

# APRESENTAÇÃO DOS RESULTADOS 4T24



Driving efficiency and sustainability



## EXONERAÇÃO DE RESPONSABILIDADE

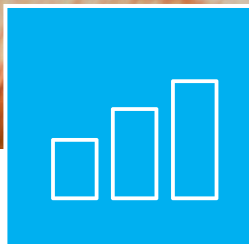
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Este é um documento de apoio para a teleconferência de resultados da WEG S.A. Quaisquer previsões contidas neste documento ou eventuais declarações que possam ser feitas durante a teleconferência acerca de eventos futuros, à perspectiva dos negócios, às projeções e metas operacionais e financeiras e ao potencial de crescimento futuro da WEG constituem-se em meras crenças e expectativas da administração da WEG, baseadas nas informações atualmente disponíveis.

Estas declarações envolvem riscos e incertezas e, portanto, dependem de circunstâncias que podem ou não ocorrer. Investidores devem compreender que condições econômicas gerais, da indústria e outros fatores operacionais podem afetar o desempenho futuro da WEG e conduzir a resultados que diferem, materialmente, daqueles expressos em tais considerações futuras.



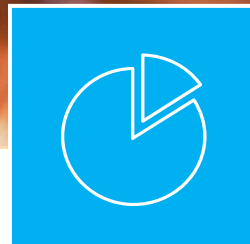
# Destques do 4T24



**R\$ 10,8 bi**

Receita Operacional Líquida

+26,4%  
vs. 4T23



**R\$ 2,4 bi**

EBITDA  
*Margem EBITDA 22,1%*

+30,5%  
vs. 4T23



**34,2%**

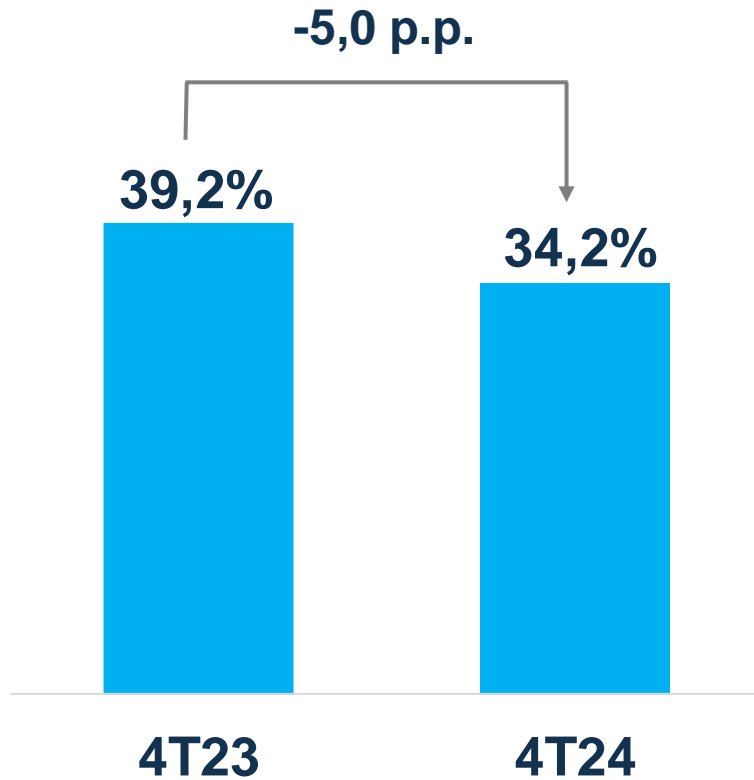
ROIC

-5,0 p.p.  
vs. 4T23

# Retorno sobre o Capital Investido



ROIC



Lucro Operacional  
após impostos\*

**+6,4%**

vs. 4T23



Capital Investido

**+22,1%**

vs. 4T23

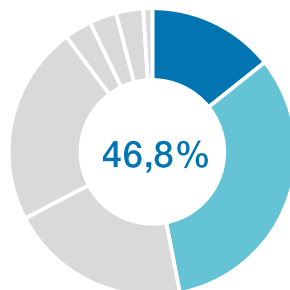
\*Resultado acumulado dos últimos 12 meses

# Desempenho das Áreas de Negócios no 4T24

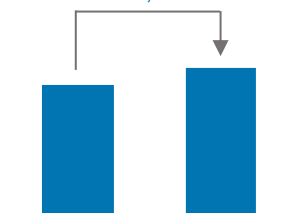


% sobre o total da ROL

### Equipamentos Eletroeletrônicos Industriais

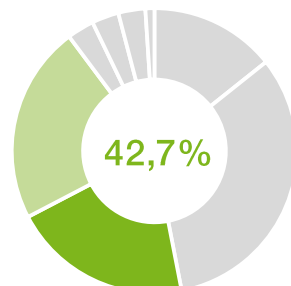


+14,3%



4T23 4T24

### Geração, Transmissão e Distribuição de Energia (GTD)

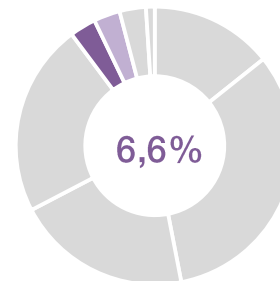


+4,2%

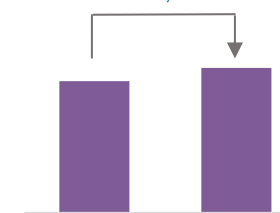


4T23 4T24

### Motores Comerciais e Appliance

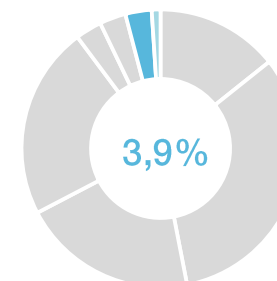


+10,2%

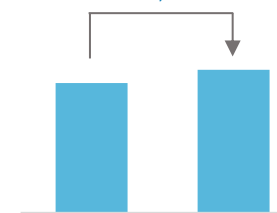


4T23 4T24

### Tintas e Vernizes



+10,4%

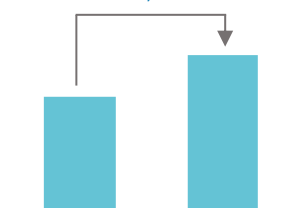


4T23 4T24

Mercado Interno

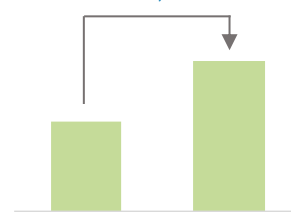
Mercado Externo

+36,6%



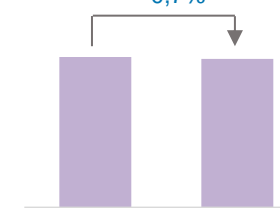
4T23 4T24

+65,7%



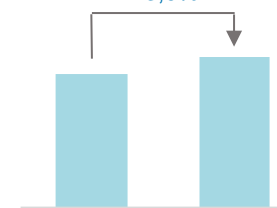
4T23 4T24

-0,7%



4T23 4T24

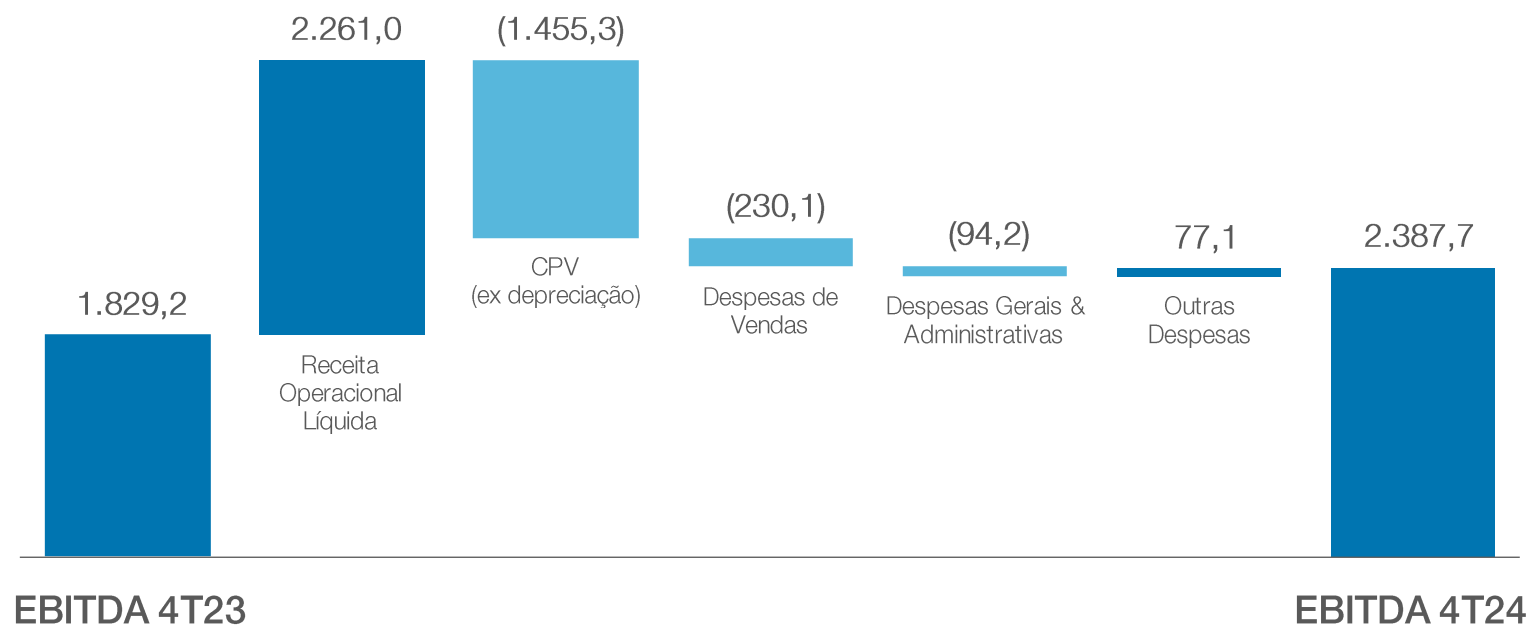
+13,0%



4T23 4T24

# EBITDA

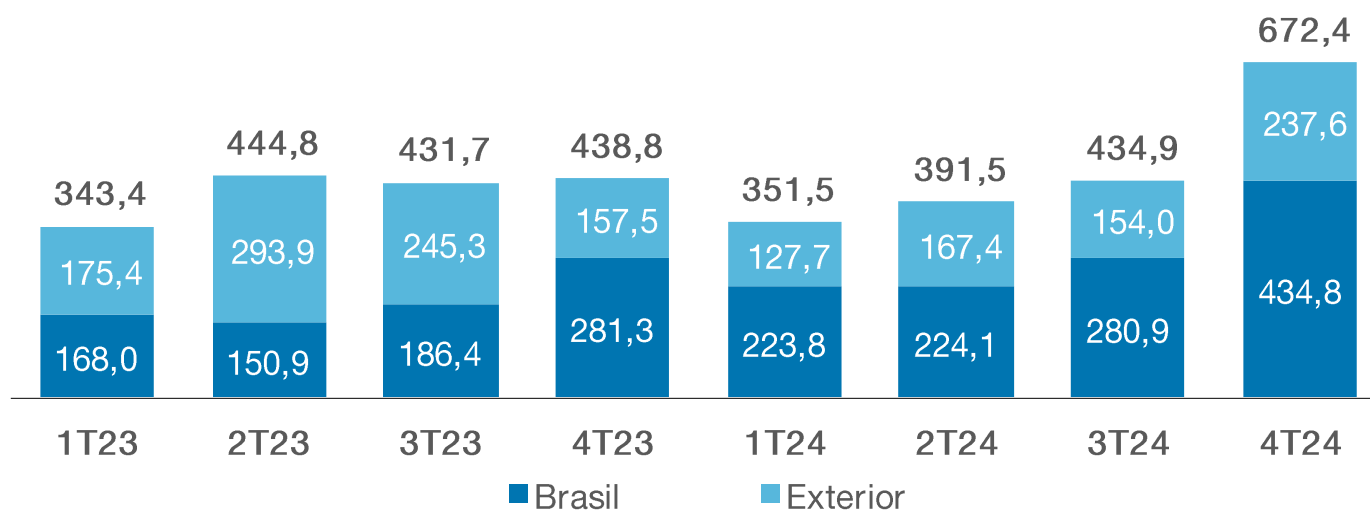
Em R\$ milhões



# Investimentos (CAPEX)

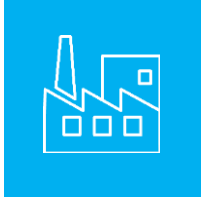


Em R\$ milhões



 Atotonilco de Tula, México

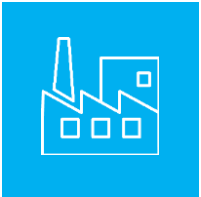
## REALIZAÇÕES RECENTES



Investimentos para expansão da capacidade produtiva de componentes e motores de alta tensão em Rugao, na China



Aquisição da REIVAX, empresa brasileira de soluções de controle de geração de energia



Investimentos em nova fábrica de redutores na região de Esmirna, na Turquia



Conclusão da aquisição da Volt Electric Motors

## PERSPECTIVAS



Dinâmica de margens operacionais saudáveis e retornos positivos



Carteira de pedidos de ciclo longo positiva no Brasil e exterior



Cenário macroeconômico global exige atenção



# Contatos – Relações com Investidores




**André Meneguetti Salgueiro**  
Diretor de Finanças e  
Relações com Investidores



**Felipe Scopel Hoffmann**  
Gerente de Relações  
com Investidores



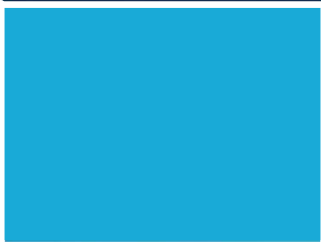
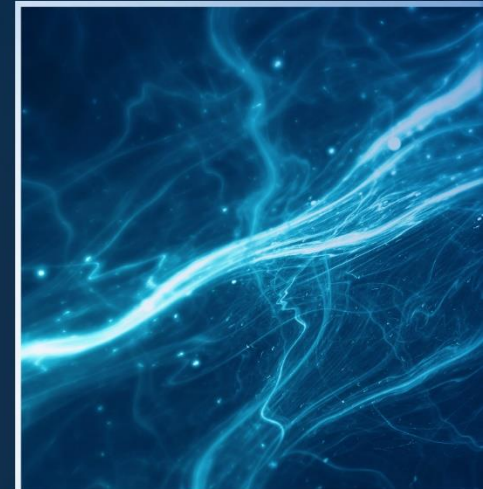
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Para mais informações, acesse nossa central de resultados:  
[ri.weg.net/informacoes-financeiras/central-de-resultados](http://ri.weg.net/informacoes-financeiras/central-de-resultados)

# RESULTS PRESENTATION 4Q24



Driving efficiency and sustainability





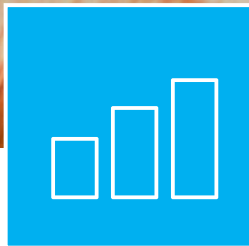
## DISCLAIMER

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This is a support document for the WEG S.A. conference call. Any forecasts contained in this document or statements that may eventually be made during this conference call relating to WEG's business perspectives, projections and operating and financial goals and to WEG's potential future growth are management beliefs and expectations, as well as information that is currently available.

These statements involve risks, uncertainties and the use of assumptions, as they relate to future events and, as such, depend on circumstances that may or may not be present. Investors should understand that the general economic conditions, conditions in the industry and other operating factors may affect WEG's future performance and lead to results that may differ materially from those expressed in such future considerations.

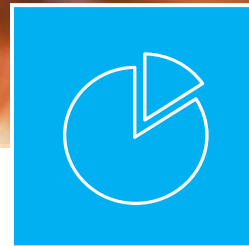
# 4Q24 Highlights



**R\$ 10.8 bi**

Net Operating Revenue

**+26.4%**  
vs. **4Q23**



**R\$ 2.4 bi**

EBITDA  
*EBITDA margin 22.1%*

**+30.5%**  
vs. **4Q23**



**34.2%**

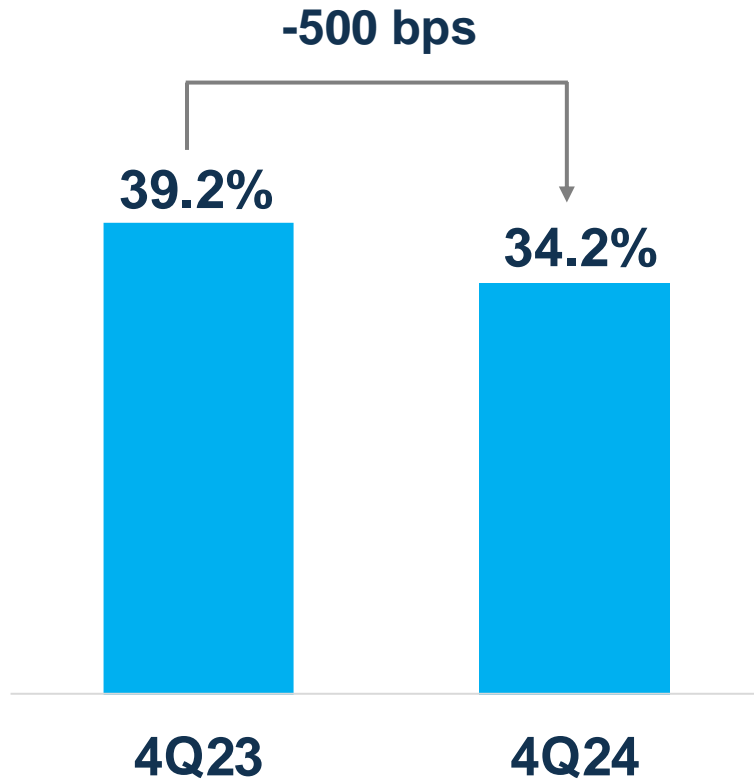
ROIC

**-500 bps**  
vs. **4Q23**

# Return on Invested Capital



ROIC



Net Operating Profit  
After Taxes\*

**+6.4%**

vs. 4Q23



Invested Capital

**+22.1%**

vs. 4Q23

\*Accumulated in the last 12 months

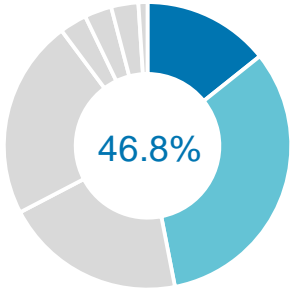


# 4Q24 Business Area Performance

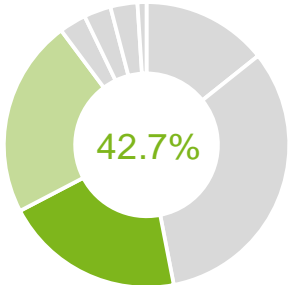


% of total NOR

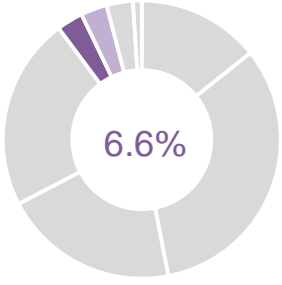
Industrial Electro-Electronic Equipment



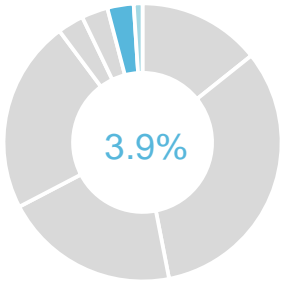
Energy Generation, Transmission, and Distribution (GTD)



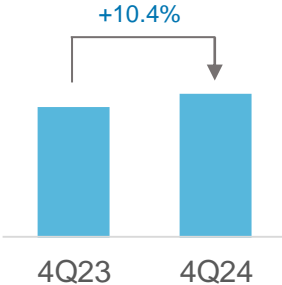
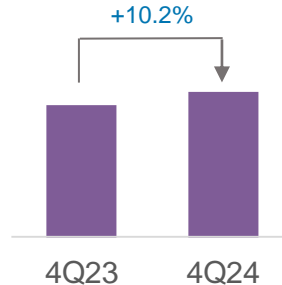
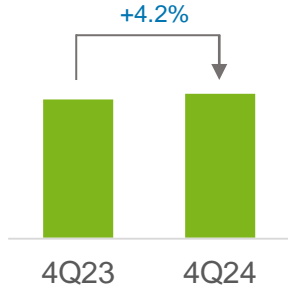
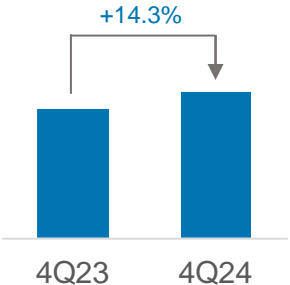
Commercial and Appliance Motors



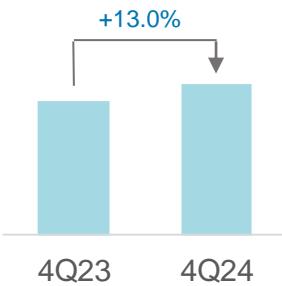
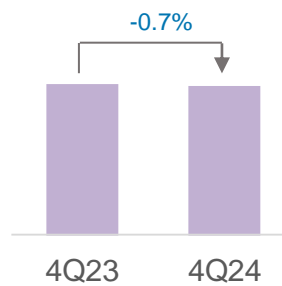
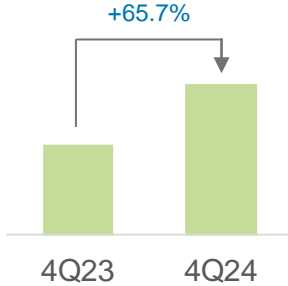
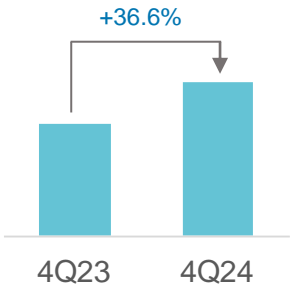
Paints and Varnishes



Domestic Market

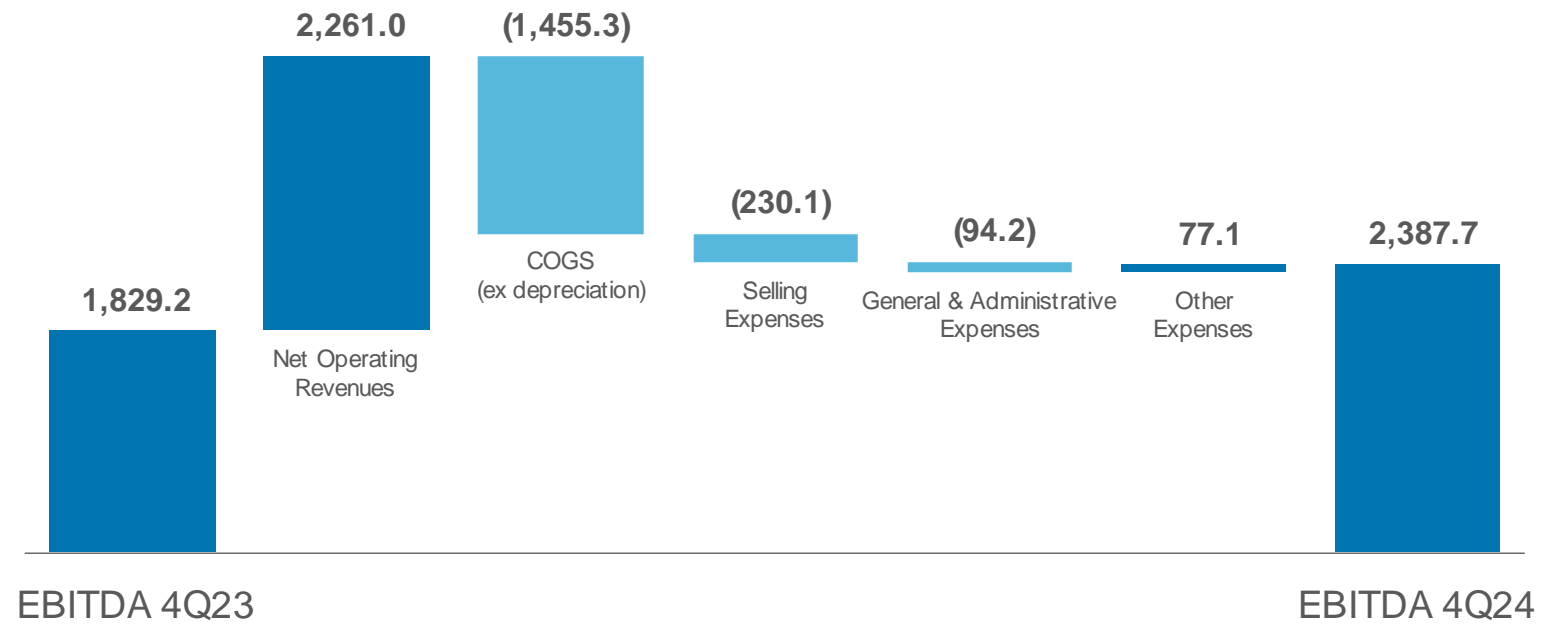


External Market



# EBITDA

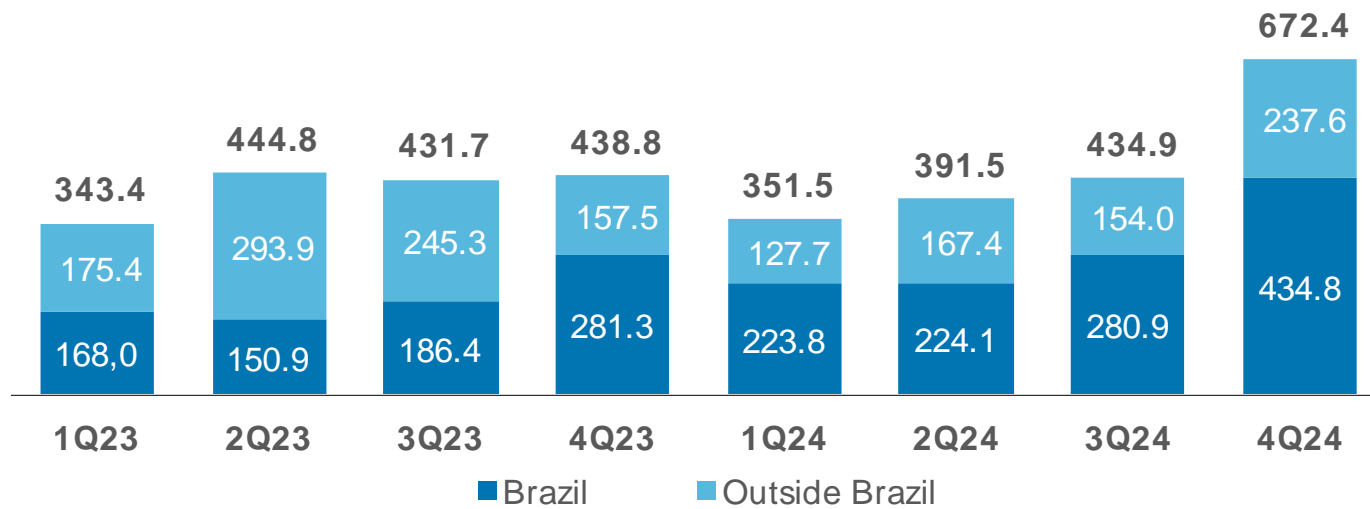
In R\$ million



# Investments (CAPEX)

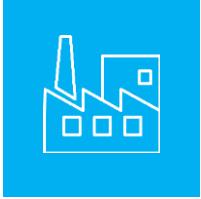


In R\$ million



Atotonilco de Tula, México

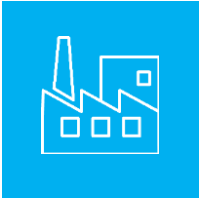
## RECENT ACHIEVEMENTS



Investment to increase the capacity for manufacturing components and high-voltage electric motors in Rugao, China.



Acquisition of REIVAX, a Brazilian company specialized in power generation control solutions



Investment plan for a new gearbox plant in the İzmir region, in Türkiye



Conclusion of the acquisition of Volt Electric Motor

## OUTLOOK



Healthy operating margin dynamics and positive returns



Long-cycle order backlog continue positive in Brazil and abroad



Global macroeconomic scenario demands attention

# Contacts – Investor Relations




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