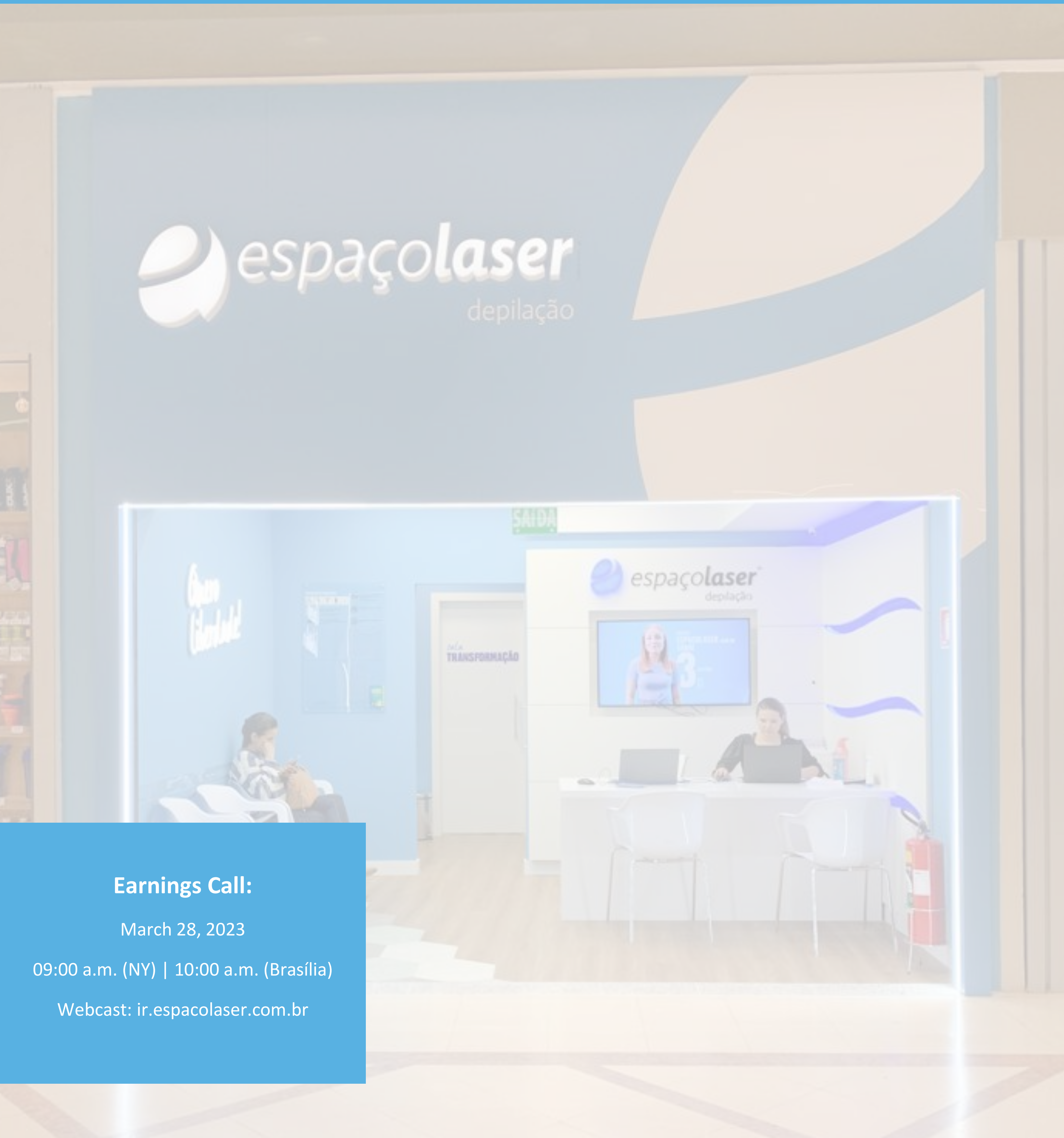
4Q22 Earnings



Earnings Call:

March 28, 2023

09:00 a.m. (NY) | 10:00 a.m. (Brasília)

Webcast: ir.espacolaser.com.br

São Paulo, March 27, 2023 – MPM Corpóreos S.A. (B3: ESPA3) - "Espaçolaser" or "Company" is announcing today its earnings for the fourth quarter of 2022 (4Q22). The Company's financial information is presented in *Reais* on a consolidated basis, according to the Brazilian Corporate Law and the accounting practices in place in Brazil (BRGAAP), already in accordance with the International Financial Report Standards (IFRS), except as indicated otherwise.

In order to ensure a better understanding of the Company's performance for the periods, certain non-recurring effects were excluded, in addition to Impacts of IFRS 16. Reconciliation of the figures with the Financial Statements is provided in each section.

Highlights

Ticker: ESPA3

Quote: R$1.13

Total Shares: 361,423,066

Market Value: R$0.4 bi

IR Contact:
dri@espacolaser.com.br

- We ended 2022 with **769 Espaçolaser stores in Brazil**, with net opening of **40 stores** in the year, focusing on franchises at the moment and on optimizing our network of own stores.
- In the international sphere, we opened 11 units, ending the year with **46 stores** and operations in four Latin American countries (**Argentina, Chile, Colombia and Paraguay**).
- The network's total sales **increased by 16.7%** in 4Q22, with **record sales** in all months of the quarter. We highlight the positive **same-store sales** indicator, which **grew by 8.7%** in the quarter. Thus, in the year 2022, system-wide sales totaled R$1.4 billion, **a new sales record for the Company**, increasing by 13.8% against the previous year.
- Significant increase in the **number of customers** in our units, measured by the **same-store tickets** indicator, which **grew by 34.5%** in the quarter, reflecting the **new campaigns** and **customer acquisition** strategies.

  Operating Cash Generation reached **R$113.8 million** in the year (compared to R$9.0 million in 2021), mainly driven by prioritization of **expansion through franchises** and stabilization of customer's **payment terms**.

- On October 26, 2022, we concluded a **capital increase** of **R$225 million, balancing the Company's capital structure** and reducing **leverage** to net debt/EBITDA of 3.1x.

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Operational Highlights						
Number of Espaçolaser Stores	769	729	40	769	729	40
Number of Estudioface Stores	10	13	(3)	10	13	(3)
Number of International Stores	46	36	10	46	36	10
NPS Espaçolaser	86.3	83.3	3.0 p.p.	86.3	83.1	3.2 p.p.
Espaçolaser System-Wide Sales[1]	451,523	387,041	16.7%	1,388,824	1,220,112	13.8%
Same-Store Sales (SSS)[2] - YoY Evolution	8.7%	(8.2%)	16.9 p.p.	(1.3%)	5.8%	(7.1 p.p.)
Espaçolaser Digital Sales	65.6%	59.5%	6.1 p.p.	67.1%	55.8%	11.3 p.p.
Espaçolaser customers by gender - Women	86.9%	90.0%	(3.1 p.p.)	87.7%	90.5%	(2.8 p.p.)
Espaçolaser customers by gender - Men	13.1%	10.0%	3.1 p.p.	12.3%	9.5%	2.8 p.p.
Financial Highlights						
Net Revenues[3]	256,298	249,032	2.9%	931,461	853,231	9.2%
Gross Profit[4]	90,595	96,722	(6.3%)	355,300	400,584	(11.3%)
Gross Margin (%)	35.3%	38.8%	(3.5 p.p.)	38.1%	46.9%	(8.8 p.p.)
Adjusted EBITDA[5]	33,812	55,406	(39.0%)	153,270	255,198	(39.9%)
Adjusted EBITDA Margin (%)	13.2%	22.2%	(9.1 p.p.)	16.5%	29.9%	(13.5 p.p.)
Adjusted Net Income[6]	(12,907)	23,462	n.a.	(46,970)	132,414	n.a.
Adjusted Net Margin (%)	(5.0%)	9.4%	(14.5 p.p.)	(5.0%)	15.5%	(20.6 p.p.)
Adjusted Operating Cash Flow[7]	27,937	(13,445)	n.a.	113,844	9,015	1162.8%
Adjusted Operating Cash Flow/Adjusted EBITDA (%)	82.6%	(24.3%)	106.9 p.p.	74.3%	3.5%	70.7 p.p.

[1] System-wide sales correspond to Espaçolaser units' total sales, as if we owned 100% of all Espaçolaser stores (including franchises).
[2] Same-Store Sales correspond to sales at stores that were already open in the same period of the previous year, in order to track changes without the effect of stores added in the period.
[3] For comparison purposes, net revenues for the periods were adjusted to: (i) exclude the impact of postponement of revenue recognition for the months in which stores were closed in 2020; and (ii) consolidate the figures of JVs and franchises merged.
[4] Gross Income adjusted for: (i) postponement of revenue recognition, as described above; (ii) consolidation of figures for JVs and franchises merged; (iii) exclusion of non-recurring costs; and (iv) exclusion of effects related to IFRS-16.
[5] EBITDA adjusted for: (i) postponement of revenue recognition, as described above; (ii) consolidation of figures for JVs and franchises merged; (iii) elimination of non-recurring costs and expenses; and (iv) elimination of effects related to IFRS-16.
[6] Net Income adjusted for: (i) postponement of revenue recognition, as described above; (ii) consolidation of figures for JVs and franchises merged; (iii) exclusion of non-recurring costs and expenses; (iv) elimination of effects related to IFRS-16; and (v) elimination of accounting impact related to mark-to-market evolution of the call and put options held by the Company with non-controlling shareholders of certain subsidiaries.
[7] Adjusted Operating Cash Flow is calculated based on net cash flow from (used in) operating activities, net of the impact of financial result for the year.

Management's Message

The year 2022 was marked by the consolidation of our operation, after we expanded our chain of own stores by more than 50% in 2021, with the opening of 120 own stores and the acquisition of 10 groups of franchisees, which represented the conversion of 100 franchises into own stores. We concluded our corporate consolidation process, merging more than 350 CNPJs (Corporate Tax IDs), opening space for standardization of processes and policies that will contribute to reducing expenses and increasing the efficiency of the operation.

In the last quarter of 2022, we strengthened our organizational structure to face our challenges on several fronts, with special emphasis on the new leadership for the operations, centralizing the entire operation (Own Stores and Franchises) under the same executive officer, aiming at greater efficiency, agility and homogenization in the execution of new commercial and operational initiatives.

At the beginning of 2023, similar restructurings were already implemented focusing on greater synergy and commercial speed, with emphasis on two initiatives: (i) review of the profile and scope of work of the Regional Directors and Field Managers, with consequent rationalization of the number of professionals from 8 to 6 Regional Directors, and from 70 to 60 Field Managers; and (ii) unification of the Performance and Branding areas under the same leadership, which is now called Growth Marketing

In 2022, we strengthened our capital structure through the 2nd issue of debentures and a capital increase in which we raised the maximum expected amount. In terms of organic growth, despite the challenging macroeconomic scenario, we opened 68 new stores in Brazil and 11 new stores in Latin America.

4Q22 was also marked by a significant reversal in our top-line trends, with an 8.7% growth in same-store sales, reaching historical sales records for every month of the quarter. In other words, we are already demonstrating the solidity of our new roadmap that established our new strategic priorities, leveraging our competitive advantages and bringing focus, discipline and demonstrating the execution and delivery capacity of the Espaçolaser team.

Roadmap of Priority Initiatives:

We designed a roadmap with priority initiatives to move forward with the segmentation and efficiency agenda that will enable the Company's next stage of growth. These actions have already started, and are structured in five different pillars, aiming to improve the productivity (numerator / denominator) of the Company, as follows:

Numerator:

- **Commercial Strategy:**
  - Consolidation of leadership: branding, consumer behavior, data analytics.
  - Sales engine: online promotional activities for lead generation with store personnel focusing on client conversion.
  - New pricing model, with the definition of clusters considering the public and features of each location.
- **Customer Experience:**
  - Review of the digital journey, strengthening the CRM tool for greater personalization of communications, campaigns and predictive analytics.
  - Review of the physical journey, increasing stores' visual attractiveness.
  - Optimization of stores' agendas.
- **Expansion:**
  - Focus on expansion through franchises, with low capital cost and increasing brand capillarity and generating cash for the Company.

Denominator:

- **Costs and expenses:**
  - Capture of post-corporate consolidation synergies, reducing expenses and standardizing processes and policies.
  - Optimization of headcount and own stores portfolio.

- Creation of scorecard for variable remuneration of the field team, including 3 P&L dimensions: customer, employee and financial.

- **People:**
    - Continuous improvement of corporate governance.
    - Constant review of the organizational structure (change in the director of operations and analysis of opportunities to reinforce talent in certain areas).
    - New variable remuneration model, establishing clear functions for each store professional.

We ended one of the Company's most challenging years with important improvements. We remain confident that we have solid plans for the gradual return to profitability of our operation and to capture the growth opportunities associated with the development of the laser hair removal market.

Operational Results

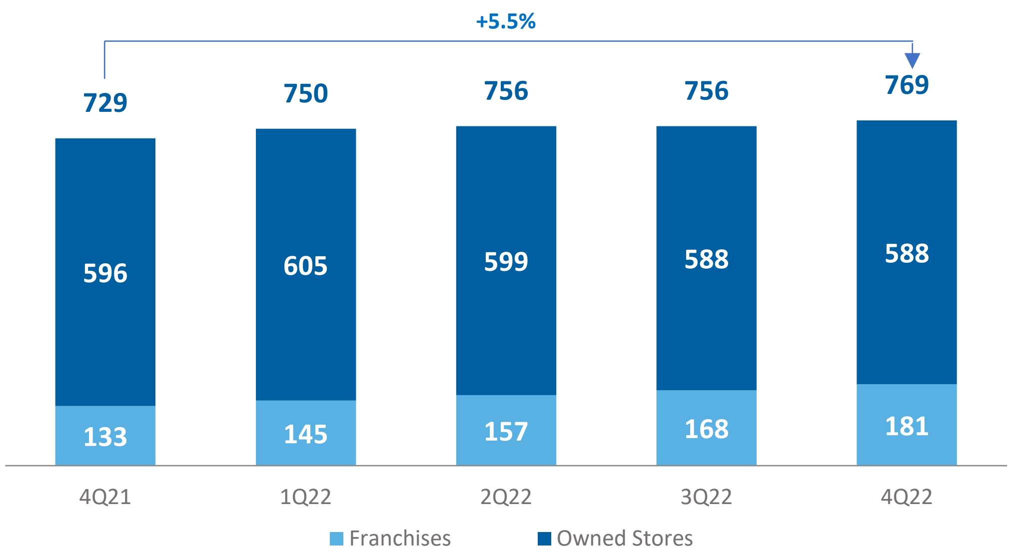
Espaçolaser

We ended the year 2022 with 769 Espaçolaser stores in Brazil, which represents an increase of 5.5% compared to the base of year-end 2021, with the opening of 13 franchises in 4Q22. Thus, we opened a total of 68 new stores in 2022, of which 21 are own stores and 47 are franchises. For 2023, we will continue to prioritize the opening of franchises, in order to increase the capillarity of our brand at a lower cost of capital, also contributing to the Company's cash generation.

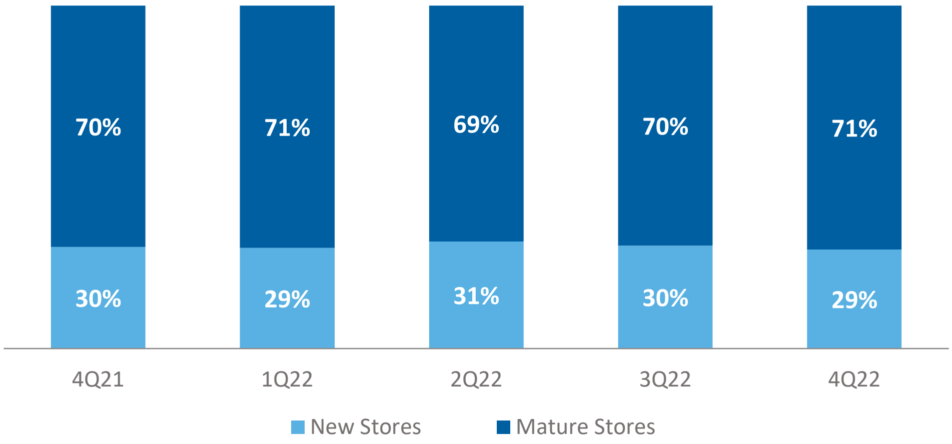
It should be noted that, during the year, we also closed 28 own stores (already reflected in the figures above), in order to optimize our store portfolio, with the closure of loss-making operations, the redistribution of sales and the increase in the utilization level of stores.

Of the 769 Espaçolaser Brasil stores, 29% were ramping-up, reflecting our organic expansion in recent years. The stores' maturity curve is approximately two years.

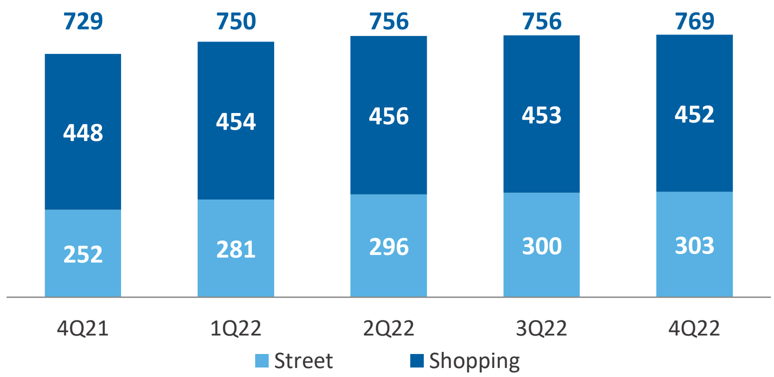
NUMBER OF ESPAÇOLASER STORES



BREAKDOWN OF ESPAÇOLASER STORES BETWEEN NEW AND MATURE



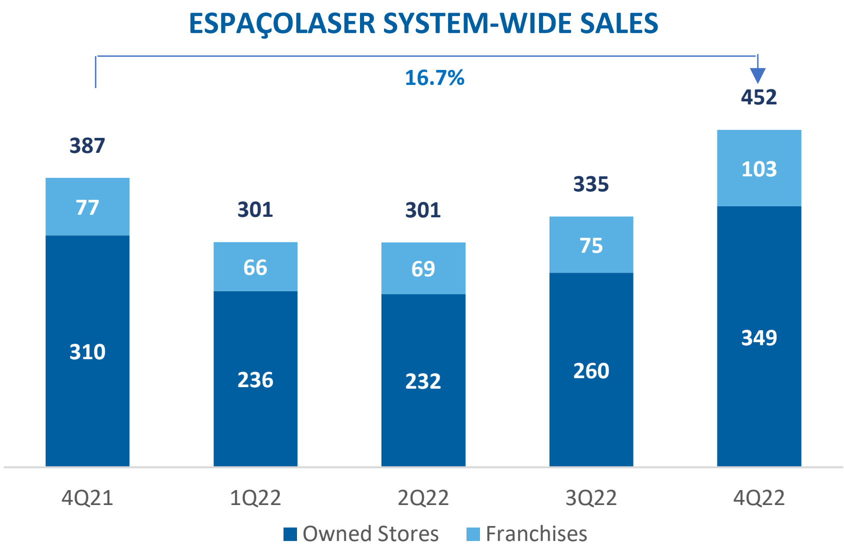
Gradually, we are expanding our operations in regions where we had lower presence (North and Northeast regions) and expanding the number of street stores, which currently represent 41% of the Espaçolaser store base in Brazil, compared to 39% in the previous year.



REGION	North	Northeast	Midwest	Southeast	South
4Q21	37	89	65	431	107
4Q22	46	108	75	434	106
% Chg.	**24.3%**	**21.3%**	**15.4%**	**0.7%**	**(0.9%)**

In 4Q22, the system-wide sales of Espaçolaser stores in Brazil totaled R$451.5 million, an increase of 16.7% in relation to the previous year, with historical sales records in all months of the quarter. Same-store sales showed a significant improvement compared to the previous quarters, moving on to positive ground, with an 8.7% growth. Such indicator, in turn, was driven by a 34.5% increase in transaction volume, reflecting new campaigns and customer acquisition strategies. Finally, sales growth also reflects our organic expansion in the period, with net opening of 40 stores between 4Q21 and 4Q22.

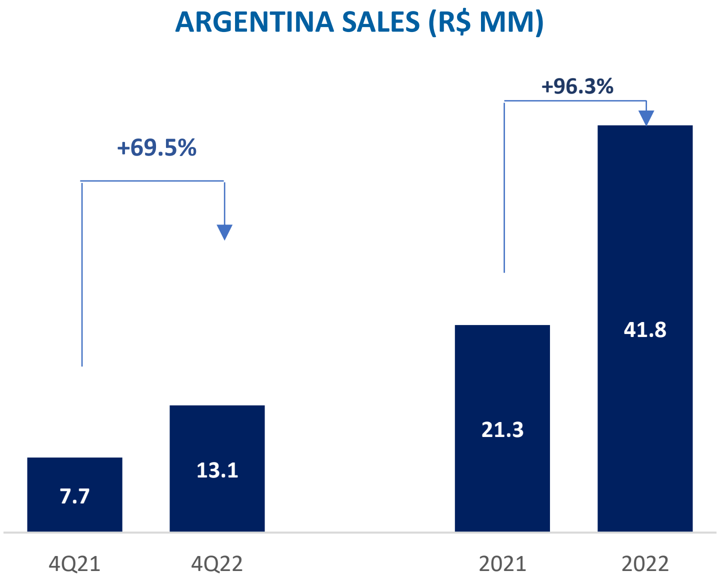
Accordingly, in 2022, our system-wide sales totaled R$1.4 billion, setting a new sales record for the Company, with an increase of 13.8% against the previous year.



International Operation

Argentina

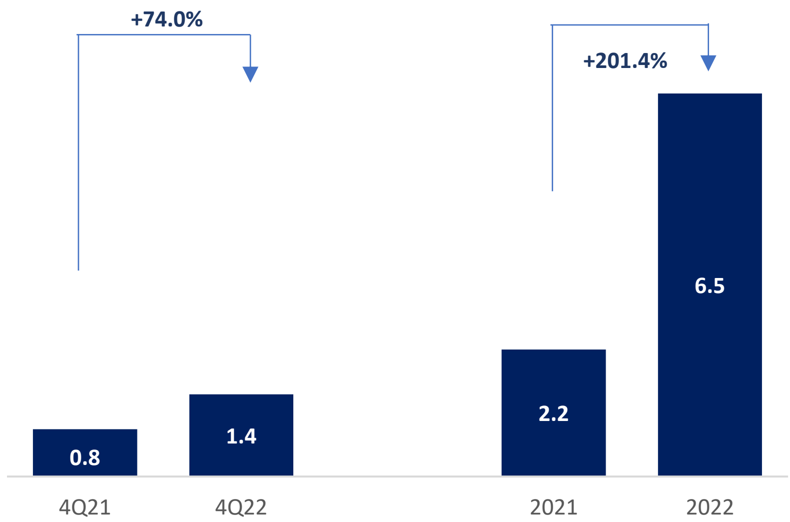
Argentina was our first country of operation outside Brazil, and we entered this market through a joint venture model in 2018. In 4Q22, we opened another own store in the country, ending the year 2022 with 17 units, of which 14 are own stores. Our sales totaled R$13.1 million in the quarter, an increase of 69.5% compared to 4Q21. Thus, in 2022 sales in the country reached R$41.8 million, an increase of 96.3% compared to the previous year.



Colombia

In 2020, we opened our first store in Colombia through a 100% greenfield operation, and we currently have 8 own stores there. In 4Q22, sales volume reached R$1.4 million, an increase of 74.0% compared to 4Q21, leading to sales of R$6.5 million in 2022, an increase of 201.4% compared to the previous year.

COLOMBIA SALES (R$ MM)

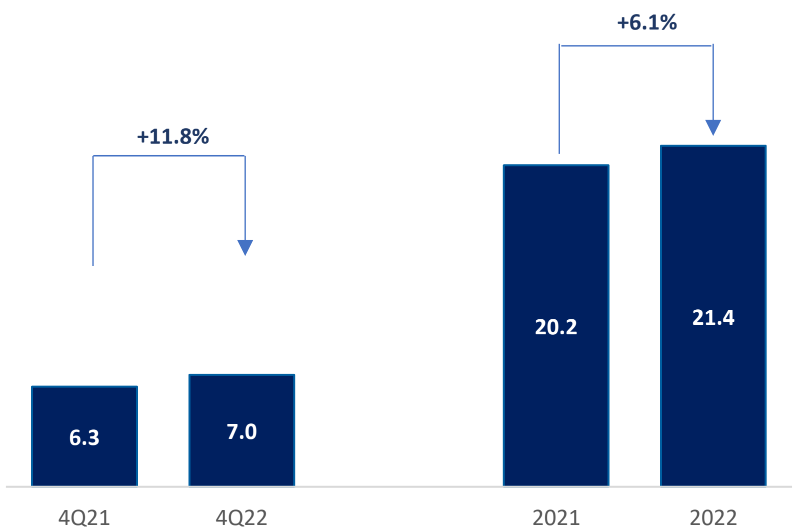


Chile

In May 2021 we completed the acquisition of the control of Cela group in Chile, a brand that displays similarities to Espaçolaser in services, technology and culture. We opened two own stores in 4Q22 and closed one store, ending the year 2022 with 20 stores in the country, of which 16 are own stores.

In 4Q22, our sales in Chile totaled R$7.0 million, an increase of 11.8% compared to 4Q21. As a result, sales in the country totaled R$21.4 million in the year, an increase of 6.1% compared to 2021.

CHILE SALES (R$ MM)



Financial Results

Adjusted Net Revenues

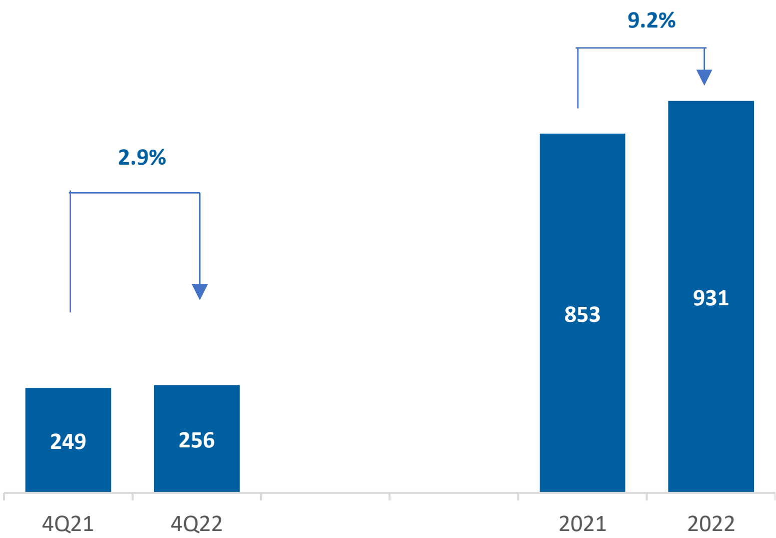
For comparison purposes, we added the results from JVs and franchises merged to the results for the periods from 3Q21 to 3Q22. For 4Q22 result, such adjustment is no longer required, since we completed the corporate consolidation process in 3Q22. Pursuant to articles 226 and 227 and paragraphs of Law No. 6.404/76, the JVs and franchises merged are absorbed by the Company and their results are transferred to the Shareholders' Equity of the Company, the surviving entity.

The Company's net revenues totaled R$256.3 million in 4Q22, an increase of 2.9% compared to the previous year. Such increase is driven by the strong sales recorded in the quarter, which are expected to have a more material impact in 1Q23, given the Company's revenue recognition dynamics – only about a third of 4Q22 sales were accounted for in the quarter itself. It should be noted that this increase in sales and revenues was partially offset by the higher level of cancellations, following liquidity restrictions and increase in the level of indebtedness of Brazilian families.

Accordingly, for the entire year 2022, net revenues totaled R$931.5 million, an increase of 9.2% compared to the previous year, reflecting sales growth, in addition to the organic expansion and merger of the 100 franchises acquired throughout 2021.

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Net Revenues	**256,298**	**167,220**	**53.3%**	**906,515**	**714,265**	**26.9%**
(+/-) Revenue Postponement Impact (COVID 2020)	–	–	n.a.	–	(63,398)	n.a.
(+) JVs and franchises merger impact	–	81,812	n.a.	24,946	202,364	(87.7%)
Adjusted Net Revenues	**256,298**	**249,032**	**2.9%**	**931,461**	**853,231**	**9.2%**

CONSOLIDATED NET REVENUES (R$ MM)

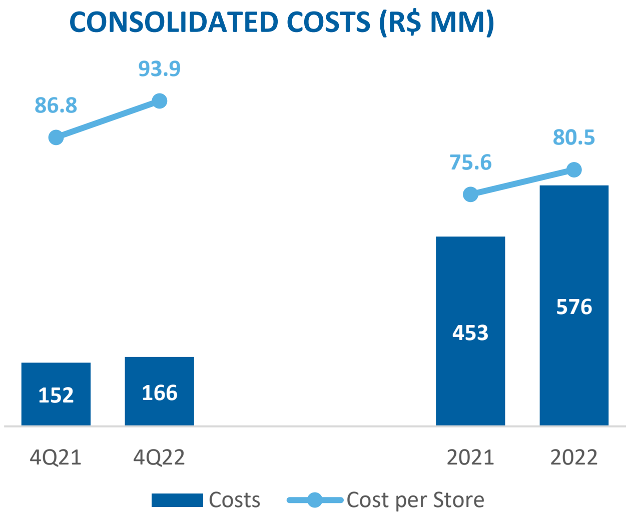


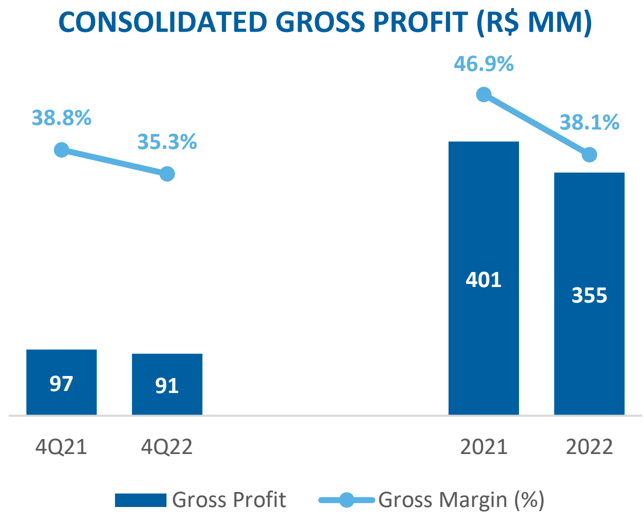
Cost of Services Provided and Adjusted Gross Profit

In 4Q22, our cost per store was R$93.9 thousand/month, compared to R$86.8 thousand/month in 4Q21, an increase of 8.2%, mainly related to the annual salary increase and rent adjustments, in addition to the payment of commissions related to sales targets surpassed in 4Q22. In 2022, our average cost per store reached R$80.5 thousand/month, an increase of 6.5% compared to R$75.6 thousand/month recorded in 2021, in line with inflation for the period.

Thus, in 4Q22, our gross profit reached R$90.6 million, with gross margin of 35.3%, a decrease of 3.5 p.p. when compared to the same quarter of the previous year. Such decrease is due to a mismatch between recognition of record sales for the quarter (only one-third was recognized in revenues for the quarter itself) and the costs associated with such sales. It should be noted that, throughout the year, we continued to focus on optimizing store costs, with a 5% reduction in the average headcount per store, which decreased from ~7.5 employees at the beginning of the year to ~7.1 in December/22.

In the year 2022, the Company's gross profit totaled R$355.3 million, with gross margin of 38.1%.





R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Gross Profit (ex-Depreciation and Amortization)	**102,731**	**42,214**	**143.4%**	**386,871**	**335,468**	**15.3%**
(+/-) Revenue Postponement Impact (COVID 2020)	–	–	n.a.	–	(63,398)	n.a.
(+) JVs and franchises merger impact	–	74,680	n.a.	18,415	179,552	(89.7%)
(-) Credit Card Commissions Reallocated from G&A to Costs	(3,623)	(5,301)	(31.7%)	(11,993)	(13,256)	(9.5%)
(-) IFRS-16 Impact	(8,513)	(14,870)	(42.8%)	(38,801)	(37,783)	2.7%
(+) Non-Recurring Expenses	–	–	n.a.	808	–	n.a.
Adjusted Gross Profit (ex-Depreciation and Amortization)	**90,595**	**96,722**	**(6.3%)**	**355,300**	**400,583**	**(11.3%)**
Adjusted Gross Margin	*35.3%*	*38.8%*	*(3.5 p.p.)*	*38.1%*	*46.9%*	*(8.8 p.p.)*

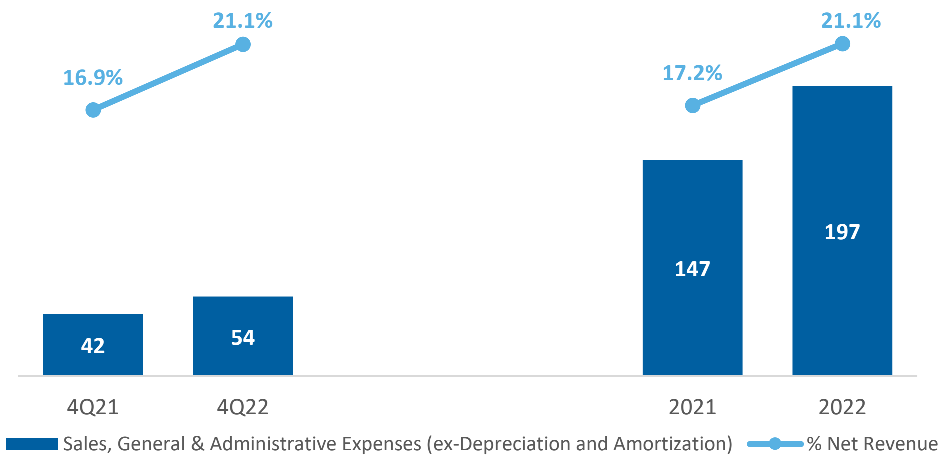
Adjusted General and Administrative Expenses

We adjusted our general and administrative expenses to exclude non-recurring expenses in connection with consulting services.

In 4Q22, the Company recorded R$54.1 million in general and administrative expenses, which represent 21.1% of net revenues for the period, an increase of 4.2 p.p. compared to 4Q21. Such increase reflects the strengthening of our corporate structure and an increase in marketing expenses, with the launch of the new commercial campaign on February 6, 2023, featuring Juliana Paes, Jade Picon and Gabriel Medina. It should be noted that, in comparison with the previous quarter, our general and administrative expenses decreased 0.8 p.p., following initiatives to seek greater efficiency also in our back-office.

In 2022, general and administrative expenses reached R$196.9 million, which is equivalent to 21.1% of net revenues, increasing by 3.9 p.p. compared to 2021.

GENERAL AND ADMINISTRATIVE EXPENSES (R$ MM)



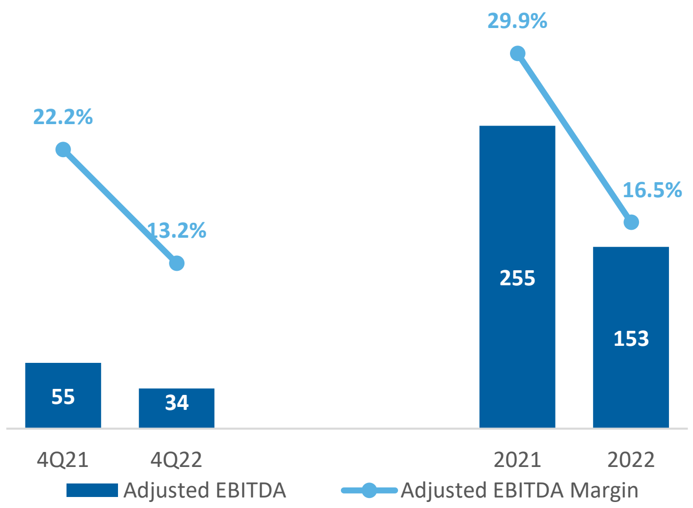
R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Operating Expenses (ex-Depreciation and Amortization)	**(60,706)**	**(52,848)**	**14.9%**	**(210,038)**	**(172,154)**	**22.0%**
(+) Credit Card Commissions Reallocated from G&A to Costs	3,623	5,301	(31.7%)	11,993	13,256	(9.5%)
(+) JVs and franchises merger impact	–	(772)	n.a.	(2,918)	(8,851)	(67.0%)
(+) Non-Recurring Expenses	2,997	6,157	(51.3%)	4,035	20,882	(80.7%)
Adjusted Operating Expenses (ex-Depreciation and Amortization)	**(54,086)**	**(42,161)**	**28.3%**	**(196,928)**	**(146,867)**	**34.1%**

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Adjusted General and Administrative Expenses	**54,086**	**42,161**	**28.3%**	**196,928**	**146,867**	**34.1%**
Net Revenues %	**21.1%**	**16,9%**	**4.2 p.p.**	**21.1%**	**17.2%**	**3.9 p.p.**
General and Administrative Expenses	15,466	17,047	(9.3%)	68,061	56,369	20.7%
Net Revenues %	**6.0%**	**6.8%**	**(0.8 p.p.)**	**7.3%**	**6.6%**	**0.7 p.p.**
Personnel Expenses	25,991	20,627	26.0%	85,130	59,075	44.1%
Net Revenues %	**10.1%**	**8.3%**	**1.9 p.p.**	**9.1%**	**6.9%**	**2.2 p.p.**
Marketing Expenses	11,289	7,265	55.4%	36,911	23,782	55.2%
Net Revenues %	**4.4%**	**2.9%**	**1.5 p.p.**	**4.0%**	**2.8%**	**1.2 p.p.**
Provision for expected credit losses	1,340	(2,778)	n.a.	6,825	7,641	(10.7%)
Net Revenues %	**0.5%**	**(1.1%)**	**1.6 p.p.**	**0.7%**	**0.9%**	**(0.2 p.p.)**

Adjusted EBITDA

Taking into account the effects detailed above, our Adjusted EBITDA totaled R$33.8 million in 4Q22, with EBITDA margin of 13.2%, a decrease of 9.1 p.p. compared to 4Q21. In the year 2022, the Company's Adjusted EBITDA totaled R$153.3 million, with margin of 16.5%, a decrease of 13.5 p.p. compared to the previous year.

ADJUSTED EBITDA (R$ MM)



R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Net Income	**(16,059)**	**20,920**	**n.a.**	**(51,366)**	**176,045**	**n.a.**
(+/-) Income Tax and Social Contribution	4,369	(23,736)	n.a.	7,225	3,589	101.3%
(+) Depreciation and Amortization	19,359	12,687	52.6%	78,528	58,151	35.0%
(+/-) Financial Result	31,659	31,004	2.1%	148,165	45,129	228.3%
EBITDA	**39,328**	**40,875**	**(3.8%)**	**182,552**	**282,914**	**(35.5%)**
(-) IFRS 16 Impact	(8,513)	(14,870)	(42.8%)	(38,801)	(37,783)	2.7%
(+/-) Revenue Postponement Impact (COVID) 2020	–	–	n.a.	–	(63,398)	n.a.
(+) JVs and franchises merger impact	–	23,245	n.a.	4,675	52,581	(91.1%)
(+) Non-Recurring Expenses	2,997	6,157	(51.3%)	4,844	20,882	(76.8%)
Adjusted EBITDA	**33,812**	**55,407**	**(39.0%)**	**153,270**	**255,198**	**(39.9%)**
Adjusted EBITDA Margin	*13.2%*	*22.2%*	*(9.1 p.p.)*	*16.5%*	*29.9%*	*(13.5 p.p.)*

Depreciation and Amortization

In 4Q22, depreciation and amortization totaled R$12.6 million, an increase of 2.3% compared to the previous year, resulting in a total of R$51.5 million for this item in 2022, an increase of 15.2% against the previous year.

Adjusted Financial Result

We adjusted our financial result in order to exclude the impact of gains and losses of the option to buy and sell noncontrolling interests from the results recorded in 2021.

In 4Q22, our financial result was an expense of R$29.7 million, 15.8% below the expense of R$35.3 million recorded in 4Q21, driven by the capital increase completed on October 26, 2022, which added R$225 million to the Company's cash.

Year-to-date, our financial result was an expense of R$138.8 million, an increase of 101.3% compared to the expense of R$68.9 million reported in 2021, mainly due to the significant increase in the base interest rate used as a benchmark for the Company's financing cost, in addition to the increase in the Company's gross indebtedness for the period.

Adjusted Income Tax and Social Contribution

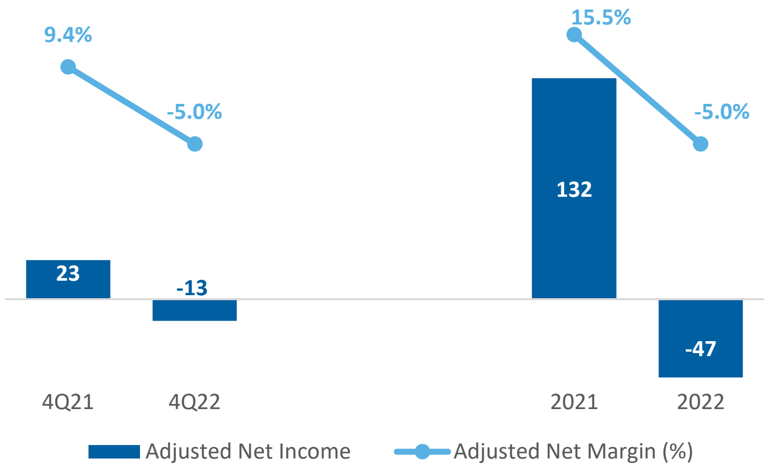
In 4Q22, our Income Tax and Social Contribution was an expense of R$4.4 million, compared to the positive amount of R$15.7 million recorded in the same quarter of the previous year. For 2022, this item was negative by R$10.0 million, compared to the negative amount of R$9.1 million reported for 2021.

Adjusted Net Income (Loss)

As a result of the effects described above, the Company reported adjusted net loss of R$12.9 million in 4Q22, compared to adjusted net income of R$23.5 million in 4Q21. It is important to note that this result represents a sequential improvement compared to the loss of R$16.9 million recorded in 3Q22.

Accordingly, in 2022, we ascertained adjusted net loss of R$47.0 million, compared to adjusted net income of R$132.4 million in 2021.

ADJUSTED NET RESULT (R$ MM)



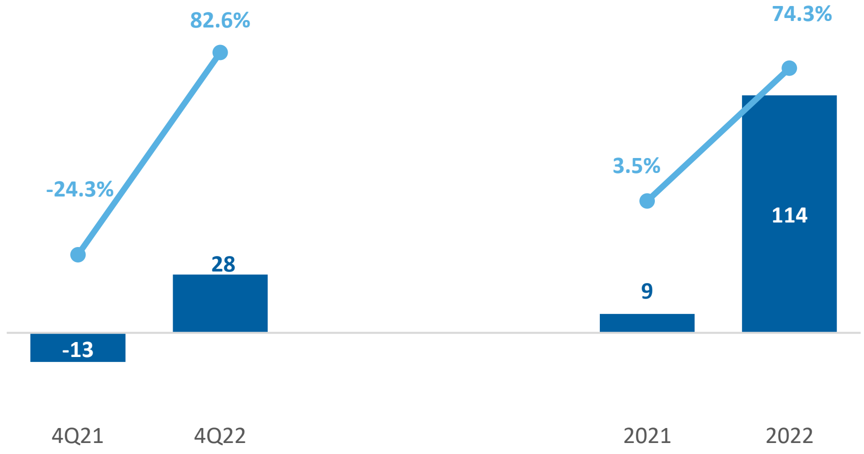
R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Net Income	**(16,059)**	**20,920**	**n.a.**	**(51,366)**	**176,045**	**n.a.**
(+/-) Variation in Value of Call and Put Options	–	–	n.a.	–	(14,187)	n.a.
(-) IFRS 16 Impact	155	(660)	n.a.	(447)	344	n.a.
(+/-) Revenue Postponement Impact (COVID)	–	–	n.a.	–	(41,842)	n.a.
(+) JVs and franchises merger impact	–	(861)	n.a.	(1)	(7,795)	n.a.
(+) Non-Recurring Expenses	2,997	4,064	(26.3%)	4,844	19,848	(75.6%)
Adjusted Net Income	**(12,907)**	**23,463**	**n.a.**	**(46,970)**	**132,414**	**n.a.**
Adjusted Net Margin	*(5.0%)*	*9.4%*	*(14.5 p.p.)*	*(5.0%)*	*15.5%*	*(20.6 p.p.)*

Operating Cash Flow

In 4Q22, we recorded adjusted operating cash generation of R$27.9 million, an increase in relation to cash used of R$13.4 million recorded in 4Q21, mainly driven by the prioritization of expansion through franchises and stabilization in payment terms.

In 2022, the Company recorded adjusted operating cash generation of R$113.8 million, a material increase compared to cash generation of R$9.0 million in 2021, also reflecting the lower volume of opening of own stores, since they require more working capital at the early stages after opening, in addition to stabilization in the average installment term.

ADJUSTED OPERATING CASH FLOW (R$ MM)



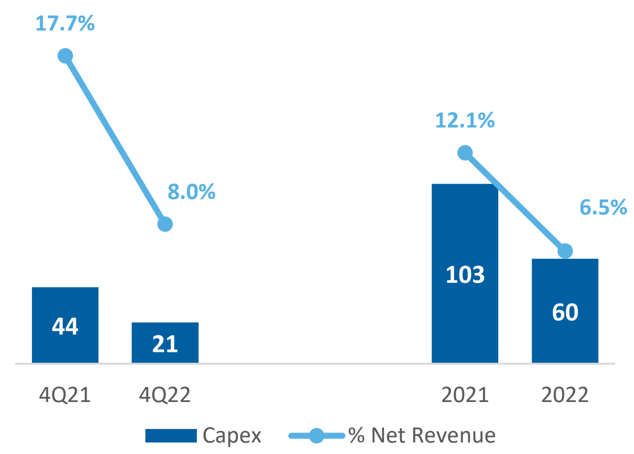
R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Income (Loss) before Income Tax and Social Contribution	**(11,690)**	**(4,975)**	**135%**	**(44,141)**	**179,634**	**n.a.**
(+) Adjustments to Income (Loss) before Income Tax and Social Contribution	**58,470**	**56,395**	**3.7%**	**205,521**	**142,975**	**43.7%**
Depreciation and Amortization	21,809	2,949	639.5%	88,105	64,981	35.6%
Provision for doubtful debts	(3,893)	2,795	n.a.	6,733	28,957	(76.7%)
Other	40,554	50,651	(19.9%)	110,683	49,037	125.7%
(+) Changes in Working Capital	**(18,843)**	**(65,320)**	**(71.2%)**	**(47,536)**	**(313,594)**	**(84.8%)**
Accounts receivable	(101,166)	(122,526)	(17.4%)	(58,508)	(220,855)	(73.5%)
Deferred revenues	63,832	63,667	0.3%	15,589	(39,516)	n.a.
Other	18,491	(6,006)	n.a.	(4,617)	(53,223)	(91.3%)
Adjusted Net Cash from operating activities	**27,937**	**(13,445)**	**n.a.**	**113,844**	**9,015**	**1162.8%**
Capex	(20,557)	(44,027)	(53.3%)	(60,216)	(103,405)	(41.8%)
Acquisition of Controlled Companies	(1,109)	(61,786)	(98.2%)	(92,024)	(1,503,909)	(93.9%)
Other	–	1,804	n.a.	–	108	n.a.
Net Cash from investing activities	**(21,666)**	**(104,009)**	**(79.2%)**	**(152,240)**	**(1,607,206)**	**(90.5%)**
Net Cash from financing activities	**157,636**	**(9,958)**	**n.a.**	**133,344**	**1,592,686**	**(91.6%)**
Net Cash Flow	**163,907**	**(127,412)**	**n.a.**	**94,948**	**(5,505)**	**n.a.**

Investments

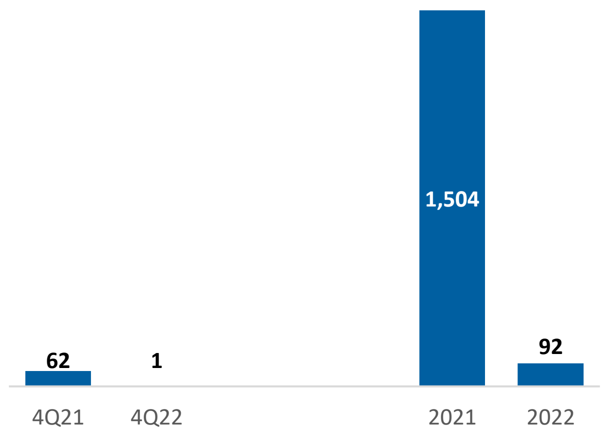
In 4Q22, our capex reached R$20.6 million, mainly invested in the acquisition of Gentlelase Pro Max machines, which also have ND YAG laser, following the movement of increasing the availability of such technology to our higher phototype customers. During 4Q22, we did not open any own stores as a result of the Company's cash preservation strategy and focus on expansion through franchises.

For 2022, our capex amounted to R$60.2 million, a decrease of 41.8% compared to 2021, reflecting a slower pace in the opening of own stores.

INVESTMENTS (R$ MM)



ACQUISITION OF FRANCHISES & SUBSIDIARIES (R$ MM)

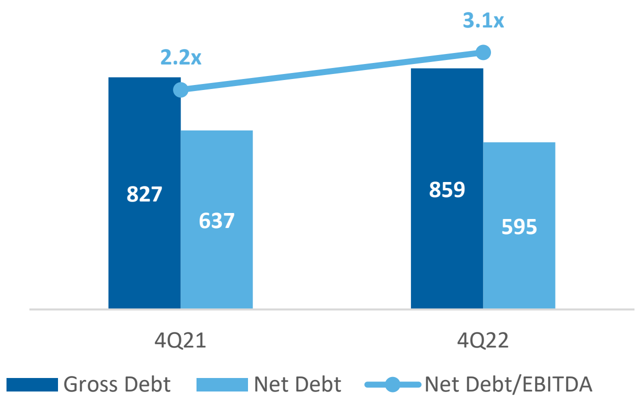


Indebtedness

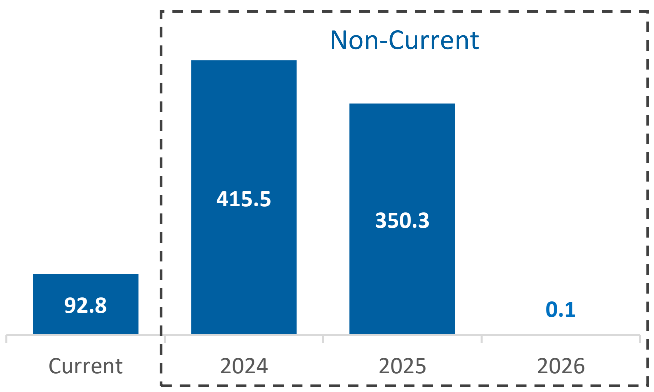
We ended the year 2022 with net debt of R$595.2 million, a reduction of R$41.9 million in comparison to the previous year, and R$171.0 million in comparison to the previous quarter, reflecting the inflow of funds from the capital increase completed on October 26, 2022, in which we raised the maximum amount of R$225 million, supported by reference shareholders, relevant institutional shareholders and a substantial increase in *L* Catterton's participation.

Thus, our leverage level, as measured by net debt/Accounting EBITDA ratio, excluding the accounting effect of companies merged and non-recurring costs and expenses, reached 3.1x in 4Q22, below the 3.5x covenant. Finally, it should be noted that, with the 2nd issue of debentures, concluded on September, 89% of the maturities are allocated in the long term.

INDEBTEDNESS (R$ MM)



AMORTIZATION PROFILE (R$ MM)



APPENDICES

IFRS-16 Reconciliation

R$ thousands Except as indicated otherwise	4Q22 IAS17	4Q22 IFRS16	4Q22 Chg.	2022 IAS17	2022 IFRS16	2022 Chg.
Net Revenues	**256,298**	**256,298**	**-**	**906,516**	**906,516**	**-**
Costs	(162,079)	(153,566)	(8,513)	(558,444)	(519,643)	(38,801)
Gross Profit	**94,219**	**102,732**	**(8,513)**	**348,073**	**386,874**	**(38,801)**
General and Administrative Expenses	(63,404)	(63,404)	–	(204,320)	(204,320)	–
Adjusted EBITDA	**30,815**	**39,328**	**(8,513)**	**143,753**	**182,554**	**(38,801)**
Depreciation and Amortization	(12,644)	(19,358)	6,714	(47,499)	(78,528)	31,029
Financial Result	(29,705)	(31,659)	1,954	(140,841)	(148,165)	7,324
Income Tax and Social Contribution	(4,370)	(4,370)	–	(7,225)	(7,225)	–
Net Income	**(15,904)**	**(16,059)**	**155**	**(51,812)**	**(51,366)**	**(447)**

Managerial Income Statement (excluding IFRS-16 and other impacts set out in the document)

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Net Revenues	**256,298**	**249,032**	**2.9%**	**931,461**	**853,231**	**9.2%**
Costs	**(165,703)**	**(152,309)**	**8.8%**	**(576,161)**	**(452,647)**	**27.3%**
Personnel	(108,397)	(90,237)	20.1%	(375,408)	(286,942)	30.8%
Rent	(31,316)	(27,617)	13.4%	(107,569)	(85,292)	26.1%
Direct Costs	(22,367)	(29,154)	(23.3%)	(80,207)	(67,157)	19.4%
Credit Card Commissions	(3,623)	(5,301)	(31.7%)	(12,978)	(13,256)	(2.1%)
Gross Profit	**90,595**	**96,722**	**(6.3%)**	**355,300**	**400,584**	**(11.3%)**
% Gross Margin	35.3%	38.8%	(3.5 p.p.)	38.1%	46.9%	(8.8 p.p.)
General and Administrative Expenses	**(54,086)**	**(42,161)**	**28.3%**	**(196,928)**	**(146,867)**	**34.1%**
Personnel	(25,991)	(20,627)	26.0%	(85,130)	(59,075)	44.1%
General and Administrative	(15,466)	(17,047)	(9.3%)	(68,061)	(56,369)	20.7%
Marketing Expenses	(11,289)	(7,265)	55.4%	(36,911)	(23,782)	55.2%
Provision for doubtful debts	(1,340)	2,778	n.a.	(6,825)	(7,641)	(10.7%)
Equity Income	**(2,697)**	**845**	**n.a.**	**(5,103)**	**1,481**	**n.a.**
EBITDA	**33,812**	**55,406**	**(39.0%)**	**153,270**	**255,198**	**(39.9%)**
% EBITDA Margin	13.2%	22.2%	(9.1 p.p.)	16.5%	29.9%	(13.5 p.p.)
Depreciation and Amortization	(12,645)	(12,364)	2.3%	(51,506)	(44,714)	15.2%
Financial Result	(29,705)	(35,278)	(15.8%)	(138,765)	(68,925)	101.3%
Income Tax and Social Contribution	(4,369)	15,698	(127.8%)	(9,968)	(9,145)	9.0%
Net Income (Loss)	**(12,907)**	**23,462**	**n.a.**	**(46,970)**	**132,414**	**n.a.**
% Net Margin	*(5.0%)*	*9.4%*	(14.5 p.p.)	*(5.0%)*	*15.5%*	(20.9 p.p.)

Corporate Income Statement (including IFRS-16)

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Gross Revenues	**343,761**	**220,999**	**55.5%**	**1,170,254**	**839,041**	**39.5%**
Taxes on sales	(45,088)	(29,410)	53.3%	(153,259)	(98,368)	55.8%
Cancellations	(41,728)	(24,369)	71.2%	(109,833)	(26,408)	315.9%
Discounts granted	(647)	–	n.a.	(647)	–	n.a.
Net Revenues	**256,298**	**167,220**	**53.3%**	**906,515**	**714,265**	**26.9%**
Costs	**(153,567)**	**(125,006)**	**22.8%**	**(519,644)**	**(378,797)**	**37.2%**
Personnel	(108,397)	(88,063)	23.1%	(375,770)	(278,595)	34.9%
Rent	(22,803)	(12,249)	86.2%	(64,846)	(42,366)	53.1%
Direct Costs	(22,367)	(24,694)	(9.4%)	(79,028)	(57,836)	36.6%
Gross Profit	**102,731**	**42,214**	**143.4%**	**386,872**	**335,468**	**15.3%**
% Gross Margin	40.1%	25.2%	14.8 p.p.	42.7%	47.0%	(4.3 p.p.)
General and Administrative Expenses	**(60,706)**	**(52,848)**	**14.9%**	**(210,038)**	**(172,154)**	**22.0%**
Selling Expenses	(14,912)	(20,394)	(26.9%)	(49,177)	(34,424)	42.9%
General and Administrative	(45,794)	(32,454)	41.1%	(160,861)	(137,730)	16.8%
Equity Income	**(2,697)**	**51,509**	**n.a.**	**5,718**	**119,600**	**(95.2%)**
EBITDA	**39,328**	**40,875**	**(3.8%)**	**182,552**	**282,914**	**(35.5%)**
% EBITDA Margin	15.3%	24.4%	(9.1 p.p.)	20.1%	39.6%	(19.5 p.p.)
Depreciation and Amortization	(19,359)	(12,687)	52.6%	(78,528)	(58,151)	35.0%
Financial Result	(31,659)	(31,004)	2.1%	(148,165)	(45,129)	228.3%
Income Tax and Social Contribution	(4,369)	23,736	n.a.	(7,225)	(3,589)	101.3%
Net Income	**(16,059)**	**20,920**	**n.a.**	**(51,366)**	**176,045**	**n.a.**
% Net Margin	*(6.3%)*	*12.5%*	(18,8 p.p.)	*(5.7%)*	*24.6%*	(30.3 p.p.)

Balance Sheet

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.
Total Assets	**2,328,604**	**2,220,726**	**4.9%**
Current Assets	**980,322**	**867,825**	**13.0%**
Cash and Cash Equivalents	238,394	143,446	66.2%
Trade accounts receivable	691,179	656,963	5.2%
Derivative financial instruments	5,129	–	n.a.
Advance to suppliers	11,002	22,067	(50.1%)
Other assets	34,618	45,349	(23.7%)
Non-Current Assets	**1,348,282**	**1,352,901**	**(0.3%)**
Trade accounts receivable	56,424	45,256	24.7%
Accounts receivable - related parties	18,458	9,803	88.3%
Derivative financial instruments	–	25,559	n.a.
Other assets	5,633	6,772	(16.8%)
Securities	20,000	20,424	(2.1%)
Deferred income tax and social contribution	41,235	36,980	11.5%
Investments	(1,913)	3,122	n.a.
Property and equipment	322,170	303,711	6.1%
Intangible assets	821,801	841,879	(2.4%)
Right-of-use assets	64,474	59,395	8.6%
Liabilities and Shareholders' Equity	**2,328,604**	**2,220,726**	**4.9%**
Current Liabilities	**563,366**	**764,687**	**(26.3%)**
Loans and financing	45,757	240,129	(80.9%)
Debentures	47,061	9,596	390.4%
Lease liabilities	26,868	27,213	(1.3%)
Trade accounts payable	27,780	25,440	9.2%
Onerous contract	8,243	8,243	–
Deferred revenues	303,649	288,060	5.4%
Salaries and payroll charges	47,155	42,287	11.5%
Taxes and contributions payable	44,822	36,578	22.5%
Tax installments	3,360	3,274	2.6%
Accounts payable	1,387	71,319	(98.1%)
Other accounts payable	6,356	9,595	(33.8%)
Accounts payable - related parties	928	2,953	(68.6%)
Non-Current Liabilities	**877,822**	**733,917**	**19.6%**
Onerous contract	57,013	65,256	(12.6%)
Loans and financing	203,028	328,828	(38.3%)
Debentures	562,859	248,007	127.0%
Lease liabilities	33,769	38,964	(13.3%)
Taxes and contributions payable	5,054	7,684	(34.2%)
Accounts payable	–	22,092	n.a.
Tax installments	4,915	4,200	17.0%
Provisions for dismantling assets	4,326	2,924	47.9%
Provisions for lawsuits	6,121	14,965	(59.1%)
Other accounts payable	737	997	(26.1%)
Shareholders' Equity	**887,416**	**722,122**	**22.9%**

Cash Flow

R$ thousands Except as indicated otherwise	4Q22	4Q21	Chg.	2022	2021	Chg.
Income (Loss) before Income Tax and Social Contribution	**(11,690)**	**(4,975)**	**135%**	**(44,141)**	**179,634**	**n.a.**
Adjustments to reconcile income or loss with cash from operating activities	**58,470**	**56,395**	**0.0%**	**205,521**	**142,975**	**0.4%**
Depreciation and Amortization	21,809	2,949	639.5%	88,105	64,981	35.6%
Interest on loans, leases and tax installments	46,540	20,878	122.9%	106,047	57,273	85.2%
Provision for doubtful debts	(3,893)	2,795	n.a.	6,733	28,957	(76.7%)
Income from financial instruments	(24,228)	(19)	na.	–	(828)	n.a.
Other	(6,016)	29,602	n.a.	7,112	(7,598)	n.a.
Exchange Rate Variation	24,258	190	12667%	(2,476)	190	n.a.
Decrease (increase) in assets	**(88,255)**	**(134,253)**	**(34.3%)**	**(55,296)**	**(229,370)**	**n.a.**
Accounts receivable	(101,166)	(122,526)	(17.4%)	(58,508)	(220,855)	(73.5%)
Advance to suppliers	–	3,183	n.a.	–	(17,246)	n.a.
Other assets	7,651	(8,060)	n.a.	11,867	13,014	(8.8%)
Accounts receivable - related parties	5,260	(6,850)	n.a.	(8,655)	(4,283)	102.1%
Increase (decrease) in liabilities	**39,061**	**57,468**	**(32.0%)**	**(96,251)**	**(123,813)**	**(22.3%)**
Deferred revenues	63,832	63,667	0.3%	15,589	(39,516)	(139.4%)
Loans and financing paid – interest	(30,351)	(11,920)	154.6%	(104,011)	(39,589)	162.7%
Interest paid – leases	(1,661)	(2,636)	(37.0%)	(7,030)	(7,915)	(11.2%)
Trade accounts payable	5,775	3,540	63.1%	10,202	11,970	(14.8%)
Income tax and social contribution payable	(11,508)	(54,633)	(78.9%)	(12,986)	(54,633)	(76.2%)
Income tax and social contribution	25,554	60,090	(57.5%)	7,729	–	n.a.
Other	(12,580)	(640)	1866%	(5,744)	5,870	n.a.
Net Cash from operating activities	**(2,414)**	**(25,365)**	**(90.5%)**	**9,833**	**(30,574)**	**(132.2%)**
Capex	(20,557)	(44,027)	(53.3%)	(60,216)	(103,405)	(41.8%)
Acquisition of Controlled Companies	(1,109)	(61,786)	(98.2%)	(92,024)	(1,503,909)	n.a.
Other	–	1,804	n.a.	–	108	n.a.
Net Cash from investing activities	**(21,666)**	**(104,009)**	**(79.2%)**	**(152,240)**	**(1,607,206)**	**(90.5%)**
Capital increase - initial public offering (IPO)	217,899	–	n.a.	217,899	1,200,000	(81.8%)
IPO transaction costs	–	–	n.a.	–	(51,144)	n.a.
Financial investments	424	2,827	(85.0%)	424	338	25.4%
Call and put options	–	–	n.a.	–	206,317	n.a.
Loans and financing contracted	(115)	(168,212)	(99.9%)	349,873	321,705	8.8%
Issue of debentures	(9,454)	247,341	n.a.	605,546	247,341	144.8%
Loans and financing paid – principal	(12,238)	(75,572)	(83.8%)	(645,362)	(234,799)	174.9%
Capital contribution from shareholders	(1,364)	–	n.a.	–	4,958	n.a.
Payment of debentures – principal	–	–	n.a.	(250,000)	–	n.a.
Lease payments	(7,165)	(4,421)	62.1%	(41,025)	(27,704)	48.1%
Dividends paid	–	(1)	n.a.	–	(34,737)	n.a.
Net Cash from financing activities	**187,987**	**1,962**	**9481.4%**	**237,355**	**1,632,275**	**(85.5%)**
Net Cash Flow	**163,907**	**(127,412)**	**n.a.**	**94,948**	**(5,505)**	**n.a.**

Legal Notice

Statements in this document concerning Espaçolaser's business, operating and financial projections and growth prospects are merely projections and, as such, are based solely on the expectations of our Executive Board on the future of our business. These expectations largely depend on market conditions and on the performance of the Brazilian economy, our sector and international markets, and are thus subject to change without prior notice. All variations shown herein were calculated based on rounded numbers in thousands of *Reais*.

This performance report includes accounting and non-accounting data such as operating figures, pro-forma financial data, and projections based on Management's expectations. Non-accounting data have not been reviewed by the Company's independent auditors.