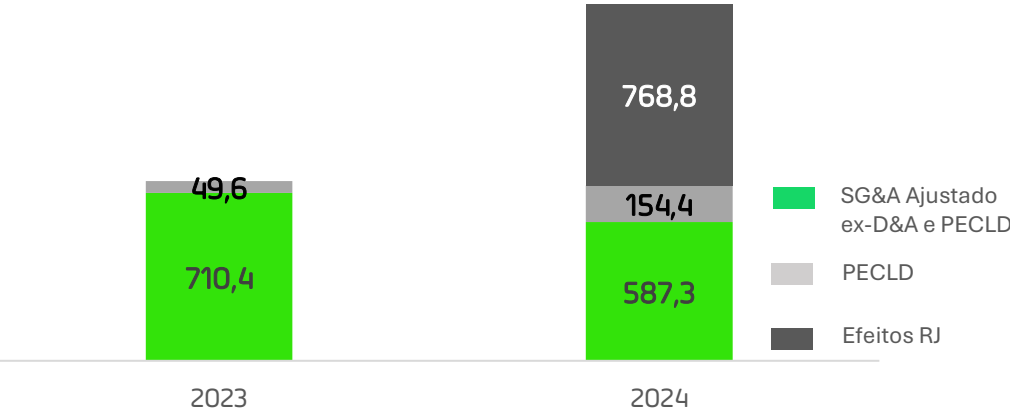
RECEITA LÍQUIDA (R\$ MI)



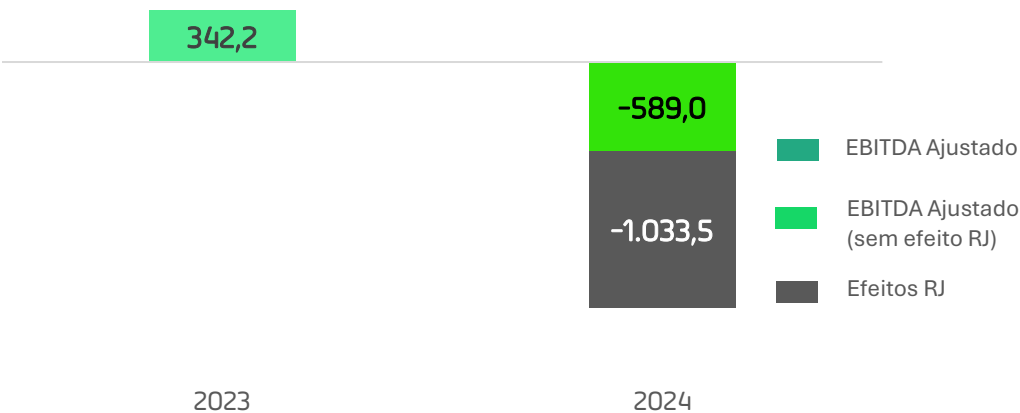
LUCRO BRUTO (R\$ MI) E MARGEM BRUTA AJUSTADOS (%)



SG&A EX-D&A E PECLD (R\$ MI)



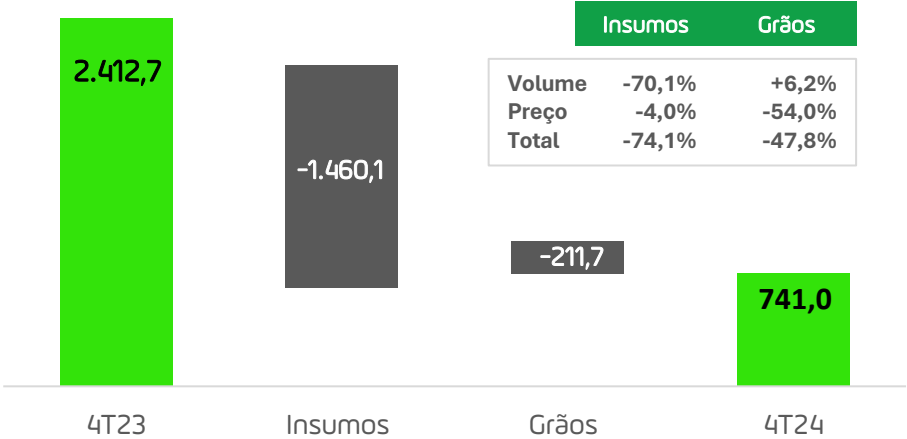
EBITDA AJUSTADO (R\$ MI)



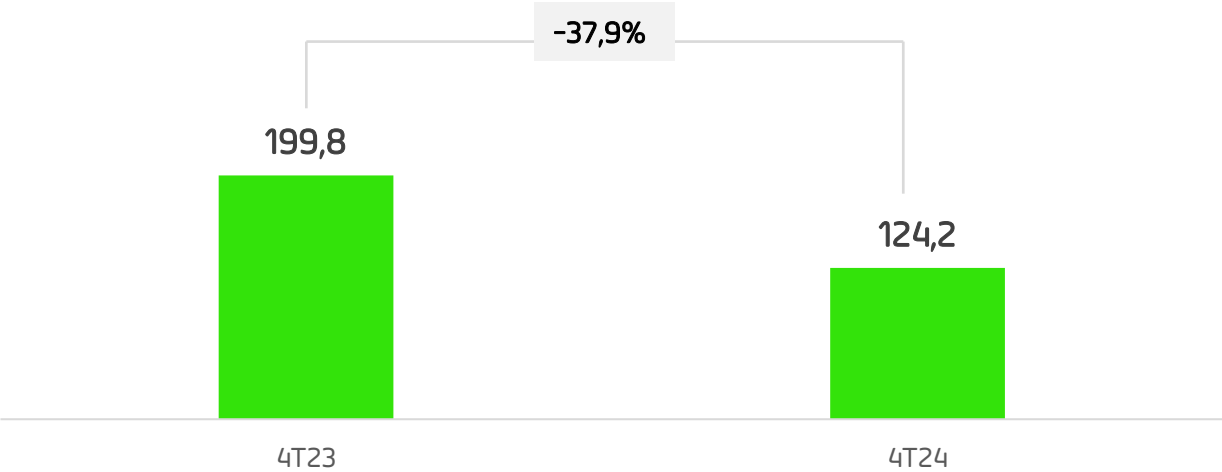
Efeitos RJ: impactos de resultados considerados pela administração seguindo o rito do processo de recuperação judicial.

OS RESULTADOS DO 4T24

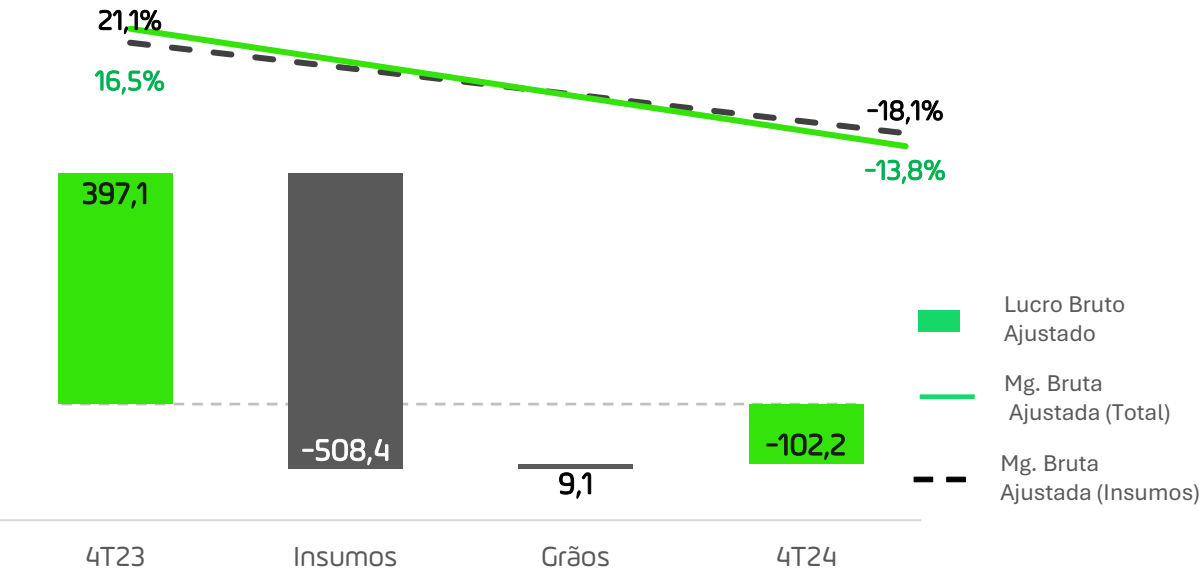
RECEITA LÍQUIDA (R\$ MI)



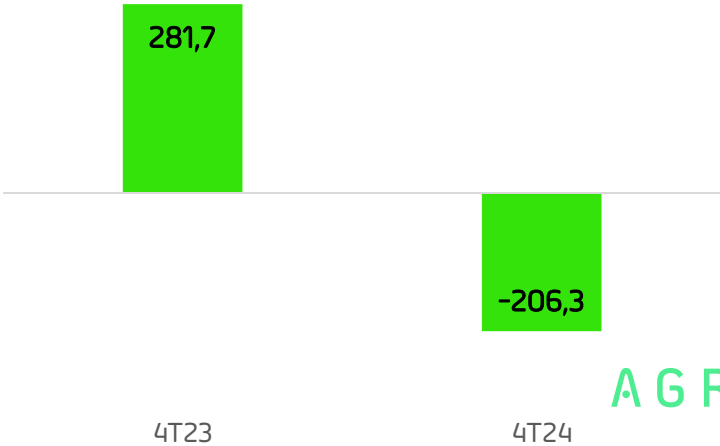
SG&A EX-D&A E PECLD (R\$ MI)



LUCRO BRUTO (R\$ MI) E MARGEM BRUTA AJUSTADOS (%)



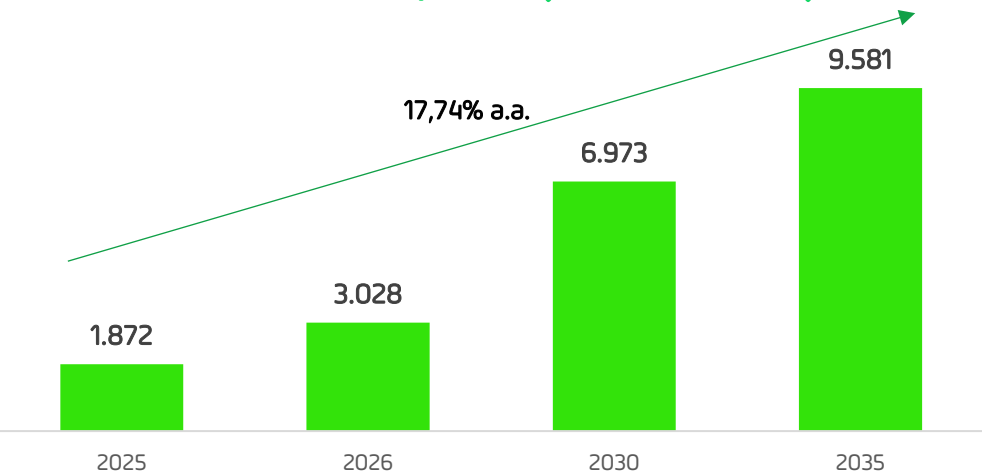
EBITDA AJUSTADO (R\$ MI)



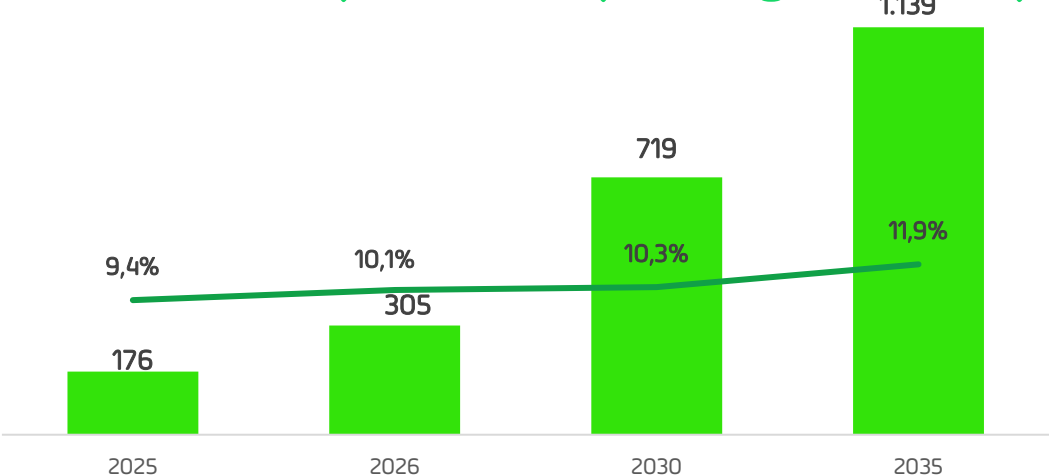
PRINCIPAIS INDICADORES FINANCEIROS PROJETADOS

AGRO GALAXY

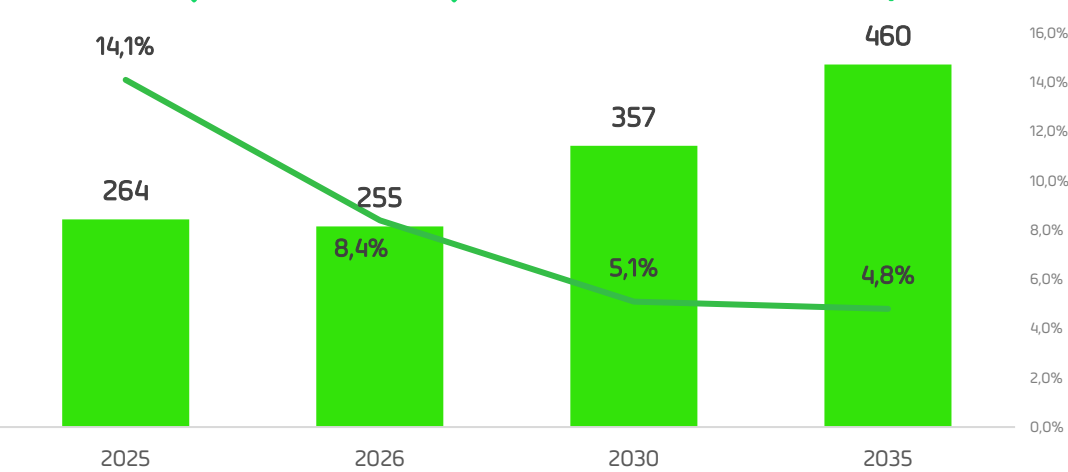
Receita Líquida (R\$ milhões)



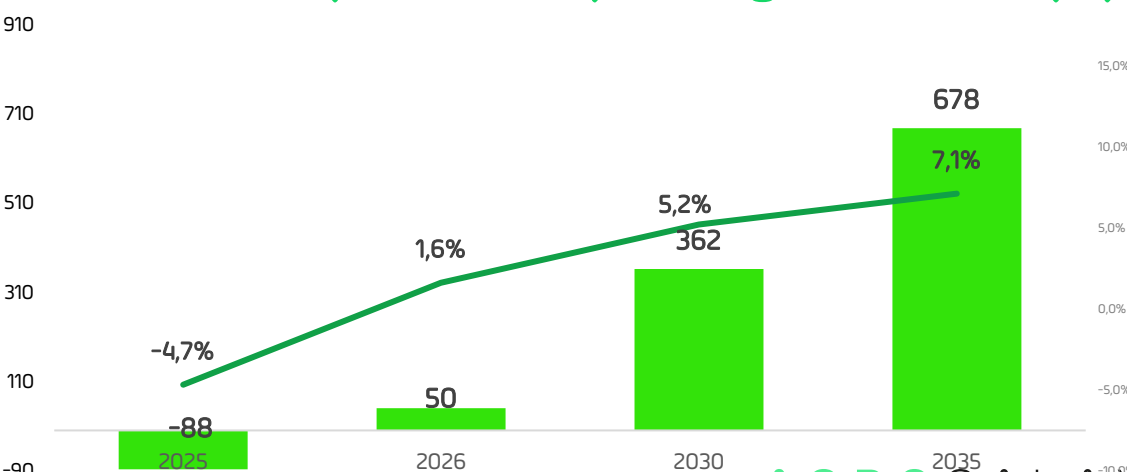
Lucro Bruto (R\$ milhões) e Margem Bruta (%)



SG&A (R\$ milhões) e % da Receita Líquida



EBITDA (R\$ milhões) e Margem EBITDA (%)



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Nota: Projeções extraídas do Parecer Técnico sobre PRJ – Laboratório de Negócios

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EXPECTATIVAS

PILARES

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Reorganizar o
modelo de
negócio – foco
revenda agrícola



Otimizar capital
de giro para uma
operação saudável
e rentável.



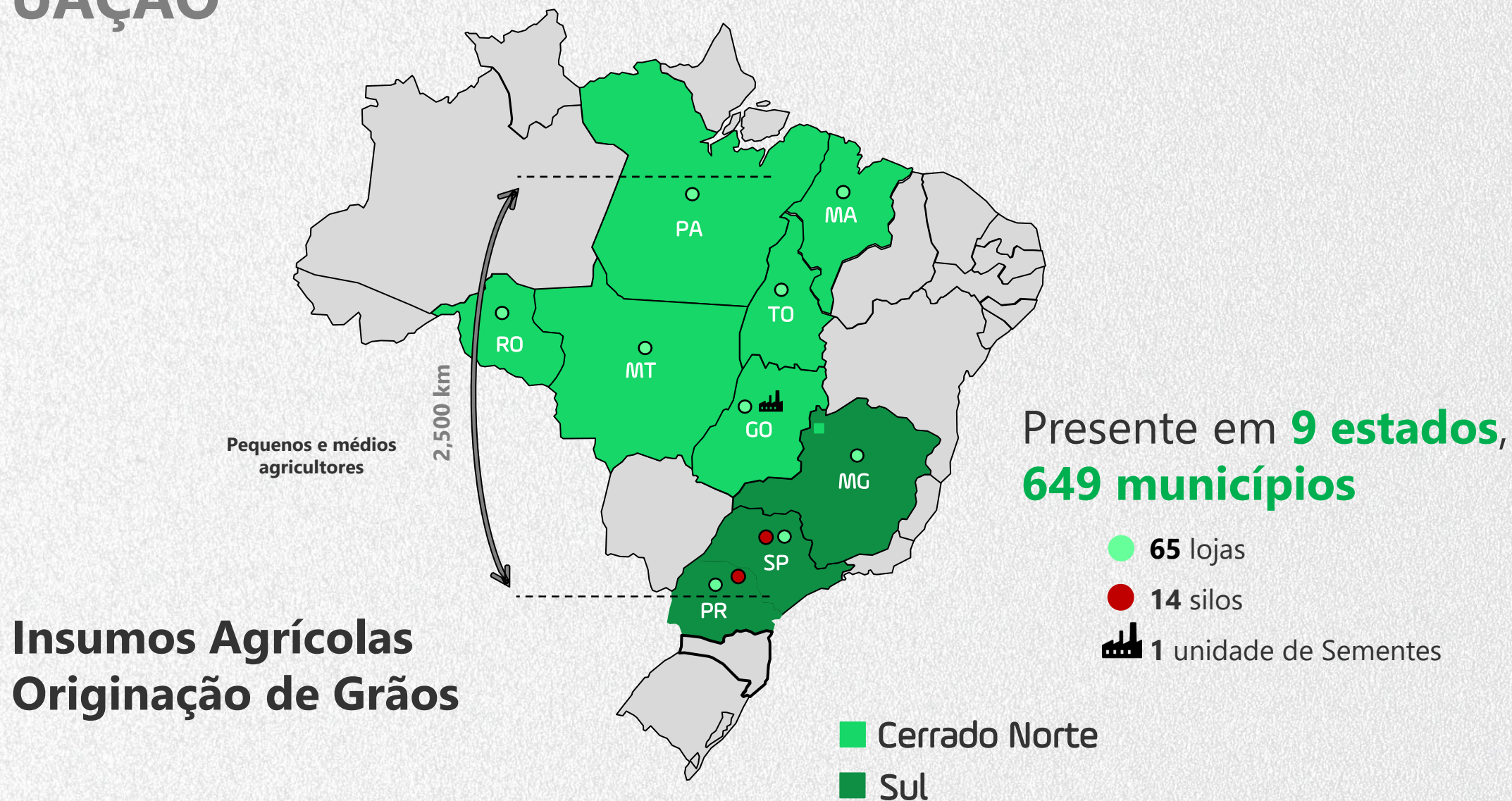
Melhorias com a
qualidade da carteira
de clientes, eficiência
na cobrança, gestão
de estoques e
atuação em regiões
prioritárias



Oportunidades
para monetização
de ativos para
reforçar a liquidez

ATUAÇÃO

AGRO GALAXY



DE VOLTA ÀS RAÍZES...

*levar ao produtor rural a melhor solução
agronômica com simplicidade, proximidade
e eficiência*

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OBRIGADO!
AGROGALAXY



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Results Presentation

4Q24 | 2024



DISCLAIMER

This presentation may contain certain projections and trends that are neither realized financial results nor historical information.

These projections and trends are subject to risks and uncertainties, and future results may materially differ from said projections. Most of these risks and uncertainties are related to factors beyond AgroGalaxy's ability to control or estimate, such as market conditions, currency variations, the behavior of other market players, measures taken by regulatory bodies, the company's ability to continue obtaining financing, changes in the political and social spheres under which AgroGalaxy operates, or economic trends or conditions, including exchange rate variations, commodity prices, inflation and changes in consumer confidence on a global, Brazilian or regional scale.

We advise readers not to fully rely on said projections and trends. AgroGalaxy – Under Judicial Reorganization is not obliged to publish any review of these projections and trends in light of new events or circumstances after the release of this presentation.

UPDATES

AGRO GALAXY



**Company
Reorganization**



**Binding proposal for
credit acquisition**



**Reverse
stock split**



**Judicial Reorganization
Plan Approval**

JUDICIAL REORGANIZATION PLAN APPROVAL

AGRO GALAXY

	Creditors Participants #	Credit Value R\$	Voting Creditors FAVOR	Credit Value FAVOR
Labor	150	12.1 mi	100%	100%
Unsecured	1.213	3.8 bi	97.23%	82.43%
Micro Business/Small Business Entrepreneur	70	1.5 mi	98.53%	70.46%



1,433 participating creditors



1,376 favorable votes, **34** against and **23** abstentions

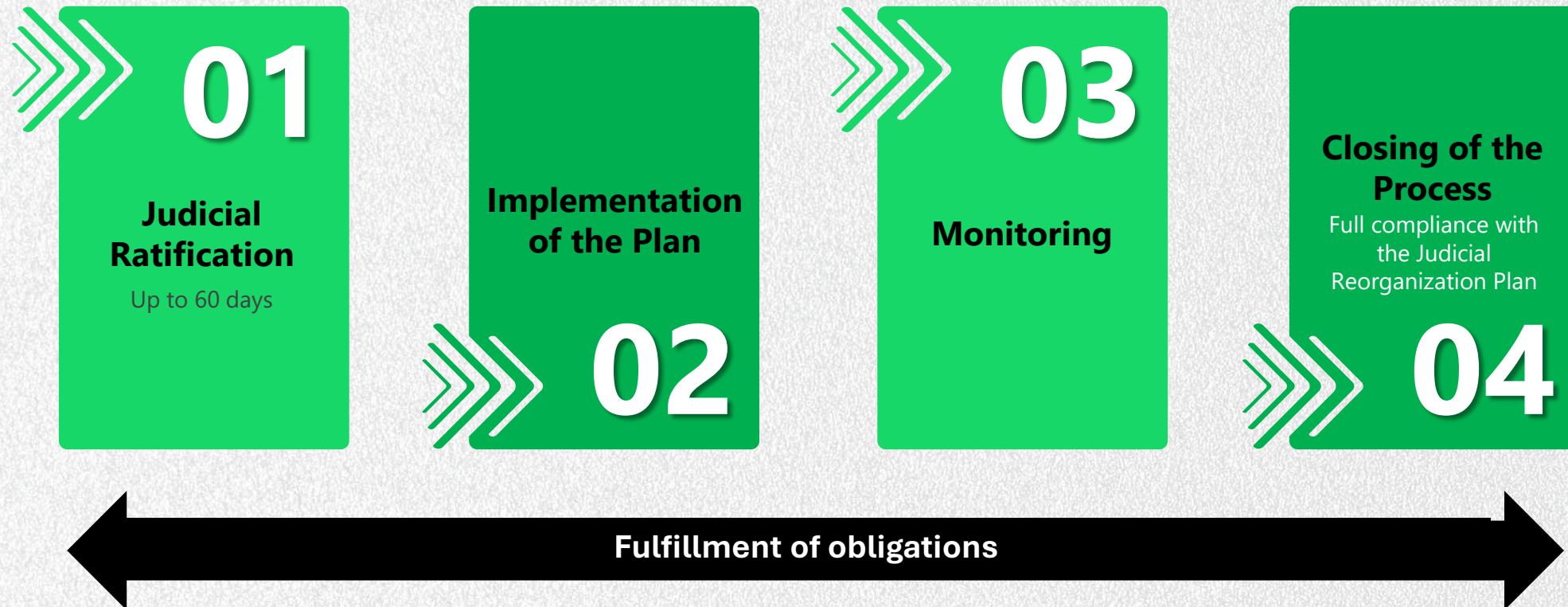


R\$ 3.9 billion in credit value with creditors present at AGC

Source: Minutes of the General Creditors' Meeting (AGC) of 04/10/25. Creditors voting "no": 2.77% Unsecured; 1.47% Small Business/Small Business Entrepreneur. Credit value "no": 17.57% Unsecured; 29.54% Small Business/Small Business Entrepreneur. Does not include abstentions.

NEXT STEPS – JUDICIAL REORGANIZATION

AGROGALAXY

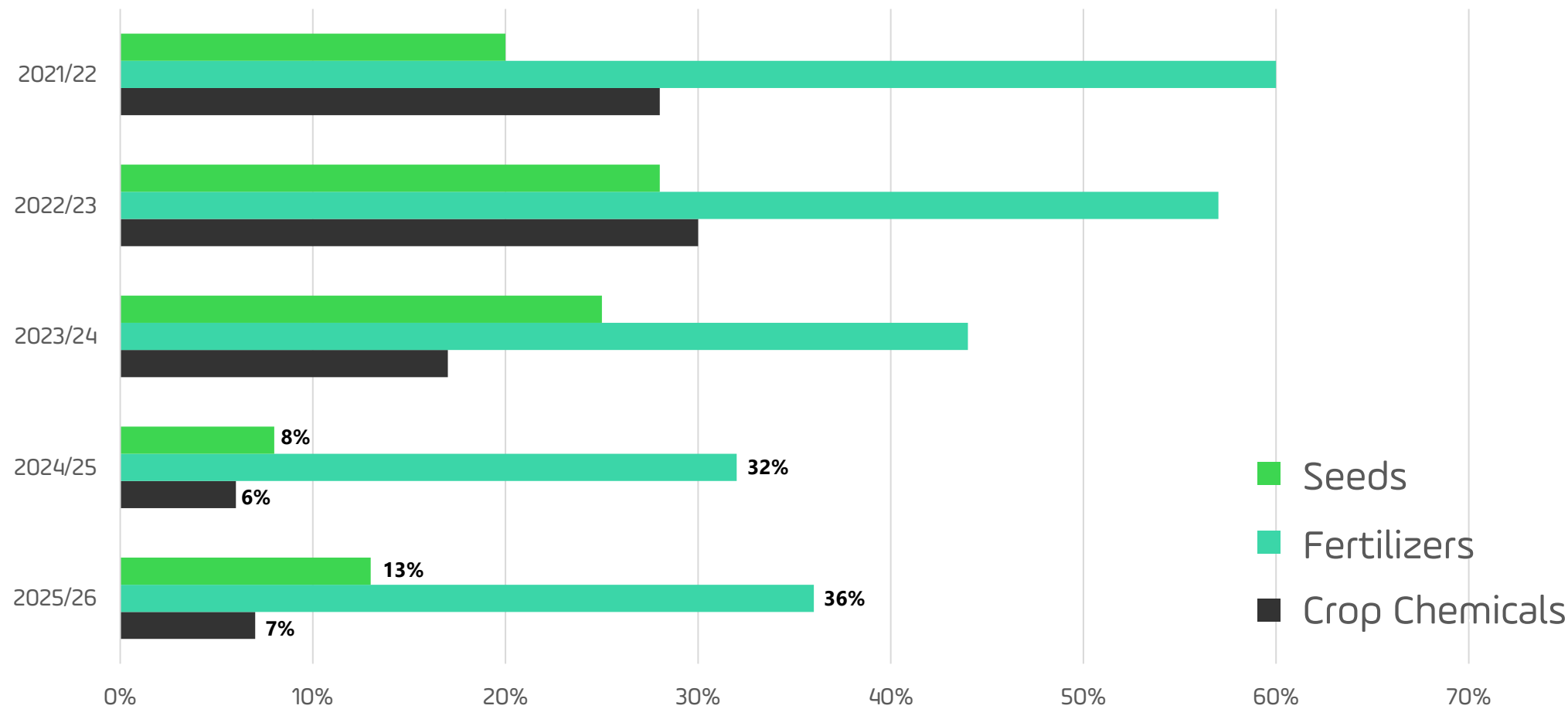




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MARKET OVERVIEW

PURCHASE OF SEEDS, FERTILIZERS AND CROP CHEMICALS IN BRAZIL



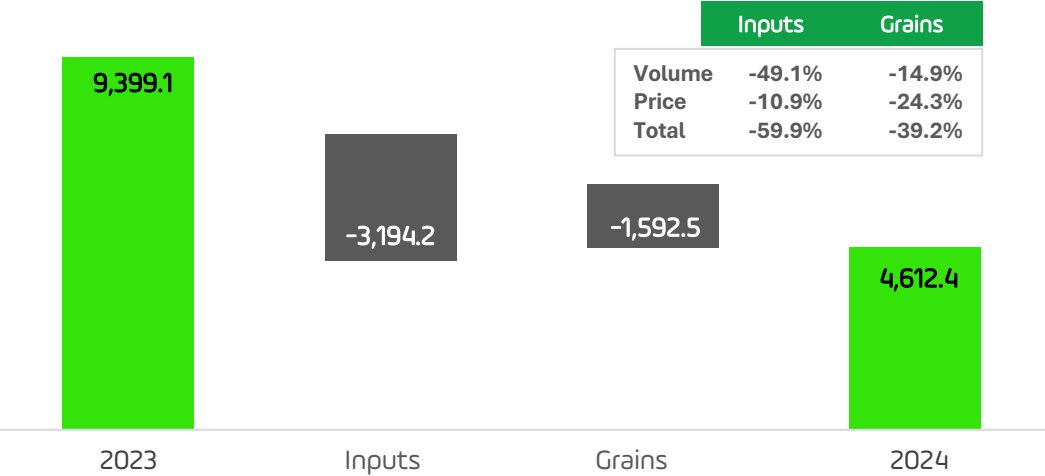


AGROGALAXY

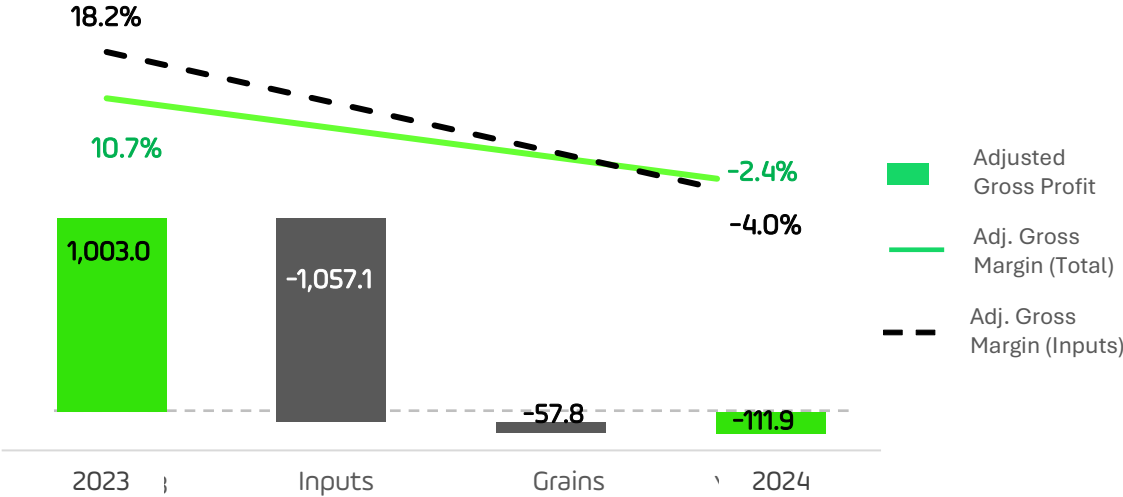
4Q24 AND 2024 RESULTS

2024 RESULTS

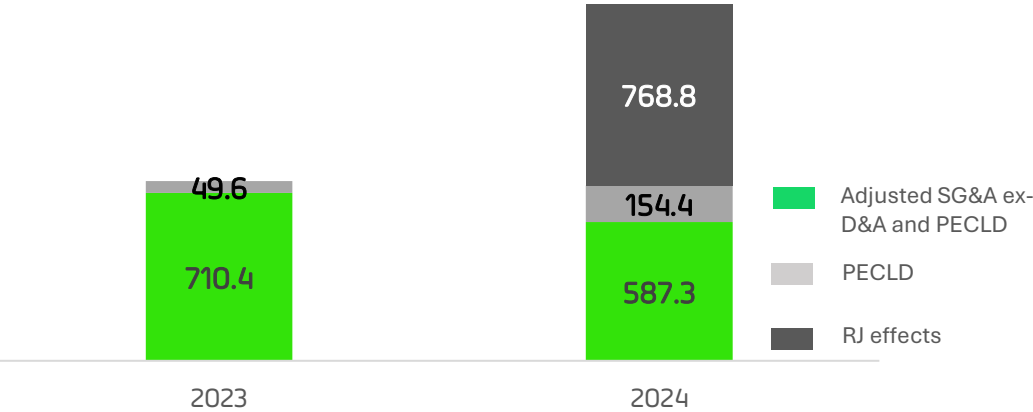
NET REVENUE (R\$ MI)



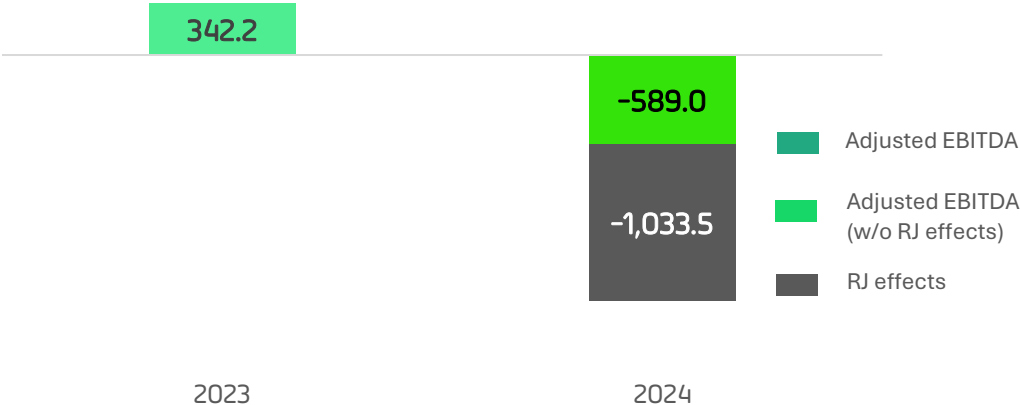
ADJUSTED GROSS PROFIT (R\$ MI) AND GROSS MARGIN (%)



SG&A EX-D&A AND PECLD (R\$ MI)



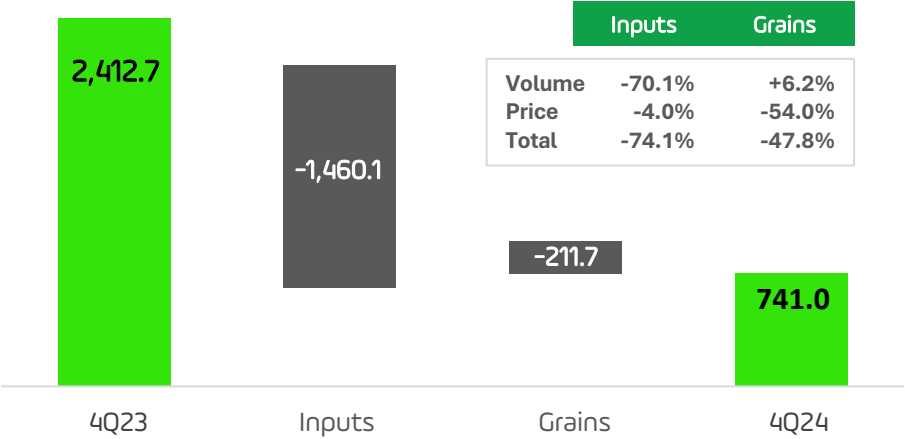
ADJUSTED EBITDA (R\$ MI)



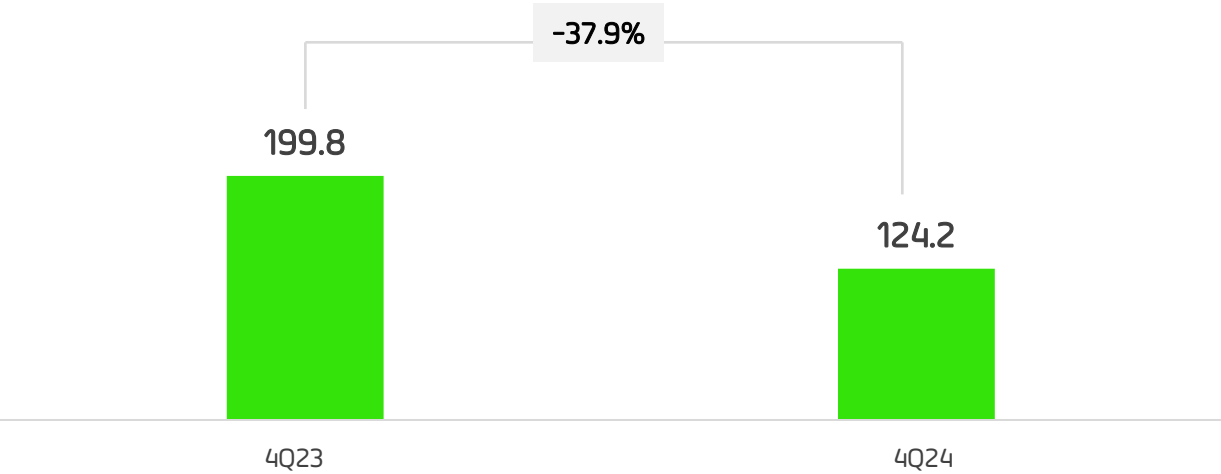
RJ Effects: impacts of results considered by management following the judicial recovery process.

4Q24 RESULTS

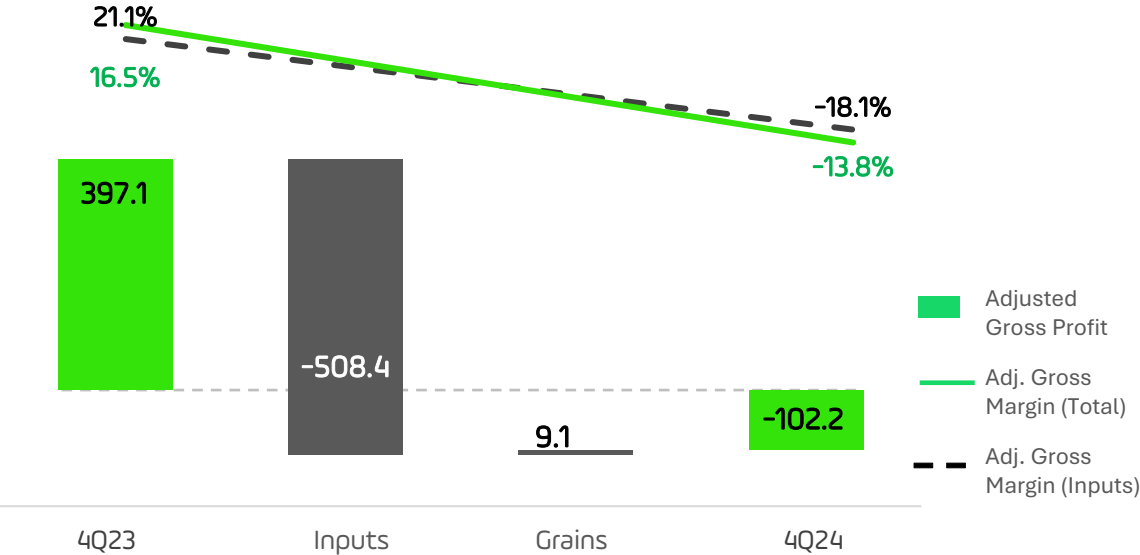
NET REVENUE (R\$ MI)



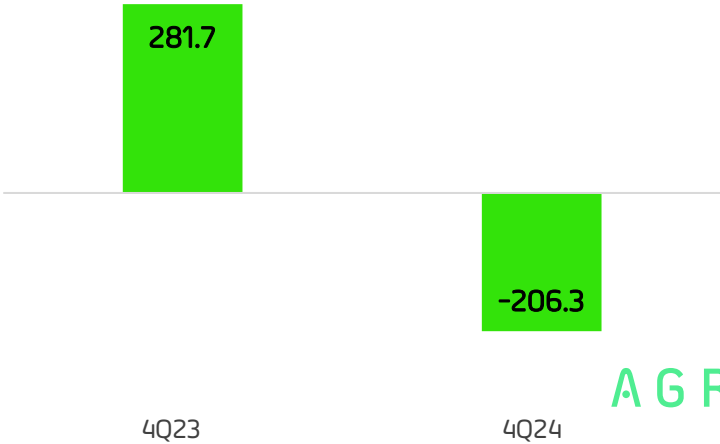
SG&A EX-D&A AND PECLD (R\$ MI)



ADJUSTED GROSS PROFIT (R\$ MI) AND GROSS MARGIN (%)



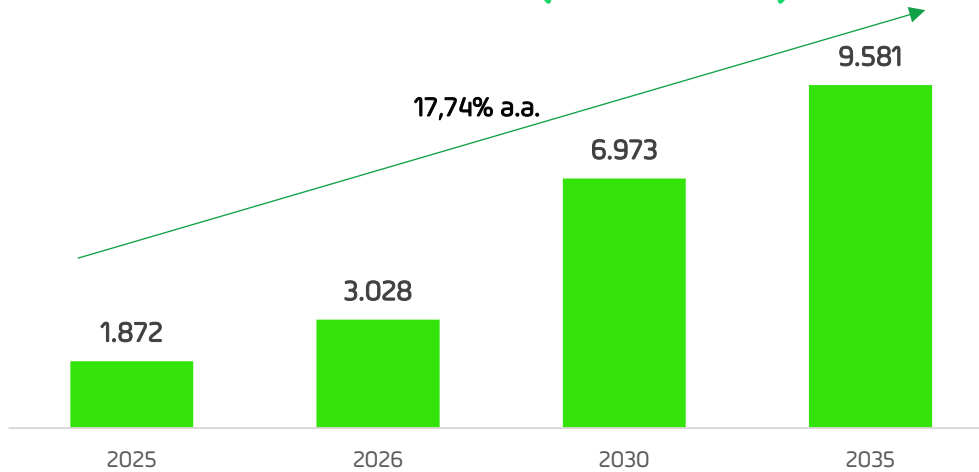
ADJUSTED EBITDA (R\$ MI)



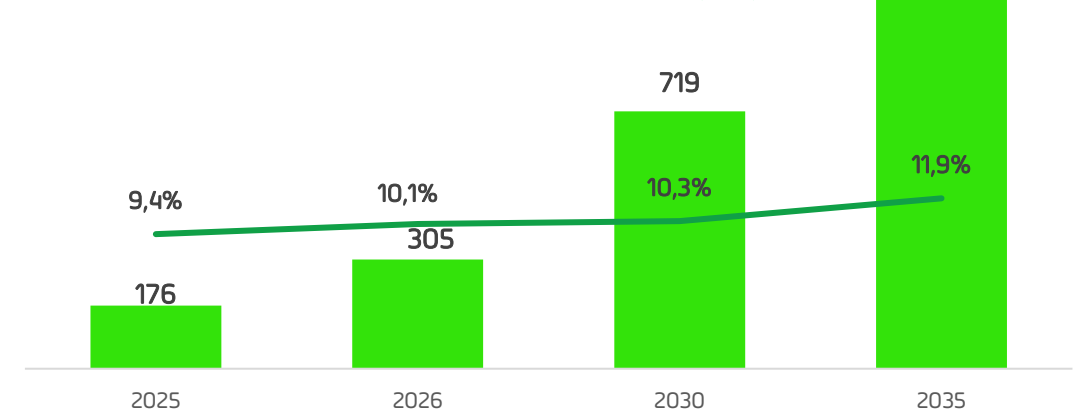
MAIN ESTIMATED FINANCIAL INDICATORS

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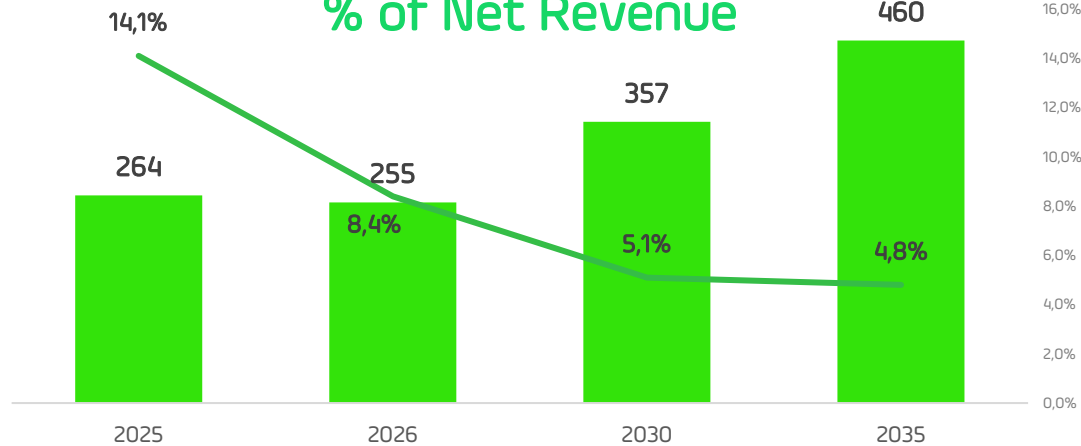
Net Revenue (R\$ million)



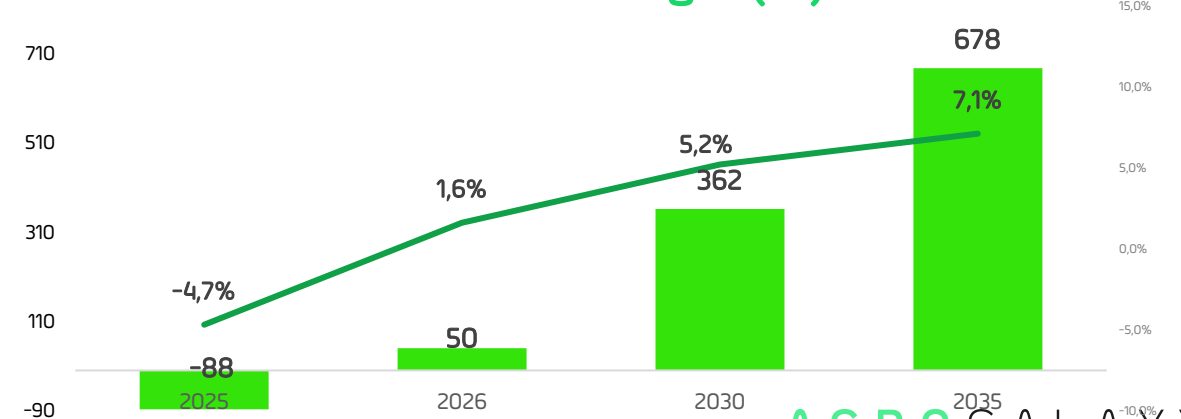
Gross Profit (R\$ million) and Gross Margin (%)



SG&A (R\$ million) and % of Net Revenue



EBITDA (R\$ million) and EBITDA Margin (%)



Source: Estimates from the Technical Opinion on PRJ – Business Laboratory

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EXPECTATIONS

PILLARS

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AgroGalaxy



Reorganize the business model
– focus on agricultural resale



Optimize working capital for a healthy and profitable operation.



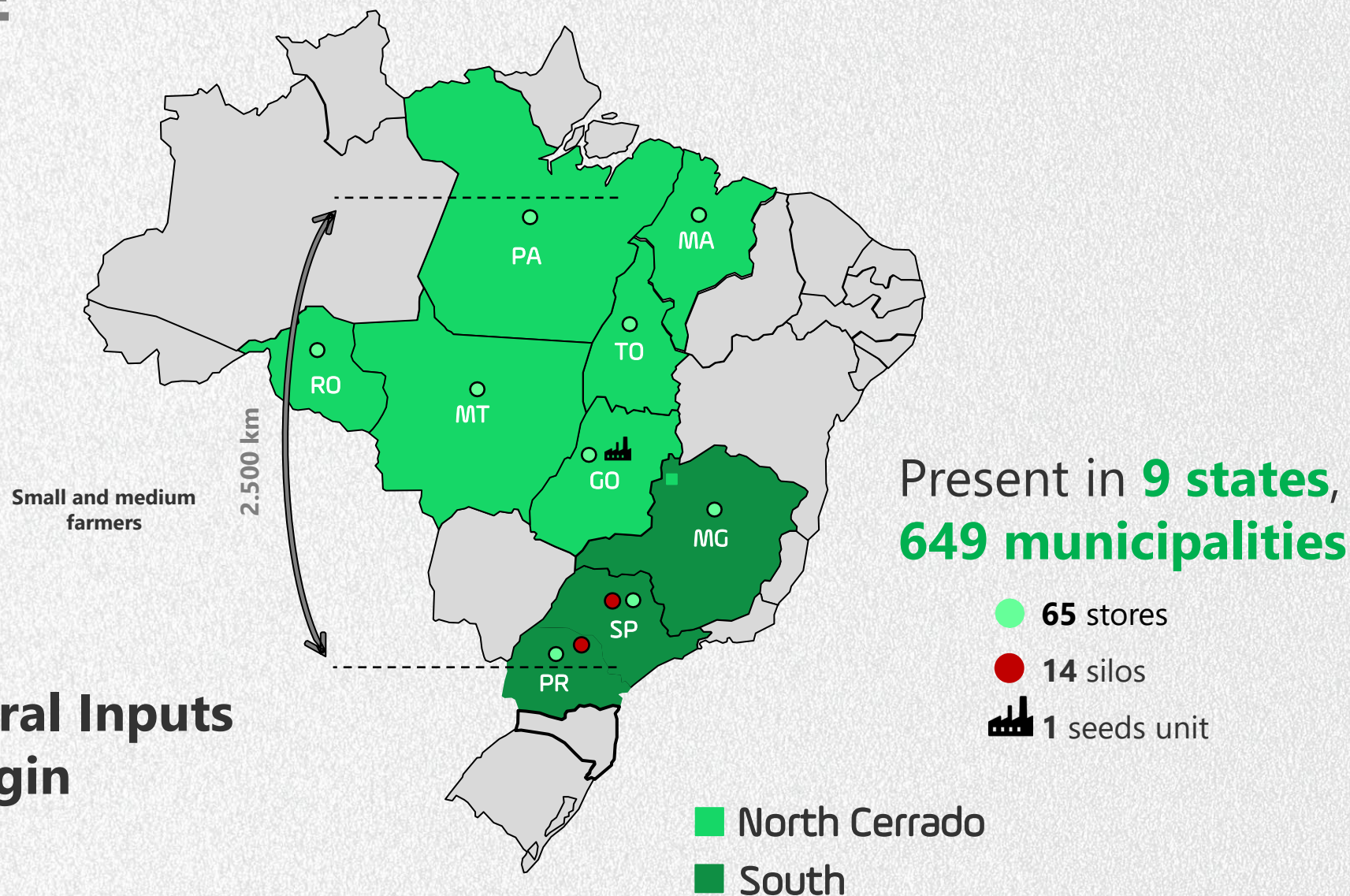
Improvements in the **quality of the customer portfolio**, efficiency in **billing, inventory management** and operations in **priority regions**.



Opportunities for **asset monetization** to **bolster liquidity**

PRESENCE

Agricultural Inputs Grain Origin





BACK TO THE ROOTS...

*provide rural producers with the
best agronomic solution with simplicity, proximity
and efficiency*

AGROGALAXY

THANK YOU!
AGROGALAXY

