

# 3T24

14 DE NOVEMBRO DE 2024

EQTL  
B3 LISTED NM  
GRUPO  
**equatorial**

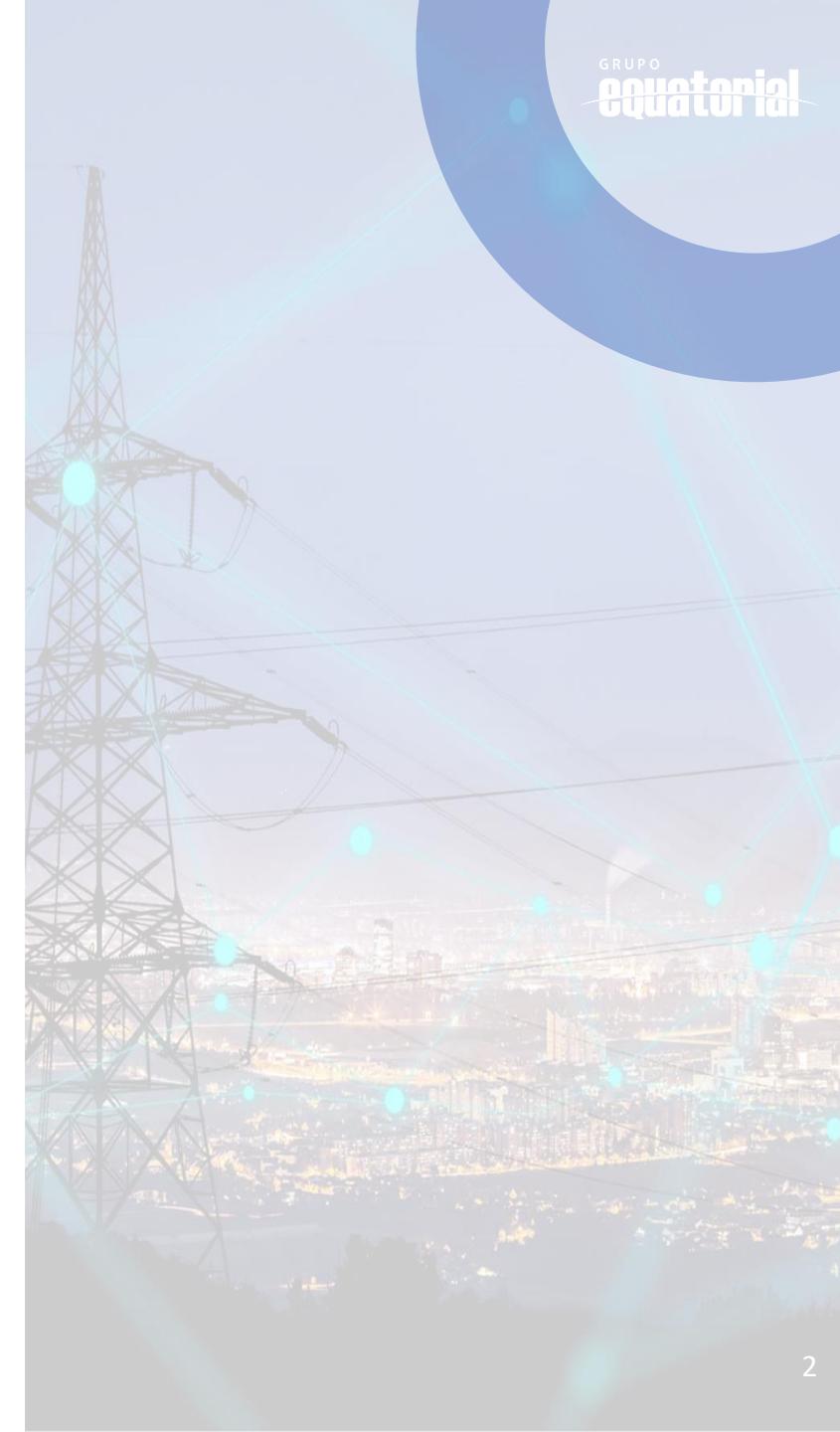
# Disclaimer

As estimativas e declarações futuras constantes da presente apresentação têm por embasamento, em grande parte, as expectativas atuais e estimativas sobre eventos futuros e tendências que afetam ou podem potencialmente vir a afetar os negócios, a situação financeira, os resultados operacionais e prospectivos da EQUATORIAL. Estas estimativas e declarações estão sujeitas a diversos riscos, incertezas e suposições e são feitas com base nas informações de que a EQUATORIAL atualmente dispõe. Esta apresentação também está disponível no site [www.equatorialenergia.com.br/ri](http://www.equatorialenergia.com.br/ri) e no sistema IPE da CVM.

As palavras “acredita”, “pode”, “poderá”, “estima”, “continua”, “antecipa”, “pretende”, “espera” e expressões similares têm por objetivo identificar estimativas. Tais estimativas referem-se apenas à data em que foram expressas, sendo que a EQUATORIAL não pode assegurar a atualização ou revisão de quaisquer dessas estimativas em razão da ocorrência de nova informação, de eventos futuros ou de quaisquer outros fatores.

As informações operacionais consolidadas representam 100% dos resultados de suas controladas.

As seguintes informações não foram revisadas pelos auditores independentes: i) dados operacionais; ii) informações financeiras pró-forma, bem como a comparação destas informações com os resultados societários do período, e; iii) expectativas da administração quanto ao desempenho futuro das Companhias.



# Destaques

## Destaques do Período



**Homologação do aumento de capital via subscrição privada**  
R\$ 2,5 bilhões



**Pré-pagamento Parcial da Nota Comercial do Funding SABESP**  
R\$ 2,5 bilhões



**Emissão de debêntures incentivadas realizadas em outubro**  
R\$ 2,07 bilhões



**Energia Distribuída**  
+6,7% vs 3T23



**Perdas consolidadas abaixo do limite regulatório**



**EBITDA Ajustado**  
R\$ 2,9 bilhões (+16%)



**Lucro Líquido Ajustado**  
R\$ 790 milhões (+25,4%)

## Destaques Operacionais e Financeiros



**Disponibilidade**  
R\$ 10,8 bilhões (caixa/dívida CP de 2,0x)



**Alavancagem**  
Dív. Líq./EBITDA 3,2x



**Investimentos Consolidados**  
R\$ 2,4 bilhões



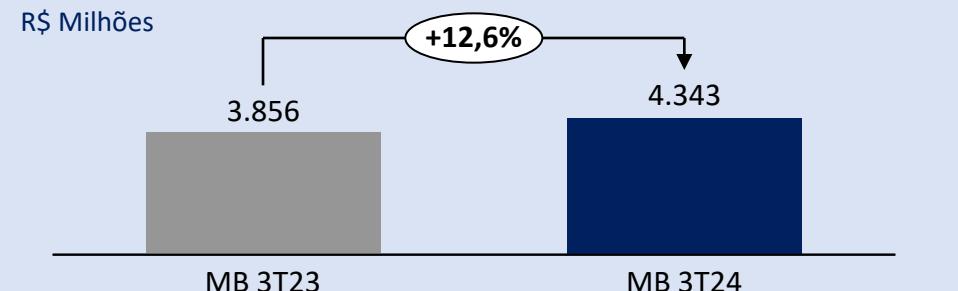
# DESEMPENHO ECONÔMICO - FINANCEIRO CONSOLIDADO

GRUPO  
**equatorial**

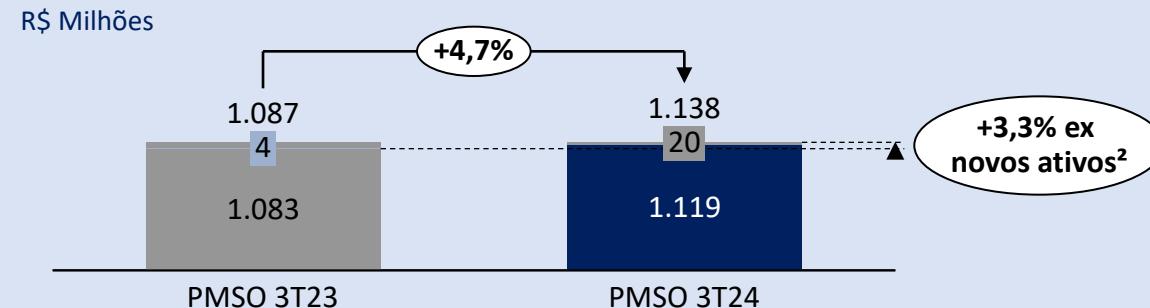
# Performance Econômico Financeira

## Resultados

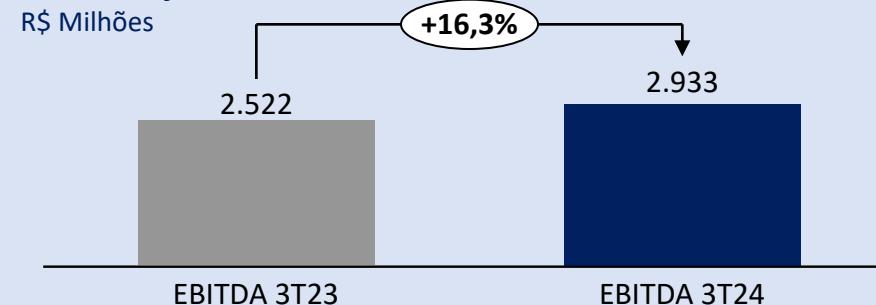
### Margem Bruta Ajustada



### PMSO Ajustado



### EBITDA Ajustado

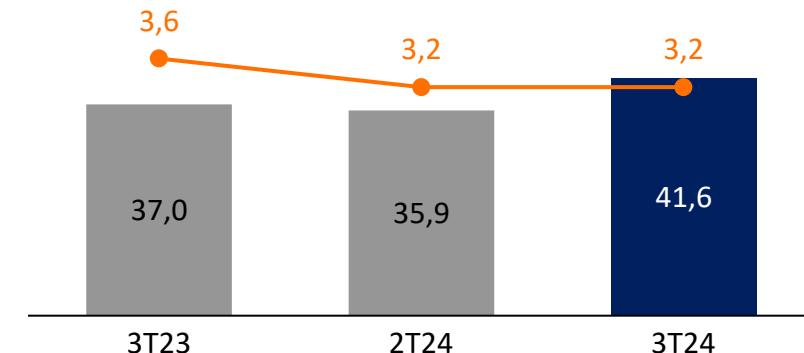


|                                  |            |
|----------------------------------|------------|
| Indicadores de Inflação 12 meses | IPCA 4,42% |
|                                  | IGPM 4,53% |

## Dívida e Investimentos

### Dívida Líquida e Covenants

R\$ Bilhões



### Prazo e Custo médio

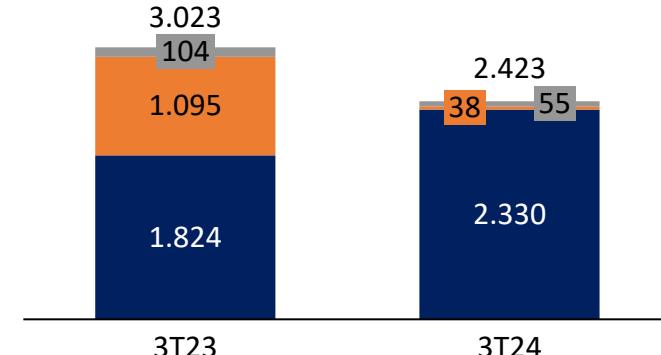
5,1 Anos /  
11,20% a.a.

### Cobertura de caixa /obrigações CP

2,0x

## Investimentos

R\$ Milhões



- Outros<sup>1</sup>
- Renováveis
- Distribuição

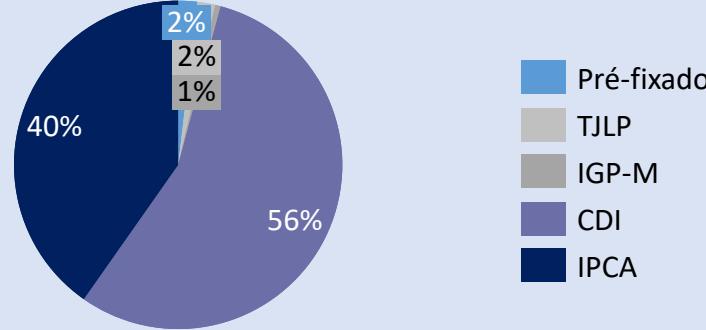
1 - Outros considera Saneamento, Transmissão e Outros

2 – Efeito de entrada em operação dos parques solares de Ribeiro Gonçalves e Barreiras 1

# Covenants e Alavancagem

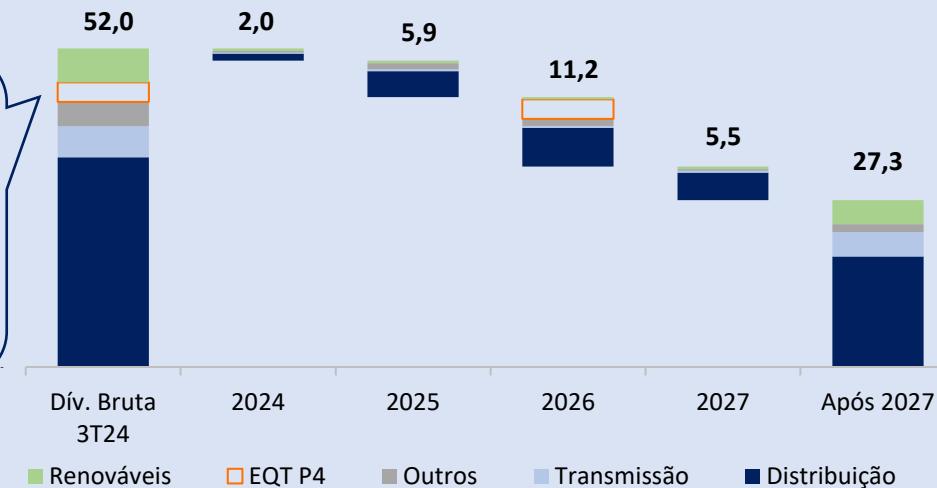
## Perfil da Dívida

%



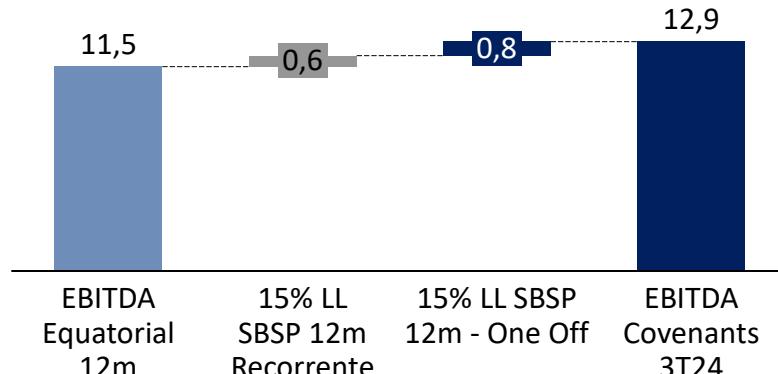
## Cronograma de Amortização pro-forma<sup>1</sup>

R\$ Bilhões



## Build up EBITDA Covenants

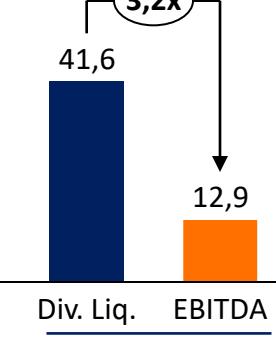
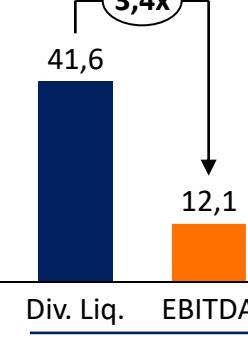
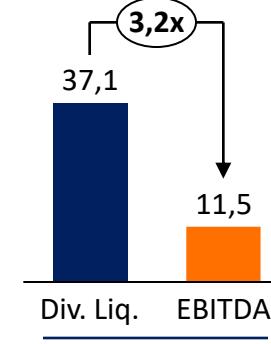
R\$ Bilhões



### 3T24 SABESP

Lucro Líquido impactado pela constituição de ativo financeiro que transitou em resultado

## Visão Covenants ex Sabesp



<sup>1</sup> Pró-forma considera R\$ 2,4 bi amortizado no 3T24 e R\$ 100 mm no 4T24



# DISTRIBUIÇÃO

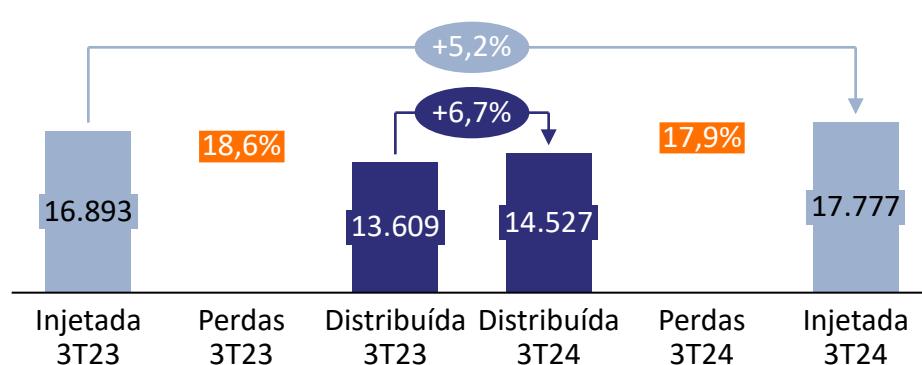
GRUPO  
**equatorial**

# Distribuição – Principais indicadores

|                                  |                   |
|----------------------------------|-------------------|
| Indicadores de Inflação 12 meses | <b>IPCA</b> 4,42% |
|                                  | <b>IGPM</b> 4,53% |

## Evolução da Injetada e Distribuída

Consolidado (GWh)



## PECLD e Arrecadação (Trimestral)

3T23 3T24



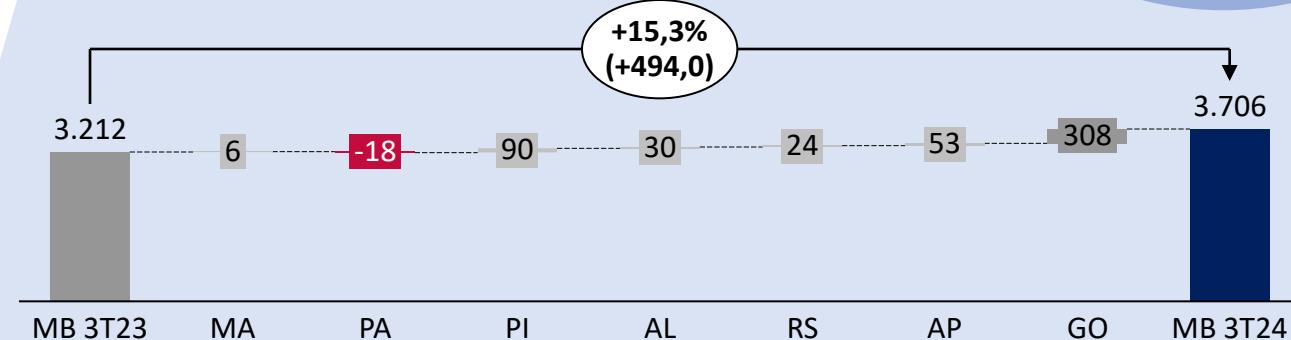
## DEC (12m vs Regulatório)

3T23 3T24



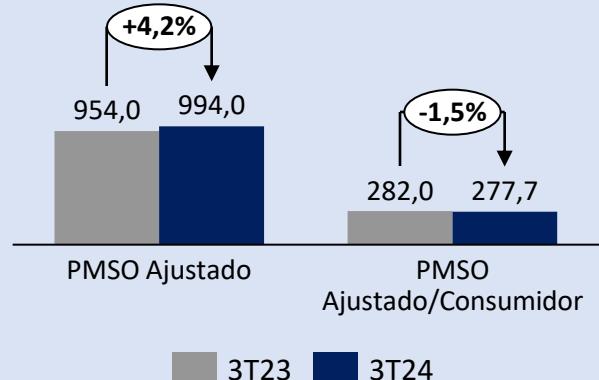
## Margem Bruta Ajustada

(R\$ Milhões)



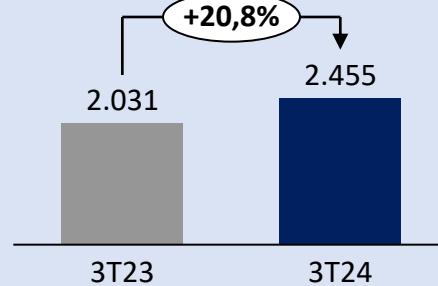
## PMSO Ajustado e PMSO Ajustado/Consumidor

(PMSO AJ – R\$ milhões tri I  
PMSO Aj. / Consumidor 12m - R\$)



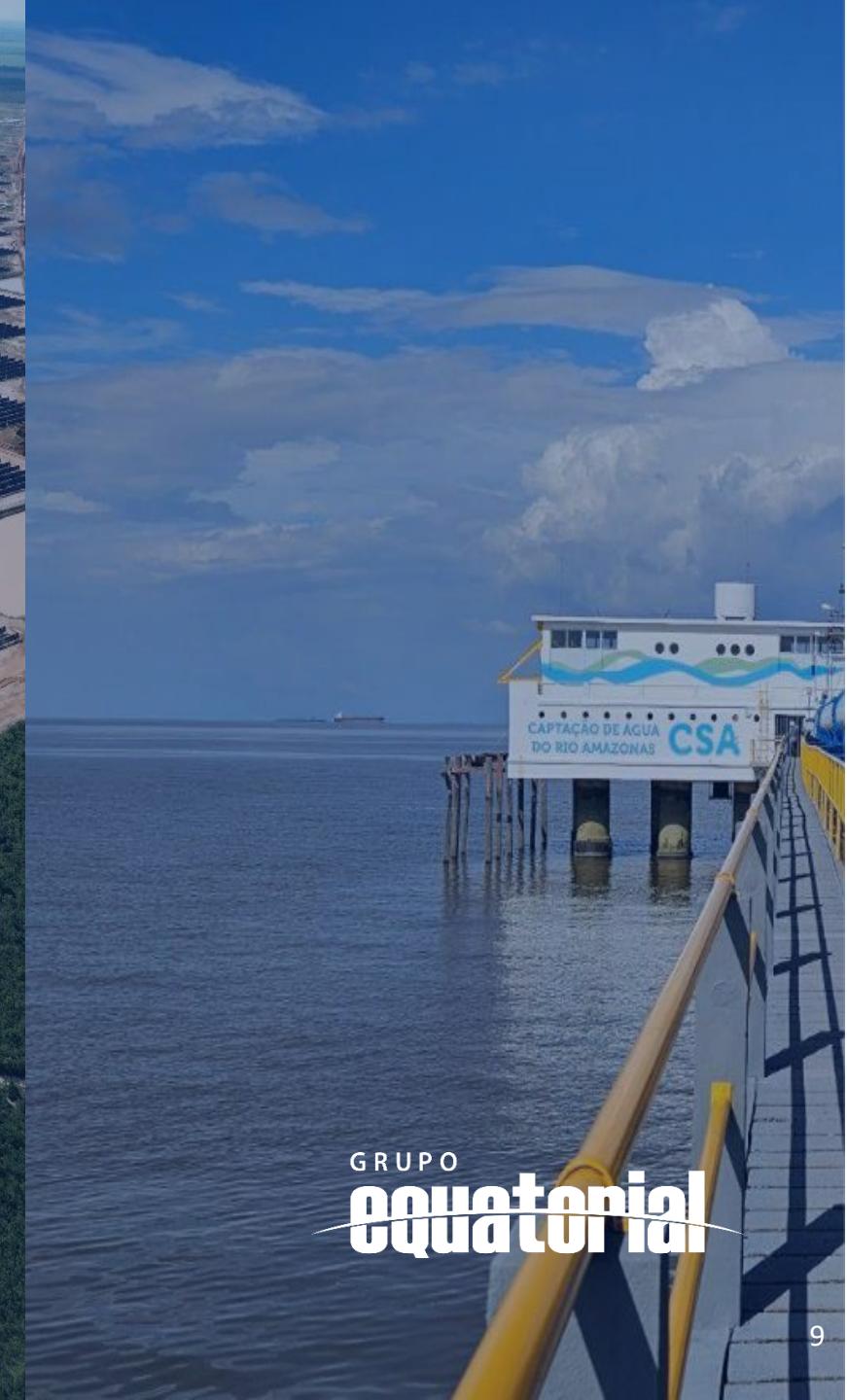
## EBITDA Ajustado (R\$ Milhões)

(R\$ Milhões)





## Outros Segmentos



GRUPO  
**equatorial**

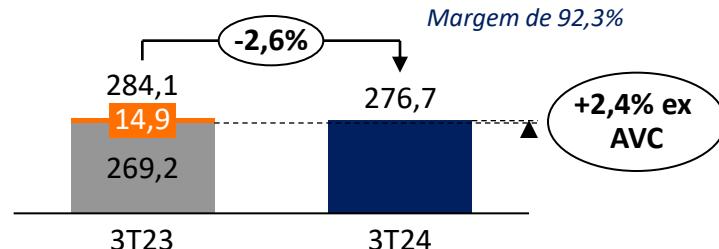
# Outros Segmentos



## Transmissão<sup>1</sup>

### EBITDA Regulatório Ajustado

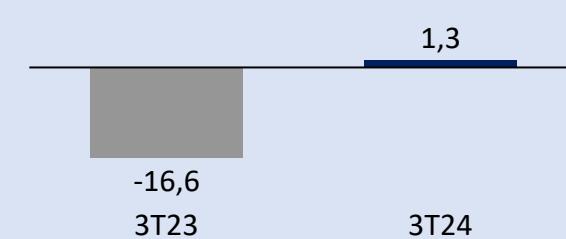
R\$ Milhões



## Saneamento

### EBITDA

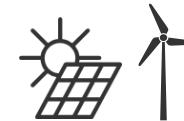
R\$ Milhões



- Queda do EBITDA regulatório explicada pelos seguintes fatores:

- Reversão dos Valores de AVC (aviso de crédito) complementar

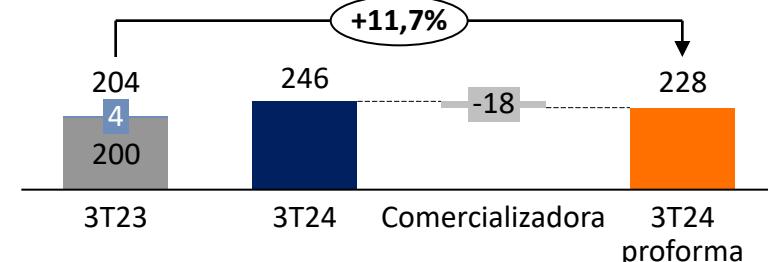
1- Proforma considera apenas as SPEs de 01 a 08 e a sub holding de transmissão para o resultado.



## Renováveis

### EBITDA Ajustado

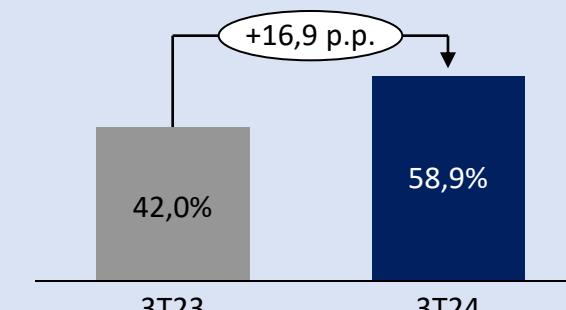
R\$ Milhões



- Destaque para o aumento de 8,7% no número de economias faturadas em esgoto vs o 3T23, totalizando 89,8 mil

### Índice de Cobertura de água

%

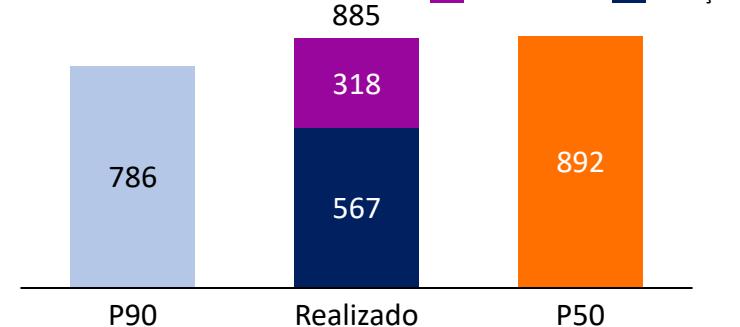


- Destaque para o aumento do lucro bruto da Echoenergia em 19,6% vs o 3T23, totalizando R\$ 335,6 milhões

### Geração do Trimestre

MWm

Curtailment      Geração





## CONSIDERAÇÕES FINAIS

GRUPO  
**equatorial**

# Perspectivas Futuras



## Plano de aceleração do CAPEX

Foco na expansão e qualidade



## Manutenção da disciplina de custos operacionais



## Garantia de receita



## Gestão da alavancagem e Reciclagem de Ativos



## Otimização do funding

Refinanciamento de Goiás e Sabesp, financiamento do capex e otimização de dívida



## Avaliação de novas oportunidades



# Q&A



Obrigado!

**Time de RI**  
[ri@equatorialenergia.com.br](mailto:ri@equatorialenergia.com.br)

# 3Q24

NOVEMBER 14, 2024

EQTL  
B3 LISTED NM  
GRUPO  
**equatorial**

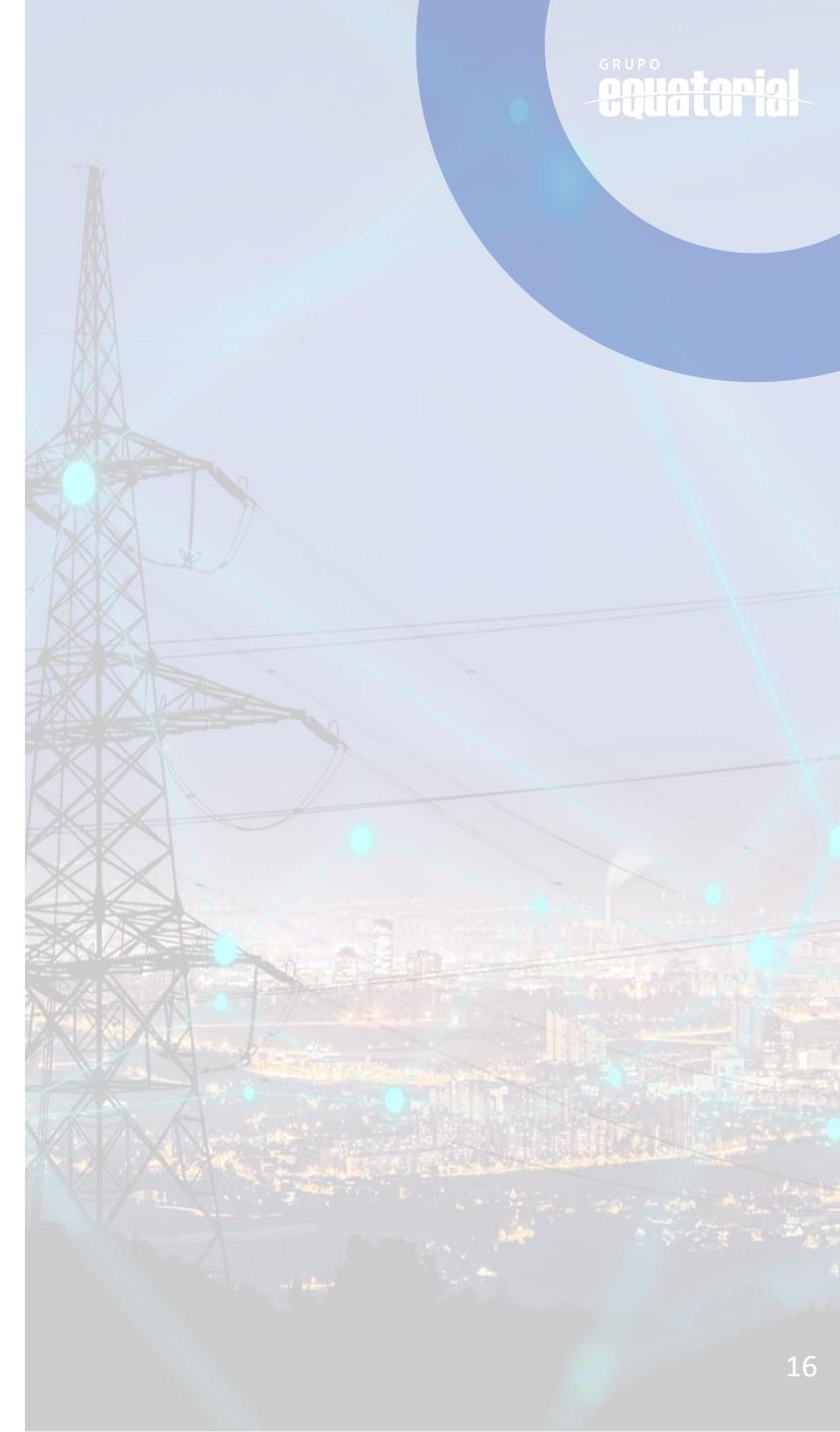
# Disclaimer

This presentation may contain forward-looking statements, which are subject to risks and uncertainties, as they were based on the expectations of the Company's management and on available information. These prospects include statements concerning the Company's current intentions or expectations for our clients. Forward-looking statements refer to future events which may or may not occur. Our future financial situation, operating results, market share and competitive positioning may differ substantially from those expressed or suggested by said forward-looking statements. Many factors and values that can establish these results are Outside Company's control or expectation. The reader/investor is prevented not to completely rely on the information above.

The words "believe", "can", "predict", "estimate", "continue", "anticipate", "intend", "forecast" and similar words, are intended to identify estimates. Such estimates refer only to the date in which they were expressed, therefore the Company has no obligation to update said statements.

The consolidated operational data represents 100% of the results of its controllers.

This presentation does not consist of offering, invitation or request of subscription offer or purchase of any marketable securities, and this statement or any other information herein, does not consist of a contract base or commitment of any kind.



## Highlights of the period



**Approval of capital increase via private subscription**  
R\$ 2.5 billion



**Prepayment of SABESP Funding Commercial Note**  
R\$ 2.5 billion



**Issuance of incentivized debentures carried out in October**  
R\$ 2.07 billion



**Distributed Energy**  
+6.7% vs 3Q23



**Consolidated losses below regulatory limit and**



**Adjusted EBITDA**  
R\$ 2.9 billion (+16%)



**Adjusted Net Income**  
R\$ 790 million (+25.4%)

## Operating and Financial Highlights



**Cash and Other cash items**  
R\$ 10.8 billion, (cash/short-term debt of 2.0x)



**Leverage**  
Net Debt/EBITDA 3.2x



**Consolidated Investment**  
R\$ 2.4 billion



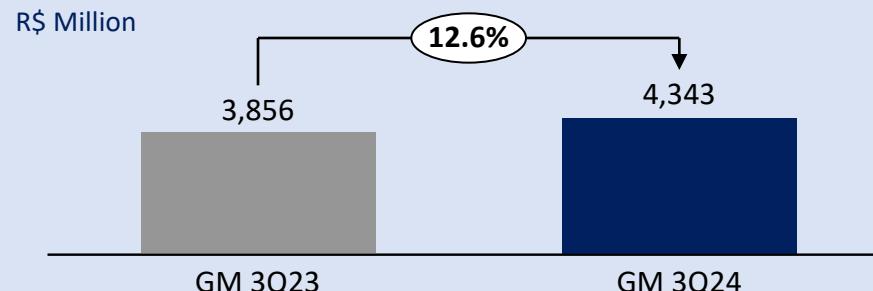
# CONSOLIDATED ECONOMIC AND FINANCIAL PERFORMANCE

GRUPO  
**equatorial**

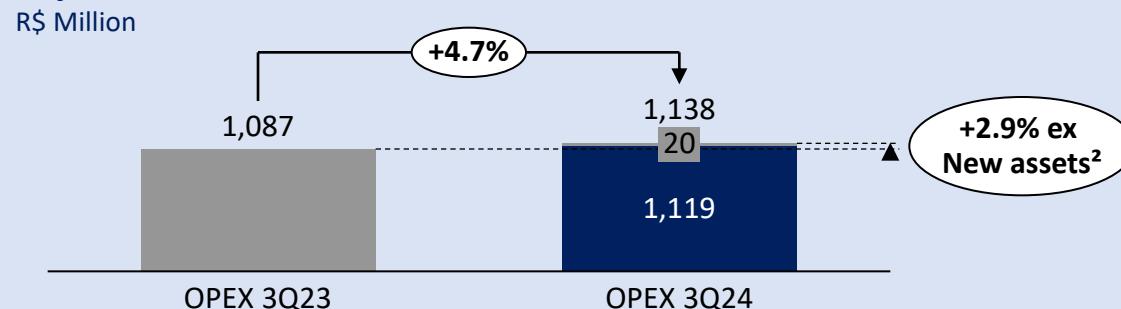
# Economic and Financial Performance

## Results

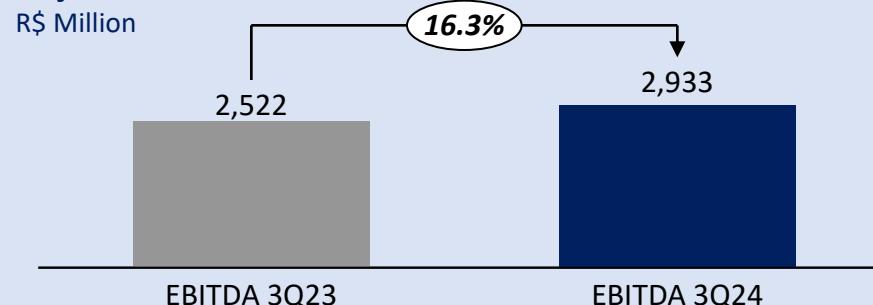
### Adjusted Gross Margin



### Adjusted OPEX



### Adjusted EBITDA

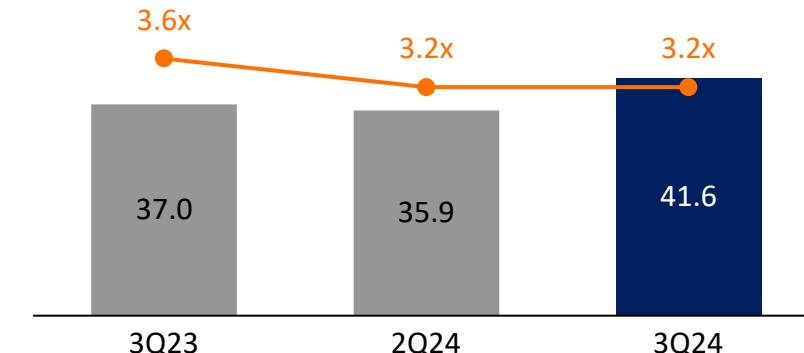


| Inflation Indexes | IPCA | 4.42% |
|-------------------|------|-------|
| 12 months         | IGPM | 4.53% |

## Net Debt and Investments

### Net Debt and Covenants

R\$ Billion



### Term and Average Cost

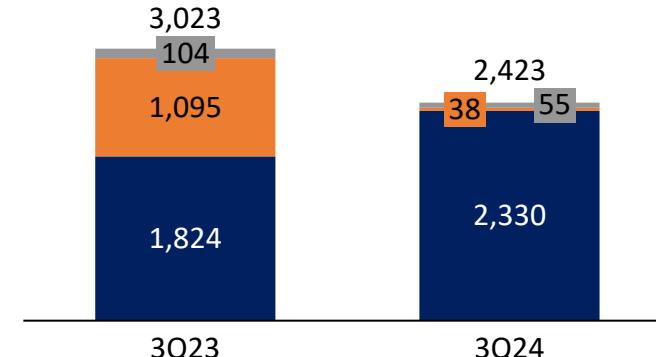
5.1 Years /  
11.20% p.a.

### Cash /Short Term obligations

2.0x

### Investments

R\$ Million



- Others<sup>1</sup>
- Renewables
- Distribution

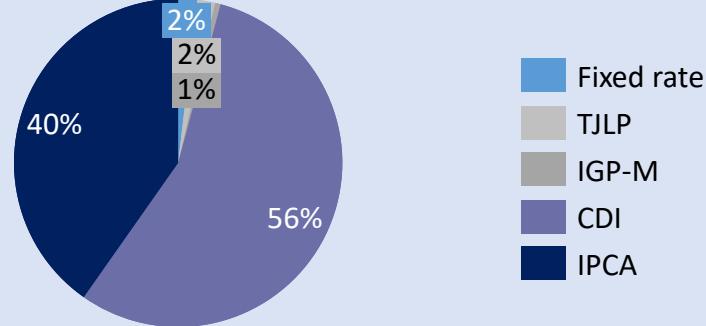
1- Others: considers Sanitation, Transmission and Others

2- Beginning of operations of Ribeiro Gonçalves and Barreiras solar parks

# Covenants and Leverage

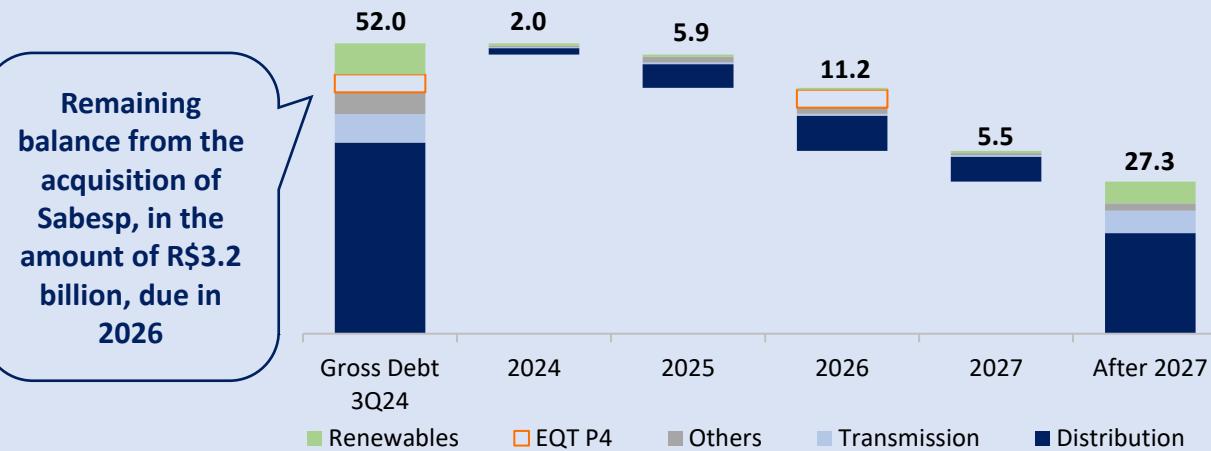
## Debt Profile

%



## Amortization Schedule pro-form<sup>1</sup>

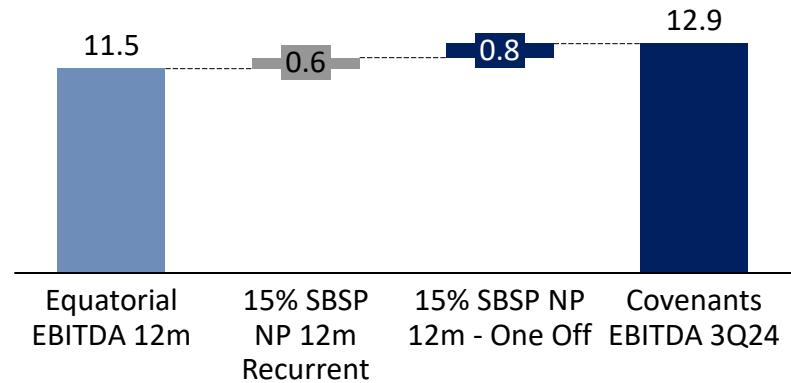
R\$ billion



<sup>1</sup> Pro-form considers R\$2.4 billion amortized in 3Q24 and R\$100 million in 4Q24

## Build up EBITDA Covenants

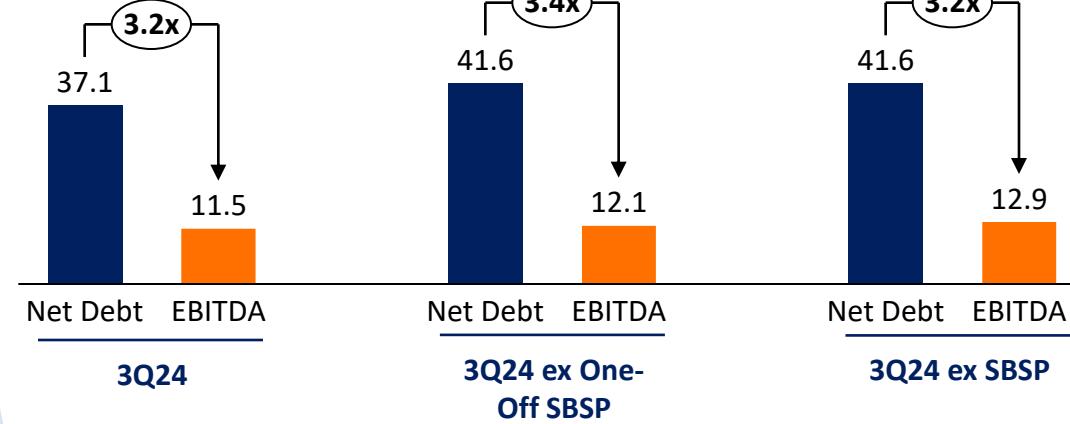
R\$ billion



### 3Q24 SABESP

Net Profit impacted by the creation of a financial asset that was transferred to income

## Covenants Overview, ex-Sabesp





# DISTRIBUTION

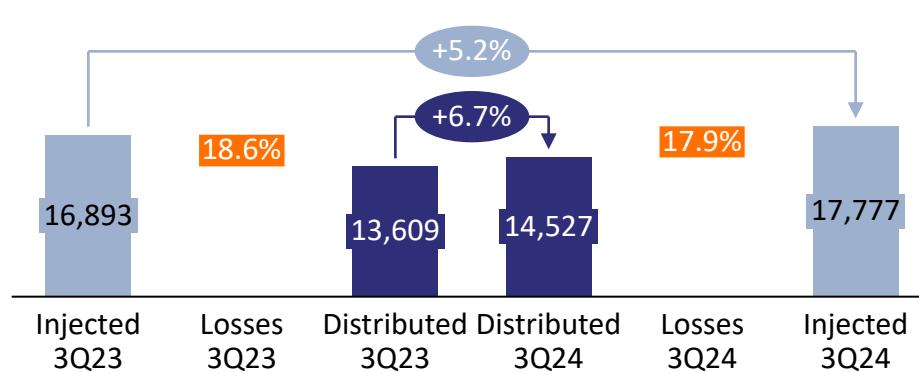
GRUPO  
**equatorial**

# Distribution - Main Indicators

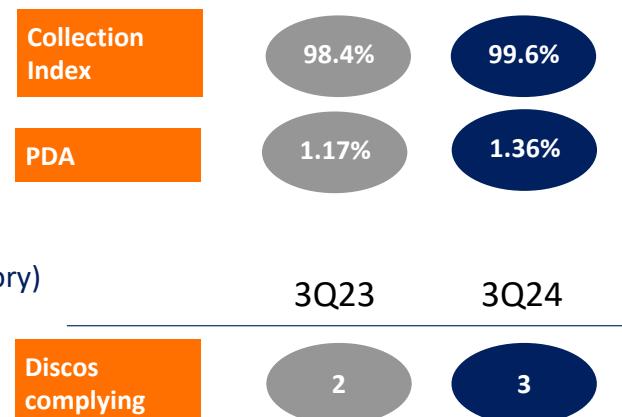
|                   |            |
|-------------------|------------|
| Inflation Indexes | IPCA 4.42% |
| 12 months         | IGPM 4.53% |

## Injected and Distributed Evolution

Consolidated (GWh)

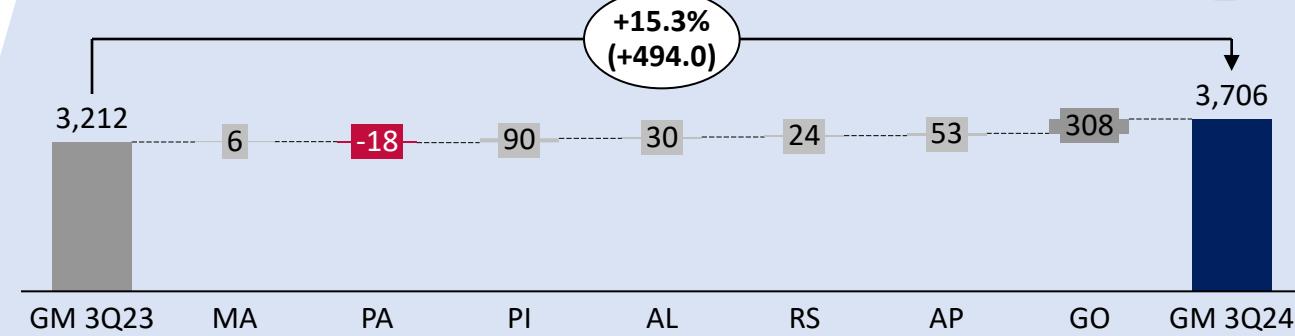


## PDA and Collection Index (Quarter)



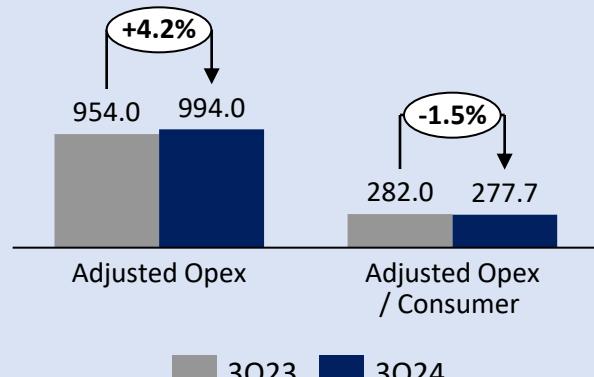
## Adjusted Gross Margin

(R\$ Million)



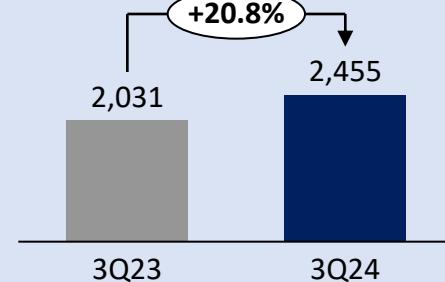
## Adjusted OPEX and Adjusted OPEX/Consumer

(Adj Opex – R\$ million quarter I  
Adj Opex. / Consumer 12m - R\$)



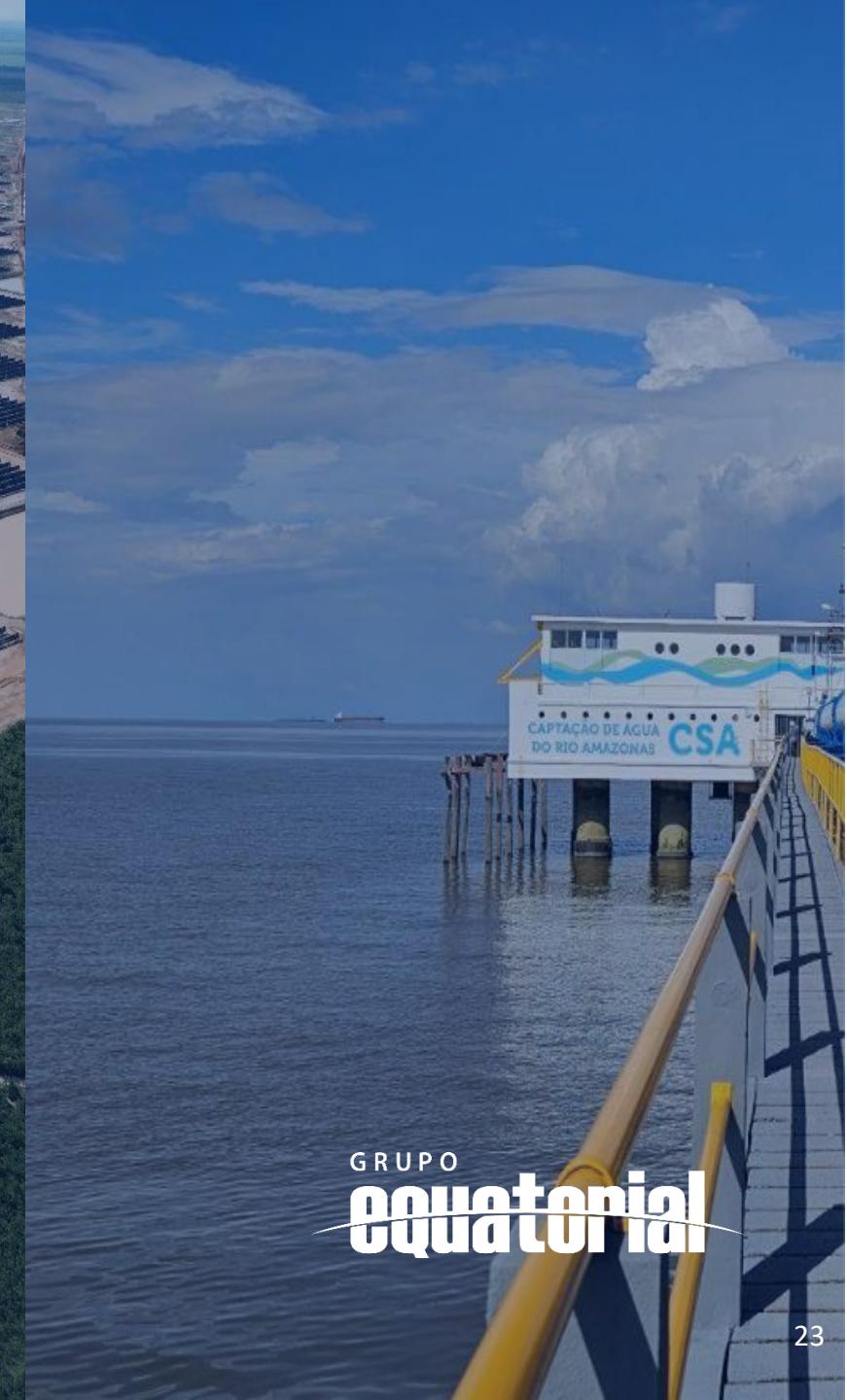
## Adjusted EBITDA (R\$ million)

(R\$ million)





OTHER SEGMENTS



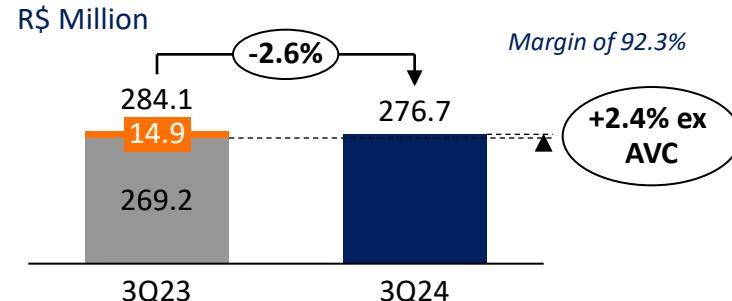
GRUPO  
**equatorial**

# Other Segments



## Transmission<sup>1</sup>

### Adjusted Regulatory EBITDA

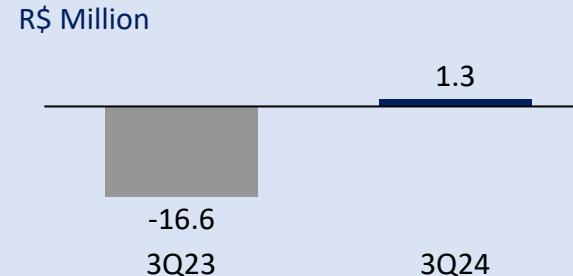


- **Regulatory EBITDA decline explained by the following factors:**
  1. Reversal of supplementary AVC (credit revenues) values



## Sanitation

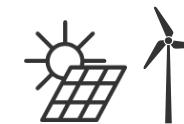
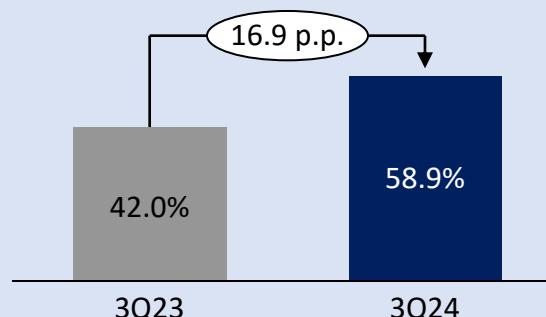
### EBITDA



- **Highlight** for the 8.7% increase in the number of sewage billed consumers vs. 3Q23, totaling 89.8 thousand

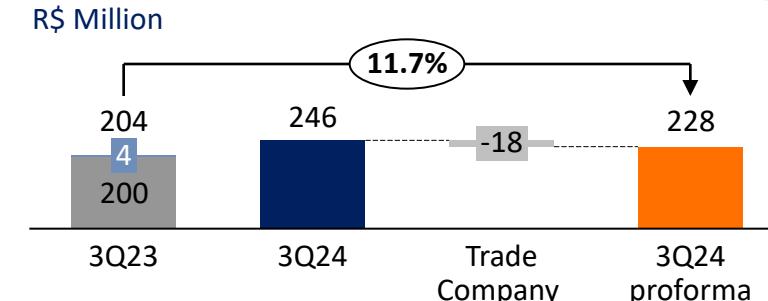
### Water Coverage Index

%



## Renewables

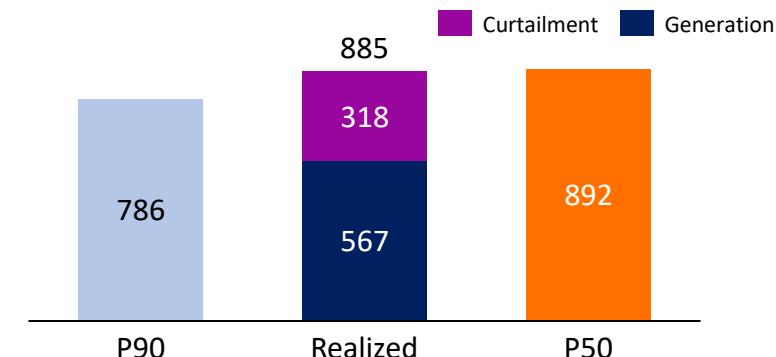
### Adjusted EBITDA



- **Highlight** for the increase in Echoenergia's gross profit by 19.6% vs. 3Q23, totaling R\$335.6 million

### Generation of the quarter

MWm



<sup>1</sup> Proforma only considers SPEs 01 to 08 and the transmission sub-holding for the result.



## FINAL CONSIDERATIONS

GRUPO  
**equatorial**

# Future Perspectives



**CAPEX acceleration plan**  
Quality, Growth and losses



**Opex discipline**



**Focus on collection**



**Leverage Management and Asset Recycling**



**Funding optimization**

Refinancing of Goiás and Sabesp, capex financing and debt structure optimization



**Evaluation of new opportunities**



# Q&A



Thank you!

**IR Team**

[ri@equatorialenergia.com.br](mailto:ri@equatorialenergia.com.br)