

ROSSI

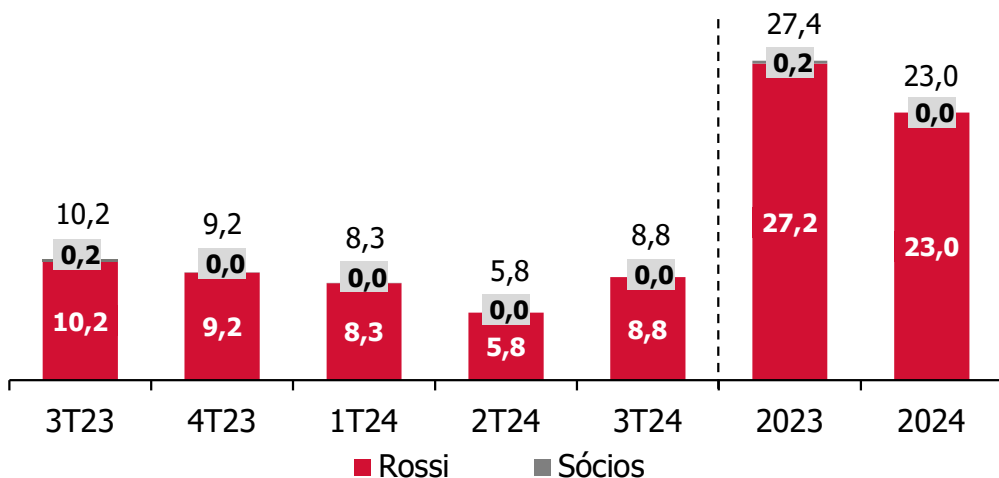
A photograph of a modern, multi-story apartment building at dusk. The building features a mix of dark grey and light grey facades. Many windows and balconies are illuminated from within, creating a warm glow against the darkening sky. The balconies have glass railings. The building is set against a blue and grey twilight sky.

Resultados 3T24

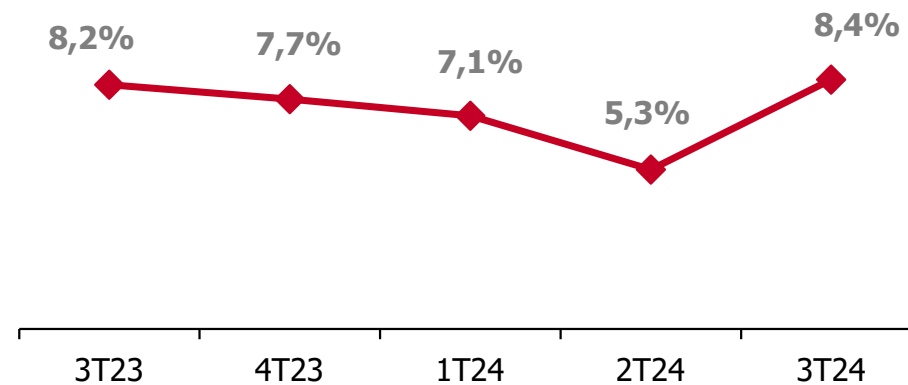
14 de novembro de 2024

Indicadores Operacionais

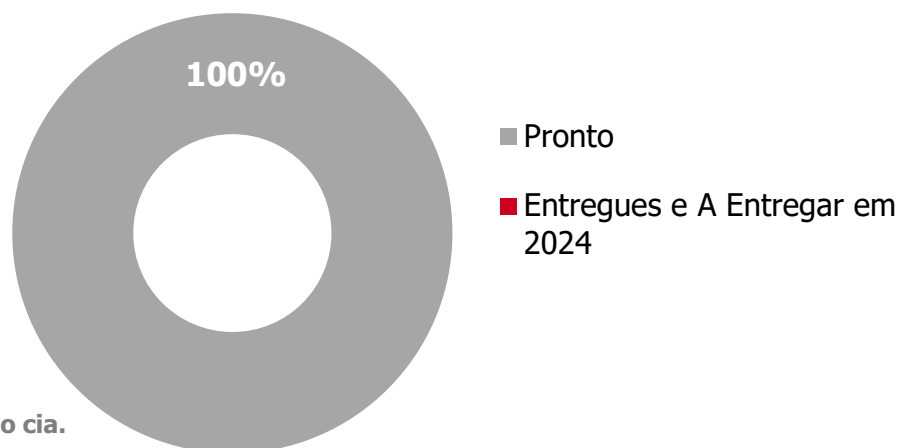
Vendas Brutas | R\$ MM



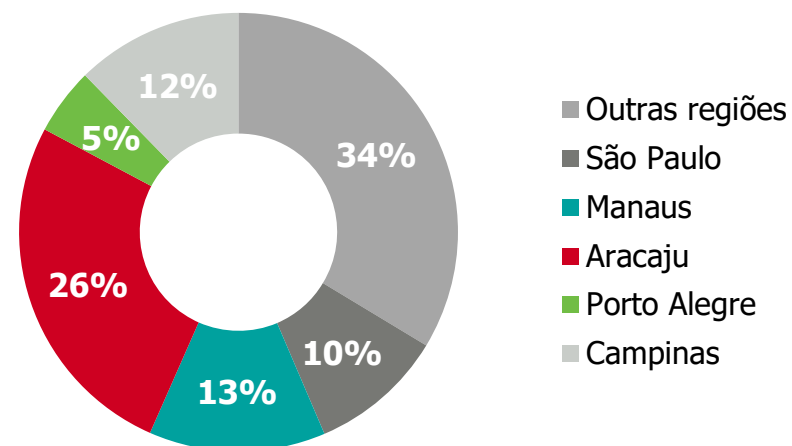
VSO Trimestral (% Rossi)



Vendas Brutas 3T24 | Estágio da Obra¹



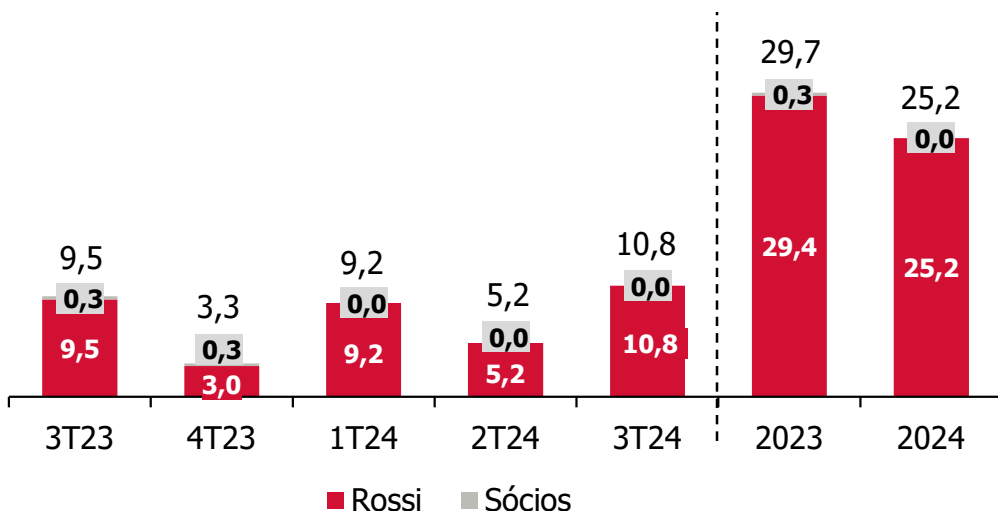
Vendas Brutas 3T24 | Região¹



¹ Participação cia.

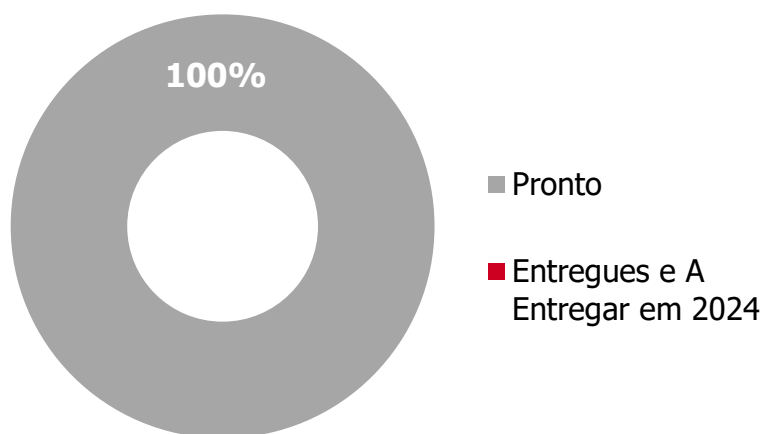
Indicadores Operacionais

Rescisão | R\$ MM

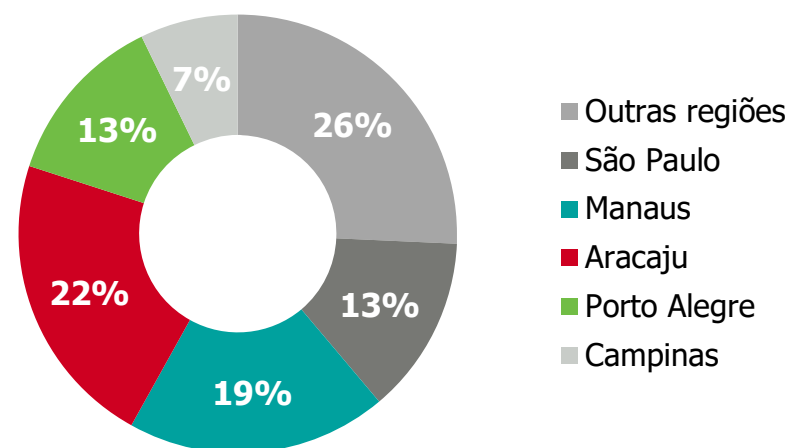


- A Companhia alcançou um índice de revenda de **95%** no acumulado do ano, mantendo seu bem-sucedido esforço de comercialização das unidades rescindidas.

Rescisão 3T24 | Estágio da Obra¹



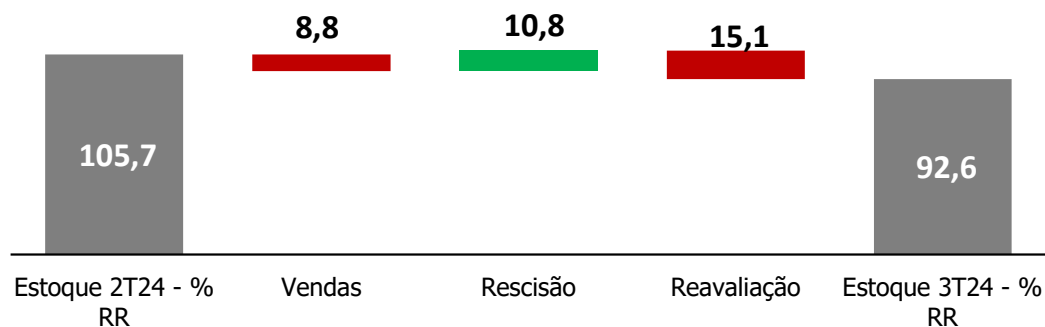
Rescisão 3T24 | Região¹



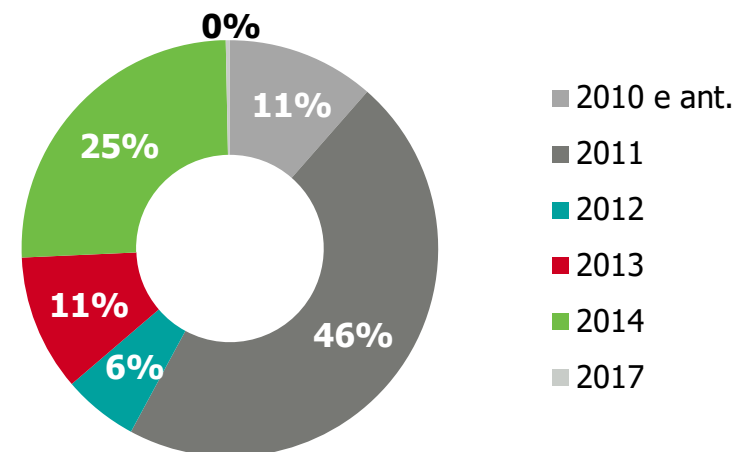
¹ Participação cia.

Estoque

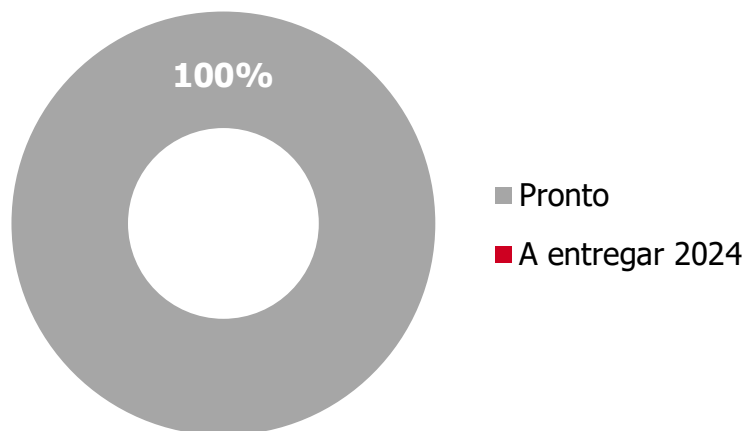
Evolução do Estoque – 2T24 x 3T24 | R\$ MM



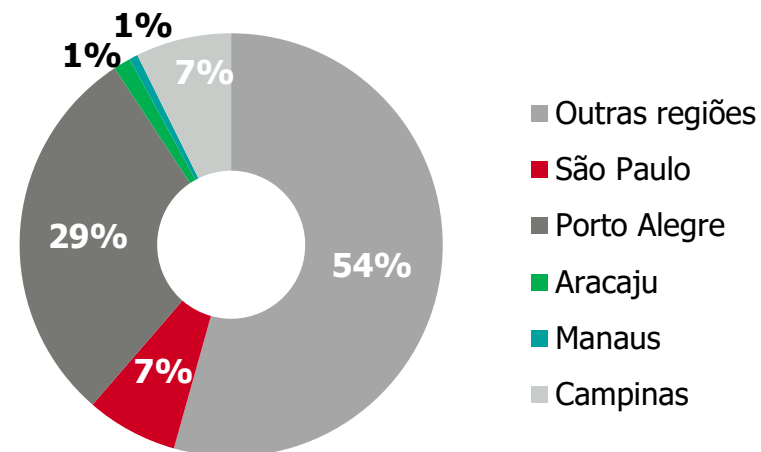
Estoque 3T24 | Ano de Lançamento¹



Estoque 3T24 | Estágio da Obra¹



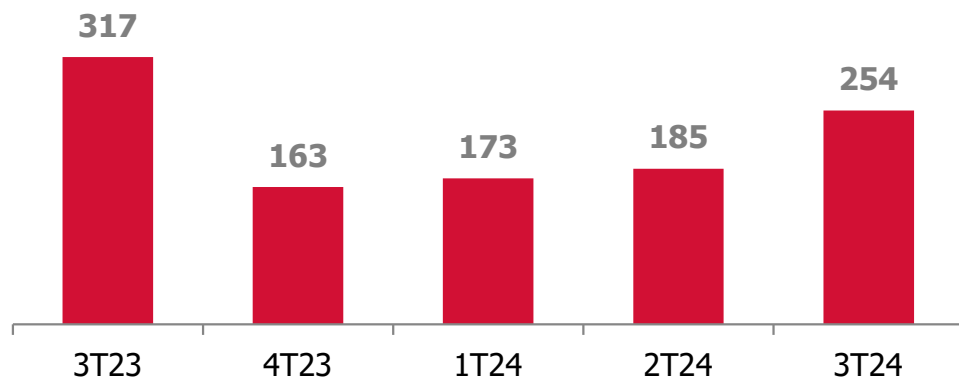
Estoque 3T24 | Região¹



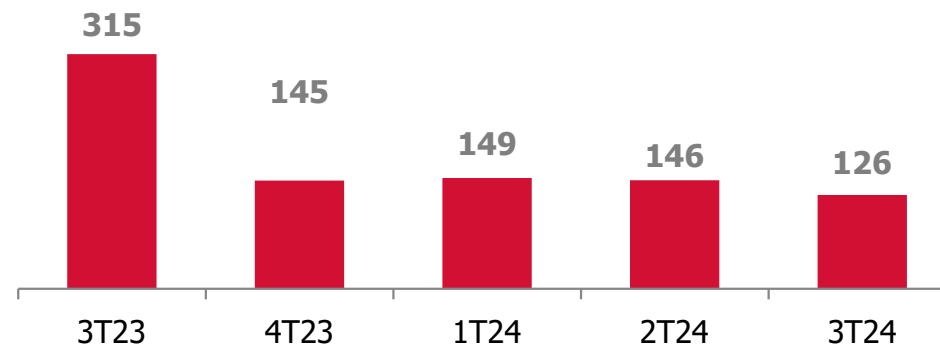
¹ Participação cia.

Evolução do Endividamento - IFRS

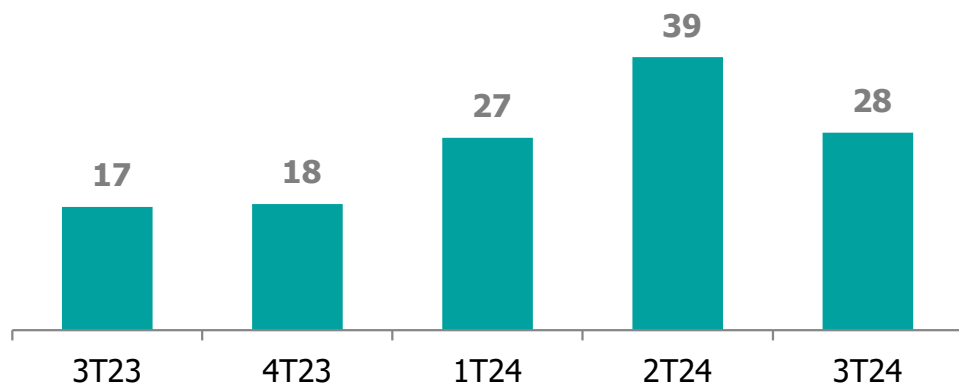
Endividamento Corporativo | R\$ MM



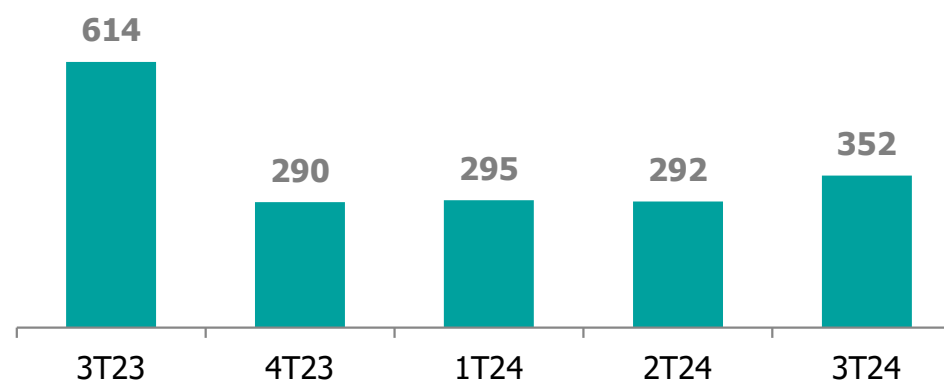
Endividamento SFH | R\$ MM



Caixa e Disponibilidades | R\$ MM

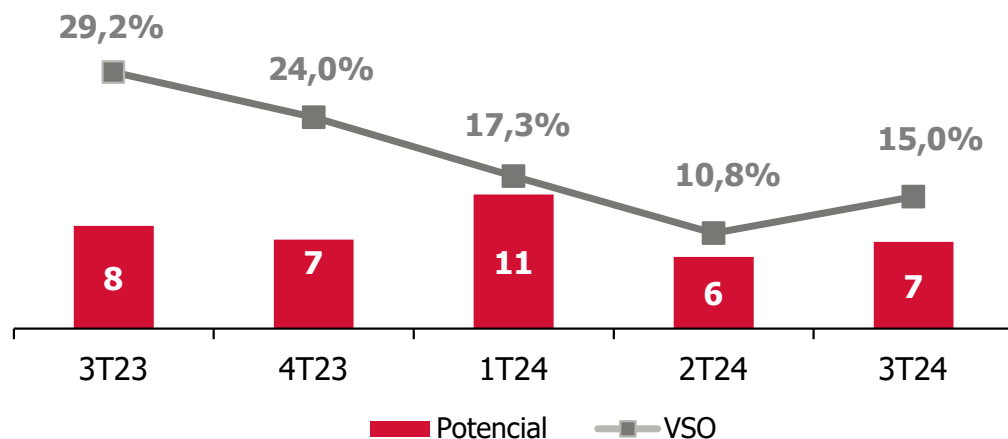


Endividamento Líquido | R\$ MM

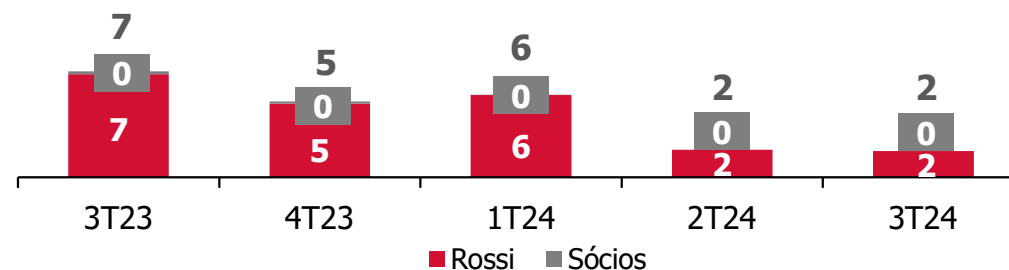


Drivers do Fluxo de Caixa

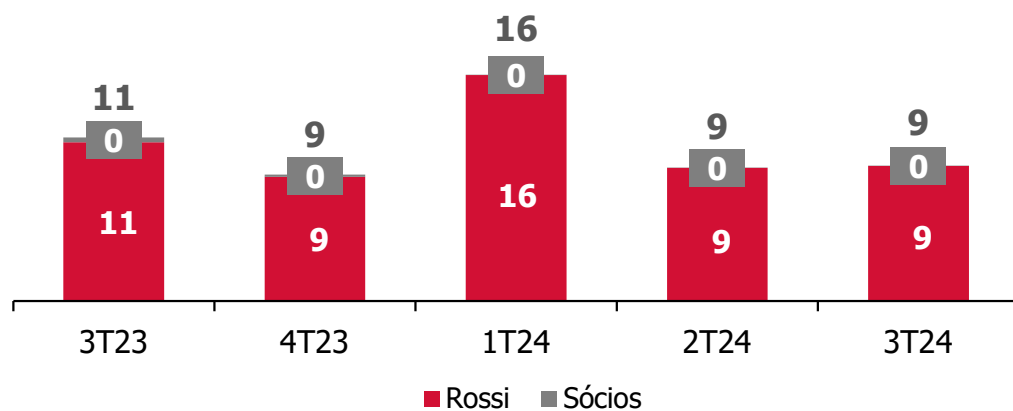
Velocidade do Repasse | VSO



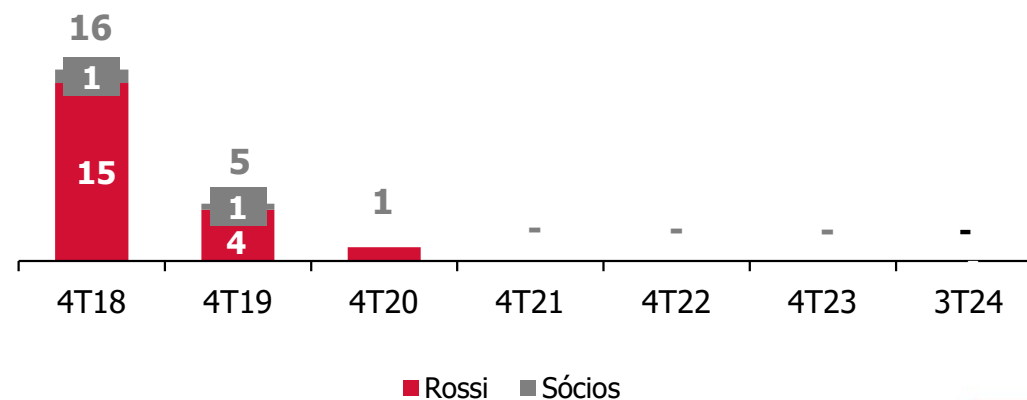
Repasse (assinatura + quitação) | R\$ MM



Entrada de Caixa | R\$ MM

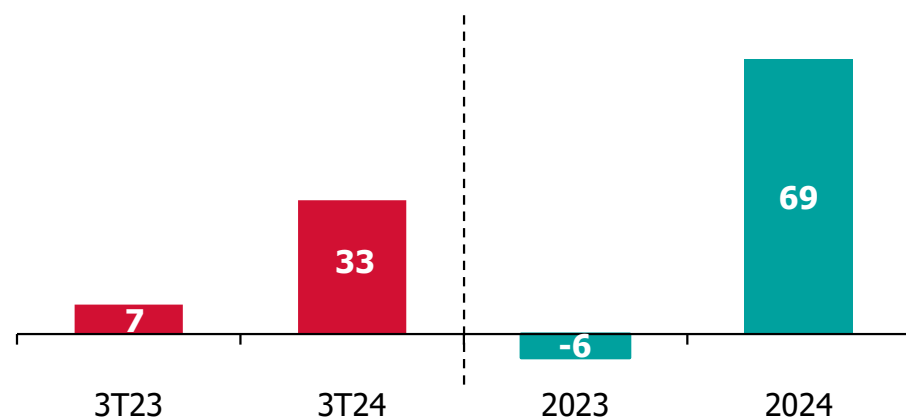


Custos a Incorrer | R\$ MM

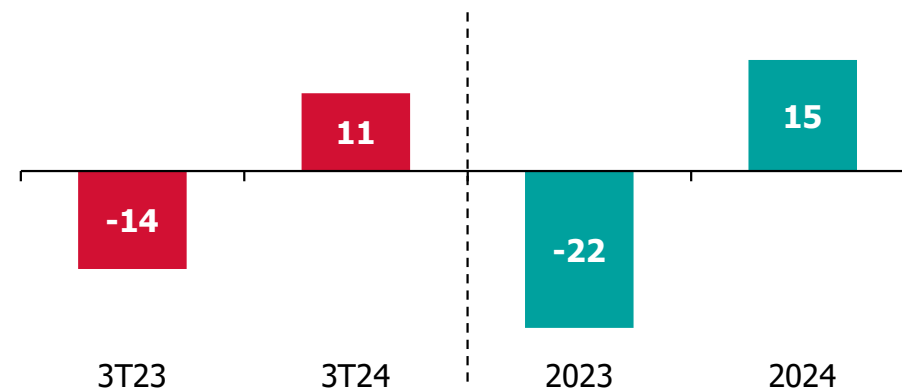


Destques Financeiros

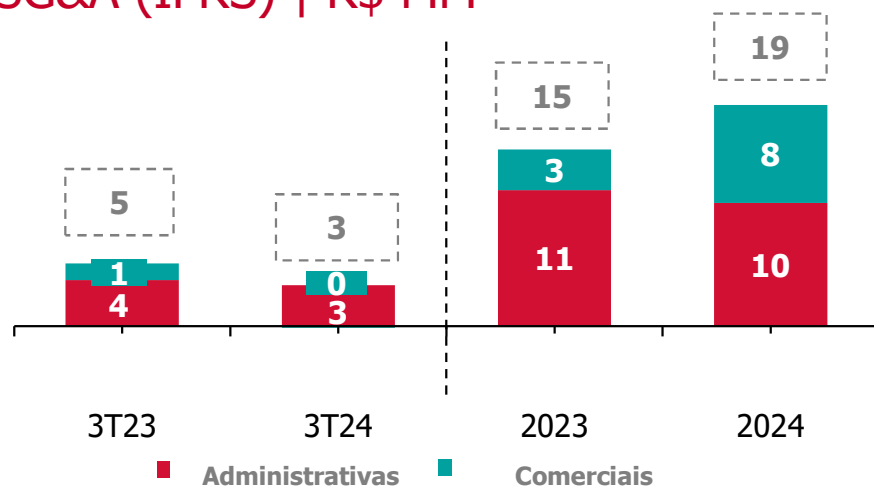
Receita Líquida | R\$ MM



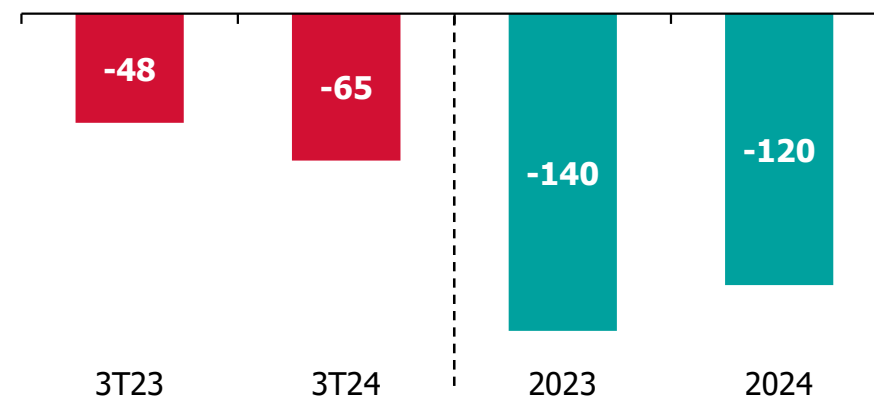
Lucro (Prejuízo) Bruto Ajustado¹ | R\$ MM



SG&A (IFRS) | R\$ MM



Lucro (Prejuízo) Líquido | R\$ MM



¹ Margem bruta ajustada: exclui os encargos financeiros

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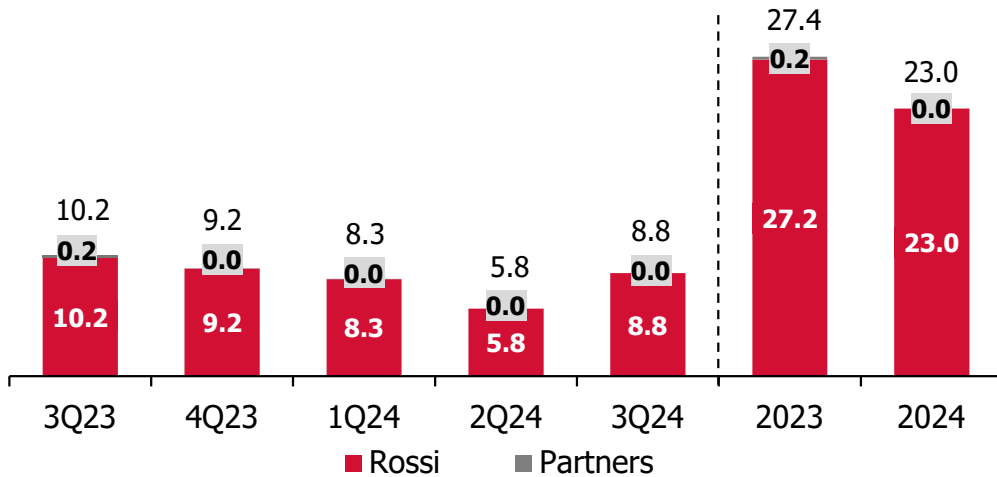


3Q24 Results

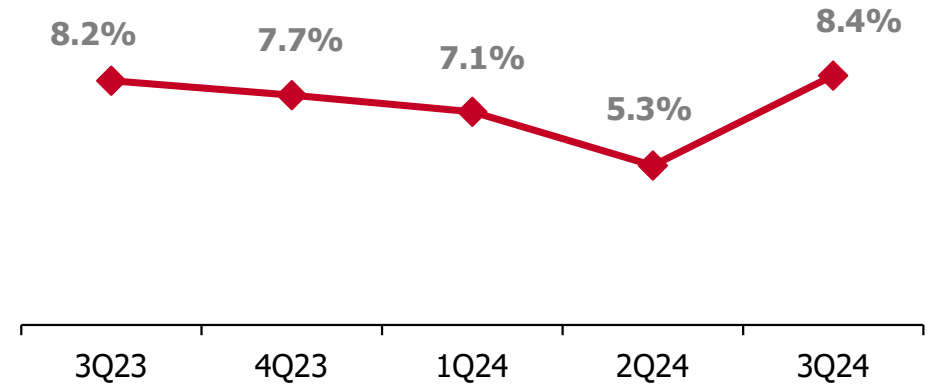
November 14, 2024

Operating Indicators

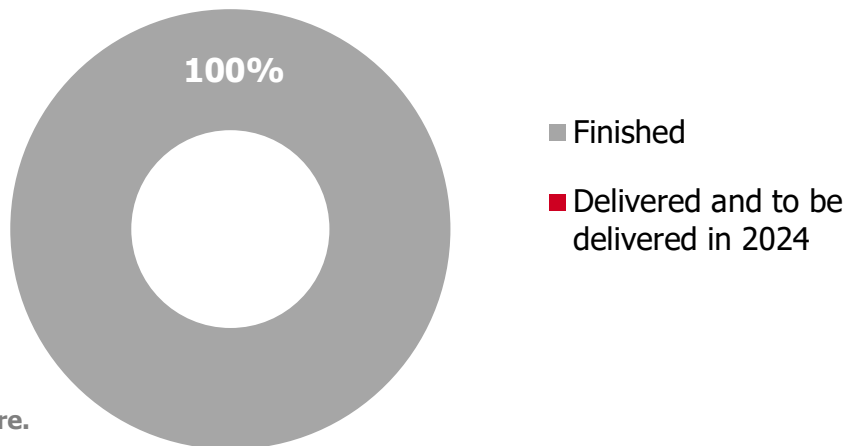
Gross Sales | R\$ million



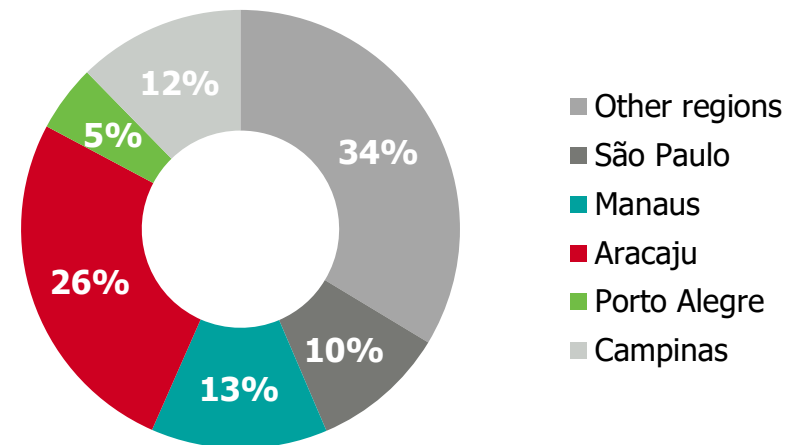
Quarterly SoS (% Rossi)



Gross Sales 3Q24 | Construction Stage¹



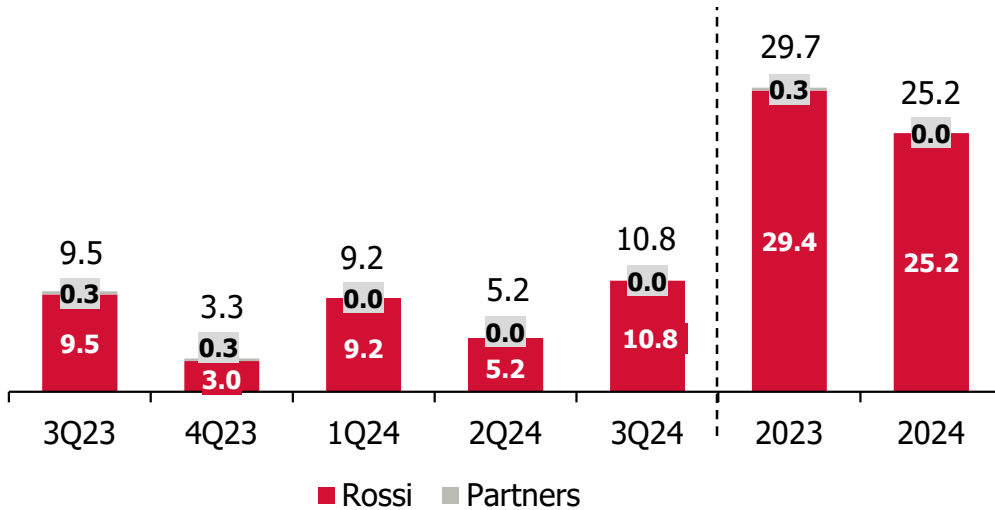
Gross Sales 3Q24 | Region¹



¹ Rossi's share.

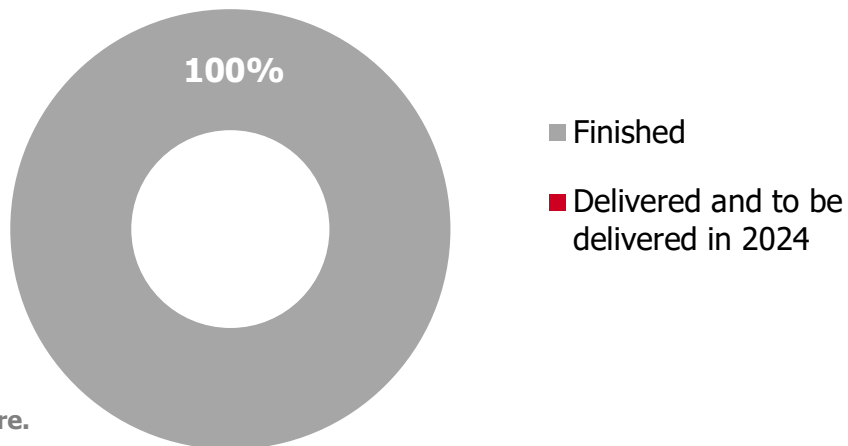
Operating Indicators

Cancellations | R\$ million

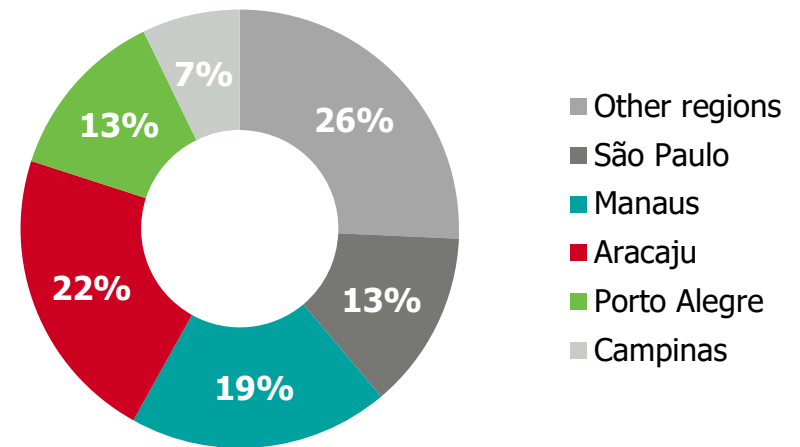


- The Company's resale efficiency rate reached **95%** in 3Q24, driven by its successful sales efforts.

Cancellations 3Q24 | Construction Stage¹



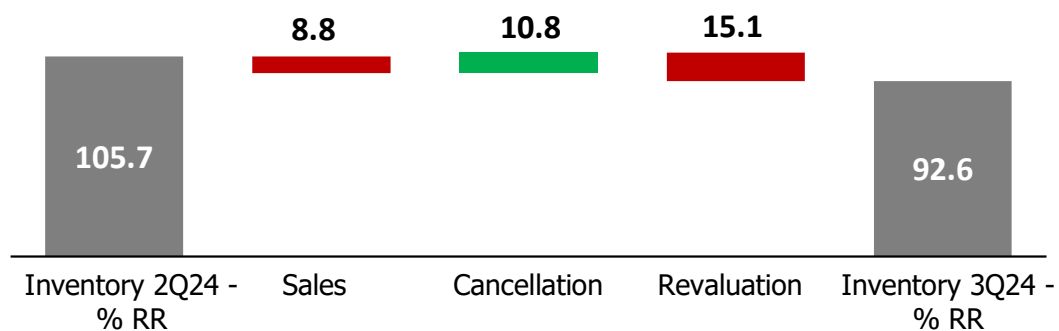
Cancellations 3Q24 | Region¹



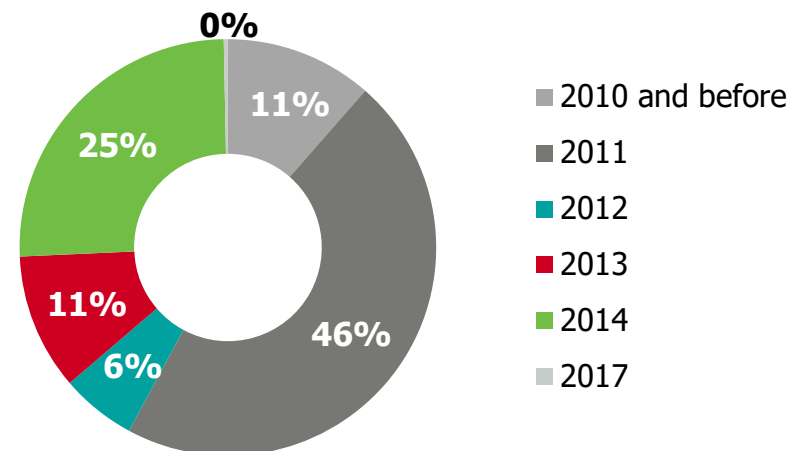
¹ Rossi's share.

Inventory

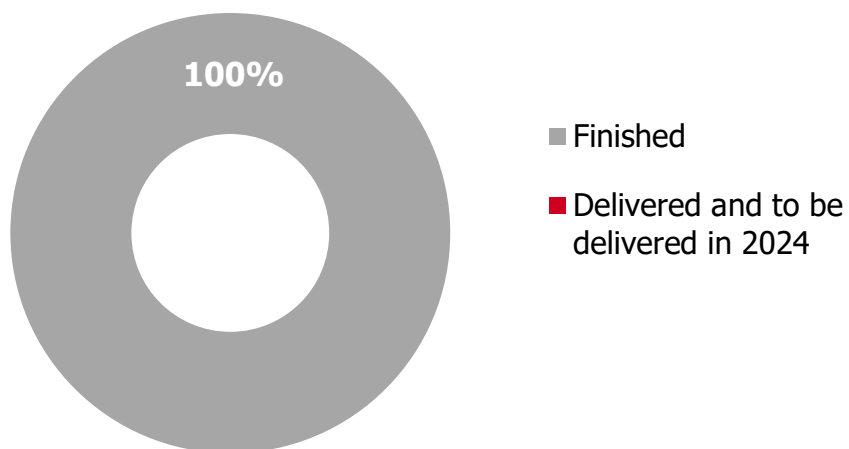
Inventory Evolution – 2Q24 x 3Q24 | R\$ million



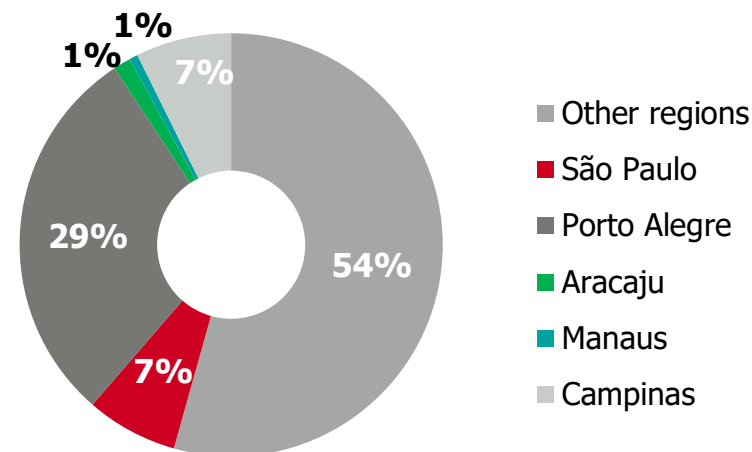
Inventory 3Q24 | Year of Launch¹



Inventory 3Q24 | Construction Stage¹



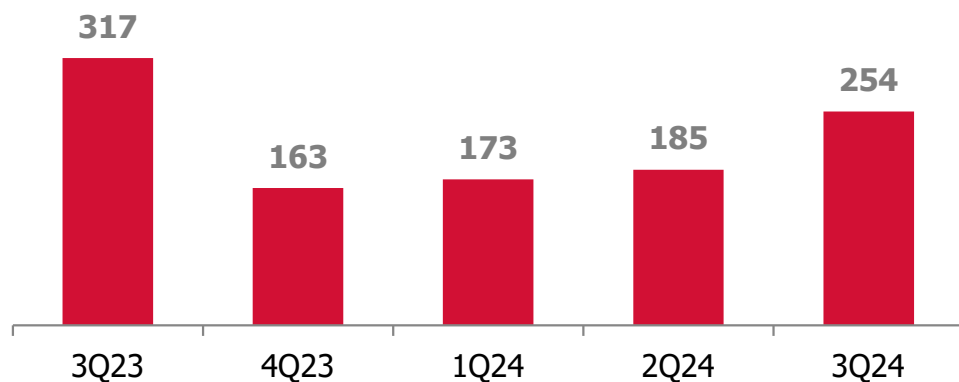
Inventory 3Q24 | Region¹



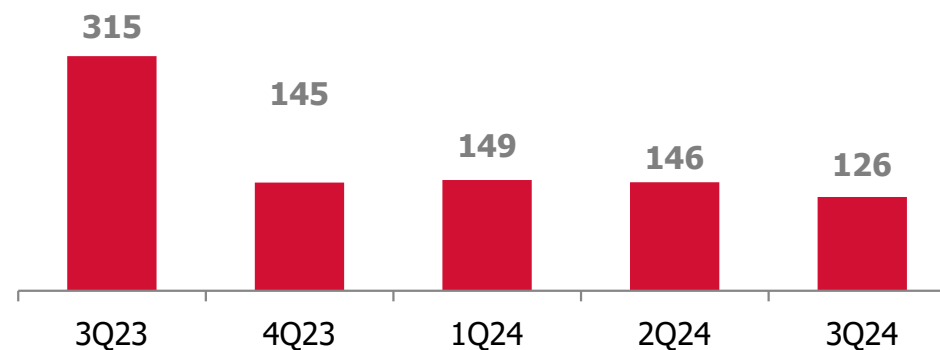
¹ Rossi's share.

Debt Evolution - IFRS

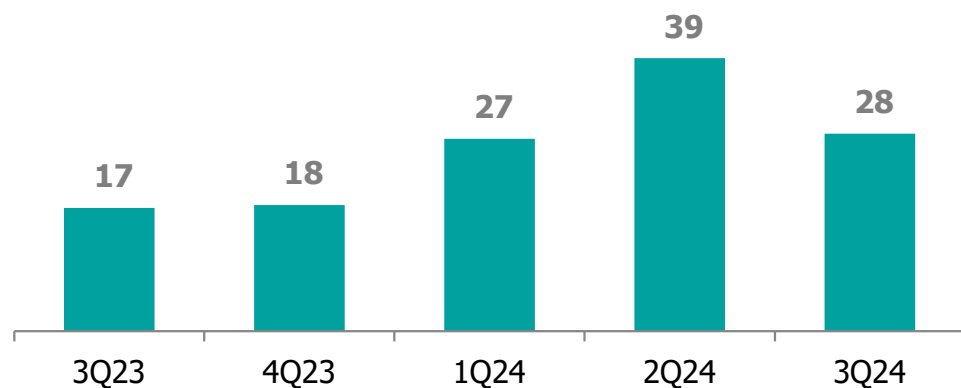
Corporate Debt | R\$ million



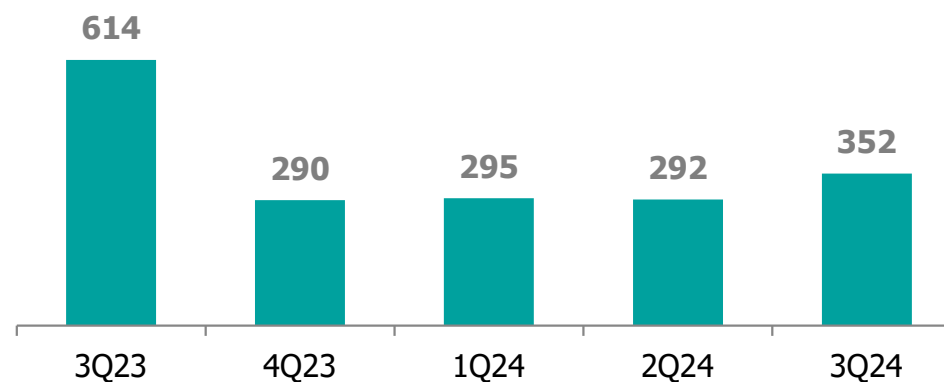
SFH Debt | R\$ million



Cash and Equivalents | R\$ million

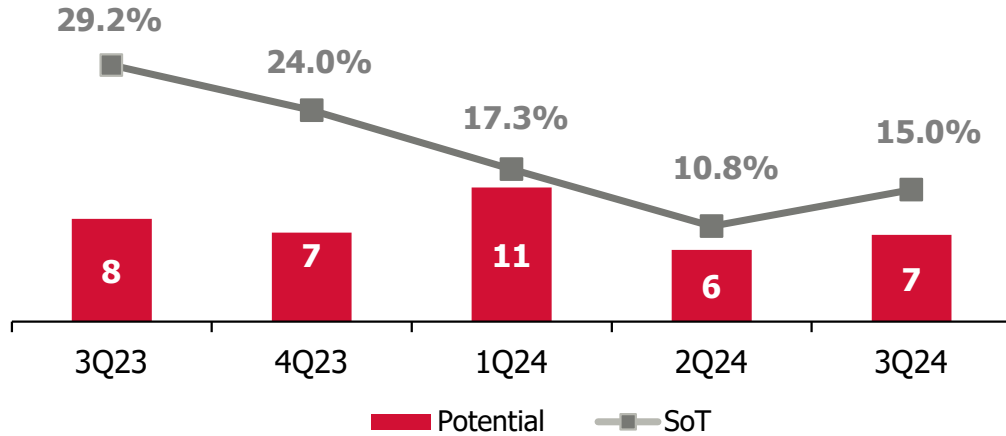


Net Debt | R\$ million

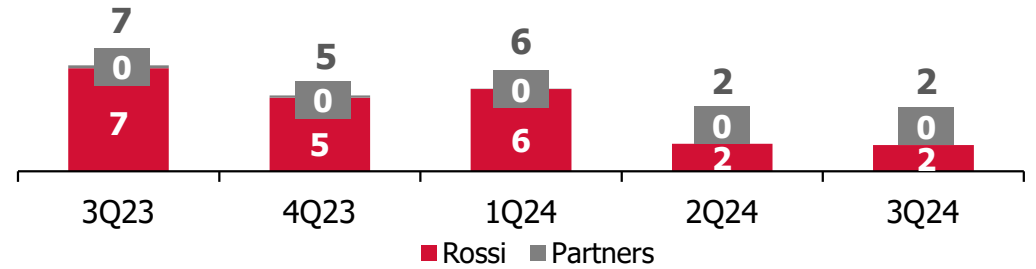


Cash Flow Drivers

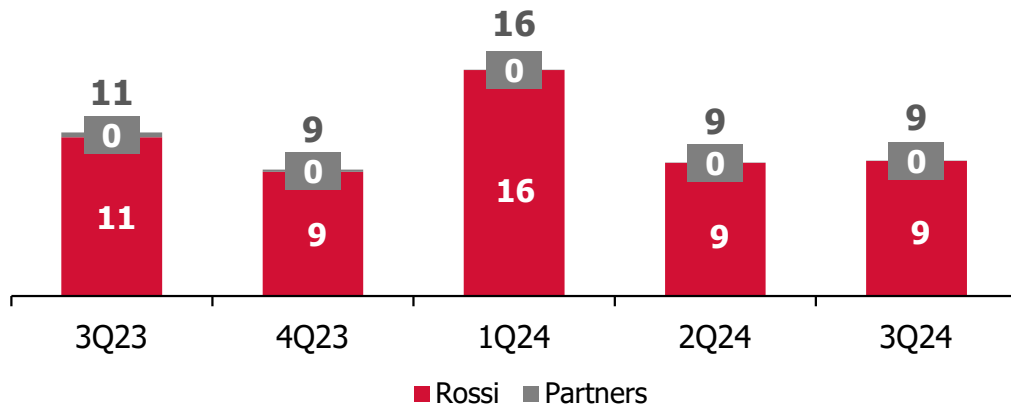
Transfer Speed | SoT



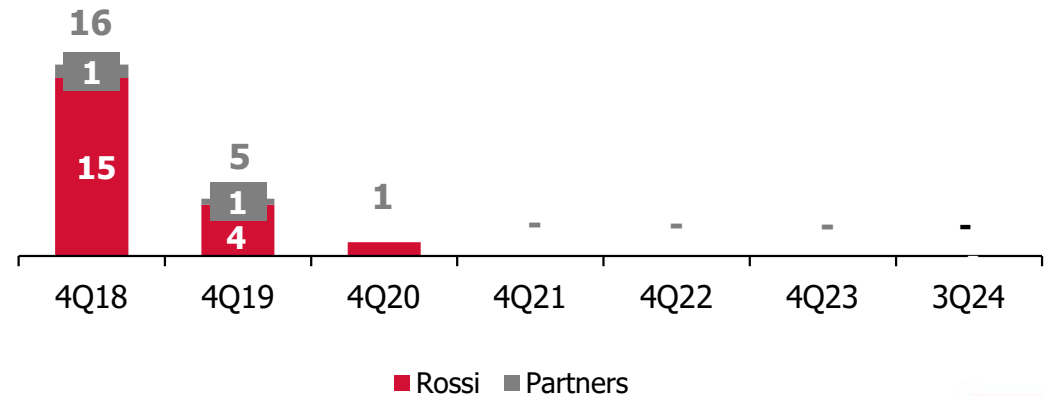
Transfer (signature + settlement) | R\$ million



Cash Inflow | R\$ million

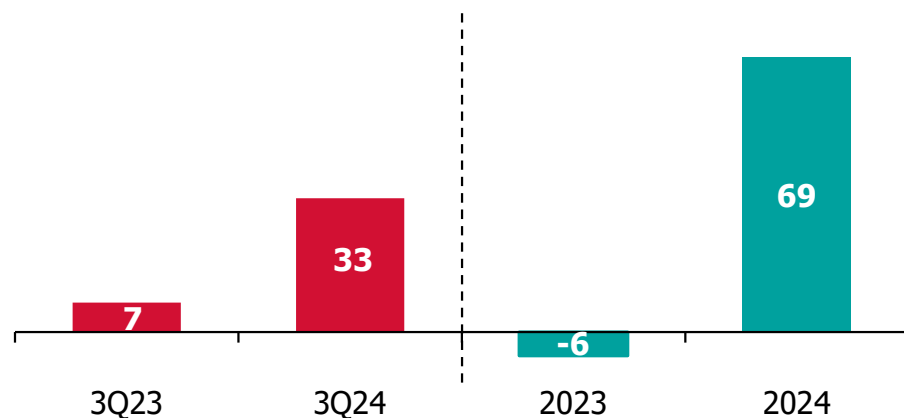


Costs to be Incurred | R\$ million

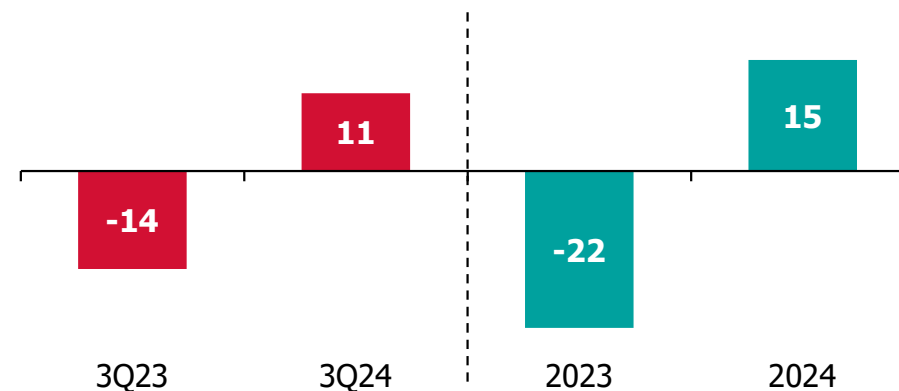


Financial Highlights

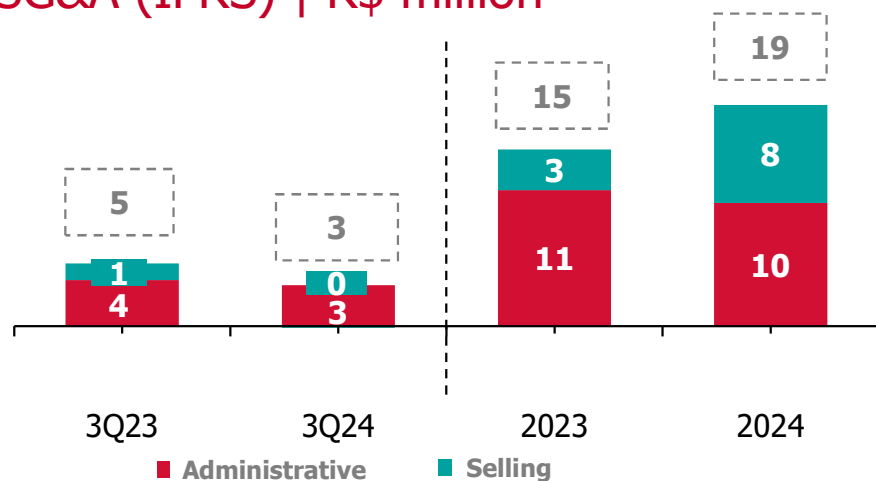
Net Revenue | R\$ million



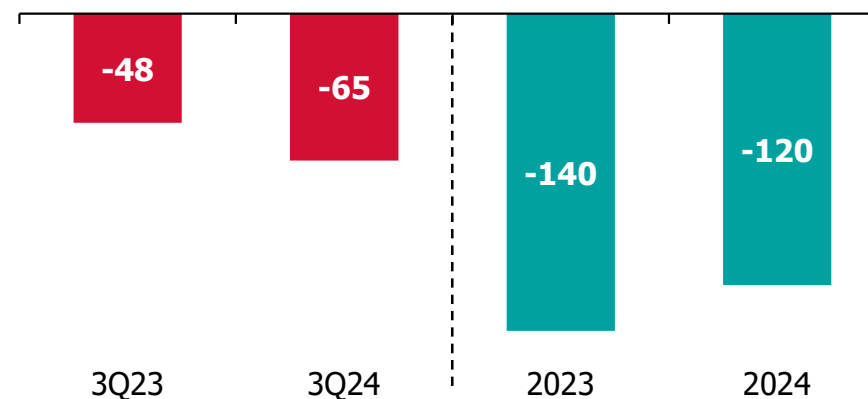
Adjusted Gross Income¹ | R\$ million



SG&A (IFRS) | R\$ million



Net Income (Loss) | R\$ million



¹ Gross Margin excluding interest allocated to cost

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