



DESKTOP

APRESENTAÇÃO DE
RESULTADOS

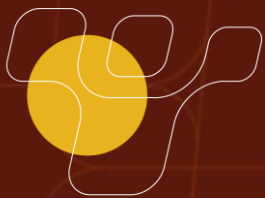
2T24



As informações consolidadas foram preparadas de acordo com as normas da CVM e estão em conformidade com as normas internacionais de contabilidade (IFRS) emitidas pelo International Accounting Standards Board (IASB).

As informações operacionais e financeiras são apresentadas com base em números consolidados em Reais (R\$). Os dados não financeiros tais como volume, quantidade, preço médio, cotação média em reais não foram objeto de exame dos auditores independentes.

Algumas afirmações contidas neste documento podem ser sobre expectativas futuras. Tais afirmações estão sujeitas a riscos conhecidos e desconhecidos e incertezas que podem fazer com que tais expectativas não se concretizem ou sejam substancialmente diferentes do que era esperado. Estes riscos incluem, entre outros, modificações na demanda futura pelos produtos da Companhia, modificações nos fatores que afetam os preços domésticos e internacionais dos produtos, mudanças na estrutura de custos, modificações na sazonalidade dos mercados, mudanças nos preços praticados pelos concorrentes, variações cambiais, mudanças no cenário político-econômico brasileiro, nos mercados emergentes e internacional.



DESTAQUES 2T24



Destaques 2T24



R\$ 280 milhões

Receita Líquida 2T24

+14%

2T24 vs 2T23

+4%

2T24 vs 1T24

R\$ 144 milhões

EBITDA Ajustado 2T24

+17%

2T24 vs 2T23

+4%

2T24 vs 1T24

R\$ 54 milhões

Lucro Líq. Ajustado 2T24

+63%

2T24 vs 2T23

+24%

2T24 vs 1T24

R\$ 27 milhões

FCO Ajustado + Capex 2T24

+R\$ 8 milhões

2T24 vs 2T23



4.368 mil

Casas Passadas (HPs)

+3%

Jun24 vs Jun23

+0,4%

Jun24 vs Mar24

1.078 mil

Casas Conectadas (HCs)

+10%

Jun24 vs Jun23

+3%

Jun24 vs Mar24

32 mil

Adições Líquidas Orgânicas

+51%

2T24 vs 2T23

+9%

2T24 vs 1T24

57 mil km de rede

Backbone + Rede de Acesso

+6%

2T24 vs 2T23

+3%

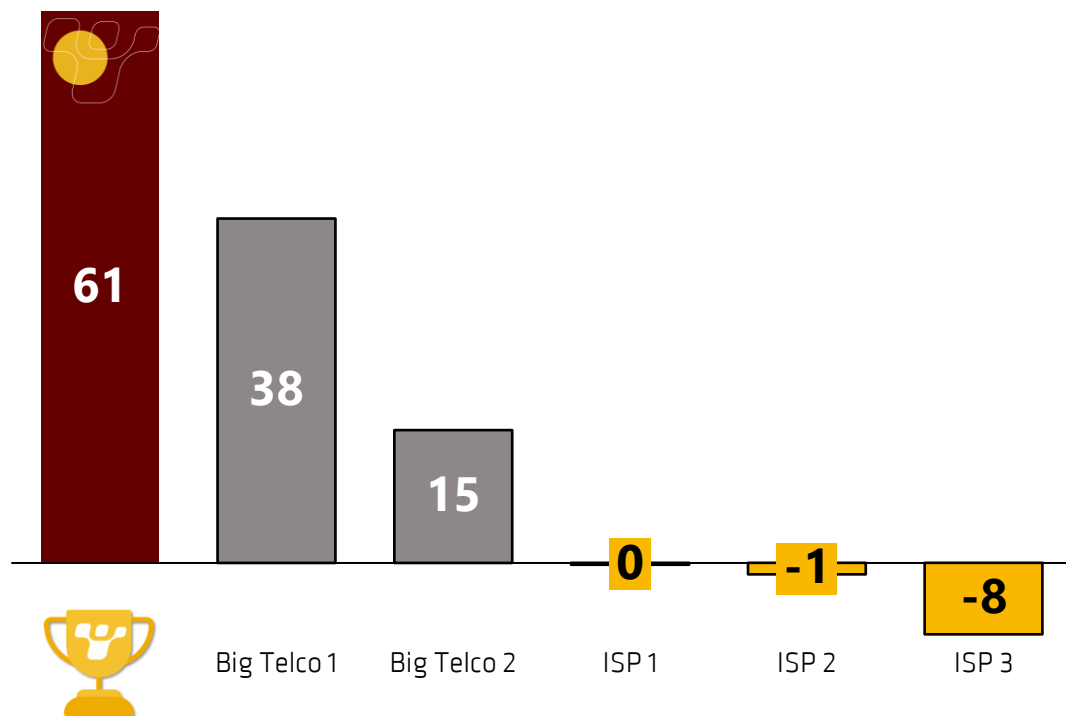
2T24 vs 1T24

Desktop segue entregando aceleração em adições líquidas orgânicas, sustentando a liderança regional e nacional de crescimento.



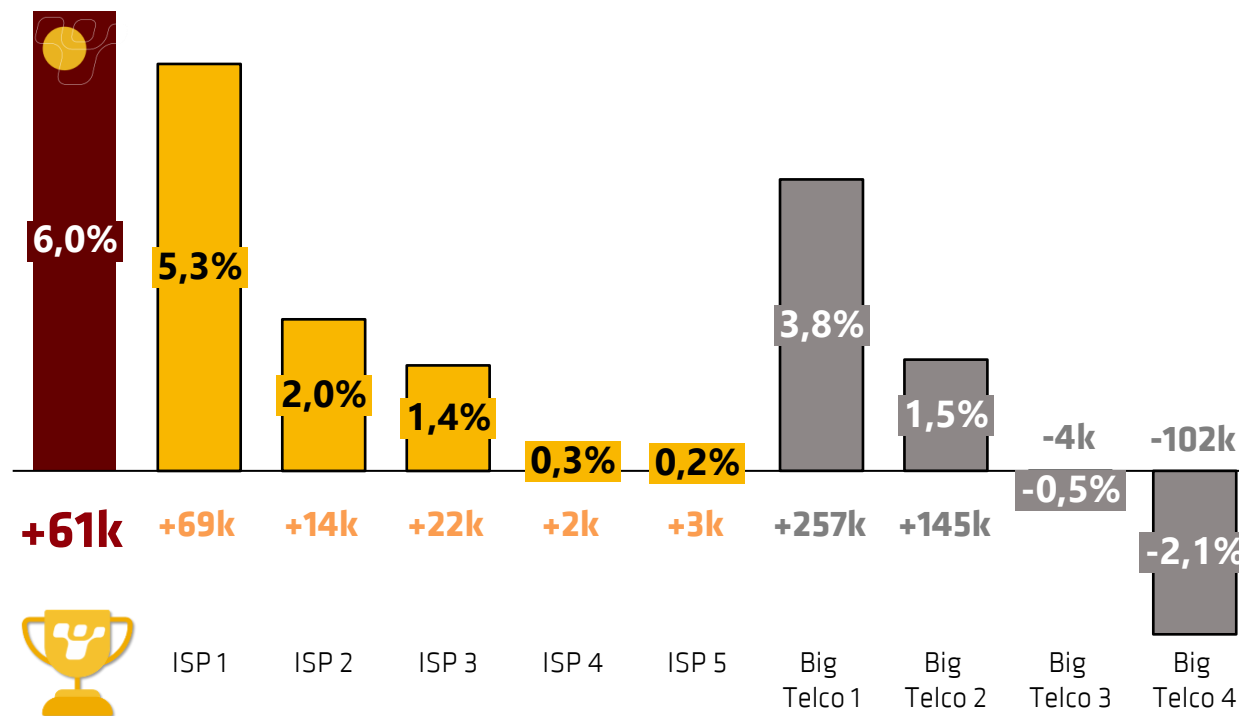
Maior número de adições nas cidades em que atua

(Total de adições líquidas no 6M24 - '000)



Líder em crescimento entre os maiores players do Brasil

(Crescimento orgânico em % da base - Top 10 players no Brasil)

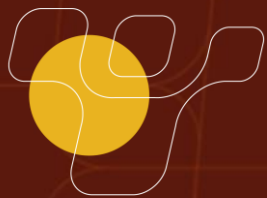


Nota 1: ISPs são plataformas de internet de menor porte, geralmente focadas apenas em prover serviços de banda larga (não considera as Big/Large Telcos, como Vivo, Claro, Tim e Oi).

Nota 2: Acumulado dos seis primeiros meses de 2024 dos Top 10 players do Brasil (apenas crescimento orgânico).

Nota 3: Não considera a cidade de São Paulo.

Fonte: Anatel.



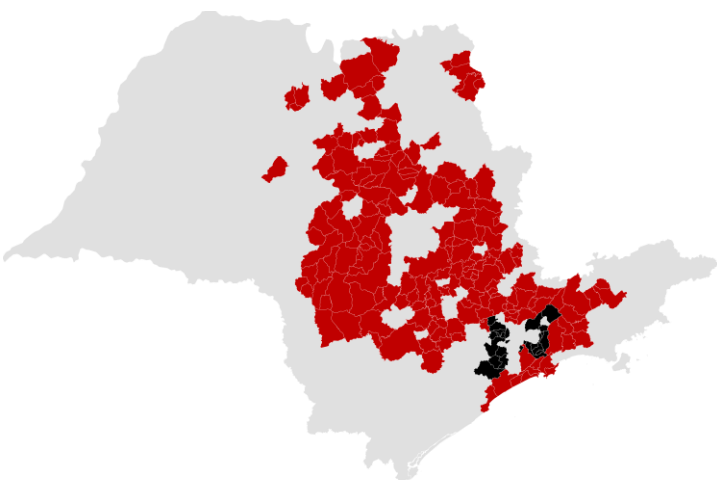
RESULTADOS 2T24



Sólido desempenho operacional



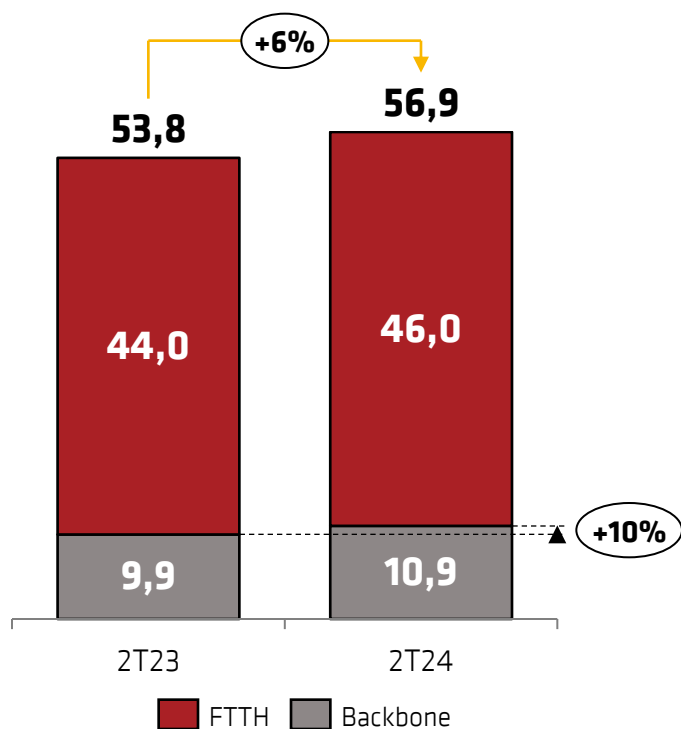
Expansão Geográfica



- Cidades com entrada até 2023
- Grande São Paulo

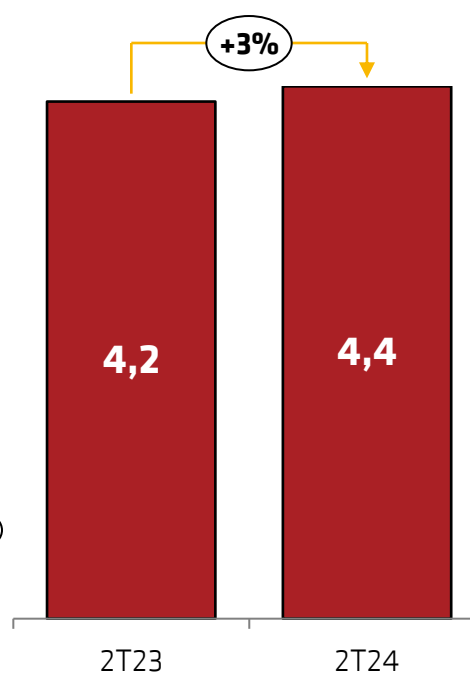
Extensão de Rede

('000 km)

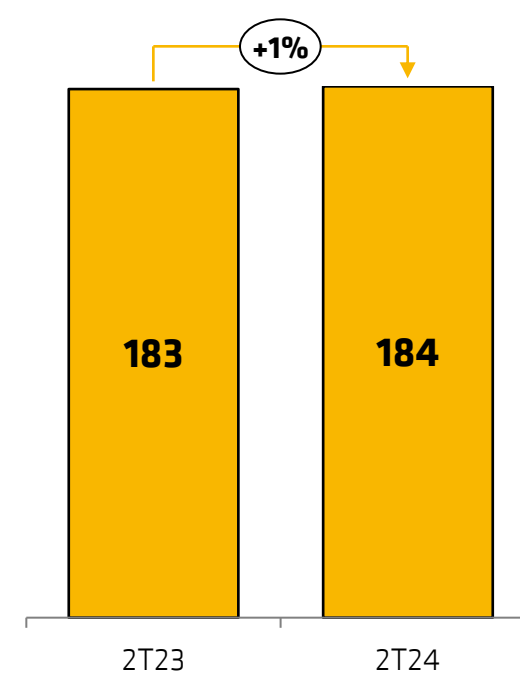


Casas Passadas (HPs)

(Milhões)



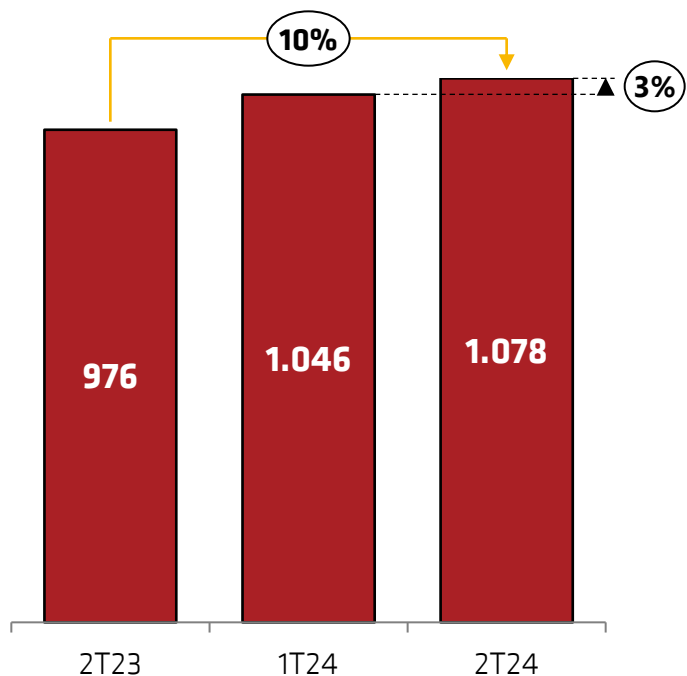
Cidades Totais



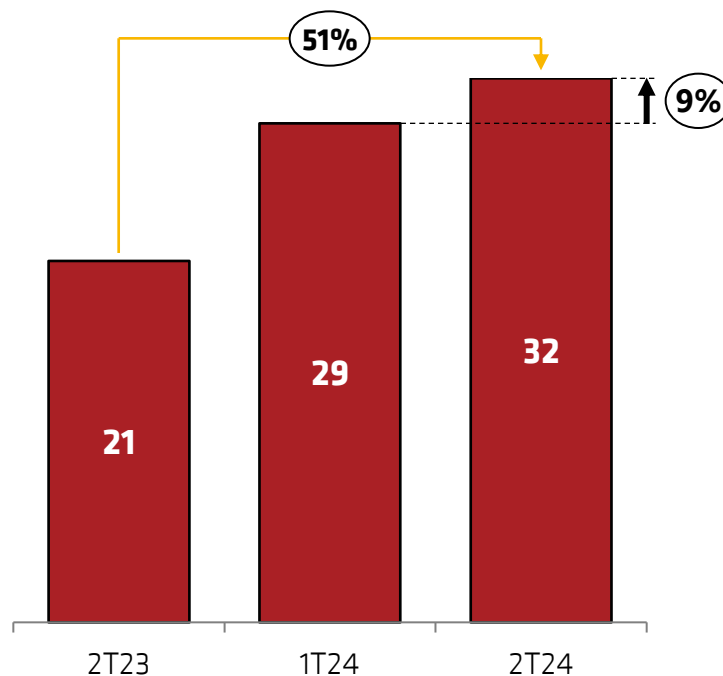
Sólido desempenho operacional



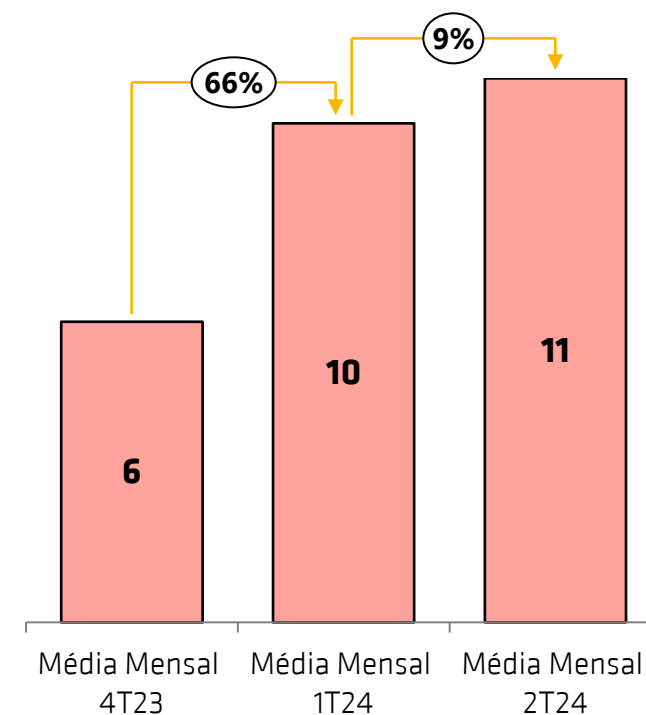
Casas Conectadas (HCs) FTTH ('000)



Adições Líquidas Orgânicas Trimestrais (exclui a base adquirida dos M&As) ('000)



Crescimento das Adições Líquidas Orgânicas Mensais ('000)

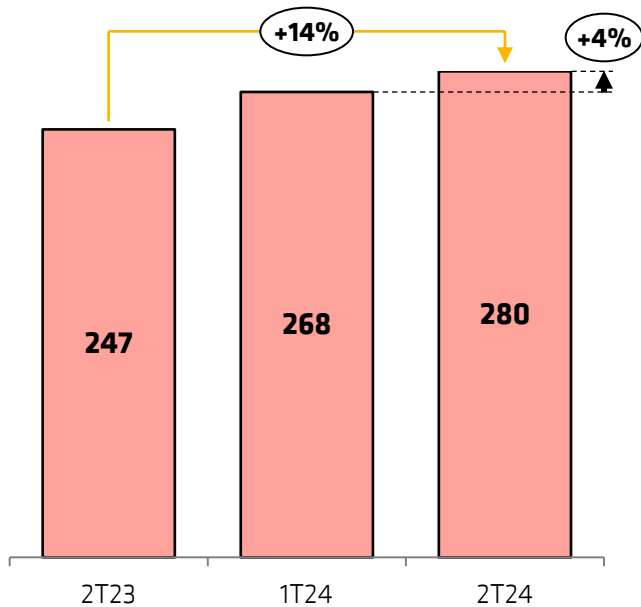


Robusto desempenho econômico-financeiro



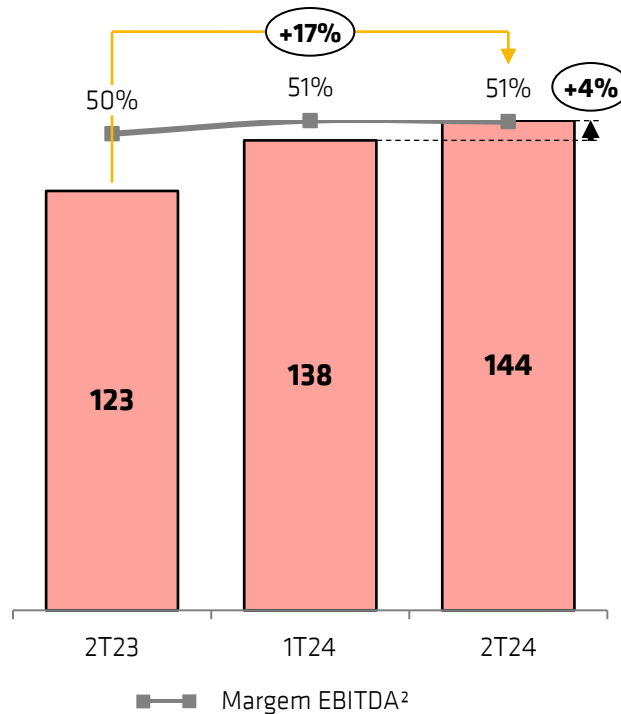
Receita Líquida

(R\$ milhões)



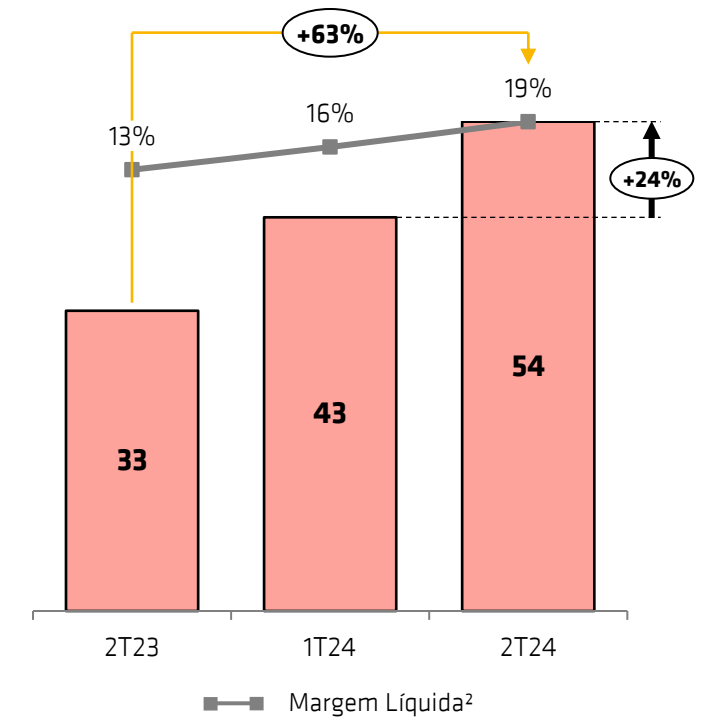
EBITDA Ajustado¹ (%)

(R\$ milhões)



Lucro Líquido Ajustado³

(R\$ milhões)



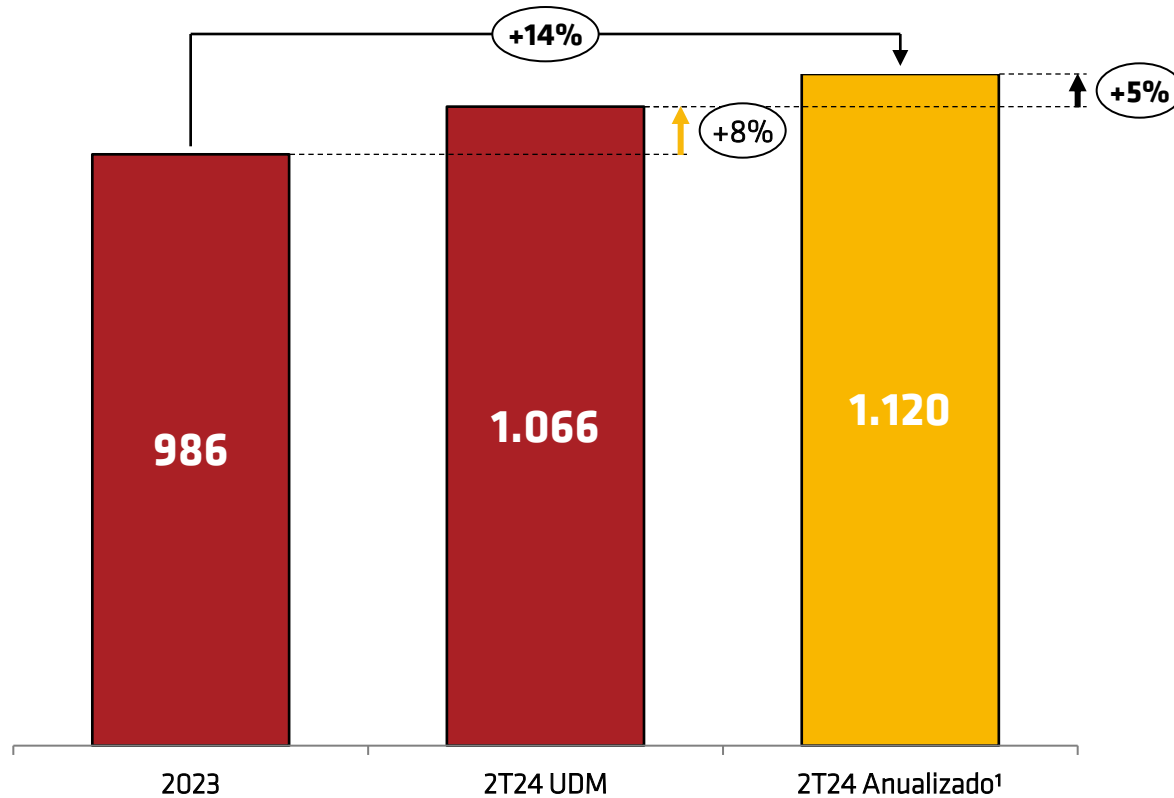
1. EBITDA calculado conforme Resolução CVM nº 156/2022 e ajustado para excluir itens não-recorrentes que não devem ser considerados no cálculo de geração corrente de caixa operacional.
2. Sobre a Receita Líquida
3. Lucro Líquido Ajustado para excluir itens não-recorrentes que não devem ser considerados no cálculo de geração corrente de lucros, líquidos de impostos a uma alíquota de 34%.

Robusto desempenho econômico-financeiro



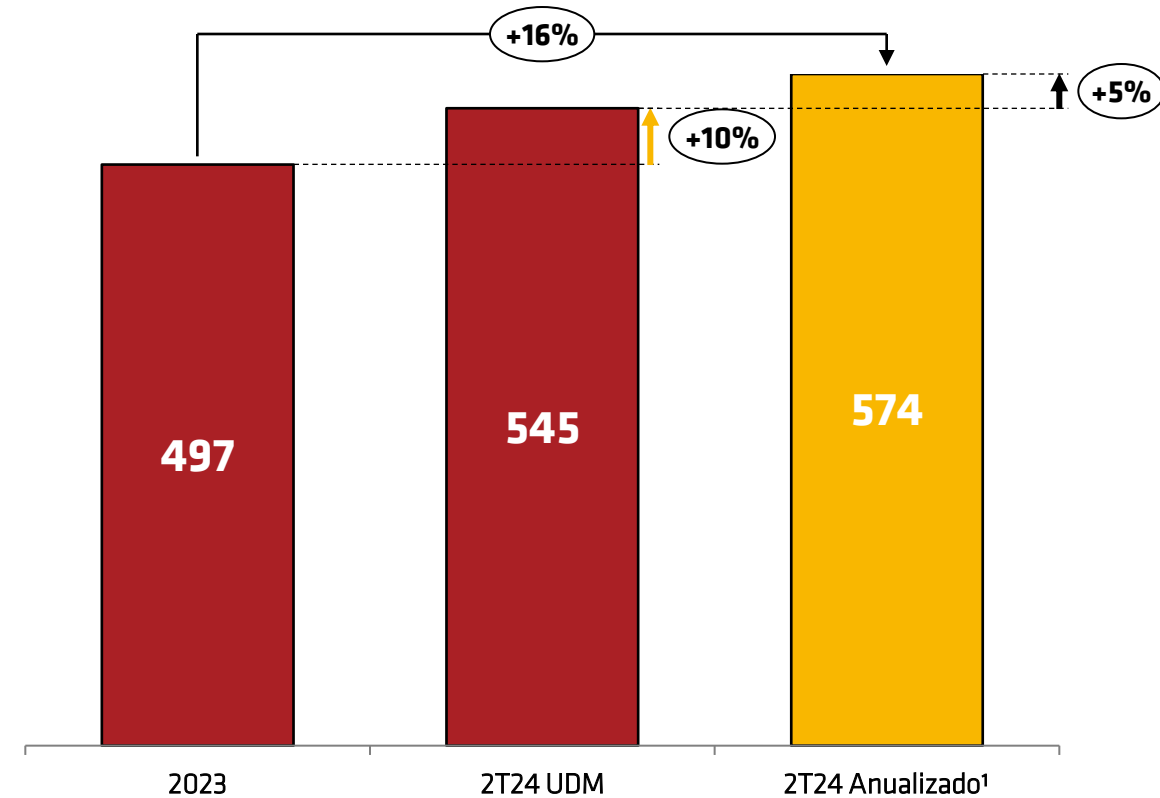
Receita Líquida Pro Forma Anualizada

(R\$ milhões)



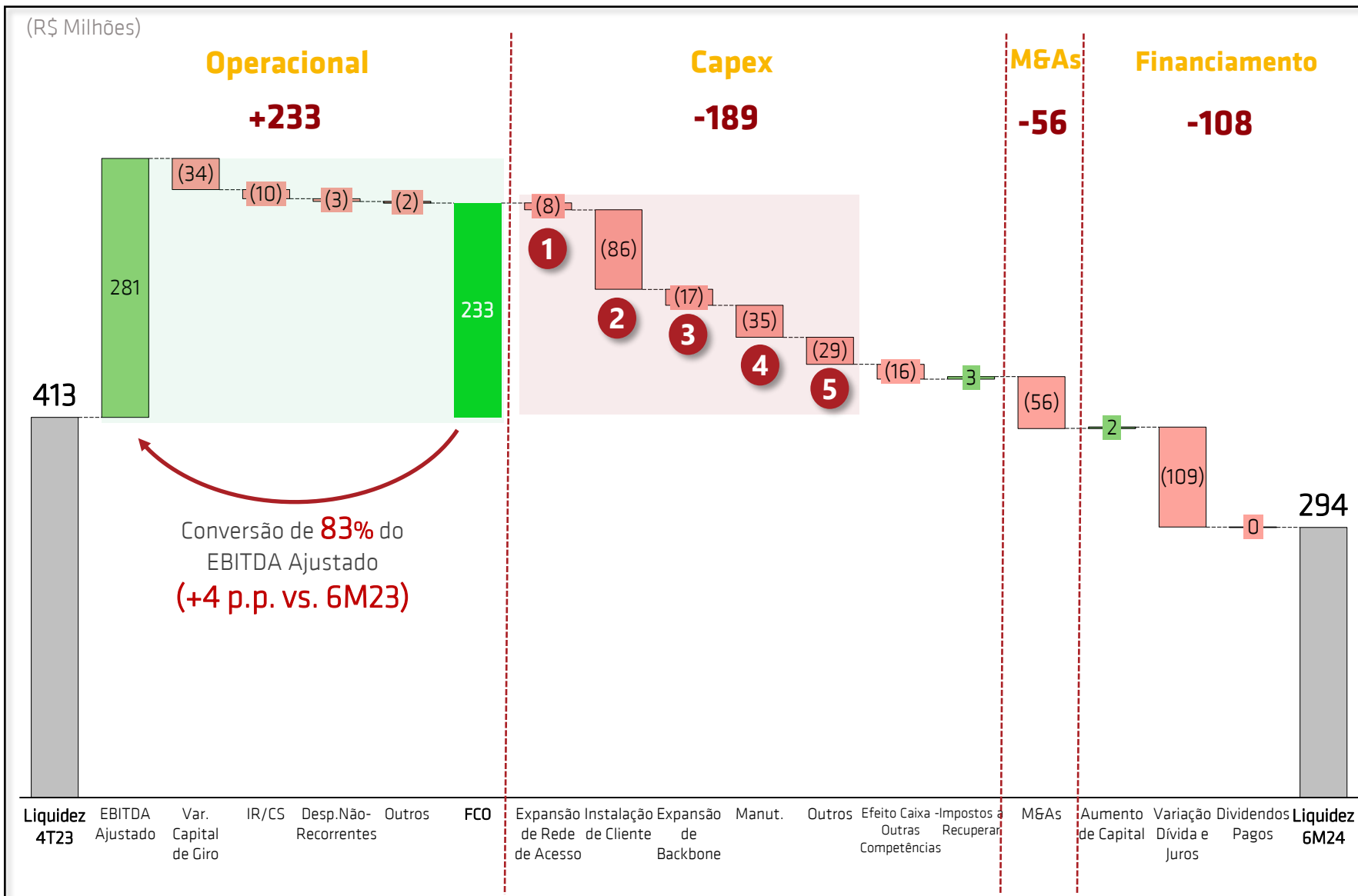
EBITDA Ajustado Pro Forma Anualizado

(R\$ milhões)



1. Considera a receita líquida do 2T24 multiplicada por 4;
2. Considera o EBITDA Ajustado do 2T24 multiplicado por 4.

Robusto desempenho econômico-financeiro



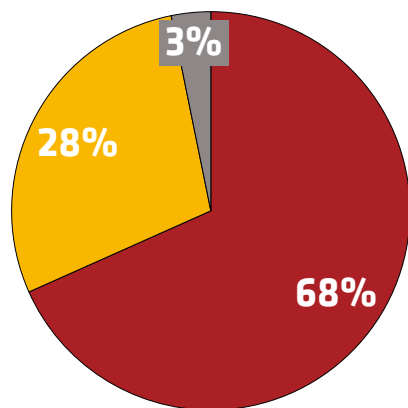
	CAPEX (R\$ mil)	6M24
1	Expansão de rede de acesso	7.542
	Aumento (redução) estoque	(132)
	Exp. de rede de acesso Ajustado	7.674
	Portas Adicionadas (mil)	33
	CAPEX/Porta	233
2	Instalação de Clientes	86.354
	Aumento (redução) estoque	(30.949)
	Instalação de Clientes Ajustado	117.303
	Adições Brutas (mil)	208
	CAPEX/Adições Brutas	565
3	Expansão de Backbone	17.247
	% do CAPEX Total	10%
4	Manutenção	34.867
	% da Receita Líquida	6%
5	T.I.	14.245
5	Outros	15.043
	CAPEX	175.297

Robusto desempenho econômico-financeiro



Composição do Endividamento

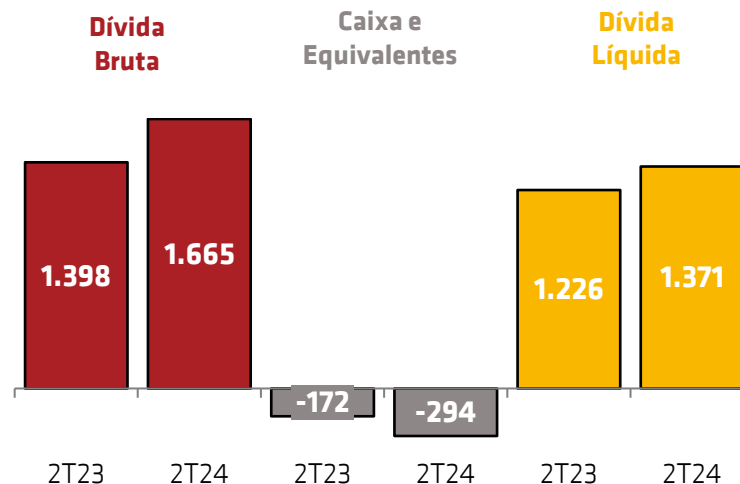
(%)



■ Dívida Financeira ■ M&As ■ Arrendamentos

Endividamento Líquido

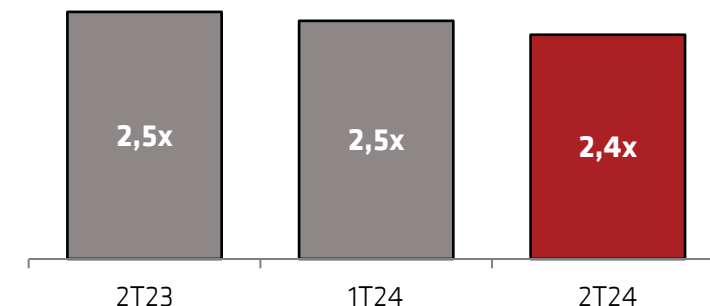
(R\$ Milhões)



Índices de Endividamento

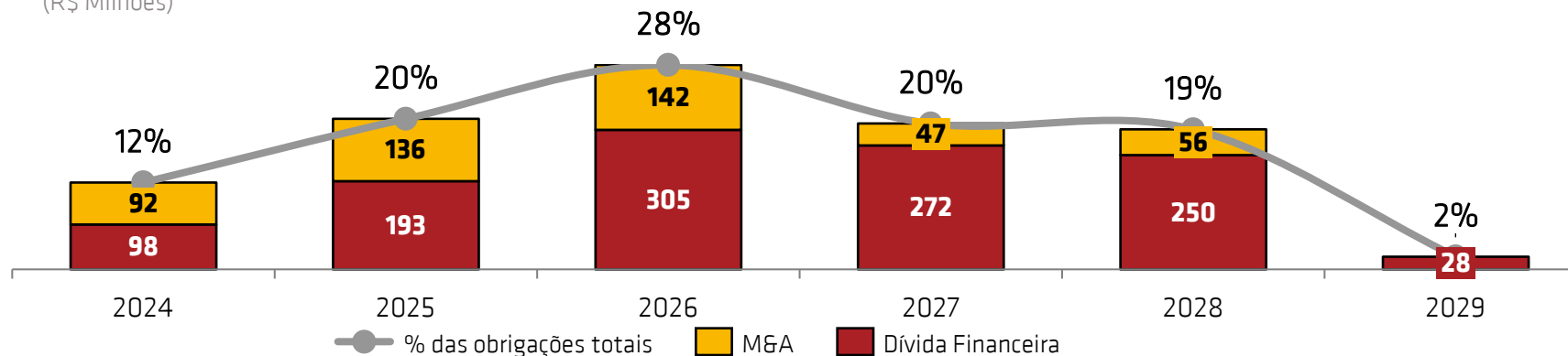
(x)

Dívida Líquida/EBITDA Proforma Anualizado



Cronograma da Dívida

(R\$ Milhões)



Em julho/24, a Desktop concluiu a captação de R\$ 1 bilhão em debentures, visando alongar seu cronograma de amortizações e reduzir o custo médio da dívida.



Relações com Investidores

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DESKTOP

EARNINGS
PRESENTATION

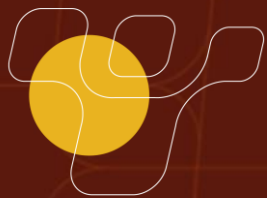
2Q24



The financial statements were prepared in accordance with the rules of the Brazilian Securities and Exchange Commission (CVM) the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB).

Adjusted metrics, excluding non-recurring events, are also provided for better comparability. Non-financial information, such as volume, quantity and average price in reais, were not examined by the independent auditors.

Certain statements contained in this document may be forward-looking statements. Such statements are subject to known and unknown risks and uncertainties that could cause such expectations not to materialize or to differ materially from what was expected. These risks include, among others, changes in future demand for the Company's products, changes in factors that affect the domestic and international prices of the products, changes in the cost structure, changes in the seasonality of the Junkets, changes in prices charged by competitors, exchange rate variations, changes in the Brazilian political-economic scenario, in emerging and international Junkets.



2024 HIGHLIGHTS



2Q24 Highlights

R\$ 280 million

2Q24 Net Revenue

+14%

2Q24 vs 2Q23

+4%

2Q24 vs 1Q24

R\$ 144 million

2Q24 Adjusted EBITDA

+17%

2Q24 vs 2Q23

+4%

2Q24 vs 1Q24

R\$ 54 million

2Q24 Adjusted Net Income

+63%

2Q24 vs 2Q23

+24%

2Q24 vs 1Q24

R\$ 27 million

2Q24 Adjusted OCF + Capex

+R\$ 8 million

2Q24 vs 2Q23



4,368 k

Homes Passed (HPs)

+3%

Jun24 vs Jun23

+0.4%

Jun24 vs Mar24

1,078 k

Homes Connected (HCs)

+10%

Jun24 vs Jun23

+3%

Jun24 vs Mar24

32 k

Organic Net Adds

+51%

2Q24 vs 2Q23

+9%

2Q24 vs 1Q24

57k km of network

Backbone + Access Network

+6%

2Q24 vs 2Q23

+3%

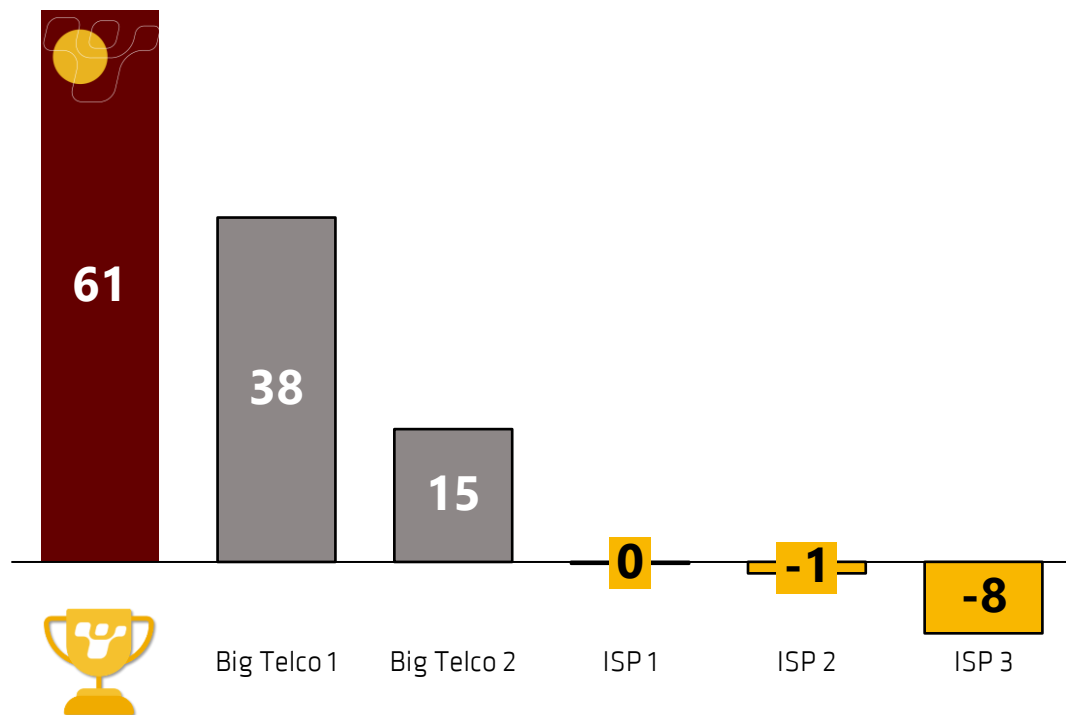
2Q24 vs 1Q24

Desktop continues to deliver acceleration in organic net additions, sustaining regional and national growth leadership.



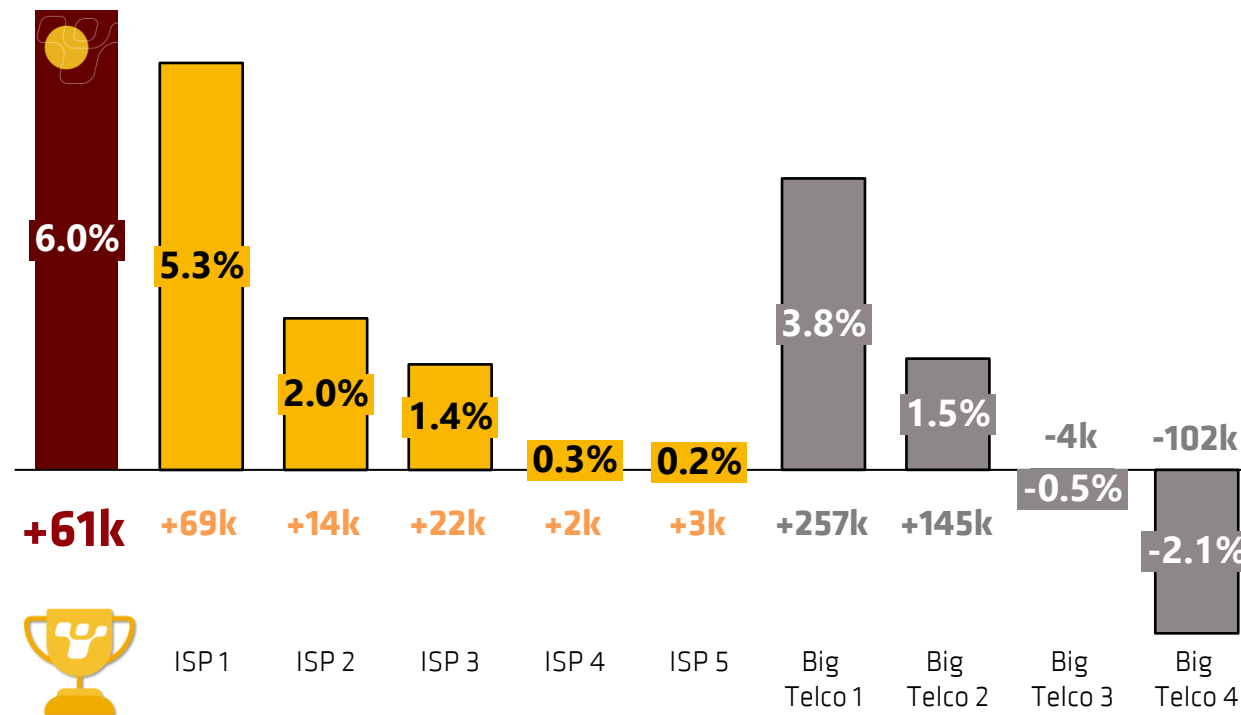
Greater number of additions in the cities in which it operates

(Total net additions in 6M24 - '000)



Leader in growth among the biggest players in Brazil

(Organic growth in % of base - Top 10 players in Brazil)

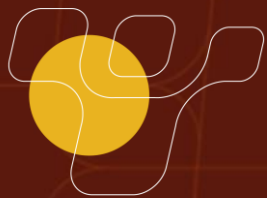


Note 1: ISPs are smaller internet platforms, generally focused only on providing broadband services (does not consider Big/Large Telcos, such as Vivo, Claro, Tim and Oi.)

Note 2: Accumulated from the first six months of 2024 of the Top 10 players in Brazil (organic growth only).

Note 3: Does not consider the city of São Paulo.

Source: Anatel.



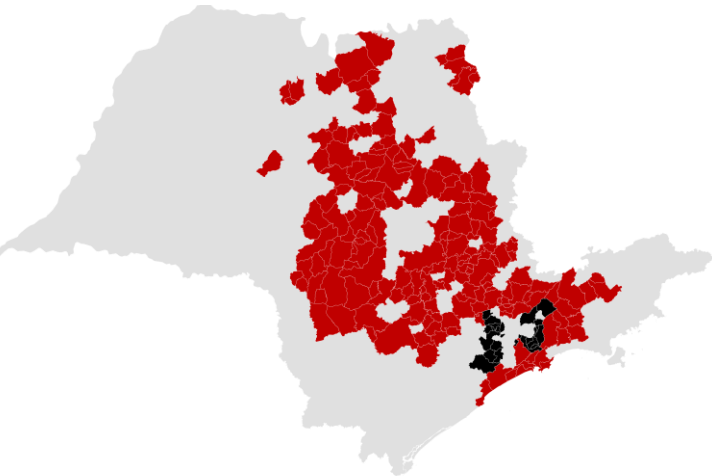
2024 RESULTS



Solid operational performance



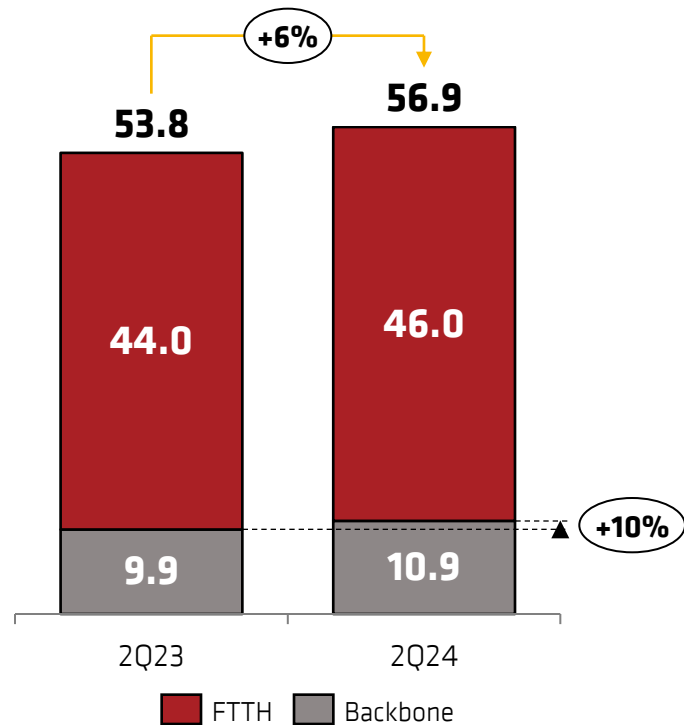
Geographic expansion



- Cities with entry until 2023
- Greater São Paulo

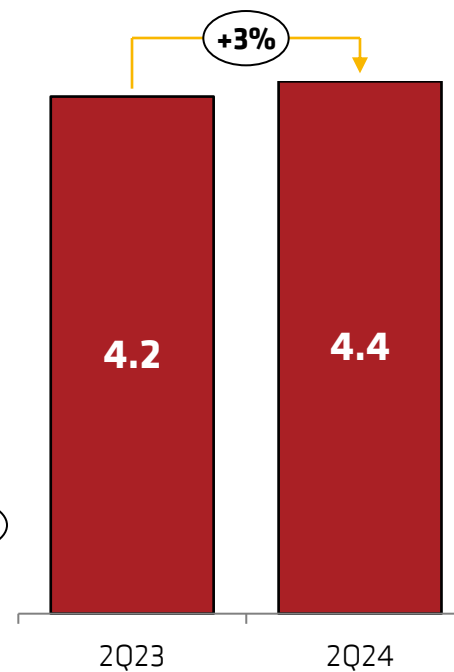
Network Extension

('000 km)

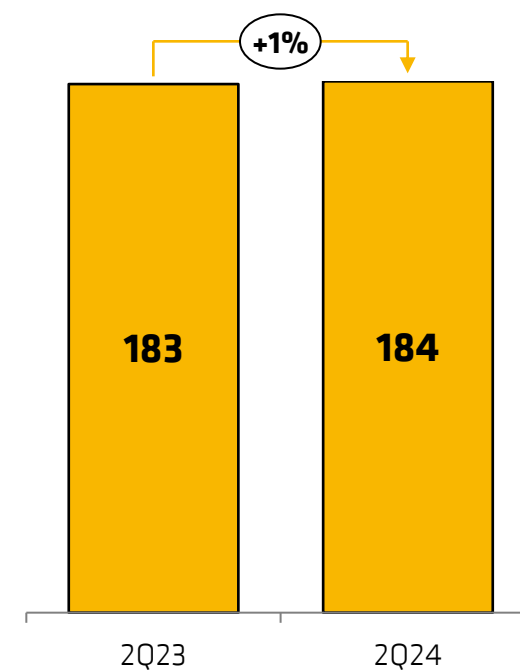


Homes Passed (HPs)

(million)



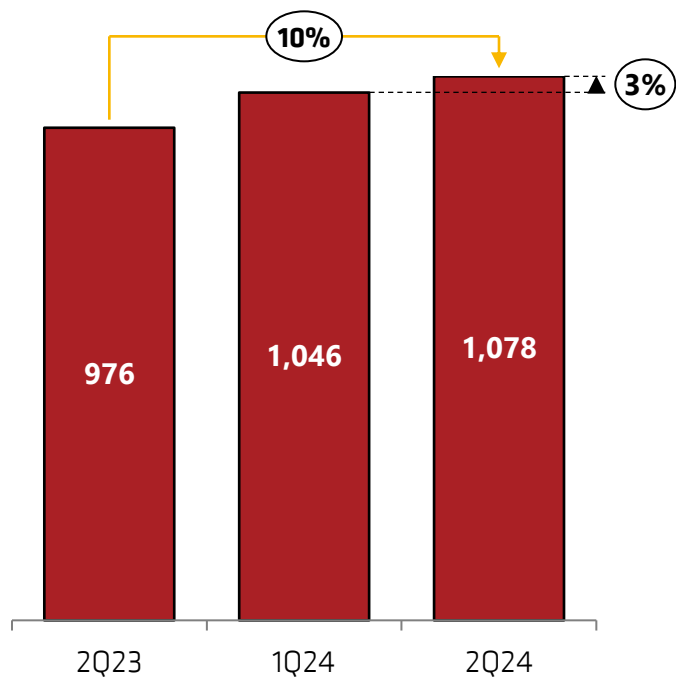
Total Cities



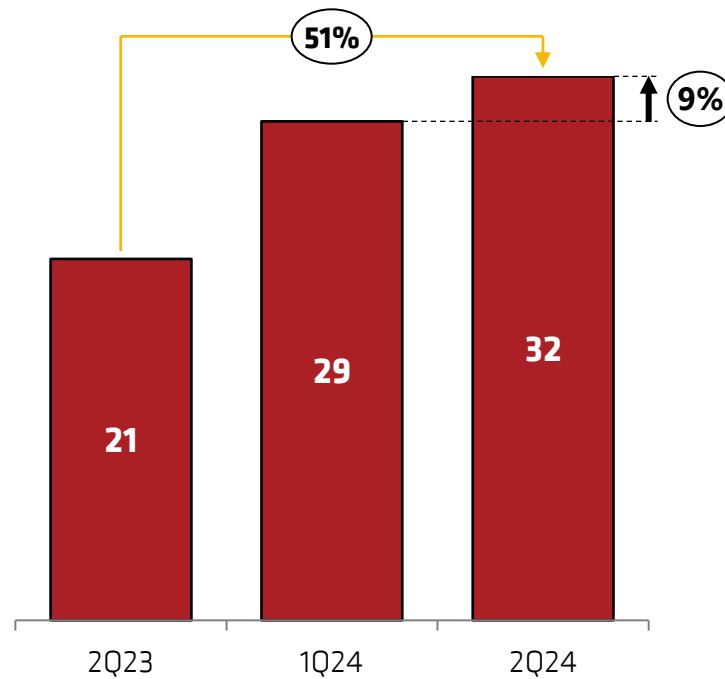
Solid operational performance



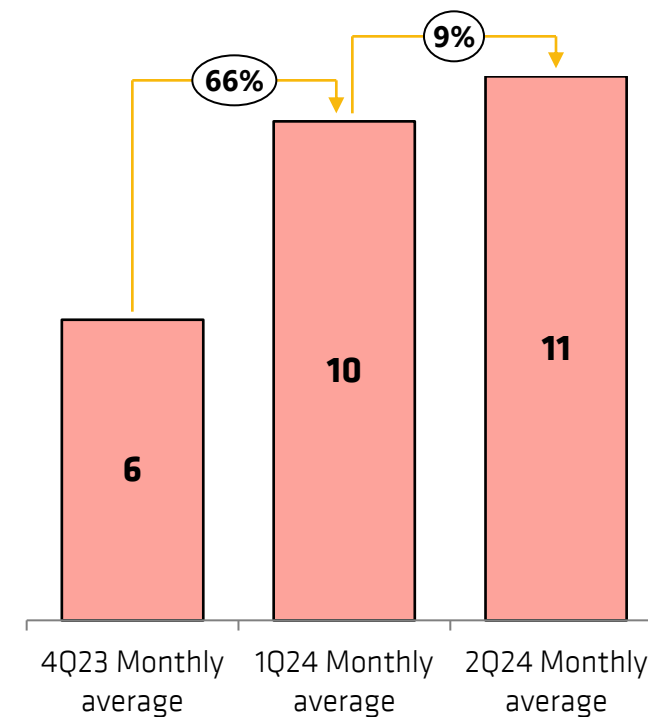
Homes Connected (HCs) FTTH ('000)



Quarterly Organic Net Additions (Excludes the acquired base from M&As) ('000)



Growth in Monthly Organic Net Additions ('000)

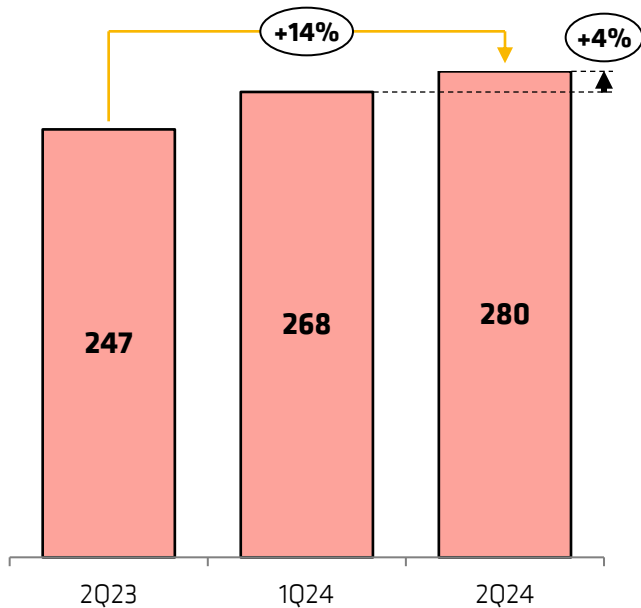


Robust economic and financial performance



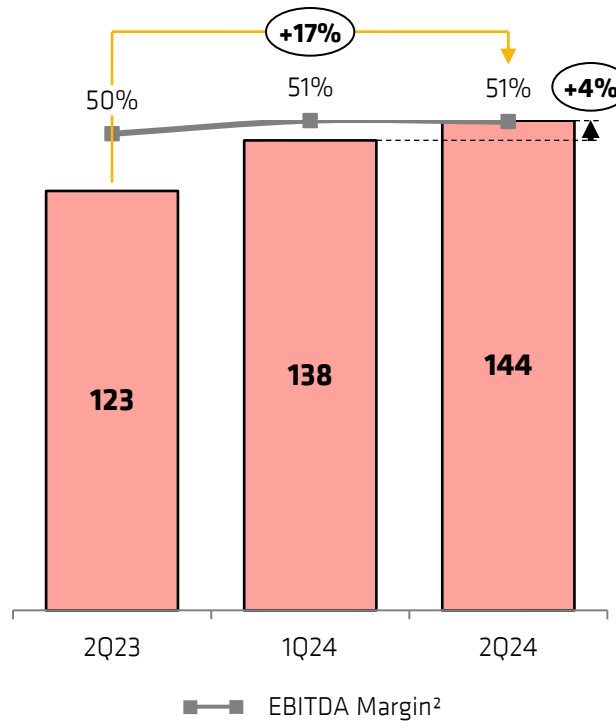
Net Revenue

(R\$ million)



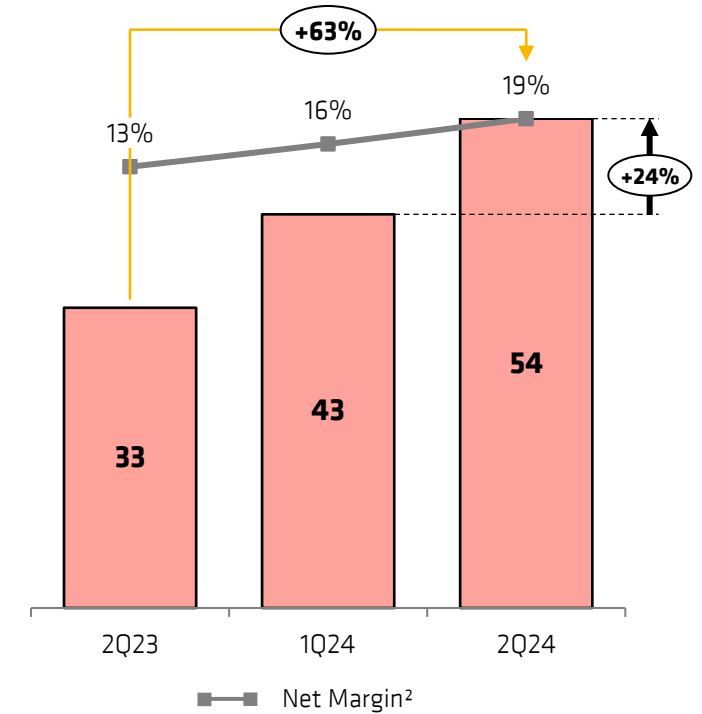
Adjusted EBITDA¹ (%)

(R\$ million)



Adjusted Net Income³

(R\$ million)



1. EBITDA calculated according to CVM Resolution No.156/2022 and adjusted to exclude non-recurring items that should not be considered in the calculation of operating cash current generation.

2. Calculated on net revenue

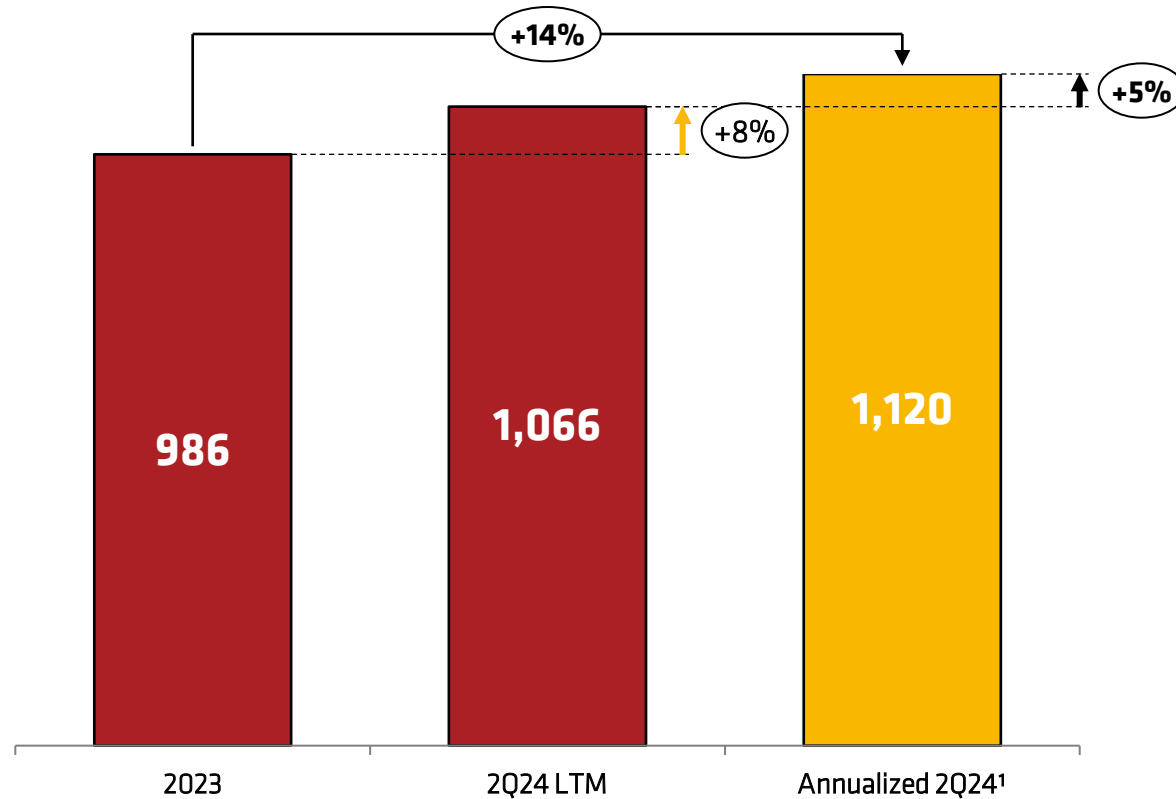
3. Adjusted Net Income to exclude non-recurring items that should not be considered in the calculation of current income generation, net of tax at a rate of 34%.

Robust economic and financial performance



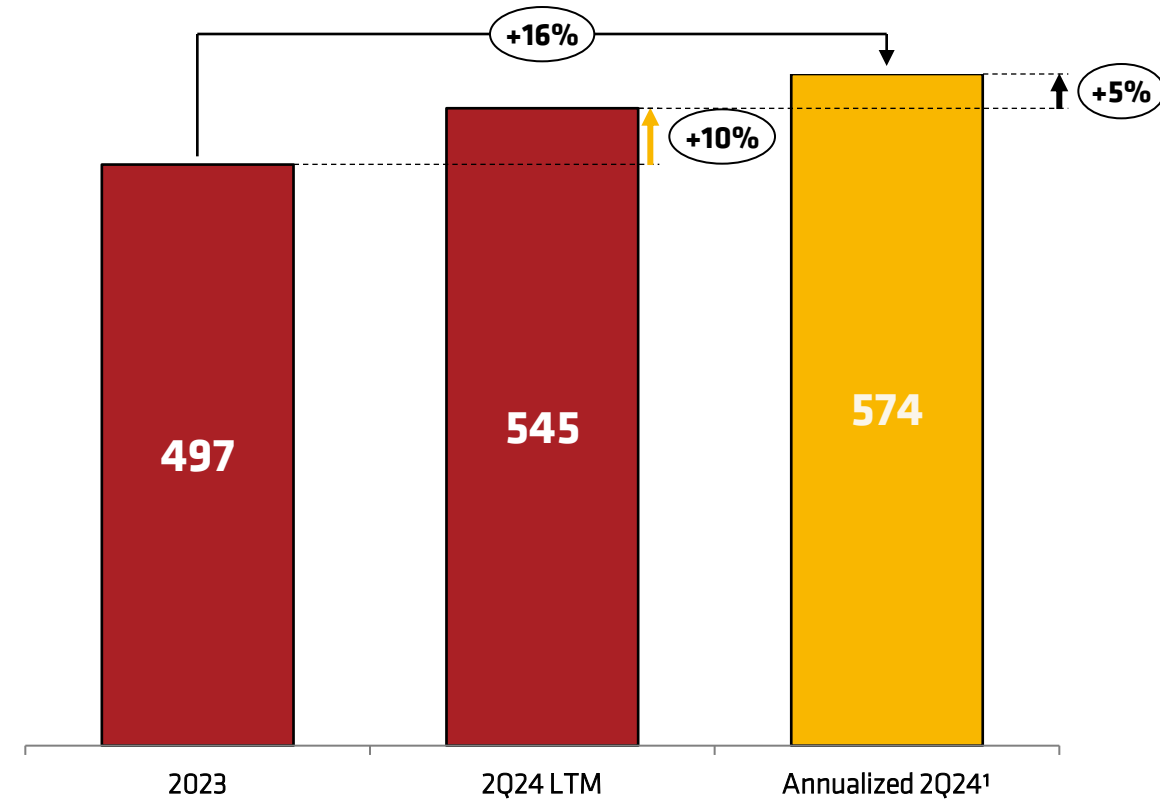
Annualized Pro Forma Net Revenue

(R\$ million)



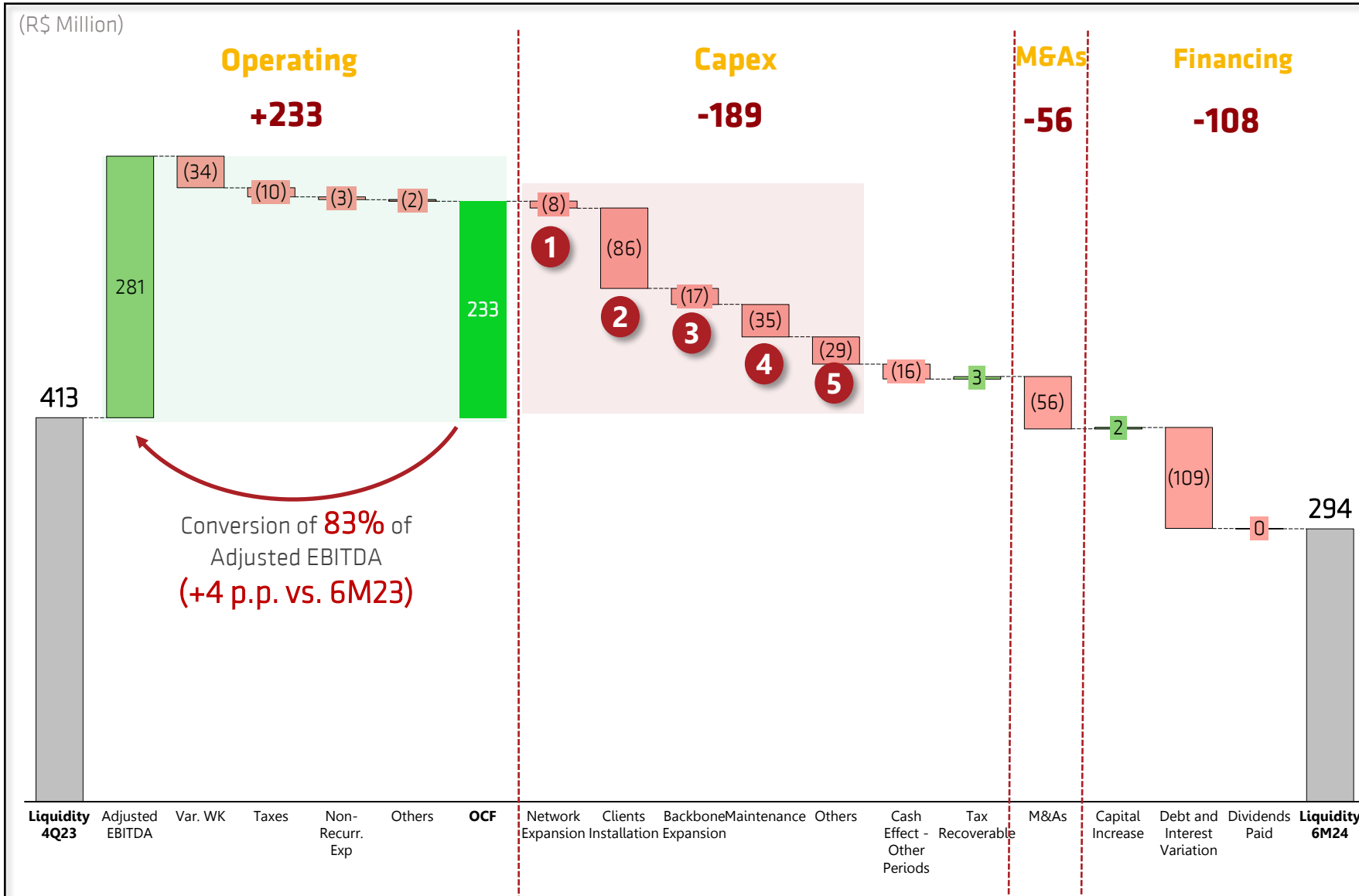
Annualized Pro Forma Adjusted EBITDA

(R\$ million)



1. Considers 2Q24 net revenue multiplied by 4;
2. Considers 2Q24 Adjusted EBITDA multiplied by 4.

Robust economic and financial performance



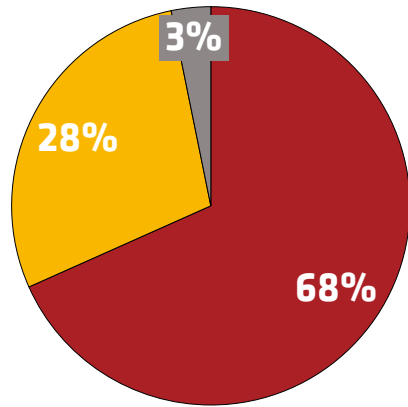
	CAPEX (R\$ '000)	6M24
1	Network Expansion	7,542
	Inventory Increase (Decrease)	(132)
	Network Exp. - Adjusted	7,674
	Ports Added (thousand)	33
	CAPEX/Port	233
2	Clients Installation	86,354
	Inventory Increase (Decrease)	(30,949)
	Clients Installation - Adjust.	117,303
	Gross Adds (thousand)	208
	CAPEX/Gross Adds	565
3	Backbone Expansion	17,247
	% of Total CAPEX	10%
4	Maintenance	34,867
	% of Net Revenue	6%
5	I.T.	14,245
5	Others	15,043
	Adjusted CAPEX	175,297

Robust economic and financial performance



Debt Composition

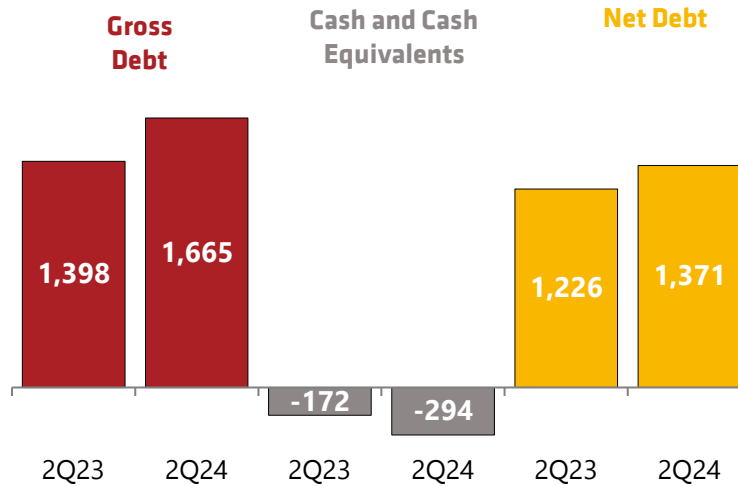
(%)



Financial Debt M&As Leases

Net Debt

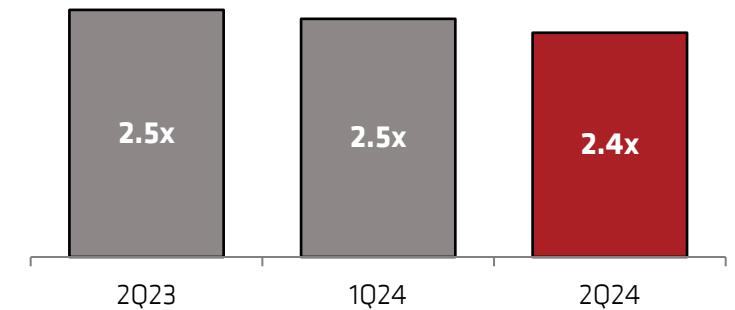
(R\$ million)



Debt Ratio

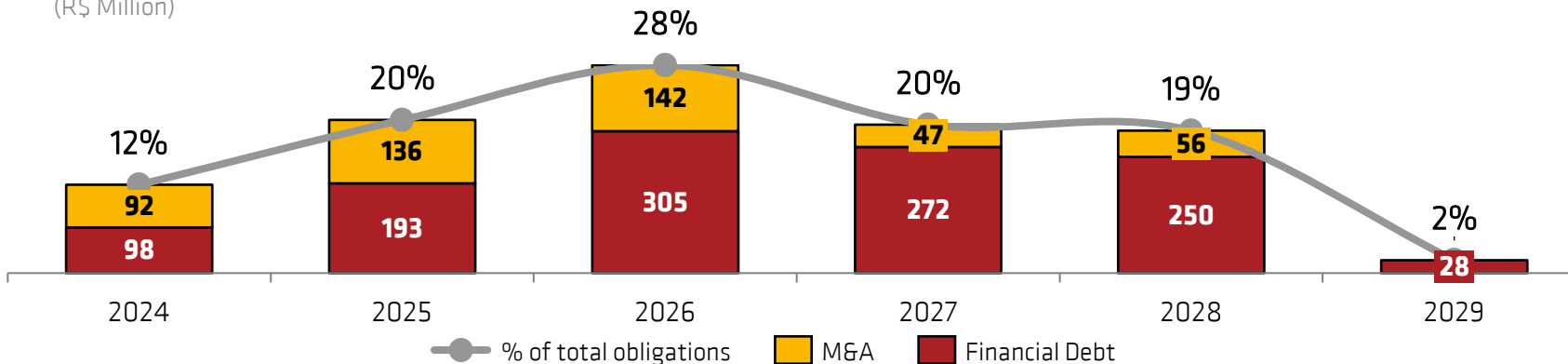
(x)

Net Debt/Annualized Proforma EBITDA



Debt Schedule

(R\$ Million)



In July/24, Desktop concluded the raising of R\$ 1 billion in debentures, aiming to extend its amortization schedule and reduce the average cost of debt.



Investor Relations

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